## **OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES**

## CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2003 (in US Dollars and in thousands, except for earnings per share data)

	2003	2002*
NET SALES	147,782	118,724
COST OF SALES	(88,002)	(72,726)
GROSS PROFIT	59,780	45,998
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	(52,171)	(36,015)
OTHER OPERATING INCOME, NET	767	130
OPERATING INCOME	8,376	10,113
NON-OPERATING (EXPENSES) INCOME:		
Interest expense Net gain on monetary position	(6,219)	(6,166) 2,395
Foreign currency exchange gain (loss)	816	(1,257)
INCOME BEFORE TAXATION AND MINORITY INTEREST	2,973	5,085
Income tax expense	(1,973)	(2,210)
INCOME BEFORE MINORITY INTEREST	1,000	2,875
Minority interest	46	405
NET INCOME	1,046	3,280
EARNINGS PER SHARE:		
Net income per share		
Basic and diluted	USD 0.13	USD 0.41
Weighted average number of shares (in thousands) Basic and diluted	8,000	8,000
Dasic and united	8,000	0,000

\* *Note: Reclassifications* – Certain reclassifications have been made to the financial statements for the year ended December 31, 2002 to conform to the year 2003 presentation. Such reclassifications do not effect retained earnings.

## **OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES**

#### CONSOLIDATED BALANCE SHEET

### AT DECEMBER 31, 2003

#### (in US Dollars and in thousands)

(in CS Donars and in mousurus)	2003	2002*
ASSETS		
NON-CURRENT ASSETS:		
Property, plant & equipment, net	47,653	33,595
Intangible assets, net	11,563	11,480
Other long-term assets	903	856
Total non-current assets	60,119	45,931
CURRENT ASSETS:		
Inventories	20,483	17,378
Trade accounts receivable (net of bad debt allowance of USD 790		
and USD 370, respectively)	21,160	11,625
Other receivables and prepaid expenses	11,363 1,722	8,448
Cash and cash equivalents	1,722	1,315
Total current assets	54,728	38,766
TOTAL ASSETS	114,847	84,697
LIABILITIES AND SHAREHOLDERS' EQUITY		
SHAREHOLDERS' EQUITY:		
Share capital	176	159
Additional paid-in capital	14,613	1,940
Other reserves	-	(325)
Retained earnings	25,400	22,603
Total shareholders' equity	40,189	24,377
MINORITY INTEREST	2,623	2,119
LONG-TERM LIABILITIES:		
Long-term debt	2,917	13,263
Deferred taxation	4,737	4,115
Long-term portion of capitalized leases payable	190	62
Total long-term liabilities	7,844	17,440
CURRENT LIABILITIES:		
Short-term borrowings and current portion of long-term debt	40,152	22,743
Current portion of capitalized leases payable	141	263
Trade accounts payable	18,851	10,929
Other payables and accrued expenses	5,047	6,826
Total current liabilities	64,191	40,761
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	114,847	84,697

\* *Note: Reclassifications* – Certain reclassifications have been made to the financial statements for the year ended December 31, 2002 to conform to the year 2003 presentation. Such reclassifications do not effect retained earnings.

## **OAO PHARMACY CHAIN 36.6 AND SUBSIDIARIES**

# CONSOLIDATED STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED DECEMBER 31, 2003

(in US Dollars and in thousands)

	2003	2002*
OPERATING ACTIVITIES:		
Income before taxation	2,973	5,085
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation and amortization	5,199	5,174
Loss on disposal of property, plant and equipment	95	293
Foreign exchange loss on financing and investing activities	(816)	674
Translation and indexation effect on non-operating balances	-	(4,126)
Interest expense	6,219	6,166
Operating cash flow before working capital changes	13,670	13,266
Increase in Accounts receivable	(9,535)	3,171
Increase in Other receivables and prepaid expenses	(2,915)	(3,633)
Increase in Accounts payable	7,922	(4,803)
Decrease in Other payables and accruals	(1,779)	(2,639)
Increase in Inventories	(3,105)	(940)
Cash flows from operations	4,258	4,422
Income taxes paid	(1,693)	(819)
Interest paid	(5,099)	(6,372)
Net cash inflow (outflow) from operating activities	(2,534)	(2,769)
INVESTING ACTIVITIES:		
Acquisitions of businesses, net of cash acquired	(2,073)	-
Purchase of property, plant, equipment	(12,760)	(3,975)
Purchase of intangible assets	(345)	(73)
Proceeds on disposal of property, plant, equipment	93	359
Purchase of equity interest in subsidiaries	(903)	(946)
Proceeds from sale of investments	-	2,214
Net cash outflow from investing activities	(15,988)	(2,421)
FINANCING ACTIVITIES:	10 (70	150
Proceeds from share issue Returned to shareholders	12,673	159 (60)
Proceeds from new borrowings	36,428	38,332
Repayment of borrowings	(30,276)	(33,838)
Net cash inflow from financing activities	18,825	4,593
Effect of translation to presentation currency on cash and cash equivalents	104	-
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	407	(597)
CASH AND CASH EQUIVALENTS, beginning of year	1,315	1,912
CASH AND CASH EQUIVALENTS, end of year	1,722	1,315

\* *Note: Reclassifications* – Certain reclassifications have been made to the financial statements for the year ended December 31, 2002 to conform to the year 2003 presentation. Such reclassifications do not effect retained earnings.