

EVRAZ GROUP

2010 Financial and Operating Results

31 March 2011



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Agenda

- 2010 Financial Highlights
- Liquidity and Financial Position
- Operations by Segment
- Growth Strategy
- Key Market Developments and Outlook
- Appendices



2010 Summary

US\$ mln unless otherwise stated	2010	2009	Change	
Revenue	13,394	9,772	37%	
Gross profit	3,075	1,648	87%	
Adjusted EBITDA*	2,350	1,237	90%	
Adjusted EBITDA margin	18%	13%		
Net Profit/(Loss)*	532	(292)		
EPS (US\$ per GDR)	1.32	(0.73)		
Net Debt**	7,127	7,230	(1.4)%	
Short-term Debt**	714	1,992	(64)%	
Steel sales volumes*** ('000 tonnes)	15,506	14,282	9%	

 $^{{\}tt ***} \ {\tt Here \ and \ throughout \ this \ presentation \ segment \ sales \ data \ refers \ to \ external \ sales \ unless \ otherwise \ stated}$



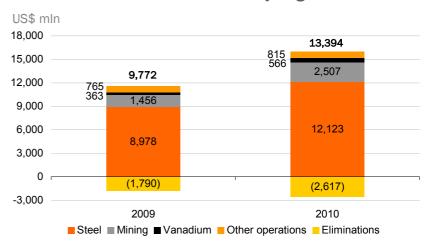
^{*} Adjusted EBITDA represents profit from operations plus depreciation and amortisation, impairment of assets, revaluation deficit, foreign exchange loss (gain) and loss (gain) on disposal of PP&E. See appendix on p.30 for reconciliation of profit (loss) from operations to Adjusted EBITDA

^{**} As at the end of the reporting period

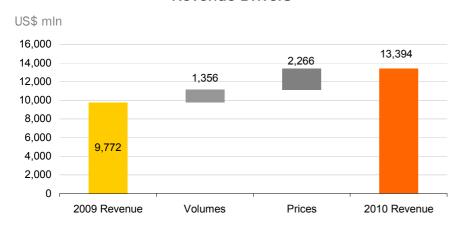
2010 Financial Highlights

- Significant growth in revenues and EBITDA as a result of strong market recovery
- Both prices and volumes contributed to revenue growth
- Steel products remain the predominant source of revenue, but EBITDA is increasingly generated by mining segment due to higher relative growth of iron ore and coking coal prices

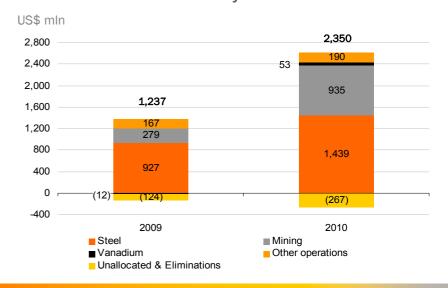
Consolidated Revenue by Segment



Revenue Drivers



Consolidated Adjusted EBITDA





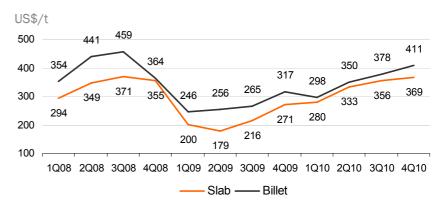
Group Cost Dynamics

- EVRAZ's high level of vertical integration into iron ore and coking coal helped to partially mitigate negative impact of escalating prices of input materials on steelmakers' costs
- Consolidated cost is approx. 50% Rouble denominated. Rouble appreciation largely responsible for cash cost increase in 2009
- Increased costs in 2010 reflected mostly growth of non-controllable costs, such as raw materials and utilities

Consolidated Cost of Revenues by Cost Elements

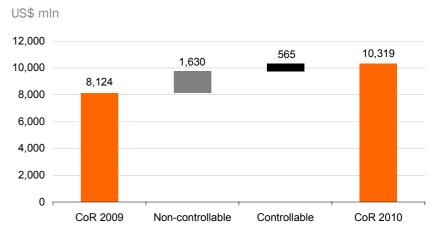
	2010, % of total CoR	2009, % of total CoR
Raw materials, including	33%	24%
Iron ore	6%	3%
Coking coal	10%	6%
Scrap	12%	10%
Other raw materials	5%	5%
Semi-finished products	6%	6%
Transportation	6%	7%
Staff costs	11%	11%
Depreciation	14%	18%
Electricity	5%	4%
Natural gas	3%	3%
Other costs	22%	27%

Cash Cost*, Slabs & Billets



*Average for Russian steel mills, integrated cash cost of production, EXW

Cost of Revenue, Controllable vs. Non-controllable Costs



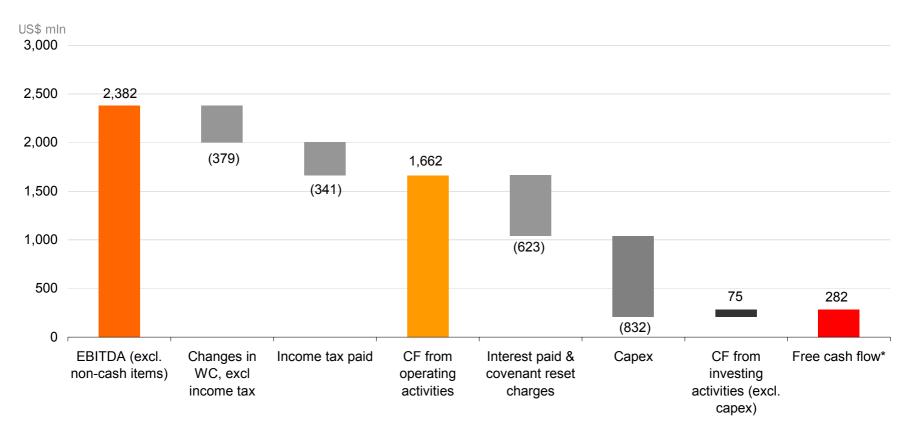
<u>Controllable</u>: staff costs, purchased semis, auxilliary materials, services <u>Non-controllable</u>: raw materials, energy, transportation, depreciation, movement in stock

Source: Management accounts



FCF Generation

- Positive free cash flow generation despite significant CAPEX
- Increase in working capital due to higher level of activity and higher prices



^{*}Free cash flow comprises cash flows from operating activities less interest paid, covenant reset charges and cash flows from investing activities

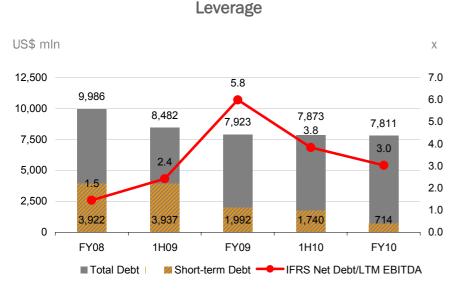


Liquidity and Debt Maturity Profile

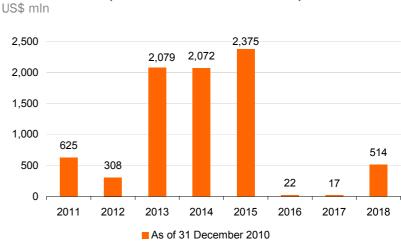


Recent refinancing steps significantly strengthened EVRAZ's liquidity profile and demonstrated EVRAZ's ready access to debt markets

- Two RUB bond issues in March and October 2010
- New pre-export facility of US\$950m arranged with leading international banks in November 2010
- Credit agencies upgraded EVRAZ ratings (S&P to B+, Stable; Moody's to B1, Positive; Fitch to B+, Positive)
 - No significant debt repayments until 2013, refinancing to remain a priority
 - Targeting net debt/EBITDA ratio below 2 in the medium term



Debt* Maturities Schedule (as of 31 December 2010)



Note. Debt for covenant compliance is calculated differently from IFRS

* Principal debt (excl. interest accrued)



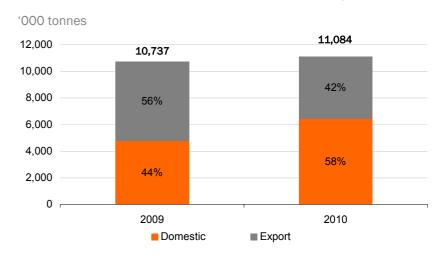
Steel: CIS

- Full utilisation of Russian and Ukrainian steelmaking capacities maintained throughout the year
- In 2010 domestic steel sales accounted for 58% of Evraz's Russian and Ukrainian mills' steel sales compared to 44% in 2009, reflecting improving demand in the CIS market and the shift to sales of higher margin products
- Market share increased in domestic sales through own distributors
- Prices of key products strengthened in response to demand recovery and growth in raw material prices
- EVRAZ reached long-term agreement with Russian Railways in 2H 2010 to supply rails at price formula based on the scrap price, thereby protecting segment's margins going forward

Steel Product Sales Volumes



Steel Product Sales, Domestic vs. Export



Steel Product Revenues

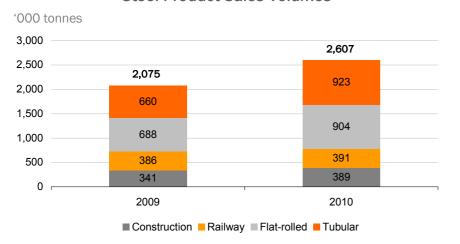
Products	Revenue, US\$m		Revenue per tonne, US\$	
	2009 2010		2009	2010
Semi-finished	1,972	2,307	383	522
Construction	1,782	2,793	490	639
Railway	737	1,082	618	723
Other steel	417	525	551	652
Total	4,908	6,707	457	605



Steel: North America

- Gradual recovery in demand driven by economic improvements and the onset of regional governments' infrastructure spending
- Shale gas exploration projects generate strong demand for small diameter pipe
- Sales volumes of steel products increased by 26%
- Flat-rolled steel volumes increased by 31%; tubular products by 40%
- Pricing of steel products generally follows scrap price trends, 2009 prices were still benefiting from high activity in 1H 2009

Steel Product Sales Volumes



Steel Product Revenues

Products	Revenue, US\$m		Revenue per tonne, US\$	
	2009 2010		2009	2010
Construction	227	302	665	776
Railway	369 368		957	941
Flat-rolled	553	798	804	883
Tubular	1,004	1,308	1,522	1,417
Total	2,153 2,776		1,038	1,065



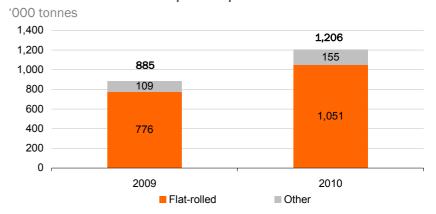
Steel: Europe, South Africa

- EVRAZ's European mills sales volumes increased by 36%
- Flat-rolled product sales registered 35% volume rise and 61% increase, largely reflecting improvement in the European market
- The shutdown of steelmaking at EVRAZ Vitkovice
 Steel in 2H 2010 had no material economic impact on Evraz's production volumes and costs
- Sales of EVRAZ Highveld's steel products were effectively flat as domestic demand in the South African market remained weak

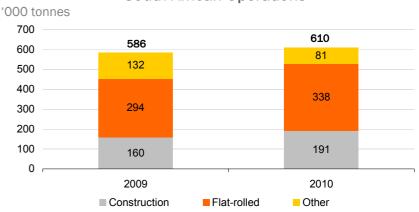
Steel Product Revenues

Products	Revenue, US\$m		Revenue per tonne, US\$			
	2009 2010		2009	2010		
	European Operations					
Flat-rolled	482	778	622	740		
Other	93 129		857	831		
Total	575 907		650	752		
South African Operations						
Construction	114	138	712	721		
Flat-rolled	205	257	695	762		
Other	52	48	397	600		
Total	371	443	633	727		

Steel Product Sales Volumes, European Operations



Steel Product Sales Volumes, South African Operations

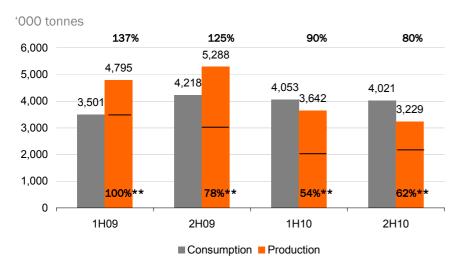




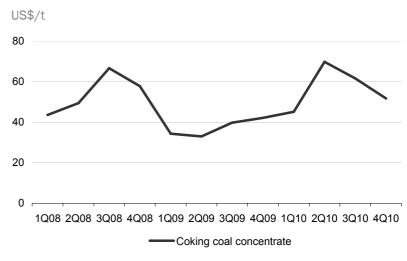
Coal Mining

- Volumes of coking coal mined in 1H 2010 decreased due to lengthy repositioning of longwall at Ulyanovskaya mine
- 3Q 2010 volumes were also depressed due to the implementation of additional workplace safety measures; 4Q
 2010 volumes returning to normalised levels
- Cash cost in 2Q-3Q 2010 higher due to fixed cost impact on lower volumes
- Coking coal self-coverage to increase over the next three years by developing existing deposits and reducing coking coal consumption through the implementation of pulverised coal injection technology

Washed Coking Coal (Concentrate) Self-Coverage*



Cash Cost, Russian Coking Coal



 $^{* \} Self-coverage, \ \% = total \ production \ (plus \ 40\% \ of \ Raspadskaya \ production) \ divided \ by \ total \ steel \ segment \ consumption$

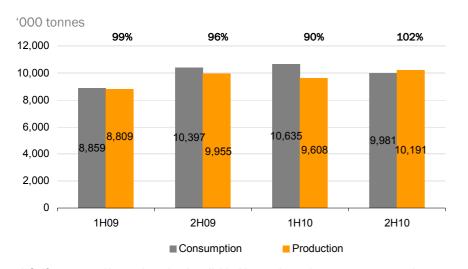
^{**} Self-coverage excl. 40% Raspadskaya share



Iron Ore Mining

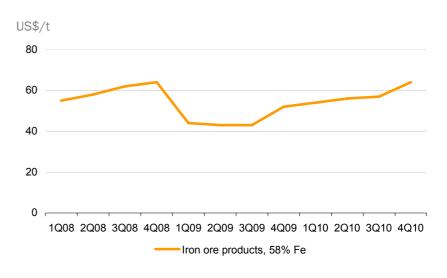
- Iron ore production increased from 18.8 million tonnes in 2009 to 19.8 million tonnes in 2010
- Self-coverage in iron ore was maintained at around 100%
- Cash costs increased in line with general cost inflation
- Investment in mine development to maintain or improve self-coverage

Iron Ore Self-Coverage*



* Self-coverage, %= total production divided by total steel segment consumption

Cash Cost, Russian Iron Ore Products

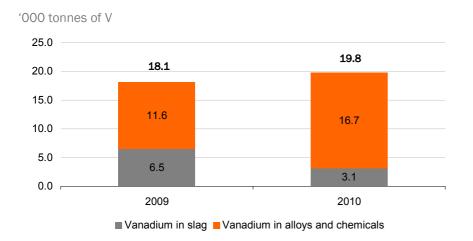




Vanadium

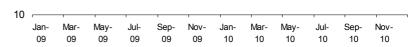
- Significant improvement in global demand for vanadium
- Acquisition in 2009 of Vanady-Tula, Russia's largest ferrovanadium producer, signals further expansion of vanadium processing capacity
- Sales of finished vanadium products increased vs.
 2009 by 70% to US\$492m
- EVRAZ's vanadium processing capacities are fully utilised

Vanadium Products Sales Volumes *



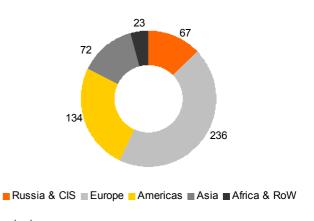
Vanadium Prices, FeV, LMB





Vanadium Products Revenues*
by Region

US\$ mIn



* External sales



Growth Strategy



Enhancement of raw material base

- Development of a coal deposit in Yerunakovsky region of Kuzbass
- Exploration of the Mezhegey coal deposit
- Increase 'in-house' iron ore production and supplementary exploration at existing sites



Increase in steel production volumes

- Reconstruction of 4th converter and 3rd slab machine at NTMK increased crude steel output by up to 0.5 mtpa
- Considering construction of a second converter shop at NTMK with additional crude steel capacity of 1.5-2.0 mtpa
- Expansion of steel capacity in North America by 0.26 mtpa



Strengthening presence in our key markets

- Construction of new rolling facilities in regions where demand is growing (South Russia and Kazakhstan)
- Consolidation of our steel distribution network in the CIS
- Modernisation of rail mills enabling production of high value-added products
- Upgrade of wheel shops
- Considering 50% increase in plate mill capacity at EVRAZ Palini e Bertoli from 0.4 mtpa up to 0.6 mtpa



Cost-saving measures

- Implementation of pulverised coal injection projects at Russian steel mills to eliminate use of natural gas in blast furnaces and reduce consumption of coking coal. Additional effect will be an increase in pig iron production volumes and, therefore, crude steel production
- Implementation of LEAN business principles at all EVRAZ operations
- Conversion of EVRAZ Highveld furnace into open slag bath in order to decrease energy and coking coal consumption



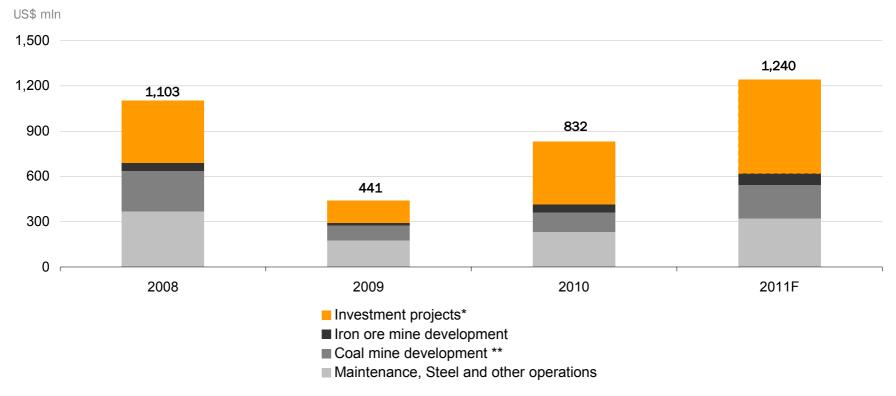
CAPEX Dynamics



Return to investment in modernisation projects and mine development in 2010



Further growth budgeted for 2011



^{*} In 2010 includes US\$70 million acquisition of Mezhegey and Mezhegey East licences

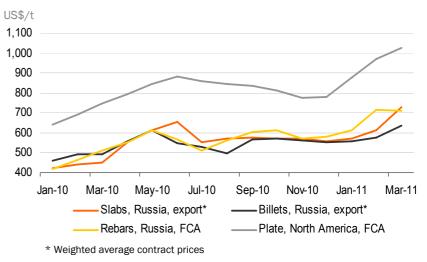
^{**} Investment into maintaining and developing mining volumes, such as preparation of coal seams



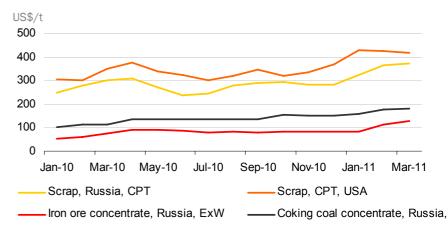
Recent Market Developments

- Volumes in key products and markets are stable
- Current steel-making capacity utilisation:
 - Russia and Ukraine 100%
 - North America 90-95%
 - Czech Republic 75% (Temporarily for destocking)
 - South Africa 80%
- Steel prices have stabilised at higher levels in 1Q 2011
- Iron ore prices have decreased in the recent weeks but are still at levels above 2010 average
- Coking coal concentrate prices in Russia are still holding
- Vanadium prices for 1Q 2011 are at the level of 30-31 \$/kg, in line with 2010 prices

Evraz Selling Prices



Raw Material Prices (Domestic Markets)

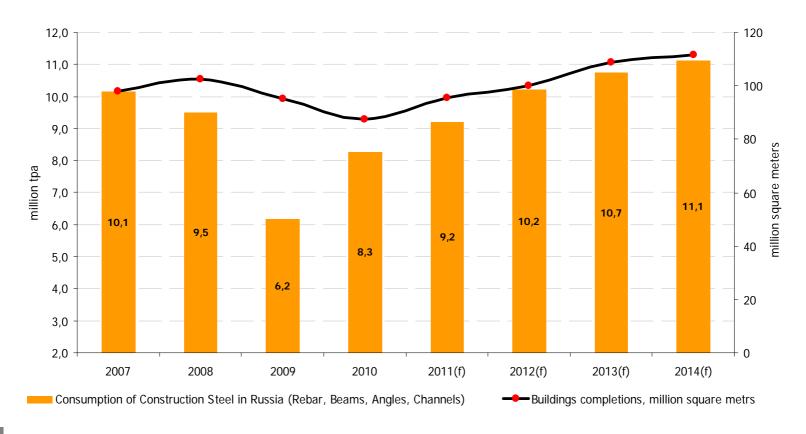




Source: Metall Expert



Consumption of Construction Steel in Russia





Recovery of construction steel product consumption began in 2010



Russian demand for construction steel is expected to be more than 10% higher in 2011 than in 2010



Russian Government Infrastructure Spending



The Russian Government plans to spend US\$30bn on capital investments in 2011, including US\$23bn on construction, thereby significantly impacting demand for construction steel



Ongoing programmes include:

- New construction related to Sochi 2014
- Infrastructure development for APEC summit in Russian Far East in 2012
- Academic city in Yekaterinburg
- Russian Far East development programme
- Transport system development
- Energy generation plant in Novovoronezhsk



Confirmed projects expected to start in 2011 include:

- Highway construction between Moscow and St. Petersburg
- Innovations centre at Skolkovo
- Fourth motorway ring around Moscow

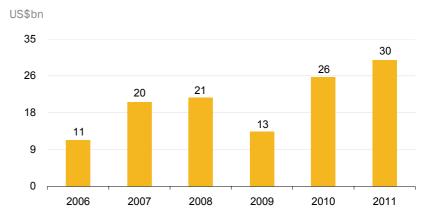


Russia has committed to invest \$50bn in preparation for the 2018 World Cup, including \$3.8bn on stadiums and \$11bn on infrastructure projects. Evraz estimates that 2018 World Cup steel requirements for construction of stadiums (13 to be built and 3 to be renovated), hotels and local infrastructure (highways, bridges) may amount to 2-2.5 mt

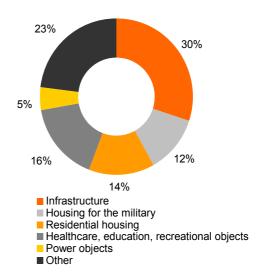


As a premier producer of construction products in Russia, EVRAZ is well positioned to benefit from these extensive infrastructure investments

RF Capital Investments in 2011



Construction Spending in 2011





Outlook

- High input prices and growing demand should provide support for steel prices across our operations
- 1Q 2011 EBITDA is expected to be in the range of US\$725-800 million
- Net debt/LTM EBITDA expected in the range of 2.4-2.9 on 30 June 2011, further reduction expected by year end



Summary

- The markets for our products continued to recover in 2010, particularly the Russian construction steel market
- EVRAZ was able to benefit from enhanced steel prices with limited exposure to rising raw material prices
- Much improved liquidity position following refinancing focus in 2010, further deleveraging expected
- Renewed investment in production modernisation and product quality set to bear fruit in 2011 and beyond
- Company now on sound footing to achieve further growth



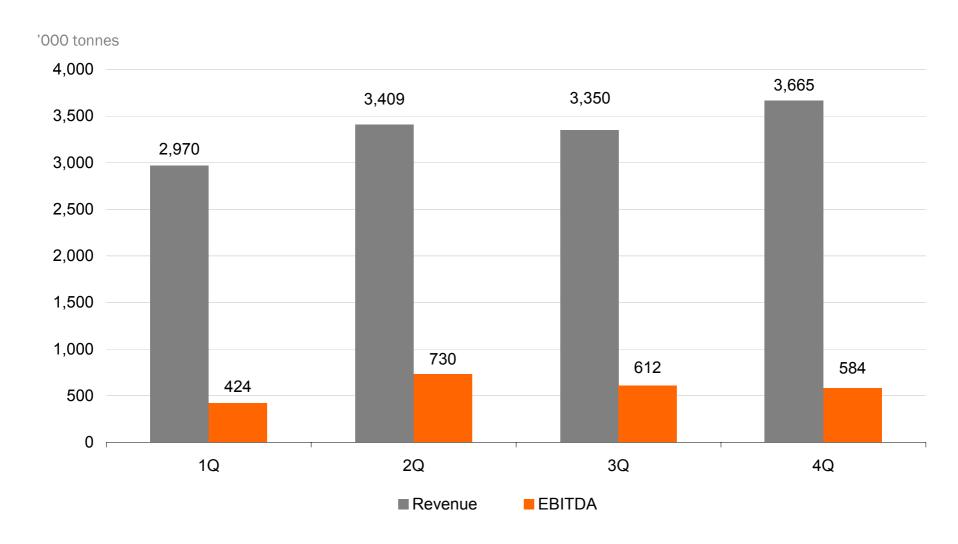


Evraz's Global Business



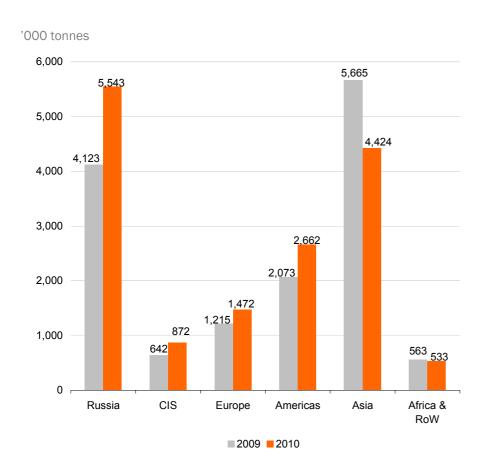


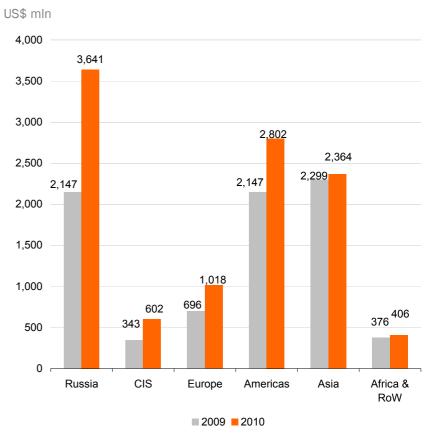
Consolidated Revenue and EBITDA





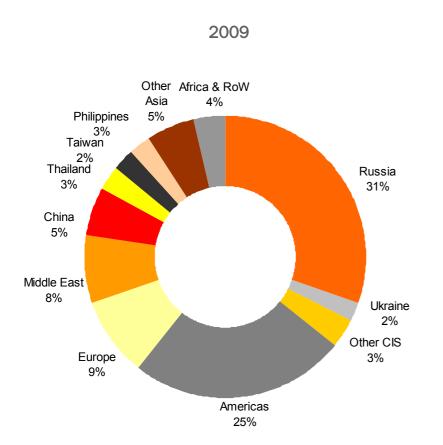
Steel Products: Sales by Market

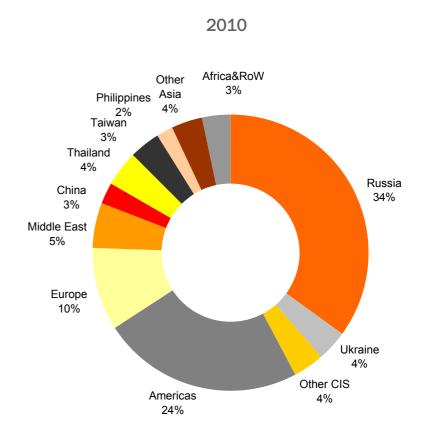






Revenue: Geographic Breakdown



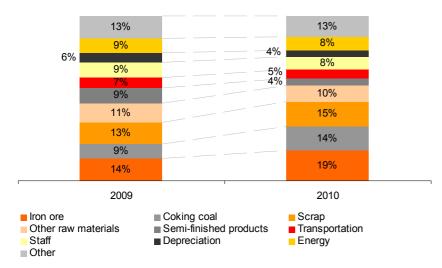




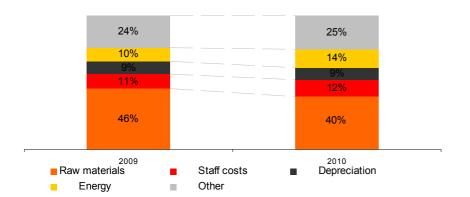


Cost Structure by Segment

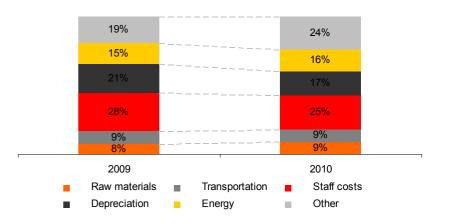
Cost Structure of Steel Segment



Cost Structure of Vanadium Segment

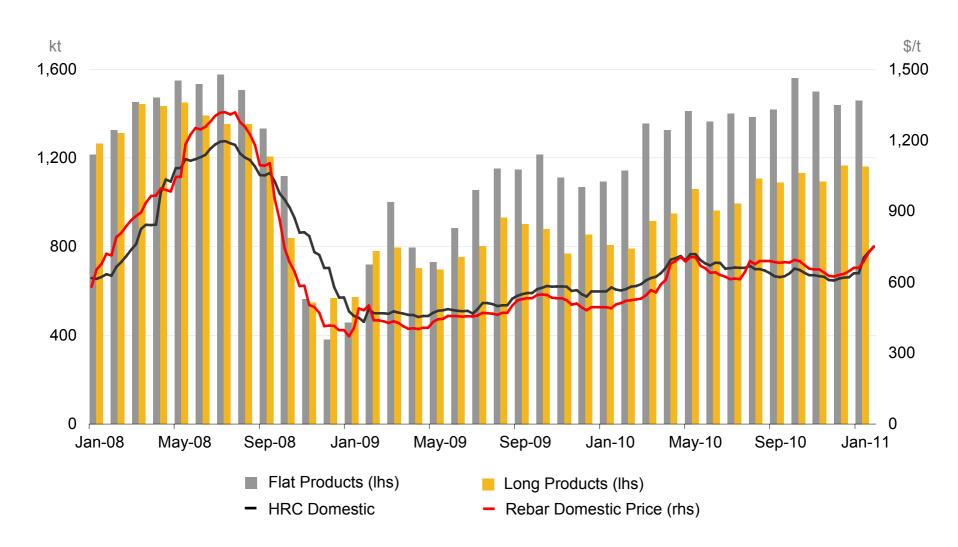


Cost Structure of Mining Segment





Domestic Steel Sales and Price Dynamics





■ Key Investment Projects

Project	Total CAPEX	Cum CAPEX by 31.12.2010	2011 CAPEX	Project Targets
Reconstruction of rail mill at NKMK	\$485m	\$225m	\$130m	 Capacity of 950k tonnes of high-speed rails, including 450k tonnes of 100 metre rails On-stream by 2013
Reconstruction of rail mill at NTMK	\$60m	\$40m	\$20m	Production of higher-quality rails550k tonnes capacityOn-stream by 2012
Pulverised coal injection (PCI) at NTMK and ZSMK	\$320m	\$40m	\$175m	 Lower coke consumption from 420 to 320 kg/tonne No need for gas consumption On-stream by 2013
Reconstruction of mechanical area at NTMK wheel & tyre mill	\$40m	\$8m	\$25m	Production of higher-quality wheelsOn-stream by 2011
Construction of Yuzhny and Kostanay rolling mills	\$260m	\$0m	\$80m	Capacity: 450 ktpa of construction products each millOn-stream by mid-2013
Expansion of Kachkanar mine	\$80m	\$0m	\$50m	Iron ore production to be increased to 55 mtpaOn-stream by 2012
Development of Mezhegey and Eastern field coal deposits (Tyva, Russia)	TBD	\$70m*	\$27m	 Maintaining self-sufficiency in high-quality hard coking coal after depletion of existing deposits On-stream by 2015 and 2021 respectively

^{*} Acquisition of Mezhegey and Mezhegey East licences



Adjusted EBITDA

Vear	ended	31	December	
IEal	CHUCU	$\mathbf{o}_{\mathbf{L}}$	December	

(millions of US dollars)	2010	2009
Consolidated Adjusted EBITDA reconciliation		
Profit from operations	1,330	195
Add:		
Depreciation, depletion and amortisation	925	979
Impairment of assets	147	180
Loss on disposal of property, plant & equipment	52	39
Foreign exchange (gain) loss	(104)	(156)
Consolidated Adjusted EBITDA	2,350	1,237





