



PJSC LSR Group

**Consolidated Financial Statements
for the year ended 31 December 2019
and Independent Auditors' Report**

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Independent Auditors' Report

To the Shareholders and the Board of Directors of PJSC LSR Group

Opinion

We have audited the consolidated financial statements of PJSC LSR Group (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2019, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the independence requirements that are relevant to our audit of the consolidated financial statements in the Russian Federation and with the International Code of Ethics for Professional Accountants (including International Independence Standards), and we have fulfilled our other ethical responsibilities in accordance with the requirements in the Russian Federation and the International Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Audited entity: PJSC LSR Group.

Registration No. in the Unified State Register of Legal Entities
5057847227300.

Saint Petersburg, Russia.

Independent auditor: JSC "KPMG", a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registration No. in the Unified State Register of Legal Entities 1027700125628.

Member of the Self-regulatory Organization of Auditors Association "Sodruzhestvo" (SRO AAS). The Principal Registration Number of the Entry in the Register of Auditors and Audit Organisations: No. 12006020391.



Revenue recognition on real estate development under IFRS 15

Please refer to Notes 3 (o) and 12 in the consolidated financial statements.

The key audit matter	How the matter was addressed in our audit
<p>The Group adopted IFRS 15 <i>Revenue from Contracts with Customers</i> since 1 January 2017.</p> <p>The Group derives most of its revenue from real estate development that is measured based on progress towards completion of the performance obligations (measuring progress). The measuring progress method involves the use of significant judgement and estimates, including estimates of total contract cost, and is susceptible to uncertainty driven by the volatility in the economic environment and by long operating cycle of the real estate development.</p> <p>Determination of significant financing component involves the high level of judgment and technical complexity of underlying calculations.</p>	<p>Among other procedures, we tested controls over budgeting for construction and development costs to evaluate the reliability of costs to complete and expected construction schedules used by the Group's management in measuring progress towards satisfaction of performance obligation when recognizing revenue over time.</p> <p>We also assessed the underlying calculations supporting the amounts of revenue and significant financing component prepared by the Group performing the following procedures:</p> <ul style="list-style-type: none">- on a sample basis we compared input data used in the calculations to underlying contracts;- we assessed whether the discount rates used by the Group reflect the credit characteristics of the party receiving financing in a contract, and whether the rates determined at contract inception has been applied consistently throughout the duration of the contract;- we evaluated the accuracy of the Group's calculations of significant financing component on a sample basis. <p>We also considered the appropriateness of the Group's disclosures in Notes 3 (o) and 12.</p>



Valuation of inventories of development	
Please refer to Notes 3 (i) and 17 in the consolidated financial statements.	
The key audit matter	How the matter was addressed in our audit
<p>The Group's inventories are represented by real estate items both under construction and completed.</p> <p>In the consolidated financial statements, the inventories are measured at the lower of cost and net realisable value which is the forecasted selling price less the estimated costs of completion and sale.</p> <p>The valuation of inventories is a Key Audit Matter due to:</p> <ul style="list-style-type: none"> - the significance of the inventory balance, which relates to development and - the level of judgment involved to evaluate management's assessment of the net realizable value. 	<p>Among other procedures, we tested the controls over budgeting for construction and development costs, including approval of project budgets, inspection and authorization of subsequent changes to project budgets, to evaluate the reliability of costs to complete used by the Group's management in assessing the net realizable value of inventories.</p> <p>We assessed the calculation of the net realizable value prepared by the Group by performing the following procedures:</p> <ul style="list-style-type: none"> - challenging the Group's forecast of selling prices by comparing on a sample basis to actual selling prices and price lists for comparable premises as published by competitors and real estate agents in subsequent periods; - in the absence of actual data, assessing the reasonableness of the Group's forecasted prices by comparing them to current prices for similar items of residential property; - evaluating the reasonableness of the Group's forecast construction costs per square meter by comparing them to the construction costs incurred by the Group for similar units on other sites. <p>The above analysis was performed separately for the following groups of Inventory:</p> <ul style="list-style-type: none"> - elite projects with unique location; - mass market development objects; - parking spaces; - infrastructure. <p>We focused on the sites with lower turnover that are considered most sensitive to the Group's assumptions.</p>



Valuation of property, plant and equipment and goodwill	
Please refer to Notes 3 (k) and 14 in the consolidated financial statements.	
The key audit matter	How the matter was addressed in our audit
<p>The Group's business activities include production of building materials and provision of construction services. This part of the Group accounts for a significant portion of the Group's property, plant and equipment and goodwill and includes three cash-generating units.</p> <p>IAS 36 "Impairment of Assets" requires the recoverable amount of goodwill to be estimated annually.</p> <p>The impairment of goodwill and property, plant and equipment is a Key Audit Matter due to:</p> <ul style="list-style-type: none"> - the significance of the goodwill and property, plant and equipment balance, - the level of judgment involved to in our evaluation of management's impairment analysis and - increased estimation uncertainty driven by the current economic environment. 	<p>We involved our own valuation specialists to assist us in evaluating the assumptions and methodologies used by the Group.</p> <p>Among others, our audit procedures included:</p> <ul style="list-style-type: none"> - analysing the Group's internal budgeting process and assessing the relevant controls including budget approval and analysis of budget execution; - assessing the historical accuracy of the Group's previous forecasts to support our evaluation of forecasts incorporated in the discounted cash flow model; - evaluating the principles and the integrity of the Group's discounted cash flow model; - a comparison by our valuation specialists of the Group's assumptions on revenue growth, projected profit margins and discount rates to the market and industry trends using externally derived data as well as our own assessments. <p>We also considered the appropriateness of the Group's disclosures in Notes 3 (k) and 14.</p>
Other Information	

Management is responsible for the other information. The other information comprises the information included in the Annual Report but does not include the consolidated financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.



In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty

exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is:



Sergey Kharichkin

JSC "KPMG"

Moscow, Russia

13 March 2020

PJSC LSR Group
Consolidated Statement of Profit or Loss and Other Comprehensive Income
for the year ended 31 December 2019

mln RUB	Note	2019	2018
Revenue	12	110,438	146,376
Cost of sales		(77,009)	(104,848)
Gross profit		33,429	41,528
Distribution expenses		(7,362)	(7,211)
Administrative expenses	7	(9,571)	(9,392)
Other income	8	815	131
Other expenses	8	(687)	(258)
Results from operating activities		16,624	24,798
Finance income	10	3,497	2,755
Finance costs	10	(9,319)	(6,466)
Profit before income tax		10,802	21,087
Income tax expense	11	(3,333)	(4,857)
Profit for the year		7,469	16,230
Other comprehensive (loss) / income			
<i>Items that are or may be reclassified subsequently to profit or loss:</i>			
Foreign currency translation differences		(80)	520
Total comprehensive income for the year		7,389	16,750

PJSC LSR Group
Consolidated Statement of Profit or Loss and Other Comprehensive Income
for the year ended 31 December 2019

mln RUB	Note	2019	2018
Profit attributable to:			
Shareholders of the Company		7,469	16,227
Non-controlling interest		-	3
Profit for the year		7,469	16,230
Total comprehensive income attributable to:			
Shareholders of the Company		7,389	16,747
Non-controlling interest		-	3
Total comprehensive income for the year		7,389	16,750
Basic and diluted earnings per share	21	74.54 RUB	159.33 RUB

These consolidated financial statements were approved by management on 13 March 2020 and were signed on its behalf by:



 A.Y. Molchanov
 Chief Executive Officer



 D.V. Kutuzov
 Chief Financial Officer

mln RUB	Note	31 December 2019	31 December 2018
ASSETS			
Non-current assets			
Property, plant and equipment	13	22,999	23,867
Intangible assets	14	4,016	4,092
Other investments	15	493	955
Deferred tax assets	16	3,099	2,862
Trade and other receivables	18	504	1,163
Total non-current assets		31,111	32,939
Current assets			
Other investments	15	865	1,330
Inventories	17	136,214	137,360
Contract assets, trade and other receivables	18	29,969	32,093
Cash and cash equivalents*	19	66,684	55,798
Total current assets		233,732	226,581
Total assets		264,843	259,520

* In Cash and cash equivalents is not included cash received to escrow accounts by the authorized bank from the accounts owners (the real estate buyers). This cash on escrow accounts was received as the settlement of the share participation agreements' price in the amount of RUB 175 million as at 31 December 2019 (31 December 2018: there were no cash receipts to the escrow accounts).

mln RUB	Note	31 December 2019	31 December 2018
EQUITY AND LIABILITIES			
Equity	20		
Share capital		35	35
Treasury shares		(2,073)	(2,073)
Share premium		26,408	26,408
Additional paid-in capital		16,859	16,859
Foreign currency translation reserve		328	408
Retained earnings		42,353	42,726
Total equity attributable to shareholders of the Company		83,910	84,363
Non-controlling interest		-	(10)
Total equity		83,910	84,353
Non-current liabilities			
Loans and borrowings	22	79,937	74,755
Deferred tax liabilities	16	2,373	4,317
Trade and other payables	24	3,175	8,813
Provisions	23	476	81
Total non-current liabilities		85,961	87,966
Current liabilities			
Loans and borrowings	22	9,682	11,333
Contract liabilities, trade and other payables	24	80,140	71,910
Provisions	23	5,150	3,958
Total current liabilities		94,972	87,201
Total liabilities		180,933	175,167
Total equity and liabilities		264,843	259,520

mln RUB	2019	2018
OPERATING ACTIVITIES		
Profit for the year	7,469	16,230
Adjustments for:		
Depreciation and amortisation	1,898	2,429
Gain on disposal of property, plant and equipment	(187)	(57)
Loss on disposal of subsidiaries	6	258
Gain on acquisitions subsidiaries	(81)	-
Portion of excess of fair value over purchase price of assets*	28	181
Capitalised interest, including significant financing component in respect of prepayments from customers, recognized in cost of sales	2,487	8,969
Significant financing component in respect of prepayments from customers recognised in revenue	(1,840)	(7,725)
Net finance costs	5,822	3,711
Impairment of goodwill	-	23
Income tax expense	3,333	4,857
Operating profit before changes in working capital and provisions	18,935	28,876
(Increase) / decrease in inventories net of non-cash items	(645)	15,629
Decrease/ (increase) in contract assets, trade and other receivables	3,620	(3,130)
Increase / (decrease) in contract liabilities, trade and other payables	2,808	(10,224)
Decrease in provisions	(145)	(903)
Cash flows from operations before income taxes and interest paid**	24,573	30,248
Income taxes paid	(5,365)	(4,675)
Interest paid	(6,495)	(5,487)
Cash flows from operating activities	12,713	20,086

* Portion of excess of fair value over purchase price of land plot acquired from entities under common control and revaluation of assets, included in cost of development object, which was sold in the period and recognised at cost of sales.

** In Cash flows from operations is not included cash received to escrow accounts by the authorized bank from the accounts owners (the real estate buyers). This cash on escrow accounts was received as the settlement of the share participation agreements' price in the amount of RUB 175 million (in 2018, there were no cash receipts to the escrow accounts).

mln RUB	2019	2018
INVESTING ACTIVITIES		
Proceeds from disposal of non-current assets	419	1,306
Interest received	1,590	938
Acquisition of property, plant and equipment	(870)	(1,189)
Decrease in restricted cash	-	6
Acquisition of intangible assets	(40)	(5)
Loans given	(1,797)	(2,244)
Loans repaid	2,599	514
Acquisition of subsidiaries	(907)	-
Disposal of subsidiaries	1,016	1,639
Cash flows from investing activities	2,010	965
FINANCING ACTIVITIES		
Proceeds from borrowings	81,972	105,932
Proceeds from bonds	13,000	-
Repayment of borrowings	(88,708)	(92,702)
Repayment of bonds	(1,000)	-
Payment of land lease liabilities	(1,054)	-
Payment of lease liabilities	-	(51)
Payment of outstanding balance for own shares	-	(692)
Dividends paid	(7,842)	(7,984)
Cash flows (utilised by) / from financing activities	(3,632)	4,503
Net increase in cash and cash equivalents	11,091	25,554
Cash and cash equivalents at the beginning of the year	55,798	29,713
Effect of exchange rate fluctuations on cash and cash equivalents	(205)	531
Cash and cash equivalents at the end of the year (note 19)	66,684	55,798

mln RUB

	Attributable to shareholders of the Company						Non-controlling interest	Total equity	
	Share capital	Treasury share reserve	Share premium	Additional paid-in capital	Foreign currency translation reserve	Retained earnings			Total
Balance at 1 January 2018	35	-	26,408	16,824	(112)	34,562	77,717	(28)	77,689
Total comprehensive income									
Profit for the year	-	-	-	-	-	16,227	16,227	3	16,230
Other comprehensive income									
Foreign currency translation differences for foreign operations	-	-	-	-	520	-	520	-	520
Total comprehensive income for the year	-	-	-	-	520	16,227	16,747	3	16,750
Transactions with owners recorded directly in equity									
Disposal of subsidiaries	-	-	-	35	-	-	35	15	50
Treasury shares acquired	-	(2,096)	-	-	-	(79)	(2,175)	-	(2,175)
Treasury shares sold	-	23	-	-	-	-	23	-	23
Dividends to shareholders	-	-	-	-	-	(7,984)	(7,984)	-	(7,984)
Balance at 31 December 2018	35	(2,073)	26,408	16,859	408	42,726	84,363	(10)	84,353

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 17 to 84.

mln RUB

	Attributable to shareholders of the Company						Total	Non-controlling interest	Total equity
	Share capital	Treasury share reserve	Share premium	Additional paid-in capital	Foreign currency translation reserve	Retained earnings			
Balance at 1 January 2019	35	(2,073)	26,408	16,859	408	42,726	84,363	(10)	84,353
Total comprehensive income									
Profit for the year	-	-	-	-	-	7,469	7,469	-	7,469
Other comprehensive loss									
Foreign currency translation differences for foreign operations	-	-	-	-	(80)	-	(80)	-	(80)
Total comprehensive income for the year	-	-	-	-	(80)	7,469	7,389	-	7,389
Transactions with owners recorded directly in equity									
Adjustment to non-controlling interest	-	-	-	-	-	-	-	10	10
Dividends to shareholders	-	-	-	-	-	(7,842)	(7,842)	-	(7,842)
Balance at 31 December 2019	35	(2,073)	26,408	16,859	328	42,353	83,910	-	83,910

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 17 to 84.

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1 Background

(a) Organisation and operations

PJSC LSR Group (the “Company”) and its subsidiaries (together referred to as the “Group”) comprise Russian limited liability and joint stock companies as defined in the Civil Code of the Russian Federation, and companies located in other countries. The Company’s shares are traded on the London Stock Exchange and Moscow Exchange.

The Company’s registered office is at 36B Kazanskaya Street, Floor 4, Office 32-N (18), Suite 404, Saint Petersburg, 190031, Russia.

The Group’s principal activities include real estate development, prefabricated panel construction, contracting, subcontracting and engineering services in civil and industrial construction, extraction of sand and clay, production of crushed granite, ready-mix concrete and mortars, reinforced concrete, bricks, aerated concrete, transportations and crane rental services. The Company primarily operates in the following geographic markets: Saint Petersburg, the Leningrad region, Moscow and Yekaterinburg.

The Group’s significant subsidiaries are detailed in note 30.

The Group is ultimately controlled by an individual, Andrey Molchanov. Related party transactions are detailed in note 29.

(b) Russian business environment

The Group’s operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. The consolidated financial statements reflect management’s assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management’s assessment.

2 Basis of preparation

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by International Accounting Standards Board.

The Group additionally presents the consolidated financial statements in Russian language in accordance with the Federal law #208-fz “On consolidated financial reporting”.

This is the first set of the Group’s financial statements where IFRS 16 *Leases* have been applied. The related changes to significant accounting policies are described in Note 2(e).

(b) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis.

(c) Functional and presentation currency

The national currency of the Russian Federation is the Russian Rouble (“RUB”), which is the Company’s functional currency and the currency in which these consolidated financial statements are presented.

All financial information is presented in the Russian Rouble and has been rounded to the nearest million, except if otherwise indicated.

(d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised and in any future years affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies are described in the following notes:

- Note 3 – useful lives of property, plant and equipment;
- Note 12 – revenue;
- Note 14 – impairment;
- Note 17 – inventories;
- Note 18 – allowances for trade receivables;
- Note 23 – provisions (for site finishing and environment restoration; warranty and litigation; for onerous contracts; for social infrastructure);
- Note 28 – contingencies.

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- *Level 1*: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- *Level 2*: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- *Level 3*: inputs for the asset or liability that are not based on observable market data (unobservable inputs) (refer to note 4).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes:

- Note 6 – acquisition of subsidiary; and
- Note 25 (e) – financial instruments.

(e) Change in accounting policies

Except for the changes below, the Group has consistently applied the accounting policies to all years presented in these consolidated financial statements.

IFRS 16 Leases

The Group has initially adopted IFRS 16 Leases from 1 January 2019.

IFRS 16 introduced a single, on-balance sheet accounting model for lessees. As a result, the Group, as a lessee, has recognised right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments.

The Group has applied IFRS 16 using the modified retrospective approach.

Accordingly, the comparative information presented for 2018 has not been restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below.

A. Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4 *Determining whether an Arrangement contains a lease*. The Group now assesses whether a contract is or contains a lease based on the new definition of a lease. Under IFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

On transition to IFRS 16, the Group elected to apply the practical expedient to grandfather the assessment of which transactions are leases. It applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. Therefore, the definition of a lease under IFRS 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

B. As a lessee

The Group leases municipal land plots for residential property construction.

As a lessee, the Group previously classified leases as operating leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under IFRS 16, the Group recognises right-of-use assets and lease liabilities for most leases – i.e. these leases are on-balance sheet.

The Group presents right-of-use assets related to the lease of land plots for construction development in ‘inventories’ in the statement of financial position.

The Group presents lease liabilities in “contract liabilities, trade and other payables” in the statement of financial position.

(i) Significant accounting policies

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently recognized in cost of sales based on the stage of completion.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group’s incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate. The unified discount rate is applied in respect of the lease agreements portfolio with similar characteristics as at 1 January 2019. The weighted average borrowing rate comprised 8.88%.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made.

In accordance with IFRS 16 variable payments which do not depend on index or rate, i.e. do not reflect changes in market rental rates, should not be included in calculation of lease liability. In respect of municipal (or federal) land leases where the lease payments are based on cadastral value of the land plot and do not change until the next potential revision of that value or payments (or both) by the authorities, the Group determined that these lease payments are not considered as either variable (that

depend on an index or rate or reflect changes in market rental rates) or in-substance fixed, and therefore these payments are not be included in the measurement of the lease liability.

The Group has applied judgement to determine the lease term for some lease contracts in which it is a lessee, based on the year for which the contract is enforceable. The Group considers that enforceability of the lease is established by the written contract (including penalty clauses) in combination with applicable legislation related to renewal or termination rights (specifically the lessee's preferential rights to renew the lease). Consequently, for the leases with short contractually stated term (usually 11 months) where the Group has a preferential right to renew in accordance with law, determining the enforceable period, the Group considered the broader economics of the contract and not only the contractual termination payments.

(ii) Transition

Previously, the Group classified land plots leases as operating leases under IAS 17. The leases typically vary from an initial year of four to forty nine years.

At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as at 1 January 2019. Right-of-use assets are measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments.

The Group used the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17:

- applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term;
- assets in the form of lease rights are assumed to be equal to the lease liabilities at the date of transition, including lease contract prepayments, therefore, there is no effect on retained earnings at the date of inception.

C. Impacts on financial statements

(i) Impacts on transition

On transition to IFRS 16, the Group recognised additional right-of-use assets and additional lease liabilities. The impact on transition is summarised below.

mln RUB	31 December 2018	Effect from IFRS 16	1 January 2019
ASSETS			
Non-current assets			
Property, plant and equipment	23,867	-	23,867
Intangible assets	4,092	-	4,092
Other investments	955	-	955
Deferred tax assets	2,862	-	2,862
Trade and other receivables	1,163	-	1,163
Total non-current assets	32,939	-	32,939
Current assets			
Other investments	1,330	-	1,330
Inventories	137,360	544	137,904
Contract assets, trade and other receivables	32,093	-	32,093
Cash and cash equivalents	55,798	-	55,798
Total current assets	226,581	544	227,125
Total assets	259,520	544	260,064
mln RUB	31 December 2018	Effect from IFRS 16	1 January 2019
EQUITY AND LIABILITIES			
Equity			
Share capital	35	-	35
Treasury shares	(2,073)	-	(2,073)
Share premium	26,408	-	26,408
Additional paid in capital	16,859	-	16,859
Foreign currency translation reserve	408	-	408
Retained earnings	42,726	-	42,726
Total equity attributable to shareholders of the Company	84,363	-	84,363
Non-controlling interest	(10)	-	(10)
Total equity	84,353	-	84,353
Non-current liabilities			
Loans and borrowings	74,755	-	74,755
Deferred tax liabilities	4,317	-	4,317
Trade and other payables	8,813	519	9,332
Provisions	81	-	81
Total non-current liabilities	87,966	519	88,485
Current liabilities			
Loans and borrowings	11,333	-	11,333
Contract liabilities, trade and other payables	71,910	25	71,935
Provisions	3,958	-	3,958
Total current liabilities	87,201	25	87,226
Total liabilities	175,167	544	175,711
Total equity and liabilities	259,520	544	260,064

IAS 23 Borrowing Costs

The Group has adopted amendments to IAS 23 Borrowing Costs issued by the International Accounting Standards Board as part of Annual Improvements to IFRS Standards 2015–2017 Cycle

from 1 January 2019 and apply them to borrowing costs incurred on or after that date. The amendments clarify that the general borrowings pool used to calculate eligible borrowing costs excludes only borrowings that specifically finance qualifying assets that are still under development or construction. Therefore, the Group treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete. Borrowings that were intended to specifically finance qualifying assets which are now ready for their intended use or sale – or any non-qualifying assets – the Group includes in its general pool.

3 Significant accounting policies

The accounting policies set out below have been applied consistently to all years presented in these consolidated financial statements, and have been applied consistently by Group entities.

(a) Basis of consolidation

(i) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

The Group measures goodwill at the acquisition date as:

- The fair value of the consideration transferred; plus
- The recognised amount of any non-controlling interests in the acquiree; plus
- If the business combination is achieved over time, the fair value of the pre-existing equity interest in the acquiree; less
- The net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

(ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

(iii) Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for at the date of transfer of shares to the Group. The assets and liabilities acquired are recognised at their carrying amounts in the financial statements

of the entities transferred. If these companies previously have not prepared IFRS financial statements, assets and liabilities are determined in accordance with IFRS 1. Any difference between the book value of net assets acquired and consideration paid is recognised as a contribution from, or distribution to, shareholders.

(iv) *Acquisitions and disposals of non-controlling interests*

Any difference between the consideration paid to acquire a non-controlling interest, and the carrying amount of that non-controlling interest, is recognised as a contribution from or a distribution to shareholders.

Any difference between the consideration received upon disposal of a minority portion of the Group's interest in a subsidiary, and the carrying amount of that portion of the Group's interest in the subsidiary, including attributable goodwill, is recognised as a distribution to, or a contribution from, shareholders.

(v) *Transactions eliminated on consolidation*

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

(b) *Foreign currencies*

(i) *Foreign currency transactions*

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in foreign currency translated at the exchange rate at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on translation are recognised in the statement of profit or loss and other comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

(ii) *Foreign operations*

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to RUB at exchange rates at the reporting date. The income and expenses of foreign operations are translated to RUB at the weighted average exchange rate for the year which approximates the exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income. Since 1 January 2005, the Group's date of transition to IFRSs, such differences have been recognised in the foreign currency translation reserve (FCTR). When a foreign operation is disposed of, in part or in full, the relevant amount in the FCTR is transferred to the statement of profit or loss and other comprehensive income as part of profit or loss on disposal.

Foreign exchange gains and losses arising from a monetary item received from or payable to a foreign operation, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of a net investment in a foreign operation and are recognised in other comprehensive income, and are presented within equity in the foreign currency translation reserve.

(c) Financial instruments

(i) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

(ii) Classification and measurement of financial assets and financial liabilities

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL.

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management’s strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group’s management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group’s continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets – Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, ‘principal’ is defined as the fair value of the financial asset on initial recognition. ‘Interest’ is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest (SPPI criterion), the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Group’s claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

The following accounting policies apply to the subsequent measurement of financial assets.

Financial assets at FVTPL These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

Financial assets at amortised cost These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Debt investments at FVOCI These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in other comprehensive income. On derecognition, gains and losses accumulated in other comprehensive income are reclassified to profit or loss.

Equity investments at FVOCI These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in other comprehensive income and are never reclassified to profit or loss.

Financial liabilities are classified at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

(iii) *Derecognition*

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

(iv) *Offsetting*

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

(v) *Impairment of financial assets*

The impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at FVOCI.

The financial assets at amortised cost consist of trade receivables, cash and cash equivalents, and corporate debt securities.

The Group measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured as 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

The Group has elected to measure loss allowances for trade receivables and contract assets at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and

qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

The Group considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The Group considers this to be Baa3 or higher per Moody's.

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower;
- a breach of contract such as a default or being more than 90 days past due;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation.

Presentation of impairment

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is recognised in other comprehensive income.

Impairment losses on other financial assets are presented under 'finance costs', and not presented separately in the statement of profit or loss and other comprehensive income due to materiality considerations.

(vi) Write off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. The Group has a policy of writing off the gross carrying amount when the financial asset is 3 years past due based on historical experience of recoveries of similar assets. The Group expects no significant recovery from the amount written off.

(d) Share capital

Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

Repurchase of share capital (treasury shares)

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity.

Repurchased shares are classified as treasury shares and are presented in the treasury share reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit of the transaction is presented in additional paid-in capital.

(e) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment, except for land, are measured at cost less accumulated depreciation and impairment losses. The cost of property, plant and equipment at 1 January 2005, the date of transition to IFRSs, was determined by reference to its fair value at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within other income in the statement of profit or loss.

(ii) Reclassification of owner occupied property

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified as investment property. Any gain or loss on remeasurement is recognised in equity.

(iii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in the statement of profit or loss as incurred.

(iv) Depreciation

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is recognised in the statement of profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased

assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives for the current and comparative years are as follows:

- Buildings 7 to 50 years;
- Machinery and equipment 5 to 29 years;
- Transportation equipment 5 to 20 years;
- Other fixed assets 3 to 20 years.

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

(f) Intangible assets

(i) Goodwill

Goodwill that arises on the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition refer to note 3(a)(i).

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity-accounted investee.

(ii) Other intangible assets

Other intangible assets that are acquired by the Group, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

(iii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in the statement of profit or loss and other comprehensive income as incurred.

(iv) Amortisation

Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value.

Amortisation is recognised in the statement of profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefit s embodied in the asset.

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

(g) Leased assets

Policy applicable before 1 January 2019

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised in the Group's statement of financial position. Acquired rights to lease of land for development are recognised at cost in inventory or investment property under development.

(h) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. In the case when investment property forms part of a larger property unit, it is distinguished on the basis of the area which it occupies in the total area of the property unit. Investment property is measured at fair value with any change therein recognised in the statement of profit or loss and other comprehensive income.

When the use of a property changes such that it is reclassified as property, plant and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

(i) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average principle and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

(j) Contract assets and liabilities

The contract assets relate to the Group's right for consideration for work completed but not billed at the reporting date on participant agreements and construction contracts. The contract assets are transferred to receivables when the rights become unconditional. This usually occurs when an advance consideration becomes due based on participant agreement schedule. The contract liabilities primarily relate to the advance consideration received from customers under participant agreements.

The contract assets and contract liabilities are offset and the net amount is presented in the statement of financial position on the particular participant agreements basis.

Impairment losses related to contract assets are recognised by the Group based on "expected credit losses" model (see note 3 (c) (v)).

(k) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties, inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the “cash-generating unit, or CGU”). Subject to an operating segment ceiling test, for the purpose of goodwill impairment testing, CGU’s to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination.

The Group’s corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the CGU to which the corporate asset belongs.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the statement of profit or loss and other comprehensive income. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior years are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset’s carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in associate is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.

(l) Non-current assets held for sale

Non-current assets (or disposal groups comprising assets and liabilities) that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group’s accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets and investment property, which continue to be measured in accordance with the Group’s accounting policies. Impairment losses on initial classification as held for sale and subsequent gains and losses on remeasurement are recognised in statement of profit or loss and other comprehensive income. Gains are not recognised in excess of any cumulative impairment loss. Intangible assets and property, plant and equipment once classified as held for sale are not amortised or depreciated.

(m) Employee benefits

Obligations for contributions to defined contribution pension plans, including Russia’s State pension fund, are recognised as an expense in the statement of profit or loss and other comprehensive income when they are due.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

(n) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance costs.

(i) Warranties

A provision for warranties is recognised when the underlying products or services are sold. The provision is based on historical warranty data.

(ii) Site and environment restoration

In accordance with the Group's environmental policy and applicable statutory requirements, provision is made for the Group's obligation to incur additional costs including costs associated with clean up the surrounding area after sand extraction and finishing the construction of apartment building. The related expense is recognised in the statement of profit or loss and other comprehensive income.

(iii) Litigation provision

A provision is recognized, if the probability is high that the Group will lose lawsuit in which the Group is a defendant, and there will be a need (requirement) to settle the obligation.

(iv) Onerous contracts

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract.

(v) Provision for social infrastructure

The Group records provision in respect of the Group's obligation to construct social infrastructure that is necessary for the apartment buildings' tenants.

Provision is initially recognised in the amount of expected costs to construct social infrastructure discounted for the year of the social infrastructure objects' construction. Subsequently the provision is decreased by the actually incurred costs.

The costs for the social infrastructure objects construction are initially recognized in inventories and subsequently are included into the cost of sales based on the stage of construction completion and selling progress.

(o) Revenues

(i) Goods sold

Revenue from the sale of goods in the course of ordinary activities is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties, adjusted for variable considerations (e.g. discounts) and the significant financing component, which reflects the price that a customer would have paid for the promised goods when (or as) they are transferred to the customer. Revenue is recognised when the control is transferred to a customer.

Type of goods / services	Revenue recognition	Significant payment terms
Revenue under share participation agreements in development	Revenue is recognized in accordance with contracts' stage of completion	Payment is usually received before the construction's completion
Revenue under sales contracts in development	Revenue is recognized when control is transmitted to the customer (at the earliest from two events: act of acceptance signing or legal title registration)	Payment is normally received prior to the act of acceptance signing
Sale of finished goods	Revenue is recognized when control is transmitted to the customer	The bill is payable either before the dispatch or based on the period, stated in the contract
Construction and research services	Revenue is recognized in accordance with contracts' stage of completion	The services are paid based on the contracts' schedule
Tower crane services	Revenue is recognised over time	After the services are rendered (in the current month for the prior month)
Services	Revenue is recognized upon the stage of completion.	Based on the contract terms, normally - after the services has been rendered

The Group estimates significant financing component at contract inception using an interest rate that would be reflected in a separate financing transaction between the entity and its customer. Interest expense recognized as a result of adjusting for the effect of the significant financing component is regarded as borrowing costs, as prepayments received under share participation agreements are considered specific borrowings.

The significant financing component is capitalised in the cost of land plots, on which construction objects are being built.

The timing of the transfer of control – satisfaction of performance obligation varies depending on the individual terms of the contract.

The major part of the Group's revenue is contracted under share participation agreements.

Before 1 January 2017 for the share participation agreements performance obligation is being satisfied upon completion of construction, when the building is approved by State commission for acceptance of finished buildings.

Starting 1 January 2017 amended № 214-FZ Federal Law is effective. The change in the legislation made the share participation agreements non-cancellable. As a result, the revenue under share participation agreements signed starting 1 January 2017 has been recognized over time, based on the contracts' stage of completion.

In 2018, after the Consolidated Interim Financial Statements for the six-month period ended 30 June 2018 were published, the Group has identified the legal practice that has proved that all the share participation agreements are non-cancellable, even those, signed prior to 1 January 2017.

As a result, the revenue under all share participation agreements has been recognized over time, based on the contracts' stage of completion. This new significant fact was accounted prospectively, starting 1 July 2018.

The Group applies input method to measure progress towards satisfaction of performance obligations as costs incurred relative to the total expected inputs. Costs of land plots are excluded from both incurred and expected inputs and are recognized in cost of sales based on the same measure of progress as revenue.

(ii) Services

Revenue from services, rendered by the Group's companies is recognised in the statement of profit or loss over time, applying the input method to measure progress towards satisfaction of performance obligation when it is possible under standard IFRS 15.

(iii) Construction contracts and designing

As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognised in the statement of profit or loss and other comprehensive income over time, applying the input method to measure progress towards satisfaction of performance obligation. Contract expenses are recognised as incurred unless they create an asset related to future contract activity.

An expected loss on a contract is recognised immediately in the statement of profit or loss and other comprehensive income.

(p) Other expenses

(i) Lease payments

Policy applicable before 1 January 2019

Payments made under operating leases are recognised in the statement of profit or loss on a straight-line basis over the term of the lease. Lease rights received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each year during the lease term so as to produce a constant annual rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the contingency no longer exists and the lease adjustment is known.

(ii) Social expenditure

To the extent that the Group's contributions to social programs benefit the community at large and are not restricted to the Group's employees, they are recognised in the statement of profit or loss and other comprehensive income as incurred.

(q) Finance income and finance costs

The Group's finance income and finance costs include interest income, interest expense, dividend income, the net gain or loss on the disposal of investments in debt securities measured at FVOCI, the net gain or loss on financial assets at FVTPL, the foreign currency gain or loss on financial assets and financial liabilities, impairment losses (and reversals) on investments in debt securities carried at amortised cost or FVOCI, the fair value loss on contingent consideration classified as a financial liability.

Interest income or expense is recognised using the effective interest method. Dividend income is recognised in profit or loss on the date on which the Group's right to receive payment is established.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Foreign currency gains and losses are reported on a net basis.

(r) Income tax expense

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss and other comprehensive income except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(s) Earnings per share

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held.

(t) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the CEO to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Inter-segment pricing is determined on an arm's length basis.

(u) New Standards and Interpretations not yet adopted

A number of new Standards, *amendments to Standards* and Interpretations are not yet effective as at 31 December 2019, and have not been applied in preparing these consolidated financial statements. The Group plans to adopt these pronouncements when they become effective. Of these pronouncements, potentially the following will have an impact on the Group's operations.

- Various *Improvements to IFRSs* have been dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect for annual years beginning after 1 January 2020. The Group has not yet analysed the likely impact of the improvements on its financial position or performance.

4 Determination of fair values

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

(a) Property, plant and equipment

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between market participants in an orderly transaction. The fair value of items of plant, equipment, fixtures and fittings is based on the market approach and cost approaches using quoted market prices for similar items when available and replacement cost when appropriate.

When no quoted market prices are available, the fair value of property, plant and equipment is primarily determined using depreciated replacement cost. This method considers the cost to reproduce or replace the property, plant and equipment, adjusted for physical, functional or economical depreciation (via application of discounted cash flow method), and obsolescence.

(b) Intangible assets

The fair value of patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the patent or trademark being owned. The fair value of customer relationships acquired in a business combination is determined using the multi-year excess earnings method, whereby the subject asset is valued after deducting a fair return on all other assets that are part of creating the related cash flows.

The fair value of other intangible assets is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets.

(c) Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

(d) Investments in equity and debt securities

The fair value of financial assets measured at amortised cost or measured at fair value through profit or loss and other comprehensive income is determined by reference to their quoted closing bid price at the reporting date. The fair value of financial assets measured at amortised cost is determined for disclosure purposes only. Investments in equity securities that are not quoted on a stock exchange are

principally valued using valuation techniques such as discounted cash flow analysis, option pricing models and comparisons to other transactions and instruments that are substantially the same.

(e) Contract assets, trade and other receivables

The fair value of contract assets, trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

(f) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. In respect of the liability component of convertible notes, the market rate of interest is determined by reference to similar liabilities that do not have a conversion option. For finance leases the market rate of interest is determined by reference to similar lease agreements.

5 Operating segments

Due to disposal of some subsidiaries and concentration of the “Construction” segment on internal contracts, the Group has made changes to the reportable segments in the consolidated financial statements for the year ended 31 December 2019.

The “Construction” and the “Real Estate” segments has been joined into the “Real Estate Development and Construction” segment, the “Cranes” segment has been included in the “Building Materials” segment, the “Project management” segment has been assigned to “Other” (the structure and composition of the segments are presented in Note 32). Comparative periods’ information has been recalculated.

The Group has two reportable segments as described below which are the Group’s strategic business units. The strategic business units offer different products and services and are managed separately, because they require different technology and marketing strategies. The format of reporting segments is based on Group’s management and internal reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly other assets and revenue, interest-bearing loans, borrowings, and corporate assets, liabilities and expenses.

(a) Operating segments

The following summary describes the operations in each of the Group’s segments:

Building Materials. The building materials business units are engaged in the production of brick, concrete and reinforced concrete items, ready-mix concrete, aerated concrete blocks, crushed stone production, land-based and marine-dredged sand extraction, providing of tower cranes services. These business units are located in Saint Petersburg, Leningrad region and Moscow.

Real Estate Development and Construction. The Real Estate and Construction business units specialize in the development of elite, mass-market and business class residential real estate and commercial real estate, panel construction, providing of construction contracting services, transportation of construction materials. These business units are located in Saint Petersburg, Moscow and Ural region.

There are varying levels of integration between the “*Building Materials*” and “*Real Estate Development and Construction*” reportable segments. This integration includes transfers of raw materials and services, respectively. Inter-segment pricing is determined on an arm’s length basis. The accounting policies of the reportable segments are the same as described in notes 2 and 3.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group's CEO. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

The operations of the Group are conducted and managed primarily in North-West region, Moscow and Ural, where the production facilities and sales offices of the Group are located. The Group has also operations in Ukraine, the volume of which is not significant to total operations of the Group. Accordingly, no geographical segmental information is presented.

The Group has aerated concrete production facilities in Ukraine. Net assets of Ukrainian subsidiary amounts to 1.43% of total net asset of the Group (31 December 2018: 1.72%) and adjusted EBITDA equals to 3.85% of adjusted EBITDA of the Group (year ended 31 December 2018: 1.97%). The political and economic situation in Ukraine has been subject to significant turbulence in recent years. After economic crisis in 2014-2015, the Ukrainian economy recovered considerably in the last couple of years, with a slowed down inflation, stable Hryvnia exchange rate, growing GDP and general revival in business activity.

In 2019, a new law on currency and currency transactions came into force. The new law abolished a number of restrictions, defined new principles of currency operations, currency regulation and supervision, and resulted in significant liberalisation of foreign currency transactions and capital movements. In particular, the requirement of mandatory sale of foreign currency proceeds on the interbank market was cancelled, while the settlement period for export-import transactions in foreign currency was increased considerably. Also, all restrictions on payment of dividends abroad were lifted.

Whilst management believes it is taking appropriate measures to support the sustainability of the Group's Ukrainian subsidiary's business in the current circumstances, a continuation of the current unstable business environment could negatively affect the subsidiary's results and financial position in a manner not currently determinable. These consolidated financial statements reflect management's current assessment of the impact of the Ukrainian business environment on the operations and the financial position of the subsidiary. The future business environment may differ from management's assessment.

(b) Major customers

Revenues from the largest customer of the Group represents approximately RUB 5,209 million (year ended 31 December 2018: RUB 4,392 million).

Revenue from the next four significant customers of the Group amounts approximately to RUB 4,230 million (year ended 31 December 2018: RUB 6,004 million).

(i) **Operating segments**

**For the year ended
31 December 2019
mln RUB**

	Building Materials	Real Estate Development and Construction	Other entities	Total
Revenue from external customers	17,231	81,405	5,801	104,437
Inter-segment revenue	362	92	-	454
Total segment revenue	17,593	81,497	5,801	104,891
Segment result	1,960	15,984	-	17,944
Depreciation/amortisation	1,096	624	178	1,898
Capital expenditure	573	194	76	843

**For the year ended
31 December 2018
(recalculated)
mln RUB**

	Building Materials	Real Estate Development and Construction	Other entities	Total
Revenue from external customers	18,048	118,100	5,428	141,576
Inter-segment revenue	2,099	191	-	2,290
Total segment revenue	20,147	118,291	5,428	143,866
Segment result	2,457	26,371	-	28,828
Depreciation/amortisation	1,391	732	306	2,429
Capital expenditure	629	305	93	1,027

**As at 31 December 2019
mln RUB**

	Building Materials	Real Estate Development and Construction	Other entities	Total
Segment assets, excluding net financial position*	20,208	232,011	-	252,219
Segment liabilities, excluding net financial position*	5,952	110,906	-	116,858
Net financial position*	5,280	53,606	30,733	89,619

**As at 31 December 2018
(recalculated)
mln RUB**

	Building Materials	Real Estate Development and Construction	Other entities	Total
Segment assets, excluding net financial position*	20,970	224,947	-	245,917
Segment liabilities, excluding net financial position*	5,825	98,016	-	103,841
Net financial position*	5,825	56,245	24,018	86,088

* NFP (Net financial position). Net financial position is debt of the Group allocated to Operating Segments. Net financial position is calculated as loans and borrowings, including lease payables, minus Loans given to Group companies.

Reconciliations of reportable segment revenues, profit, assets and liabilities and other material items

Revenue

mln RUB	2019	2018
Total revenue for reportable segments	104,891	143,866
Other revenue	1,496	570
Transportation revenue	4,505	4,230
Elimination of intersegment revenue	(454)	(2,290)
Consolidated revenue	110,438	146,376

Profit for the year

mln RUB	2019	2018
Total segment result	17,944	28,828
Other result	537	(837)
Unallocated expenses and income, net	(1,857)	(3,193)
Finance income	3,497	2,755
Finance costs	(9,319)	(6,466)
Income tax expense	(3,333)	(4,857)
Profit for the year	7,469	16,230

Assets

mln RUB	31 December 2019	31 December 2018
Segment assets, excluding net financial position	252,219	245,917
Elimination of intersegment assets	(2,123)	(3,127)
Unallocated assets	14,747	16,730
Total assets	264,843	259,520

Liabilities

mln RUB	31 December 2019	31 December 2018
Segment liabilities, excluding net financial position	116,858	103,841
Elimination of intersegment liabilities	(29,763)	(21,828)
Consolidated loans and borrowings	89,619	86,088
Unallocated liabilities	4,219	7,066
Total liabilities	180,933	175,167

Other material items

mln RUB	2019	2018
Capital expenditure	843	1,027
Elimination of intersegment purchases	(7)	(50)
Consolidated capital expenditure	836	977

6 Acquisitions and disposals of subsidiaries and non-controlling interests

(a) Acquisition of subsidiaries

In October 2019 one of the Group subsidiaries acquired from the third party 100.00% of shares of OOO “LSR. Gazobeton” (before the acquisition it was known as LLC “H+H”), entity that produces aerated concrete in Leningrad region. The entity was included in segment “Building materials”. The primary reason of business combination was to strengthen the market position and to extend market share in Saint-Petersburg and Leningrad region.

The bargain purchase gain arose because of the Group’s negotiation powers: firstly, the former owner was seeking to leave the market, and secondly, the seller was seeking to raise cash through a quick sales process.

The acquisition had the following effect on the Group’s assets and liabilities at the date of acquisition:

Recognised fair values on acquisition	mln RUB
Non-current assets	
Property, plant and equipment	1,057
Deferred tax assets	3
Current assets	
Inventory	61
Trade and other receivables	47
Cash and cash equivalents	210
Non-current liabilities	
Deferred tax liabilities	(107)
Current liabilities	
Trade and other payables	(73)
Net identifiable assets, liabilities and contingent liabilities acquired	<u>1,198</u>
Negative goodwill on acquisition	<u>(81)</u>
Consideration paid	<u>1,117</u>
Consideration paid satisfied in cash	(1,117)
Cash acquired	<u>210</u>
Net cash outflow	<u>(907)</u>

The fair value of net assets at the acquisition date was determined by independent appraisal.

The major assumptions used by the appraisal were as follows:

- Cash flows were projected based on budgeted operating results for 2019 and five years business plans;
- The 14.25% post-tax discount rate was applied for Property plant and Equipment impairment test;
- The increase in usage of production capacity to 2024 from 60% to 80% as the results of both improved market conditions and internal marketing efforts;

There were no significant adjustments made in the financial statements to the amounts provided in the appraisal's report.

During the year ended 31 December 2018 the Group has not acquired any subsidiaries.

(b) Disposal of subsidiaries

During the year ended 31 December 2019 the Group has disposed off some subsidiaries, as management has decided to focus on projects with the highest return on invested capital.

In May 2019 the Group sold 100.00% shares to a related party and lost control over subsidiaries in segment "Real Estate Development and Construction".

The disposal of the subsidiaries has the following effect on the Group's assets and liabilities at the date of disposal.

Carrying amounts at the date of disposal	mln RUB
Non-current assets	
Property, plant and equipment	465
Goodwill	50
Deferred tax assets	23
Current assets	
Inventories	2,980
Trade and other receivables	147
Cash and cash equivalents	165
Current liabilities	
Current interest-bearing loans and borrowings	(1,731)
Trade and other payables	(1,179)
Net identifiable assets, liabilities and contingent liabilities to be disposed (including goodwill)	920
Consideration	920
Cash and cash equivalents to be disposed	(165)
Net consideration inflow	755

In July 2019 the Group sold 100.00% shares OOO "LSR. Zelezobeton" to a third party and lost control over the subsidiary, as management has decided to focus on projects with highest return on invested capital. OOO "LSR. Zelezobeton" is engaged in production of reinforced concrete in Saint Petersburg.

The disposal of the subsidiary has the following effect on the Group's assets and liabilities at the date of disposal:

Carrying amounts at the date of disposal	mln RUB
Non-current assets	
Property, plant and equipment	273
Deferred tax assets	9
Current assets	
Inventories	76
Trade and other receivables	37
Cash and cash equivalents	-
Current liabilities	
Trade and other payables	(128)
Net identifiable assets, liabilities and contingent liabilities to be disposed	<u>267</u>
Excess of book values of net assets sold over consideration received	(6)
Consideration	261
Cash and cash equivalents to be disposed	-
Net consideration inflow	<u>261</u>

In March 2018 the Group sold 100.00% shares of AO “PO “Barrikada” (before 2018 was known as AO “LSR.Zelezobeton-SZ”) to a third party and lost control over the subsidiary. The company is engaged in production of the reinforced concrete in Saint Petersburg and Leningrad region.

The disposal of the subsidiary has the following effect on the Group's assets and liabilities at the date of disposal.

Carrying amounts at the date of disposal	mln RUB
Non-current assets	
Property, plant and equipment	868
Goodwill	17
Deferred tax assets	26
Current assets	
Inventories	232
Trade and other receivables	59
Cash and cash equivalents	5
Non-current liabilities	
Deferred tax liability	(33)
Current liabilities	
Trade and other payables	(153)
Net identifiable assets, liabilities and contingent liabilities to be disposed (including goodwill)	<u>1,021</u>
Excess of book values of net assets sold over consideration received	(421)
Consideration	600
Cash and cash equivalents to be disposed	(5)
Net consideration inflow	<u>595</u>

In April 2018 the Group sold 100.00% shares LLC “DSK-Progress (before March 2018 was known as OOO “LSR.Stroitelstvo-M”), including its 59.11% share in OAO “Zavod ZhBI-6”, to a third party and lost control over subsidiaries. The companies are engaged in construction activities in Moscow and Moscow region.

The disposal of the subsidiaries has the following effect on the Group's assets and liabilities at the date of disposal.

Carrying amounts at the date of disposal	mln RUB
Non-current assets	
Property, plant and equipment	587
Goodwill	11
Deferred tax assets	305
Current assets	
Inventories	292
Assets under construction contracts recognized over time	1,320
Income tax receivable	1
Cash and cash equivalents	156
Non-current liabilities	
Deferred tax liability	(24)
Current liabilities	
Liabilities under construction contracts recognized over time	(1,670)
Short-term provisions	(1)
Net identifiable assets, liabilities and contingent liabilities to be disposed (including goodwill)	<u>977</u>
Non-controlling interest in disposal subsidiaries	14
Excess of consideration received over book values of net assets sold	209
Consideration	1,200
Cash and cash equivalents to be disposed	(156)
Net consideration inflow	<u>1,044</u>

7 Administrative expenses

mln RUB	2019	2018
Wages and salaries	5,459	5,168
Services	1,178	1,018
Overhead expenses on finished projects	1,001	867
Social expenditure	534	807
Taxes other than profit tax	520	447
Depreciation and amortisation	182	235
Materials	109	143
Insurance	14	24
Other administrative expenses	574	683
	<u>9,571</u>	<u>9,392</u>

8 Other income and expenses

mln RUB	2019	2018
Other income:		
Gain on disposal of property, plant and equipment	187	57
Negative goodwill recognized as gain	81	-
Gain on disposal of other assets	-	58
Other income	547	16
Total other income	815	131
Other expenses:		
Loss on disposal of other assets	(28)	-
Loss on disposal of subsidiaries	(6)	(258)
Other expenses	(653)	-
Total other expenses	(687)	(258)
Net other income / (expenses)	128	(127)

9 Total personnel costs

mln RUB	2019	2018
Wages and salaries:		
Cost of sales	5,696	6,664
Administrative expenses	5,459	5,168
Distribution expenses	241	269
	11,396	12,101

10 Finance income and finance costs

mln RUB	2019	2018
Recognised in profit or loss		
Finance income		
Interest income	3,267	2,297
Unwind of discount	143	171
Gain from write-off financial liabilities / recovery of financial assets	76	6
Foreign exchange gain	11	169
Interest income (significant financing component)	-	112
	<u>3,497</u>	<u>2,755</u>
Finance costs		
Interest expense	(6,471)	(5,113)
Interest expense (significant financing component)	(2,064)	(1,120)
Change in allowance recognised for doubtful debts	(639)	(188)
Foreign exchange loss	(142)	(36)
Unwind of discount	(2)	(4)
Other finance costs	(1)	(5)
	<u>(9,319)</u>	<u>(6,466)</u>
Net finance costs recognised in profit or loss	<u>(5,822)</u>	<u>(3,711)</u>
Recognised in other comprehensive income		
Finance (costs) / income		
Foreign currency translation differences for foreign operations	(80)	520
Finance (costs) / income recognised in other comprehensive income, net of tax	(80)	520
Attributable to:		
Equity holders of the Company	(80)	520

In addition to borrowing costs recognised as an expense during the year ended 31 December 2019, interest in the amount of RUB 1,363 million (31 December 2018: RUB 1,843 million) has been capitalized using a capitalization rate of 8.81% (31 December 2018: 8.91%) as part of the objects under construction.

In addition to interest expense (significant financing component), recognized as finance costs during the year ended 31 December 2019, interest expense in the amount of RUB 696 million (31 December 2018: RUB 908 million) has been capitalized as part of the objects under construction.

In addition to unwind of discount on long-term payables for land plots and lease rights, recognized as finance costs during the year ended 31 December 2019, unwind of discount in the amount of RUB 1,257 million (31 December 2018: RUB 1,455 million) has been capitalized as part of the objects under construction.

11 Income tax expense

mln RUB	2019	2018
<i>Current tax expense</i>		
Current year	5,653	4,163
<i>Deferred tax expense</i>		
Origination and reversal of temporary differences	(2,320)	694
Income tax expense	3,333	4,857

The majority of the Group activities are taxed in Russia at a corporate income tax rate of 20.00% (2018: 20.00%).

Reconciliation of effective tax rate:

	2019		2018	
	mln RUB	%	mln RUB	%
Profit for the year	7,469	70	16,230	77
Income tax expense	3,333	30	4,857	23
Profit before income tax	10,802	100	21,087	100
Income tax at applicable tax rate	2,160	(20)	4,217	(20)
Non-taxable income	(62)	1	(464)	2
Non-deductible expenses	1,235	(11)	1,171	(6)
Tax incentives	-	-	(67)	0
Total income tax expense for the year	3,333	(30)	4,857	(24)

12 Revenue

The following table provides a breakdown of the Group's revenue based on timing of satisfaction of its performance obligations – over time or at the point in time.

mln RUB	2019	2018
Revenue recognized over time under share participation agreements (refer to note 3 (o) (i))	66,432	95,307
Revenue recognized over time under long-term construction contracts (refer to note 3 (o) (ii) and (iii))	5,607	6,475
Revenue recognized over time under automated services contracts, (refer to note 3 (o) (ii))	786	724
Total revenue recognised over time	72,825	102,506
Total revenue recognized at a point in time	37,613	43,870
Total revenue	110,438	146,376

Revenue segregated by product type is presented below:

mln RUB	2019	2018
Sand	1,521	2,277
Crushed Granite	3,274	3,130
Ready-mix Concrete	4,190	3,938
Brick	2,984	2,853
Aerated Concrete	3,941	3,538
Reinforced Concrete	362	1,427
Tower crane services	959	885
Sales of Residential Property and Construction services provision	81,405	118,100
Project management	5,534	5,151
Other	6,268	5,077
Total consolidated revenue	110,438	146,376

The following table provides information about receivables, contract assets and contract liabilities from contracts with customers.

mln RUB	31 December 2019	31 December 2018
Receivables, which are included in “trade receivables”	8,739	9,754
Contract assets	4,057	4,495
Contract liabilities	(49,226)	(43,063)

The contract assets relate to the Group’s right for consideration for work completed but not billed at the reporting date on share participation agreements and construction contracts. The contract assets are transferred to receivables when the rights become unconditional.

The contract liabilities primarily relate to the advance consideration received from customers under participant agreements. For breakdown of contract liabilities by type of contracts, see note 24.

Significant changes in the assets and liabilities balances during the year are as follows:

mln RUB	31 December 2019		31 December 2018	
	Assets under the contracts	Liabilities under the contracts	Assets under the contracts recognized over time	Liabilities under the contracts recognized over time
Increase due to cash received, excluding amount recognized as revenue during the year	261	26,945	819	31,064
Revenue recognized that was included in the contract liability balance at the beginning of the year	-	28,049	-	45,719

The remaining aggregate amount of the transaction price allocated to the performance obligations under share participation agreements that are unsatisfied or partially unsatisfied as of the end of the reporting period and are expected to be recognized within the next two to three years equals to RUB 54,566 million.

The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose information about remaining performance obligations that have original expected durations of one year or less.

13 Property, plant and equipment

mln RUB	Land and buildings	Machinery and equipment	Transpor- tation equipment	Other fixed assets	Assets under construction	Total
Cost/Deemed cost						
At 1 January 2018	25,841	19,477	3,911	1,930	515	51,674
Additions	78	347	93	102	357	977
Disposals	(414)	(711)	(279)	(953)	(58)	(2,415)
Business disposals	(1,262)	(2,755)	(154)	(77)	(10)	(4,258)
Reclassifications to inventories	(682)	(1)	-	-	-	(683)
Transfers and reclassifications	13	65	(12)	2	(68)	-
Effect of movements in exchange rates	194	148	14	3	14	373
At 31 December 2018	<u>23,768</u>	<u>16,570</u>	<u>3,573</u>	<u>1,007</u>	<u>750</u>	<u>45,668</u>
At 1 January 2019	23,768	16,570	3,573	1,007	750	45,668
Acquisitions through business combinations	573	470	9	4	1	1,057
Additions	107	356	99	58	216	836
Disposals	(123)	(346)	(118)	(28)	(6)	(621)
Business disposals	(737)	(477)	(29)	(15)	(32)	(1,290)
Reclassifications to inventories	(5)	-	-	-	-	(5)
Transfers and reclassifications	47	156	1	(8)	(196)	-
Effect of movements in exchange rates	(20)	36	4	1	6	27
At 31 December 2019	<u>23,610</u>	<u>16,765</u>	<u>3,539</u>	<u>1,019</u>	<u>739</u>	<u>45,672</u>
Depreciation and impairment losses						
At 1 January 2018	(6,163)	(13,434)	(3,044)	(753)	-	(23,394)
Depreciation charge	(761)	(1,217)	(235)	(172)	-	(2,385)
Disposals	261	617	203	56	-	1,137
Business disposals	573	2,028	127	72	-	2,800
Reclassifications to inventories	168	1	-	-	-	169
Transfers and reclassifications	(1)	(16)	17	-	-	-
Effect of movements in exchange rates	(44)	(76)	(7)	(1)	-	(128)
At 31 December 2018	<u>(5,967)</u>	<u>(12,097)</u>	<u>(2,939)</u>	<u>(798)</u>	<u>-</u>	<u>(21,801)</u>
At 1 January 2019	(5,967)	(12,097)	(2,939)	(798)	-	(21,801)
Depreciation charge	(725)	(916)	(170)	(72)	-	(1,883)
Disposals	50	306	110	25	-	491
Business disposals	86	422	29	15	-	552
Transfers and reclassifications	(9)	5	-	4	-	-
Effect of movements in exchange rates	(10)	(20)	(2)	-	-	(32)
At 31 December 2019	<u>(6,575)</u>	<u>(12,300)</u>	<u>(2,972)</u>	<u>(826)</u>	<u>-</u>	<u>(22,673)</u>
Net book value						
At 1 January 2018	<u>19,678</u>	<u>6,043</u>	<u>867</u>	<u>1,177</u>	<u>515</u>	<u>28,280</u>
At 31 December 2018	<u>17,801</u>	<u>4,473</u>	<u>634</u>	<u>209</u>	<u>750</u>	<u>23,867</u>
At 31 December 2019	<u>17,035</u>	<u>4,465</u>	<u>567</u>	<u>193</u>	<u>739</u>	<u>22,999</u>

During the year ended 31 December 2019 depreciation expense of RUB 1,645 million has been charged in cost of goods sold (2018: RUB 2,118 million), RUB 58 million in distribution expenses (2018: RUB 60 million) and RUB 179 million in administrative expenses (2018: RUB 205 million).

(a) Impairment

Property, plant and equipment were tested for impairment; the basis for impairment is disclosed in note 14.

(b) Security

Properties with a carrying amount of RUB 5,787 million are subject to a registered debenture to secure bank loans (31 December 2018: RUB 6,096 million) (refer to note 22).

Properties with a carrying amount of RUB 43 million are pledged to secure payments under the purchase contracts with payments by instalments. (31 December 2018: RUB 64 million).

(c) Leased plant and machinery

The Group leases production equipment under a number of finance lease agreements. At the end of each of the leases the Group has the option to purchase the equipment at a beneficial price. At 31 December 2019 the net book value of leased plant and machinery was RUB 7 million (31 December 2018: RUB 14 million).

14 Intangible assets

mln RUB	Goodwill	Other	Total
<i>Cost</i>			
Balance at 1 January 2018	3,728	1,208	4,936
Additions	-	4	4
Disposals	-	(84)	(84)
Business disposals	(156)	(309)	(465)
Effect of movements in exchange rates	-	1	1
Balance at 31 December 2018	<u>3,572</u>	<u>820</u>	<u>4,392</u>
Balance at 1 January 2019	3,572	820	4,392
Additions	-	40	40
Disposals	-	(58)	(58)
Business disposals	(50)	-	(50)
Balance at 31 December 2019	<u>3,522</u>	<u>802</u>	<u>4,324</u>
<i>Amortisation and impairment losses</i>			
Balance at 1 January 2018	(281)	(393)	(674)
Amortisation charge	-	(45)	(45)
Disposals	-	66	66
Business disposals	117	259	376
Impairment losses during the year	(23)	-	(23)
Balance at 31 December 2018	<u>(187)</u>	<u>(113)</u>	<u>(300)</u>
Balance at 1 January 2019	(187)	(113)	(300)
Amortisation charge	-	(17)	(17)
Disposals	-	9	9
Balance at 31 December 2019	<u>(187)</u>	<u>(121)</u>	<u>(308)</u>
<i>Net book value</i>			
At 1 January 2018	<u>3,447</u>	<u>815</u>	<u>4,262</u>
At 31 December 2018	<u>3,385</u>	<u>707</u>	<u>4,092</u>
At 31 December 2019	<u>3,335</u>	<u>681</u>	<u>4,016</u>

Other intangible assets mainly include licences for extraction of sand and crushed granite in Leningrad region.

(a) Impairment testing of goodwill, other intangible assets and property, plant and equipment

Goodwill is allocated to the Group's entities or business units when appropriate. For the purpose of impairment testing these units represent the lowest level within the Group at which the goodwill is monitored for internal management purposes.

The aggregate carrying amounts of goodwill allocated to each entity or business unit (BU) and the related impairment losses recognised are as follows:

Entity / Business Unit mln RUB	Operating Segment	31 December 2019			31 December 2018		
		Allocated goodwill	Impairment losses	Net book value	Allocated goodwill	Impairment losses	Net book value
BU LSR. Wall Materials (Aerated Concrete)	Building Materials	819	(164)	655	819	(164)	655
MHG Munich Hoteldevelopment Group GmbH	Real Estate and Construction	-	-	-	50	-	50
JOINT-STOCK COMPANY "CONSTRUCTION CORPORATION "REVIVAL OF SAINT-PETERSBURG"	Real Estate and Construction	23	(23)	-	23	(23)	-
LSR.Construction-Urals Ltd AO "Spetsializirovanny zastroishchik "LSR.Nedvizimost-Ural"	Real Estate and Construction	736	-	736	736	-	736
BU LSR.Basic Materials	Building Materials	155	-	155	155	-	155
BU LSR. Wall Materials (Brick)	Building Materials	512	-	512	512	-	512
		<u>3,522</u>	<u>(187)</u>	<u>3,335</u>	<u>3,572</u>	<u>(187)</u>	<u>3,385</u>

Impairment review was conducted by the Group as at 31 December 2019.

The following key assumptions were used in determining the recoverable amounts of the respective companies as at 31 December 2019 and have not significantly changed compared to those that were used as at 31 December 2018.

The cash flow projections and budgeted results were updated to take into consideration current economic circumstances.

Segment “Building Materials”:

- Cash flows were projected based on budgeted operating results for 2020 and three-six years business plans;
- Cash flows for further years were extrapolated assuming 2.00% further growth in production;
- Pre-tax discount rate of 14.50% was applied in determining the recoverable amount of the plants. The discount rate was estimated based on the Group weighted average cost of capital, which was based on a possible range of debt leveraging of 48.54% at a market interest rate of 12.76% p.a. and an industry average beta-coefficient.

Segment “Real Estate and Construction”:

- Cash flows were projected based on budgeted operating results for 2020 and five years business plans;
- Plan for 2020 is prepared based on the actual contract portfolio and the actual prices;
- Cash flows for further years were assuming 2.00% further growth in production;
- Pre-tax discount rate of 19.55% was applied in determining the recoverable amount of the plants. The discount rate was estimated based on the Group weighted average cost of capital, which was based on a possible range of debt leveraging of 50.07% at a market interest rate of 10.56% p.a. and an industry average beta-coefficient.

The values assigned to the key assumptions represent management’s assessment of future trends in the construction, development and construction materials production industry and are based on both external sources and internal sources.

No impairment loss was recognised in respect of goodwill allocated to the entities and business units above and other non-financial assets, as the impairment test demonstrates that for these entities and business units’ values in use are significantly higher than carrying amounts in aggregate and individually.

The estimates made for goodwill impairment test are sensitive in the following area:

- A 10.00% decrease in undiscounted net cash inflows would have caused the impairment loss in respect of the following entities/BU:

Entity / Business unit	mln RUB
LSR.Construction-Urals Ltd	73
BU “LSR. Wall Materials”	9

An increase of one percentage point in the discount rate have not caused the impairment loss for all entities/BU.

15 Other investments

mln RUB	<u>31 December 2019</u>	<u>31 December 2018</u>
Non-current		
Investments at amortised cost:		
Stated at cost	27	28
Originated loans	466	927
	<u>493</u>	<u>955</u>
Current		
Originated loans	865	1,330
	<u>865</u>	<u>1,330</u>

The Group's exposure to credit, currency and interest rate risks related to other investments is disclosed in note 25.

16 Deferred tax assets and liabilities

(a) Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following items:

mln RUB	Assets		Liabilities		Net	
	<u>31 December 2019</u>	<u>31 December 2018</u>	<u>31 December 2019</u>	<u>31 December 2018</u>	<u>31 December 2019</u>	<u>31 December 2018</u>
Property, plant and equipment	(256)	(256)	825	679	569	423
Intangible assets	(3)	(10)	36	38	33	28
Inventories	(15,354)	(16,683)	942	703	(14,412)	(15,980)
Contract assets, trade and other receivables	(445)	(188)	452	330	7	142
Contract liabilities, trade and other payables	(179)	(164)	15,750	19,264	15,571	19,100
Tax loss carry-forwards	(2,494)	(2,258)	-	-	(2,494)	(2,258)
Tax (assets)/liabilities	(18,731)	(19,559)	18,005	21,014	(726)	1,455
Set off of tax	15,632	16,697	(15,632)	(16,697)	-	-
Net tax (assets)/liabilities	<u>(3,099)</u>	<u>(2,862)</u>	<u>2,373</u>	<u>4,317</u>	<u>(726)</u>	<u>1,455</u>

Deferred tax assets on tax losses carry-forwards recognised as at 31 December 2019 represent tax effect of accumulated unused tax losses recoverable by the future taxable profit. In assessing recoverability of deferred tax assets on tax losses carry-forward the Group applied the same input data and assumptions as it used for impairment testing of goodwill and property, plant and equipment (refer to note 14). The major part of those tax losses relates to operating segments "Building Materials" and "Other".

(b) Movement in temporary differences during the year

mln RUB	1 January 2019	Recognised in profit or loss	Acquired/ disposed	Effect of movements in exchange rate	31 December 2019
Property, plant and equipment	423	32	111	3	569
Intangible assets	28	5	-	-	33
Inventories	(15,980)	1,568	-	-	(14,412)
Contract assets, trade and other receivables	142	(137)	2	-	7
Contract liabilities, trade and other payables	19,100	(3,529)	-	-	15,571
Tax loss carry-forwards	(2,258)	(259)	23	-	(2,494)
	<u>1,455</u>	<u>(2,320)</u>	<u>136</u>	<u>3</u>	<u>(726)</u>

mln RUB	1 January 2018	Recognised in profit or loss	Acquired/ disposed	Effect of movements in exchange rate	31 December 2018
Property, plant and equipment	400	(123)	146	-	423
Intangible assets	42	(10)	(4)	-	28
Inventories	(16,267)	415	(128)	-	(15,980)
Contract assets, trade and other receivables	595	(483)	30	-	142
Loans and borrowings	(16)	16	-	-	-
Contract liabilities, trade and other payables	17,988	1,092	20	-	19,100
Tax loss carry-forwards	(2,246)	(213)	204	(3)	(2,258)
	<u>496</u>	<u>694</u>	<u>268</u>	<u>(3)</u>	<u>1,455</u>

(c) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

mln RUB	31 December 2019	31 December 2018
Tax losses	-	252
Deductible temporary differences on intercompany sales of investments	-	84
Total deferred tax assets have not been recognised	<u>-</u>	<u>336</u>

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that the Group will sell investments in the foreseeable future and can utilize the benefits therefrom.

17 Inventories

mln RUB	31 December 2019	31 December 2018
Work in progress, construction of buildings	84,622	89,984
Finished goods, construction of buildings	26,574	21,045
Lease rights	14,674	16,750
Social infrastructure	5,126	3,540
Raw materials and consumables	2,441	3,113
Finished goods and goods for resale	2,157	2,670
Work in progress	1,130	945
	<u>136,724</u>	<u>138,047</u>
Less: allowance for obsolete inventory	(510)	(687)
	<u>136,214</u>	<u>137,360</u>

Work in progress, construction of buildings represents the expenditure incurred during the construction of buildings before they are put into operation. The expenditure is financed by liabilities under share participation agreements (refer to note 24), loans and borrowings (refer to note 22), and profits of the developer.

Work in progress, construction of buildings with a carrying amount of RUB 61,537 million are expected to be completed in more than 12 months from the reporting date (31 December 2018: RUB 65,113 million).

Lease rights represent assets under land lease contracts (refer to note 2(e)) and the amount paid to obtain the right of development of land plot which are capitalized into the cost of object upon completion of development. Lease rights are recognized at the present value of future cash outflows (refer to note 24).

Significant financing component, related to the real estate contracts under share participation agreements, with a carrying amount of RUB 1,343 million was capitalized as a part of work in progress, construction of buildings (31 December 2018: RUB 1,020 million).

Inventories with a carrying amount of RUB 1,530 million are subject to a registered debenture to secure bank loans (31 December 2018: RUB 4,627 million) (refer to note 22).

Social infrastructure represents the amount of expected costs for the social infrastructure objects' construction.

The following is movement in the allowance for obsolete inventory:

mln RUB	2019	2018
Balance at 1 January	687	629
Change in the allowance for obsolete inventory	(177)	58
Balance at 31 December	<u>510</u>	<u>687</u>

As at 31 December 2019 the net realizable value testing resulted in an amount which was less than the carrying amount by RUB 510 million (31 December 2018: RUB 687 million) and the respective allowance was recognized in cost of sales. As at 31 December 2019 major part of the allowance of RUB 461 million (31 December 2018: RUB 637 million) relates to finished goods and goods for resale.

The impairment allowance was made based on the following key assumptions:

- Cash inflows were projected as total of contracted revenue and forecasted revenue determined based on current prices or prices of objects considered analogues;
- Cash outflows include costs accumulated to date and budgeted costs to finish the construction.

18 Contract assets, trade and other receivables

mln RUB	<u>31 December 2019</u>	<u>31 December 2018</u>
Non-current		
Accounts receivable - trade	504	1,093
Notes receivable on disposals of subsidiaries	-	70
	<u>504</u>	<u>1,163</u>
Current		
Prepayments to suppliers	15,456	16,152
Receivables under share participation agreements	5,655	5,479
Assets under share participation agreements	3,077	3,781
Accounts receivable – trade	2,580	3,182
Assets under construction contracts	980	714
Notes receivable	228	432
VAT receivable	221	698
Income tax receivable	142	206
Current receivables on disposals of subsidiaries / shares	66	79
Deferred expenses	63	62
Employee receivables	1	3
Other receivables	2,377	1,761
	<u>30,846</u>	<u>32,549</u>
Provision for doubtful debtors	(877)	(456)
	<u>29,969</u>	<u>32,093</u>

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables (excluding construction work in progress) are disclosed in note 25.

19 Cash and cash equivalents

mln RUB	<u>31 December 2019</u>	<u>31 December 2018</u>
Petty cash	2	2
Current accounts	62,616	54,445
Call deposits	4,066	1,351
Cash and cash equivalents in the consolidated statement of financial position and consolidated statement of cash flows	<u>66,684</u>	<u>55,798</u>
Cash on escrow accounts	175	-
Cash and cash equivalents including cash on escrow accounts	<u>66,859</u>	<u>55,798</u>

Cash on escrow accounts

The cash on escrow accounts, which are not reflected in the Consolidated Statement of financial position of the Group, represent funds, received by authorized bank from the real estate buyers as the settlement of the share participation agreements' price.

In accordance with the changes in the Federal Law №214-FZ that has come in effect as at 1 July 2019, the financing received by the developer from the customers under share participation agreements is received to the authorized bank accounts. The developer has no longer access to these funds but can obtain bank loans that are secured by those funds at the lower interest rates. The access to these funds is obtained only upon the corresponding constructions' completion. The developer reflects those funds off balance and states for information within cash on escrow accounts.

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 25.

The Group's ability to use funds on current accounts is not restricted by the covenant disclosed in note 22.

20 Equity

(a) Share capital

Number of shares unless otherwise stated

	Ordinary shares	
	31 December 2019	31 December 2018 (as recalculated)
Par value	RUB 0.25	RUB 0.25
On issue at beginning of the year	100,200,773	103,030,215
On issue at end of the year, fully paid	100,200,773	100,200,773

The holders of ordinary shares are entitled to receive dividends which can be declared from time to time and are entitled to one vote per share at meetings of the Company.

(b) Treasury share reserve

The reserve for the Company's treasury shares comprises the cost of the Company's shares held by the Company. At the reporting date the Company held 2,829,442 of its own shares (31 December 2018: 2,829,442).

(c) Dividends

In accordance with Russian legislation the Company's distributable reserves are limited to the balance of retained earnings as recorded in the Company's statutory financial statements prepared in accordance with Russian Accounting Standards. As at 31 December 2019 the Company had unaudited retained earnings, including the profit for the current period, of RUB 16,188 million (as at 31 December 2018: RUB 16,575 million).

In June 2019 the Company declared dividends in the amount of RUB 8,036 million at value RUB 78.00 per share for financial year ended 31 December 2018. The dividends were paid in full in August 2019.

21 Earnings per share

The calculation of earnings per share is based on profit attributable to the shareholders of the Company divided by the weighted average number of ordinary shares outstanding during the year, refer to note 20 (a). The Company has no dilutive potential ordinary shares.

	2019	2018
Issued shares at 1 January	100,200,773	103,030,215
Effect of own shares (held) / sold	-	(1,187,001)
Weighted average number of shares for the year ended 31 December	<u>100,200,773</u>	<u>101,843,214</u>

22 Loans and borrowings

This note provides information about the contractual terms of the Group's loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, refer to note 25.

mln RUB	31 December 2019	31 December 2018
Non-current		
Secured bank loans	16,487	30,872
Unsecured bank loans	40,449	29,880
Unsecured bond issues	23,000	14,000
Lease liabilities	1	3
	<u>79,937</u>	<u>74,755</u>
Current		
Secured bank loans	5,680	3,131
Unsecured bank loans	-	7,200
Unsecured bond issues	4,000	1,000
Lease liabilities	2	2
	<u>9,682</u>	<u>11,333</u>

Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

mln RUB	Cur- rency	Nominal interest rate	Year of maturity	31 December 2019		31 December 2018	
				Face value	Carrying amount	Face value	Carrying amount
Secured facility	RUB	8.13% - 10.00%	2020 - 2023	22,167	22,167	32,272	32,272
	EUR	2.15% - 3.00%	2019	-	-	1,731	1,731
Unsecured facility	RUB	6.50% - 10.75%	2021 - 2024	67,449	67,449	52,080	52,080
Lease liabilities	RUB	16.02%	2020 - 2021	3	3	5	5
				<u>89,619</u>	<u>89,619</u>	<u>86,088</u>	<u>86,088</u>

Changes in liabilities arising from financing activities were as follows:

mln RUB	1 January 2019	Changes from financing activities		Other movements	31 December 2019
		Received	Paid		
Bank and other loans	71,083	81,972	(88,708)	(1,731)	62,616
Bond issued	15,000	13,000	(1,000)	-	27,000
	<u>86,083</u>	<u>94,972</u>	<u>(89,708)</u>	<u>(1,731)</u>	<u>89,616</u>

mln RUB	1 January 2018	Changes from financing activities		Other movements	31 December 2018
		Received	Paid		
Bank and other loans	57,737	105,932	(92,702)	116	71,083
Bond issued	15,000	-	-	-	15,000
	<u>72,737</u>	<u>105,932</u>	<u>(92,702)</u>	<u>116</u>	<u>86,083</u>

Other movements represent bank and other loans of disposed subsidiaries and exchange differences.

Covenants and other matters

The Credit Agreements require the Group to comply with certain general, informational and financial covenants, including:

- a limitation on the Group’s ability to incur additional debt beyond certain financial ratios;
- maintaining by the Group’s of some of financial coefficients on a fixed level;
- subject to certain exceptions, a prohibition restricting the Group ability to issue significant borrowings, provide guarantees or indemnities to the third party;
- an obligation to provide to the Banks with such financial and other information, the Banks may reasonably require in relation to the loan contracts, including the Group’s annual audited and unaudited consolidated financial statements, prepared in accordance with IFRS.

Credit arrangements for unsecured bank loans of RUB 18,148 million (31 December 2018: RUB 22,650 million) require Group to keep the ratio of bank account opened in the bank-lender to loan principal at no less than one.

The Group complies with covenants described above.

Bank loans are secured by the following:

- Property, plant and equipment with a carrying amount of RUB 5,787 million is pledged as collateral to secure bank loans (31 December 2018: RUB 6,096 million) – refer to note 13(b).
- Inventories with a carrying amount of RUB 1,530 million are pledged as collateral to secure bank loans (31 December 2018: RUB 4,627 million) – refer to note 17.

The lease liabilities are secured by the leased assets (refer to note 13(c)).

Bank loans are secured by the pledge of the following shares in subsidiary companies as at 31 December 2019:

- 100.00% JOINT-STOCK COMPANY “CONSTRUCTION CORPORATION “REVIVAL OF SAINT PETERSBURG”;
- 100.00% of LSR. Wall Materials Ltd.

23 Provisions

mln RUB	Site finishing	Environ- ment restoration	Warranty provision	Litigation provision	Provision for social infrastructure	Total
Current						
Balance at 1 January 2019	348	24	8	38	3,540	3,958
Provisions made during the year	1,153	-	-	135	2,158	3,446
Provisions used during the year	(1,263)	(4)	-	(10)	(688)	(1,965)
Unused provisions	(52)	-	-	(106)	-	(158)
Unwind of discount	-	-	-	-	262	262
Reclassification to non-current provisions	-	-	-	-	(385)	(385)
Disposals of subsidiaries	-	-	(7)	-	-	(7)
Exchange differences	-	-	(1)	-	-	(1)
Balance at 31 December 2019	186	20	-	57	4,887	5,150
Non-current						
Balance at 1 January 2019	-	81	-	-	-	81
Provisions made during the year	-	10	-	-	-	10
Provisions reclassified based on terms during the year	-	-	-	-	385	385
Balance at 31 December 2019	-	91	-	-	385	476

mln RUB	Site finishing	Environ- ment restoration	Warranty provision	Provision for unpro- fitable contracts	Litigation provision	Provision for social infrastructure	Total
Current							
Balance at 1 January 2018	1,194	33	26	7	82	-	1,342
Provisions made during the year	349	-	4	-	67	3,540	3,960
Provisions used during the year	(1,079)	(9)	(25)	(6)	(28)	-	(1,147)
Unused provisions	(116)	-	-	(1)	(82)	-	(199)
Disposals of subsidiaries	-	-	-	-	(1)	-	(1)
Exchange differences	-	-	3	-	-	-	3
Balance at 31 December 2018	348	24	8	-	38	3,540	3,958
Non-current							
Balance at 1 January 2018	-	60	-	-	-	-	60
Provisions made during the year	-	21	-	-	-	-	21
Balance at 31 December 2018	-	81	-	-	-	-	81

(a) Site finishing

The Group records provisions in respect of the Group's obligation to incur additional costs including costs associated with cleaning up the surrounding area after finishing the construction of apartment buildings in Saint Petersburg, Moscow and Yekaterinburg.

(b) Environment restoration

The Group records provisions in respect of the Group's obligation to clean up the surrounding area after quarrying sand in water and forested areas. The damage caused during quarrying is cleaned up after quarrying is completed. The amount of provision is estimated based on the available information. The Group expects the resulting outflow of economic benefits over the next five years.

(c) Warranty provision

The provision for warranties relates mainly to the residential units sold as at the date of reporting. The provision is based on estimates made from historical warranty data associated with similar products and services and is required under the German legislation.

(d) Provision for unprofitable contracts

Provisions for unprofitable contracts are recognized when costs to complete or terminate the contracts exceed the expected economic benefits.

(e) Litigation provision

The Group recognises provision on legal obligations that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

(f) Provision for social infrastructure

The Group records provisions in respect of the Group's obligation to construct social infrastructure that is necessary for the apartment buildings' tenants.

24 Contract liabilities, trade and other payables

mln RUB	<u>31 December 2019</u>	<u>31 December 2018</u>
Non-current payables		
Accounts payable – trade	1,373	6,539
Liabilities under lease contracts	1,802	-
Taxes and other payables to the budget	-	2,274
	<u>3,175</u>	<u>8,813</u>
Current payables		
Contract liabilities under share participation agreements recognized over time	47,160	39,824
Accounts payable – trade	25,461	22,580
Advances from customers under other contracts	2,064	1,944
Taxes and other payables to the budget	1,380	3,501
Employee-related liabilities	1,167	1,153
Liabilities under lease contracts	988	-
Income tax payable	529	308
Interest payable	285	336
Liabilities under construction contracts	2	1,295
Other payables	1,104	969
	<u>80,140</u>	<u>71,910</u>

Trade payables include payables for land plots and lease rights to be repaid in instalments. Payables for land plots are discounted at rates 11.20% and 10.80%, payables for lease rights are discounted at rate 10.70%.

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 25.

25 Financial risk management

(a) Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- market risk;
- operational risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout this consolidated financial statement.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established an Audit Committee, which is responsible for developing and monitoring the Group's risk management policies. The Audit Committee reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

(b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

99% of the Group's cash and cash equivalents are held in the top rated banks, that are included in the list of Russia's key financial institutions. The most significant cash balances are deposited in JSC Rosselkhozbank and PJSC Sberbank.

Credit Rating JSC Rosselkhozbank by Fitch is: Long Term Foreign Currency Issuer Default Ratings (IDR) BBB-, Local Currency Long Term IDR BBB-. Credit Rating PJSC Sberbank is: Long Term Foreign Currency IDR BBB, Local Currency Long Term IDR BBB.

(i) *Contract assets, trade and other receivables*

Trade receivables from the largest five debtors of the Group represents approximately RUB 1,808 million (31 December 2018: RUB 2,264 million) of the Group's total Trade receivables. Geographically there is concentration of credit risk as the most significant part of Group's operations is located in Russia.

The Group has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms are offered. The Group's review includes external ratings, when available, and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount without requiring approval from the Managing Directors; these limits are reviewed quarterly. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group on a prepayment basis.

Most of the Group's customers in the "Building Materials" operating segment have been transacting with the Group for over four years, and losses have occurred infrequently. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Group does not have a unified policy for management of credit risk in place. Due to significant differences in operations at different business units specific credit policies are developed at the level of operational companies. Each of the operating companies has established procedures in place to review and collect outstanding receivables. New customers, as well as customers with

significant outstanding and overdue balances are reviewed on a regular basis and resulting actions are put in place. All companies involved in the extraction and production of building materials have in place credit control procedures which require them to cancel despatching goods in case of the absence of a signed contract, previous fail to pay or previous violations of contract conditions. Also certain limits for the accounts receivable are established for particular customers.

“Real Estate Development and Construction” operating segment the Group is not exposed to significant credit risk as most customers are individuals and legal title on premises sold under share participation agreements is transferred to the customers upon full payment.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of contract assets, trade and other receivables and investments. This allowance represents a specific loss component that relates to individually significant exposures.

(ii) Investments

The Group does not invest any of its assets in traded securities. The Group limits its exposure to credit risk by investing in credit notes of trade counterparties (customers and suppliers of the Group) that have an appropriate reputation in the market. Management does not consider that any of the counterparties may not perform their obligations.

(iii) Guarantees

As at 31 December 2019 guarantees made to third parties were RUB 922 million (31 December 2018: nil).

Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

mln RUB	Carrying amount	
	31 December 2019	31 December 2018
Financial assets at amortised cost	27	28
Loans and receivables	13,406	14,774
Cash and cash equivalents	66,684	55,798
	80,117	70,600

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

mln RUB	Carrying amount	
	31 December 2019	31 December 2018
Domestic	3,017	4,147
Euro-zone countries	2	49
Other CIS countries	31	27
	3,050	4,223

The Group’s most significant trade debtor Limited Liability Company “Transport concession company” accounts for RUB 1,027 million of the trade receivables carrying amount at 31 December 2019 (31 December 2018: St. Petersburg Property Relations Committee RUB 1,253 million).

The total amount of impaired trade receivables at the reporting date was RUB 34 million (31 December 2018: RUB 52 million).

The ageing of trade receivables at the reporting date was:

mln RUB	Gross 31 December 2019	Impairment 31 December 2019	Gross 31 December 2018	Impairment 31 December 2018
Not past due	2,621	-	3,649	-
Past due 0-30 days	262	-	226	-
Past due 31-60 days	91	(19)	89	-
Past due 61-90 days	43	(2)	31	-
Past due more than 90 days	67	(13)	280	(52)
	3,084	(34)	4,275	(52)

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

mln RUB	2019	2018
Balance at 1 January	(52)	(59)
Impairment reversal	18	7
Balance at 31 December	(34)	(52)

The impairment loss at 31 December 2019 relates to several customers that have indicated that they are not expecting to be able to pay their outstanding balances, mainly due to economic circumstances. The Group believes that the unimpaired amounts that are past due by more than 30 days are still collectible, based on historic payment behaviour and internal analysis on the underlying customers' credit ratings.

The following table provides information about the exposure to credit risk and ECLs for trade receivables and contract assets for customers as at 31 December 2019.

mln RUB	Equivalent to external credit rating (Agency Moody's)	Gross carrying amount	Impairment loss allowance	Credit- impaired
Grades 1–6: <i>Low risk</i>	Baa3- to Aaa	1,983	-	No
Grades 7–9: <i>Fair risk</i>	Ba3 to Ba1	11,423	-	No
Grade 12: <i>Loss</i>	D	289	(289)	Yes
		13,695	(289)	

The movement in the allowance for impairment in respect of contract assets, advances paid and other receivables during the year was as follows:

mln RUB	2019	2018
Balance at 1 January	(404)	(369)
Impairment loss	(439)	(35)
Balance at 31 December	(843)	(404)

(c) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have

sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group uses cash flow budgets which are prepared for each year and quarter to forecast potential liquidity deficit and identify sources of covering that deficit. As at 31 December 2019 the Group's undrawn credit facilities amount is RUB 83,266 million (31 December 2018: RUB 48,126 million). Interest would be payable at the rate of 6.50% to 8.75% for loans in RUB.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements. It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

**31 December
2019**

mln RUB	Average interest rate		Less than 1 year	1-5 years	Over 5 years	Total
	Contractual	Effective				
Secured bank loans:						
RUB*	8.13% - 10.00%	8.61%	5,680	16,487	-	22,167
Unsecured bank loans:						
RUB*	6.50% - 9.35%	8.38%	-	31,449	-	31,449
	CBR rate + 0.75%					
	- CBR rate +					
RUB	1.50%	7.18%	-	9,000	-	9,000
Unsecured bond issues:						
RUB*	8.40% - 10.75%	9.12%	4,000	23,000	-	27,000
Lease liabilities						
RUB*	16.02%	16.02%	2	1	-	3
Trade and other payables						
		-	27,838	2,844	331	31,013
Future interest**						
		-	8,148	9,196	141	17,485
Guarantees***						
		-	922	-	-	922
			<u>46,590</u>	<u>91,977</u>	<u>472</u>	<u>139,039</u>

*Fixed rate

** Future interest contains not charged, expected interest. Future interest does not reflect current payables of the Group. Future interest is calculated based on current credit facilities, which the Group had on 31 December 2019.

*** Guarantees contain guarantees made to third parties. Guarantees do not reflect current payables of the Group.

**31 December
2018**

mln RUB	Average interest rate		Less than 1 year	1-5 years	Over 5 years	Total
	Contractual	Effective				
Secured bank loans:						
RUB*	8.20% - 10.00%	8.68%	1,400	30,872	-	32,272
EUR*	2.15% - 3.00%	2.29%	1,731	-	-	1,731
Unsecured bank loans:						
RUB*	7.50% - 9.35%	8.86%	3,200	22,880	-	26,080
RUB	CBR rate + 0.75% - CBR rate + 1.50%	8.55%	4,000	7,000	-	11,000
Unsecured bond issues:						
RUB*	9.00% - 10.75%	9.80%	1,000	14,000	-	15,000
Lease liabilities						
RUB*	11.81% - 16.02%	15.64%	2	3	-	5
Trade and other payables		-	23,885	6,127	412	30,424
Future interest**		-	8,353	9,052	231	17,636
			43,571	89,934	643	134,148

*Fixed rate

** Future interest contains not charged, expected interest. Future interest does not reflect current payables of the Group. Future interest is calculated based on current credit facilities, which the Group had on 31 December 2018.

(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Group is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of Group entities, primarily the Russian Rouble (RUB), but also EUR and Ukrainian Hryvna (UAH). The currencies in which these transactions primarily are denominated in EUR and USD.

Interest on borrowings is denominated in currencies that match the cash flows generated by the underlying operations of the Group, primarily RUB. This provides an economic hedge and no derivatives are entered into.

Exposure to currency risk

The Group's exposure to currency risk was based on the following principal amounts:

31 December 2019

mln RUB	<u>EUR-denominated</u>	<u>USD-denominated</u>
Contract assets, trade and other receivables	148	-
Contract liabilities, trade and other payables	(17)	(18)
Net exposure	<u>131</u>	<u>(18)</u>

31 December 2018

mln RUB	<u>EUR-denominated</u>	<u>USD-denominated</u>
Contract assets, trade and other receivables	169	3
Secured bank loans	(1,731)	-
Contract liabilities, trade and other payables	(17)	(19)
Net exposure	<u>(1,579)</u>	<u>(16)</u>

The following significant exchange rates applied during the year:

	<u>31 December 2019</u>	<u>31 December 2018</u>
	<u>RUB</u>	<u>RUB</u>
1 USD equals	61.9057	69.4706
1 EUR equals	69.3406	79.4605
1 UAH equals	2.6121	2.5071

Sensitivity analysis

A 10.00% strengthening of RUB against the above currencies would have decreased profit by RUB 11 million. A 10.00% weakening of the RUB against the above currencies would have the equal but opposite effect on the basis that all other variables remain constant.

(ii) Interest rate risk

Changes in interest rates impact primarily loans and borrowings by changing either their fair value (fixed rate debt) or their future cash flows (variable rate debt). Management does not have a formal policy of determining how much of the Group's exposure should be to fixed or variable rates. However, at the time of raising new loans or borrowings management uses its judgment to decide whether it believes that a fixed or variable rate would be more favourable to the Group over the expected year until maturity.

Profile

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

mln RUB	Carrying amount	
	<u>31 December 2019</u>	<u>31 December 2018</u>
Fixed rate instruments		
Financial assets	1,358	2,285
Financial liabilities	(80,619)	(75,088)
	<u>(79,261)</u>	<u>(72,803)</u>
Variable rate instruments		
Financial liabilities	<u>(9,000)</u>	<u>(11,000)</u>

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss and other comprehensive income, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore a change in interest rates at the reporting date would not affect the statement of profit or loss and other comprehensive income.

(e) Fair values versus carrying amounts

The fair value of unquoted equity investments is discussed in note 4. In other cases management believes that the fair value of its financial assets and liabilities approximates their carrying amounts except for loans.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

31 December 2019	Note	Carrying amount	Level 1	Fair value Level 2	Total
mln RUB					
Financial assets					
Financial assets at amortised cost	15	27	-	27	27
Loans and receivables		13,406	-	13,406	13,406
Cash and cash equivalents	19	66,684	66,684	-	66,684
		<u>80,117</u>	<u>66,684</u>	<u>13,433</u>	<u>80,117</u>
Financial liabilities					
Secured bank loans	22	(22,167)	-	(22,296)	(22,296)
Unsecured bank loans	22	(40,449)	-	(40,216)	(40,216)
Unsecured bond issues	22	(27,000)	(27,603)	-	(27,603)
Trade and other payables	24	(31,013)	-	(31,013)	(31,013)
Lease liabilities	22	(3)	-	(3)	(3)
		<u>(120,632)</u>	<u>(27,603)</u>	<u>(93,528)</u>	<u>(121,131)</u>

31 December 2018	Note	Carrying amount	Level 1	Fair value Level 2	Total
mln RUB					
Financial assets					
Financial assets at amortised cost	15	28	-	28	28
Loans and receivables		14,774	-	14,774	14,774
Cash and cash equivalents	19	55,798	55,798	-	55,798
		<u>70,600</u>	<u>55,798</u>	<u>14,802</u>	<u>70,600</u>
Financial liabilities					
Secured bank loans	22	(34,003)	-	(32,698)	(32,698)
Unsecured bank loans	22	(37,080)	-	(35,682)	(35,682)
Unsecured bond issues	22	(15,000)	(14,636)	-	(14,636)
Trade and other payables	24	(30,424)	-	(30,424)	(30,424)
Lease liabilities	22	(5)	-	(5)	(5)
		<u>(116,512)</u>	<u>(14,636)</u>	<u>(98,809)</u>	<u>(113,445)</u>

The interest rates used to discount estimated cash flows, where applicable, are based on incremental borrowing rates, available for the Group as at:

	31 December 2019	31 December 2018
Loans and borrowings	8.25%	4.37% - 10.70%
Leases	16.02%	11.81% - 16.02%

(f) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of the transactions;
- requirements for the reconciliation and monitoring of the transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the annual assessments of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

Compliance with Group standards is supported by a programme of annual reviews undertaken by Internal Audit. The results of Internal Audit reviews are discussed with the management of the business unit, to which they relate, with summaries submitted to the Audit Committee and senior management of the Group.

(g) Capital management

The Group has no formal policy for capital management but management seeks to maintain a sufficient capital base for meeting the Group's operational and strategic needs, and to maintain confidence of market participants. This is achieved with efficient cash management, constant monitoring of Group's revenues and profit, and long-term investment plans mainly financed by the Group's operating cash flows. With these measures the Group aims for steady profits growth.

The Group's liabilities to adjusted capital ratio at the end of the reporting period were as follows:

mln RUB	31 December 2019	31 December 2018
Total liabilities	180,933	175,167
Less: cash and cash equivalents	(66,684)	(55,798)
Net liabilities	<u>114,249</u>	<u>119,369</u>
Total equity	<u>83,910</u>	<u>84,353</u>
Net liabilities to capital ratio	<u>1.36</u>	<u>1.42</u>

26 Leases liabilities

Based on the information currently available, the Group recognized the following amounts at 1 January 2019 and at 31 December 2019:

mln RUB	Leases liabilities
Lease payments (less than one year)	1,343
Lease payments (between 1 and 5 years)	3,162
Lease payments (more than 5 years)	-
Total undiscounted lease liabilities as at 1 January 2019	<u>4,505</u>
Effect from discounting	(658)
Leases liabilities as at 1 January 2019	<u>3,847</u>
Current	1,054
Non-current	2,793
Interest accrued	286
Lease payments, including interest	(1,343)
Total lease liabilities as at 31 December 2019	<u>2,790</u>
Current	988
Non-current	1,802
Variable lease payments not included in the measurement of lease liabilities	(342)
Lease payments under short-term leases not included in the measurement of lease liabilities	<u>(1,625)</u>

The Group leases a number of land plots. The leases typically vary from an initial year of four to forty nine years, with an option to renew the lease after that date. The lease payments are mostly expressed as a percentage of cadastral value of the related land plot or are based on rental rates, determined by authorities, which are not necessarily based on market.

27 Commitments

At 31 December 2019 the Group was committed to purchase property, plant and equipment for approximately RUB 23 million net of VAT (31 December 2018: RUB 67 million).

28 Contingencies

(a) Insurance

The insurance industry in the Russian Federation is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its plant facilities, business interruption, or third party liability in respect of property or environmental damage arising from accidents on Group property or relating to Group operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on the Group's operations and financial position.

(b) Litigation

Existing litigations include a number of small claims relating to purchases from domestic customers. Based on experience in resolving such claims, management believes that they will be settled without significant cost to the Group. Accordingly, no provision has been made for such amounts.

(c) Taxation contingencies

The taxation system in the Russian Federation continues to evolve and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes contradictory and subject to varying interpretation by different tax authorities.

Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year generally remains open for review by the tax authorities during the three subsequent calendar years. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive and substance-based position in their interpretation and enforcement of tax legislation.

All these circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the tax authorities and courts, especially due to reform of the supreme courts that are resolving tax disputes, could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

The Group companies entered into transactions involving other Group companies at prices which management believed were consistent with applicable tax law. However, based on the uncertainty of legislation, the tax authorities could take a different position and attempt to assess additional tax and interest. The potential amount of such assessment cannot be reasonably estimated based on the uncertainty of transfer pricing rules, but could be significant. Management has not made any provision because it believes there will be no outflow of funds relating to any such assessment.

(d) Environmental liabilities

The Group is engaged in dredging sand from the sea bed and quarrying sand in the 7 areas. There is no liability to perform any restoration work in relation to the sea bed after the dredging is complete.

The Group is engaged in crushed granite production in the 6 areas and extraction of clay in 2 areas.

According to existing legislation and the terms of licenses obtained by the Group, there is a liability for the Group to restore these sites when quarrying is complete. In case the planned restoration costs can be identified before the quarrying is completed and the licence is used, the reserve for restoration is recognized.

It is planned that quarrying of the remaining 15 areas will be completed after 2023.

29 Related party transactions

(a) Control relationships

The Company is ultimately controlled by Andrey Molchanov.

(b) Transactions with management and close family members

The management and their close family members control 5.30% of the voting shares of the Group. (31 December 2018: 5.35%).

(i) Management remuneration

Key management received the following remuneration during the year, which is included in personnel costs (refer to note 9):

mln RUB	<u>31 December 2019</u>	<u>31 December 2018</u>
Salaries and bonuses	1,291	1,289

(c) Transactions with other related parties

The Group's other related party transactions are disclosed below:

(i) Revenue

mln RUB	Transaction value year ended		Outstanding balance	
	<u>31 December 2019</u>	<u>31 December 2018</u>	<u>31 December 2019</u>	<u>31 December 2018</u>
Sale of goods and services provided to:				
Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owner or persons acting on their behalf	76	458	6	32
Companies significantly influenced by the Group key management	-	7	-	-
	<u>76</u>	<u>465</u>	<u>6</u>	<u>32</u>

All outstanding balances with related parties are to be settled in cash within the 12-month of the balance sheet date. None of the balances is secured.

Other expenses to companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owners for the year ended 31 December 2019 amounts to RUB 15 million (other income for the year ended 31 December 2018: RUB 872 million). Outstanding balance – nil (31 December 2018: nil).

(ii) **Expenses and capital expenditures**

mln RUB	Transaction value year ended		Outstanding balance	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Purchase of goods and services from:				
Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owner or persons acting on their behalf	140	148	-	2
Companies significantly influenced by the Group key management	-	11	-	-
	<u>140</u>	<u>159</u>	<u>-</u>	<u>2</u>

All outstanding balances with related parties are to be settled in cash within the 12-month of the balance sheet date. None of the balances are secured.

(iii) **Loans**

mln RUB	Transaction value year ended		Outstanding balance	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Loans given (included into other investments – originated loans category– refer to note 15):				
Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owner or persons acting on their behalf	1,342	1,956	307	1,485
	<u>1,342</u>	<u>1,956</u>	<u>307</u>	<u>1,485</u>

The interest rate on loans given during the year ended 31 December 2019 is 5% (year ended 31 December 2018: 5%).

mln RUB	Transaction value year ended		Outstanding balance	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Interest receivable (included into other receivables):				
Beneficial owner and companies controlled or significantly influenced by or on behalf of the Group's ultimate beneficial owner or persons acting on their behalf	76	28	19	3
Companies significantly influenced by the Group key management	-	2	-	-
	<u>76</u>	<u>30</u>	<u>19</u>	<u>3</u>

(iv) **Transactions with shares / promissory notes**

mln RUB	Transaction value year ended		Outstanding balance	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Purchase of shares / promissory notes from				
Beneficial owner and companies controlled or significantly influenced by or on behalf of, the Group's ultimate beneficial owner or persons acting on their behalf	-	400	215	411
	-	400	215	411

mln RUB	Transaction value year ended		Outstanding balance	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Sale of shares / promissory notes to				
Beneficial owner and companies controlled or significantly influenced by or on behalf of, the Group's ultimate beneficial owner or persons acting on their behalf	920	116	-	-
	920	116	-	-

30 Subsidiaries

Entity	Country of incorporation	Ownership/ voting interest 31 December 2019	Ownership/ voting interest 31 December 2018
JOINT-STOCK COMPANY "CONSTRUCTION CORPORATION "REVIVAL OF SAINT-PETERSBURG"	Russia	100.00%	100.00%
OOO "LSR.Nedvizimost-SZ"	Russia	100.00%	100.00%
OOO "LSR.Stroitelstvo-SZ"	Russia	100.00%	100.00%
AO "LSR.Krany-SZ"	Russia	100.00%	100.00%
AO "LSR.Nedvizimost-M"	Russia	100.00%	100.00%
LSR. Wall Materials Ltd	Russia	100.00%	100.00%
OOO "Leningradka 58"	Russia	100.00%	100.00%
Limited Liability Company Smolny District MHG Munich Hoteldevelopment Group GmbH (LSR Europe GmbH)**	Germany	-	100.00%
S&G Development Partners Objekt Leipzig GmbH & Co KG**	Germany	-	99.60%
Max-Josephs-Hohe Immobilien- und Projektentwicklungs GmbH**	Germany	-	94.80%
Projektgesellschaft Bayerstraße 79 mbH**	Germany	-	80.00%
Aignerstraße Projektentwicklungsgesellschaft mbH**	Germany	-	100.00%
Kirchenstraße Verwaltungs GmbH****	Germany	-	100.00%
Zu Hause auf Zeit Landshut GmbH**	Germany	-	100.00%
AEROC Investment Deutschland GmbH	Germany	100.00%	-
JSC "A Plus Estate"	Russia	100.00%	100.00%
AO "Stroicorporatciya"	Russia	100.00%	100.00%
AO MTO "ARHPROEKT"*	Russia	25.00%	25.00%
OOO "Velikan - XXI vek"	Russia	100.00%	100.00%
Lsr Group Ltd	Russia	100.00%	100.00%
LSR.Construction-Urals Ltd	Russia	100.00%	100.00%
AO "Spetsializirovanny zastroishchik "LSR.Nedvizimost-Ural"	Russia	100.00%	100.00%
PJSC "AEROC OBUCHOW"***	Ukraine	-	97.36%
LLC "AEROC"	Ukraine	100.00%	100.00%
OOO "LSR-Stroy"	Russia	100.00%	100.00%
AO "LSR. Bazovye"	Russia	100.00%	100.00%
OOO "Kamenskoe-3"***	Russia	-	100.00%
OOO "Landshaft"	Russia	100.00%	100.00%
OOO "Zagorodnaya, 9"	Russia	99.99%	99.99%
"LSR. Object-M" Ltd	Russia	100.00%	100.00%
OOO "RAZVITIE"***	Russia	-	50.00%
OOO "LSR. Beton"	Russia	100.00%	100.00%
OOO "LSR.Zelezobeton"***	Russia	-	100.00%
OOO "Spetsializirovanny zastroishchik "LSR"	Russia	100.00%	100.00%
OOO "Ravan snabzhenie"***	Russia	-	100.00%
OOO "Kallelovo"	Russia	100.00%	-
OOO "LSR. Stroitelnye resheniya"	Russia	100.00%	-
OOO "Spetsializirovanny zastroishchik "LSR. Razvitie"	Russia	100.00%	-
OOO "Spetsializirovanny zastroishchik "LSR. Ural"	Russia	100.00%	-
OOO "LSR. Gazobeton" (LLC H+H)	Russia	100.00%	-
OOO "Chekalovskoe"	Russia	100.00%	-

* The Group retained de facto control.

** Subsidiaries disposed to third or related parties during the year ended 31 December 2019.

*** Not significant subsidiaries liquidated during the year ended 31 December 2019.

**** Subsidiaries merged to the Group companies during the year ended 31 December 2019.

31 Events subsequent to the reporting date

(a) Financing events

In January 2020 the subsidiaries of the Group fully repaid the loan agreements with JSC Rosselkhozbank with amount RUB 5,000 million.

(b) Operating events

There are no events subsequent to the reporting date which are required to be disclosed in the consolidated financial statements.

32 Supplementary disclosures

The following Group entities are included in Segments and Business unit disclosures:

Segment	Business unit	Product	Entity
Building Materials	LSR. Basic Materials	Sand	OOO "Landshaft" OOO "Ravan snabzhenie" OOO "Kallelovo" AO "LSR. Bazovye" Sand
		Crushed Granite	AO "LSR. Bazovye" Crushed Granite
	LSR. Ready-mix Concrete	Ready-mix Concrete	OOO "LSR. Beton"
	LSR. Wall Materials	Brick	LSR. Wall Materials Ltd OOO "Chekalovskoe"
		Aerated Concrete	PJSC "AEROC OBUCHOW" LLC "AEROC" OOO "LSR. Gazobeton" (LLC H+H) LSR Stenovye (Aerated Concrete)
	LSR. Reinforced Concrete - North-West	Reinforced Concrete	OOO "LSR.Zelezobeton"
Real Estate Development and Construction	LSR. Cranes	Cranes	AO "LSR.Krany-SZ"
	LSR. Real Estate and Construction - North-West	Real Estate and Construction - North-West	JOINT-STOCK COMPANY "CONSTRUCTION CORPORATION "REVIVAL OF SAINT-PETERSBURG" Limited Liability Company Smolny District AO "Stroicorporatsiya" OOO "Spetsializirovanny zastroishchik "LSR" OOO "LSR.Nedvizimost-SZ" OOO "LSR.Stroitelstvo-SZ"
		Real Estate - Moscow	Real Estate - Moscow
	LSR. Real Estate and Construction - Ural	Real Estate and Construction - Ural	AO "Spetsializirovanny zastroishchik "LSR.Nedvizimost-Ural" OOO "Spetsializirovanny zastroishchik "LSR. Ural" LSR.Construction-Urals Ltd OOO "Kamenskoe-3"
	Other	Other	Other entities PJSC LSR Group OOO "LSR-Stroy" Lsr Group Ltd

Segment	Business unit	Product	Entity
			AO MTO "ARHPROEKT"
			JSC "A Plus Estate"
			AEROC Investment Deutschland GmbH
			OOO "Zagorodnaya, 9"

Key financial performance indicators business segment / business unit were as follows:

For the year ended 31 December 2019	Revenue from external customers	Inter- group revenue	Total revenue	Results from operating activities (excl. management fee)	Depreci- ation/ Amortisa- tion	Capitalized Interest recognized in cost of sales	Write off of change in fair value of the disposed asset	Adjusted EBITDA*
mln RUB								
Sand	1,521	246	1,767	332	41	-	-	373
Crushed Granite	3,274	556	3,830	286	141	-	-	427
Eliminations	-	-	-	-	-	-	-	-
LSR. Basic Materials	4,795	802	5,597	618	182	-	-	800
LSR. Ready-mix Concrete	4,190	177	4,367	493	11	-	-	504
Brick	2,984	2	2,986	(5)	554	-	-	549
Aerated Concrete	3,941	1	3,942	746	216	-	-	962
Eliminations	-	-	-	-	-	-	-	-
LSR. Wall Materials	6,925	3	6,928	741	770	-	-	1,511
LSR. Reinforced Concrete - North-West	362	119	481	53	8	-	-	61
LSR. Cranes	959	68	1,027	62	125	-	-	187
Eliminations	-	(807)	(807)	(7)	-	-	-	(7)
Building Materials	17,231	362	17,593	1,960	1,096	-	-	3,056
LSR. Real Estate and Construction - North- West	41,694	92	41,786	11,449	443	157	(28)	12,077
LSR. Real Estate - Moscow	31,927	-	31,927	2,800	38	2,290	-	5,128
LSR. Real Estate and Construction - Ural	7,714	-	7,714	1,660	143	40	-	1,843
Eliminations	70	-	70	75	-	-	-	75
Real Estate Development and Construction	81,405	92	81,497	15,984	624	2,487	(28)	19,123
Project management	5,534	29	5,563	667	1	-	-	668
Other entities	267	-	267	-	177	-	-	177
Unallocated income and expenses	1,496	-	1,496	(2,524)	-	-	-	(2,524)
Transportation revenue	4,505	-	4,505	-	-	-	-	-
Eliminations	-	(483)	(483)	537	-	-	-	537
Consolidated	110,438	-	110,438	16,624	1,898	2,487	(28)	21,037

* Adjusted EBITDA = Results from operating activities + Depreciation/amortisation – (Increase in fair value of Investment property – Decrease in fair value of Investment property) – (Increase in results from operating activities due to write off of change in fair value of the disposed asset – Decrease in results from operating activities due to write off of change in fair value of the disposed asset) + Impairment losses recognised during the reporting period + Capitalized interest recognized in cost of sales.

PJSC LSR Group
Notes to the Consolidated Financial Statements for the year ended 31 December 2019

For the year ended 31 December 2018 (as recalculated)									
mln RUB	Revenue from external customers	Inter- group revenue	Total revenue	Results from operating activities (excl. management fee)	Depreci- ation/ Amortisa- tion	Impair- ment losses on goodwill	Capitalized Interest recognized in cost of sales	Write off of change in fair value of the disposed asset	Adjusted EBITDA*
Sand	2,277	256	2,533	1,195	76	-	-	-	1,271
Crushed Granite	3,130	593	3,723	349	165	-	-	-	514
Land improvement	-	1,655	1,655	475	1	-	-	-	476
Eliminations	-	-	-	-	-	-	-	-	-
LSR. Basic Materials	5,407	2,504	7,911	2,019	242	-	-	-	2,261
LSR. Ready-mix Concrete	3,938	181	4,119	439	51	-	-	-	490
Brick	2,853	8	2,861	(382)	687	-	-	-	305
Aerated Concrete	3,538	1	3,539	541	186	-	-	-	727
Eliminations	-	-	-	-	-	-	-	-	-
LSR. Wall Materials	6,391	9	6,400	159	873	-	-	-	1,032
LSR. Reinforced Concrete - North-West	1,427	32	1,459	(107)	76	-	-	-	(31)
LSR. Cranes	885	121	1,006	(43)	149	-	-	-	106
Eliminations	-	(748)	(748)	(10)	-	-	-	-	(10)
Building Materials	18,048	2,099	20,147	2,457	1,391	-	-	-	3,848
LSR. Real Estate and Construction - North- West	69,015	191	69,206	18,256	501	-	2,363	(181)	21,301
LSR. Real Estate and Construction - Moscow	39,393	-	39,393	6,270	72	-	6,493	-	12,835
LSR. Real Estate and Construction - Ural	9,354	2	9,356	2,068	154	-	113	-	2,335
LSR - Europe	220	-	220	(84)	5	-	-	-	(79)
Eliminations	118	(2)	116	(139)	-	-	-	-	(139)
Real Estate Development and Construction	118,100	191	118,291	26,371	732	-	8,969	(181)	36,253
Project management	5,151	92	5,243	(52)	1	-	-	-	(51)
Other entities	277	-	277	-	305	-	-	-	305
Unallocated income and expenses	570	-	570	(3,141)	-	-	-	-	(3,141)
Transportation revenue	4,230	-	4,230	-	-	-	-	-	-
Eliminations	-	(2,382)	(2,382)	(837)	-	23	-	-	(814)
Consolidated	146,376	-	146,376	24,798	2,429	23	8,969	(181)	36,400

* Adjusted EBITDA = Results from operating activities + Depreciation/amortisation – (Increase in fair value of Investment property – Decrease in fair value of Investment property) – (Increase in results from operating activities due to write off of change in fair value of the disposed asset – Decrease in results from operating activities due to write off of change in fair value of the disposed asset) + Impairment losses recognised during the reporting period + Capitalized interest recognized in cost of sales.

Net financial position**

mln RUB	31 December 2019	31 December 2018
LSR. Basic Materials	-	-
LSR. Ready-mix Concrete	290	80
LSR. Wall Materials	(5,728)	(5,855)
LSR. Reinforced Concrete - North-West	-	(218)
LSR. Cranes	158	168
Building Materials	(5,280)	(5,825)
LSR. Real Estate and Construction - North-West	(2,442)	(3,090)
LSR. Real Estate - Moscow	(51,164)	(50,256)
LSR. Real Estate and Construction - Ural	-	-
LSR - Europe	-	(2,899)
Real Estate Development and Construction	(53,606)	(56,245)
Other entities	(30,733)	(24,018)
Consolidated	(89,619)	(86,088)

***NFP (Net financial position). Net financial position is debt of the Group allocated to Business Units. Calculated as loans and borrowings, including lease payables, minus Loans given to Group companies.*