

## Sistema JSFC

# Financial results 1Q2010

16 June 2010

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### **Disclaimer**



Certain statements in this presentation may contain assumptions or forecasts in respect to forthcoming events within JSFC Sistema. The words "expect", "estimate", "intend", "will", "could" and similar expressions identify forward-looking statements. We wish to caution you that these statements are only predictions and that actual events or results may differ materially. We do not intend to update these statements to reflect events and circumstances occurring after the above-mentioned date or to reflect the occurrence of unanticipated events. Many factors could cause the actual Sistema's results to differ materially from those contained in our projections or forward-looking statements, including, among others, deteriorating economic and credit conditions, our competitive environment, risks associated with operating in Russia, rapid technological and market change in our industries, as well as many other risks specifically related to Sistema and its operations.

## **Contents**



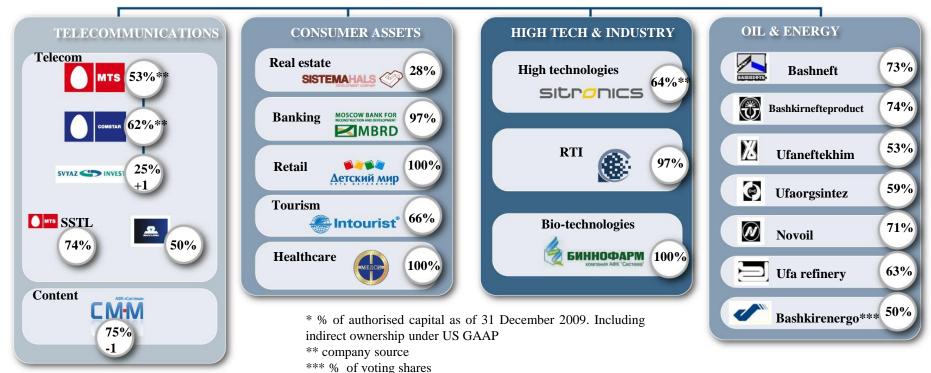
## 1. Key events

- 2. Q1 2010 financial results
- 3. Business units and portfolio (consolidated) companies
- 4. Annex

## 1.1. Company at a glance







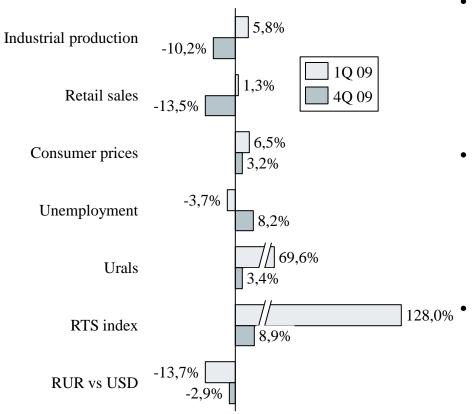
- The largest public diversified financial corporation in Russia
- Focused on long-term growth of shareholder value by ensuring high return on invested capital and diversification of investments
- Investment portfolio of unique businesses including leaders in respective markets of presence
- IPO in 2005. Shares and depositary receipts of Sistema and key companies are traded on the leading stock exchanges (NYSE, LSE, MICEX, RTS, MSE)

Sistema is focused on generating stable growth of shareholder value

## 1.2. Economic environment in Russia in 1Q 2010



1Q 2010 (changes vs 1Q 2009 and 4Q 2009, %)



- The macroeconomic environment improved in the 1Q 2010 compared to Q1 2009: according to Rosstat industrial production increased by 5.8%, retail sales by 1.3%, unemployment decreased by 3.7%.
- In the 1Q 2010 q-o-q national currency strengthened against the US dollar by 2.9%. RTS index continued its growth (+8.9%), and at the same time the price of Urals oil gained 3.4%.
  - Compared to 4Q 2009 key macroeconomic indicators were impacted by seasonal factors: the consumer prices grew by 3.2% while unemployment increased by 8.2%.

Sources:Rosstat, CB RF, Bloomberg

## 1.3. Strategic priorities of Sistema JSFC



### 1. Create additional value for all assets

- Achieve strong and transparent financial results
- Provide high quality asset management including via partnerships with leading companies
- Diversify risks and attract capital including via partnerships with leading companies

### 2. Maintain strict financial discipline

- Make investment decisions based on core indicators, such as TSR and ROIC
- Introduce transparent KPIs for all public and non-public companies
- 3. Simplify the corporate governance structure
- 4. Enhance portfolio strategy and asset management
- **5. Follow best IR and corporate governance practices**

Return on investment capital (ROIC) – above 25% within 5 years and beyond

### 1.4. Vision



- Sistema JSFC positions itself as a diversified investment holding with the following key characteristics:
  - Unique investment portfolio
  - Strategic objectives based on ROIC dominant and other investment indicators
  - Matrix structure of portfolio management: manage portfolio companies through Business Units.
  - Motivation system is focused on growth of shareholders value

## 1.5. Further development of Sistema's strategy



- Mission to become leader among Russian companies in terms of capital placement efficiency
  - by choosing the best industries and best companies with optimal risk/return profile
- Strategic priorities for the next 5 years to come, in line with the Mission:
  - Shareholders' return the Total Shareholder Return of Sistema should exceed Sistema's cost of equity and RTS index performance
  - Portfolio structure the investment portfolio should maintain balanced structure with 80% of its NAV represented by mature and stable dividend-generating businesses, and 20% by developing businesses. The consolidated ROIC of mature businesses should exceed 25%
  - Corporate Center costs should not exceed the levels achieved with best international practices (1.5-2.5% of Sistema NAV)
  - Corporate Center debt servicing should not exceed annual conservative dividends coming from the portfolio companies

## 1.6. Sistema investment strategy



- Invest in companies with high growth potential and/or stable dividend flow, meeting the following criteria:
  - IRR>WACC within next 5-7 years
  - Self sufficient in terms of own debt servicing no later than 1-3 years
  - EV>\$300mln, or less, if the target has synergies with other portfolio companies
  - Run by experienced team with strong track record in management and development
- Use debt financing to fund acquisitions provided that the target can repay acquisition-related debt within the next 1-2 years; employ extra equity financing to fund developing high growth businesses
- Manage the portfolio companies through Business Units, possessing industrial and operational expertise
- Unified equity linked motivation scheme of portfolio companies, aligned with relative motivation scheme of Sistema
- Invite the State and State-owned entities to strategic partnerships aimed at strengthening of competitiveness of the Russian economy and increasing substitution of imports

## 1.7. Key initiatives on strategy implementation



Strategic	objectives	"5 X	5 > 25"
~ 01 00 0510			

	0 0					
The most important projects and initiatives	1. Increase asset value	2. Financial discipline	3. Simplify governance structure	4. Portfolio strategy	5. Corporate governance and IR	
In the reporting period						
<ol> <li>Share buyout offer made for minority sharel Ufa refineries, Bashkirnefteprodukt and Bashkirenergo</li> </ol>	nolders of		✓	<b>✓</b>		
2. Sale of Bashkirnefteproduct to Bashneft	✓		✓	✓		
3. Approval of development strategy of oil ass energy assets of Sistema JSFC and Sitronic	~	✓			<b>√</b>	
4. The deal on acquisition of a 49% stake of is closed	Russneft			<b>✓</b>		
After the reporting period						
<ol> <li>In line with MOU concluded by Comstar U Sistema and Svyazinvest on November 200 «Comstar-UTS» and Rostelecom signed ag on sale of the share of Svyazinvest</li> </ol>	)9. <b>✓</b>	✓	✓			

## **Contents**



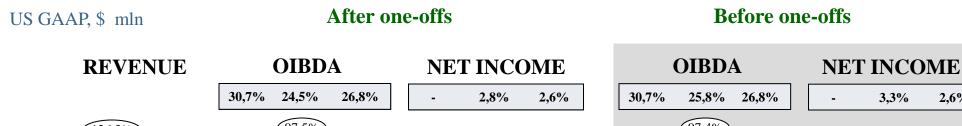
1. Key events

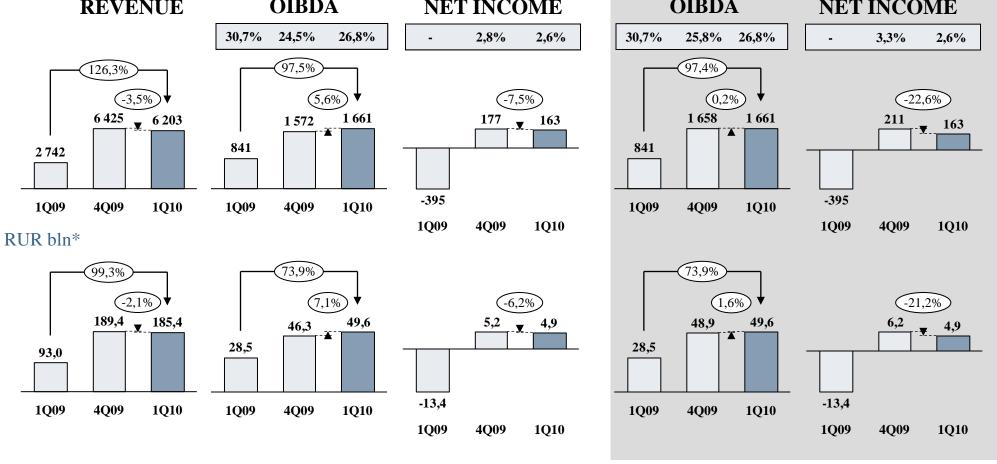
## 2. Q1 2010 financial results

- 3. Business units and portfolio (consolidated) companies
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## 2.1. 1Q 2010 consolidated results





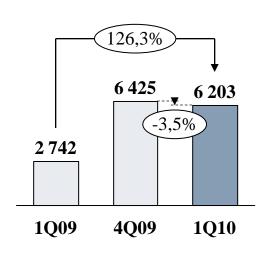


<sup>\*</sup> Herinafter the conversion to rubles was done by multiplying the USD GAAP financial results by the US\$/RUB rate. Average US\$/RUB rate: 1Q2010 - 29,8903, 4Q2009 -29,4729, 1Q2009 - 33,9308.

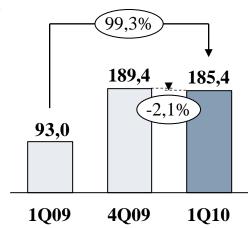
## 2.2. Consolidated revenue 1Q 2010



US GAAP, \$ mln







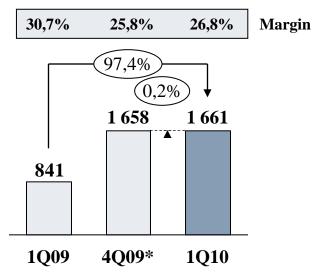
- Revenue increased y-o-y primarily as a result of the acquisition of Oil and Energy companies and growth in voice and data usage at MTS.
- Revenue declined moderately compare to 4Q09 mainly due to seasonal factors. Besides, revenue was impacted by macroeconomic factors (i.e. decrease of real disposable income) and unbalanced allocation of projects within BU High Tech and Industry during the year.
- BU Telecom assets and BU Oil&Energy accounted for 42.4% and 46.7% of the Group's consolidated revenue.

Seasonal factors and M&A deals influenced consolidated revenue in 1Q 2010 compared to both 1Q09 and 4Q09

## 2.3. Consolidated OIBDA 1Q 2010

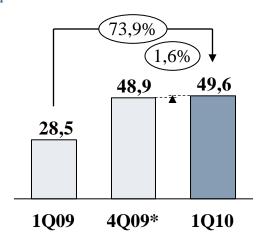


### US GAAP, \$ млн

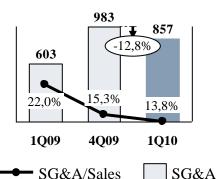


- OIBDA increased y-o-y mainly due to acquisition of Oil and Energy companies and growth in sales at MTS.
- OIBDA nominated in US dollar decreased q-o-q as a result of he ruble depreciation against the reporting currency.
- OIBDA margin increased q-o-q primarily as a result of the full cancellation of the tolling schemes at Bashkir oil companies, the increase of Sitronics and MTS efficiency (despite pressure from expansion of proprietary retail networks).

#### RUR bln



## SG&A optimization (US\$ mln)



• Sistema continues to optimize SG&A. In 1Q10 SG&A to sales ratio decreased to13.8%.

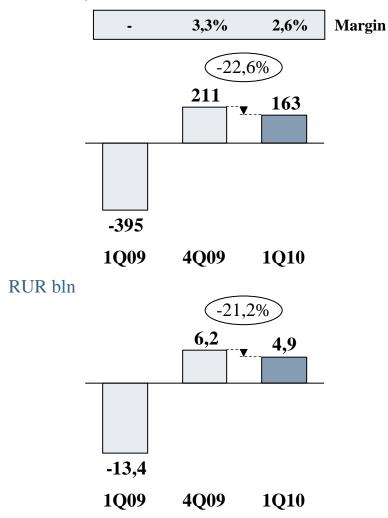
Sistema efficiency (OBDA margin) increased in 1Q10 compared to 4Q 09

<sup>\* 4</sup>Q 09 results before one-offs

## 2.4. Consolidated net income 1Q 2010



### US GAAP, \$ млн



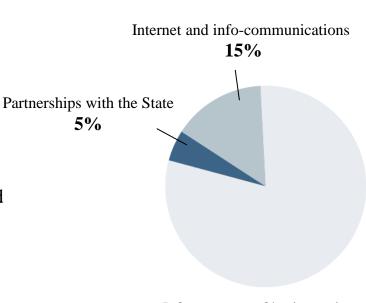
- Net income increased y-o-y mainly due to improvement of macroeconomic environment and acquisition of Bashkir oil and energy companies in 2Q09.
- The decrease in net income attributable to Sistema in 1Q 2010 compared to 4Q 2009 was mainly due to a larger contribution received from subsidiaries with a significant share of minority shareholders, while in the fourth quarter of 2009 Bashkir Oil &Energy unit, which has a low percentage of minority shareholders, contributed the majority of the Group's net income.

<sup>\* 4</sup>Q 09 results before one-offs

## 2.5. Investment priorities of the Group in 2010



- The programme "2 I +" is the Group's strategic priority
  - 1. <u>Infrastructure of basic services to the population</u>:
  - Communications
  - Energy
  - Healthcare
  - Security
  - 2. <u>Internet and info-communications</u> (high growth potential and replacement of traditional consumer sector formats)
  - New services at 3G and broadband
  - Navigation
  - Pay TV
  - Interactive services, including financial services
  - + State projects in case Sistema has respective expertise and there are synergies with portfolio companies
- The fulfillment of Sistema's strategic priorities contributes to achieving the return on invested capital (ROIC) of more then 25% in the next 5 years

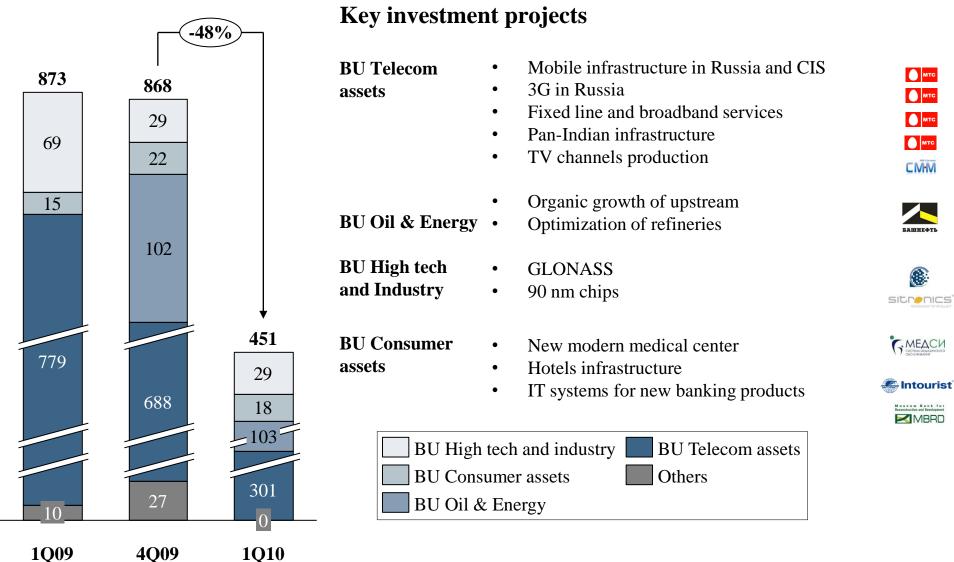


Infrastructure of basic services 80%

The investment programme of the Group is focused on infrastructure and infocommunications areas, as well as projects with the State participation

## 2.6. Consolidated CAPEX 1Q 2010





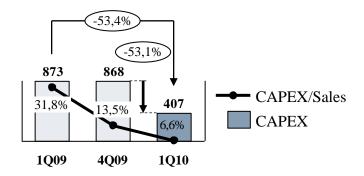
CAPEX decreased in 1Q10 primarily as a result of cost optimization and planned cost distribution within 2010

## 2.7. Business units' CAPEX 1Q 2010

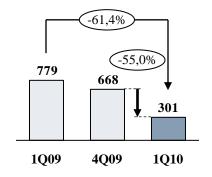


### **Consolidated CAPEX**

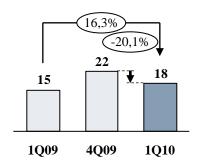
(\$ mln)



## BU Telecom Assets CAPEX (\$ mln)

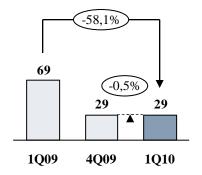


## BU Consumer Assets CAPEX (\$ mln)

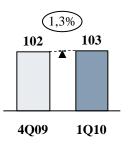


• CAPEX optimization program which started more than a year ago continues in 1Q10

BU High Tech & Industry CAPEX (\$ mln)



BU Oil & Energy CAPEX (\$ mln)



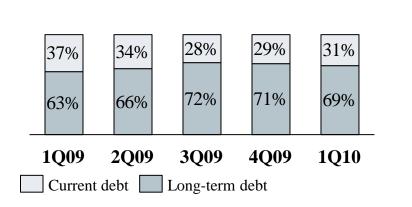
## 2.8. Debt optimization

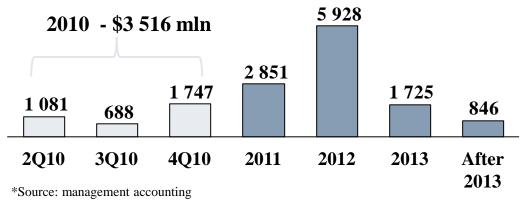


(Consolidated debt as of 31 march 2010)

### **CURRENT AND LONG TERM DEBT (%)**

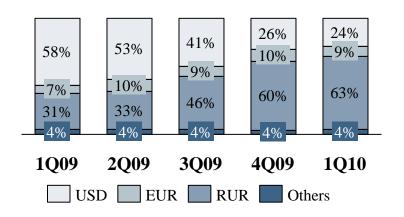
### **OPTIMAL DEBT MATURITY PROFILE (\$ mln)\***

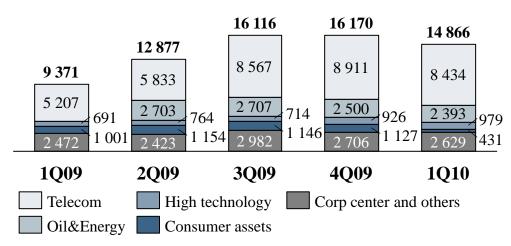




## INCREASE OF RUR BOROWING SHARE (%)

## DEBT BREAKDOWN BY SEGMENTS (\$ mln)





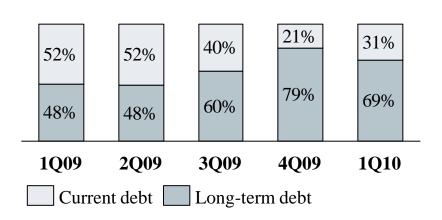
Consolidated debt to OIBDA ratio decreased q-o-q from 2.4 to 2.1. Total debt also declined

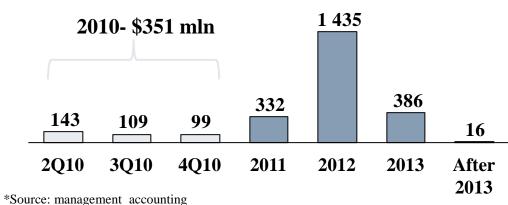
## 2.9. Corporate Centre debt optimization (as of 31 March 2010)



### CURRENT AND LONG TERM DEBT (%)\*

### **OPTIMAL DEBT MATURITY PROFILE (\$ mln)\***

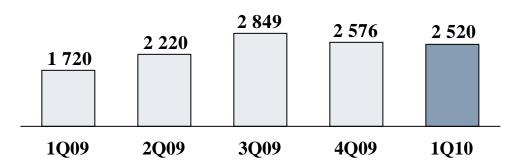




### INCREASE OF RUR BOROWING SHARE(%)

#### 21% 28% 32% 51% \_ 11% \_ 13% \_12% <u>\_</u> 78% =10%68% 59% 56% 39% 22% **1009 2009 3009 4009 1010** USD EUR RUR

### CONTROL OF TOTAL **DEBT BURDEN (\$ mln)**



Debt structure and currency breakdown optimization continues in the 1Q10

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## **Business Unit "Telecommunications assets"**





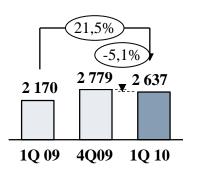


### 3.1. BU Telecom Assets

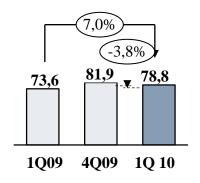


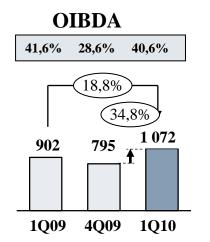
US GAAP, \$m

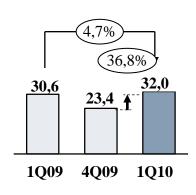


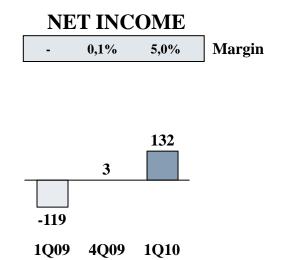


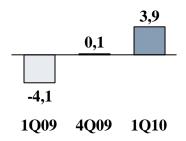
RUR bn











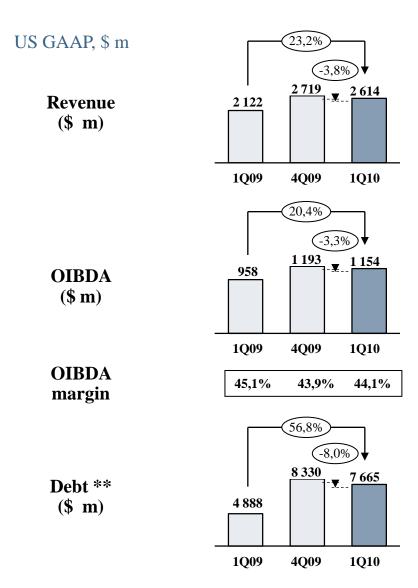
BU's revenues reduced vs. Q 4 2009 mainly due to the seasonality factor. A significant growth of BU's OIBDA and net income vs. Q4 2009 is mainly caused by one-off write-offs in MTS in Q4 2009.

The financial results of the BU in Q1 2010 reflect the organic growth of its businesses in the key markets of presence

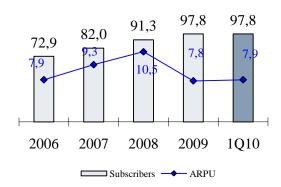
### 3.2. BU Telecom Assets: MTS







### Subscribers \* (m) and ARPU Russia (\$)



### **Key events in Q1 2010 and onwards**

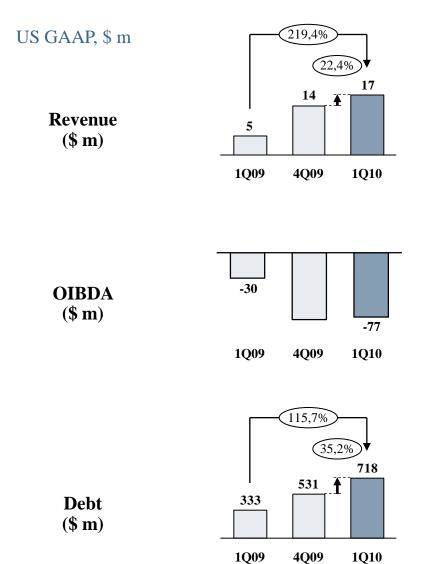
- Sales of products and services of Comstar-UTS were launched in MTS retail chain
- 3G network was commissioned in the following big cities of Russia –Vladimir, Tver, Stavropol, Voronezh, Abakan.
- The number of MTS subscribers as of the end of Q1 2010 totaled 97.8 m people.
- •MTS organized direct network connections with the Spanish Telefónica Group and an international company Deutsche Telekom International Carrier Sales & Solutions (ICSS), incorporated in Deutsche Telekom Group
- Mobile operator MTS-Ukraine and Comstar-United TeleSystems signed an agreement for interconnection of their networks

<sup>\*</sup>Not including the subscribers in the republic of Belorus \*\*The external debt of the companies is indicated hereinafter

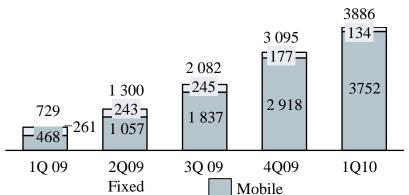
## 3.3. BU Telecom Assets: Sistema Shyam TeleServices Ltd.







### Fixed and mobile subscribers (K)

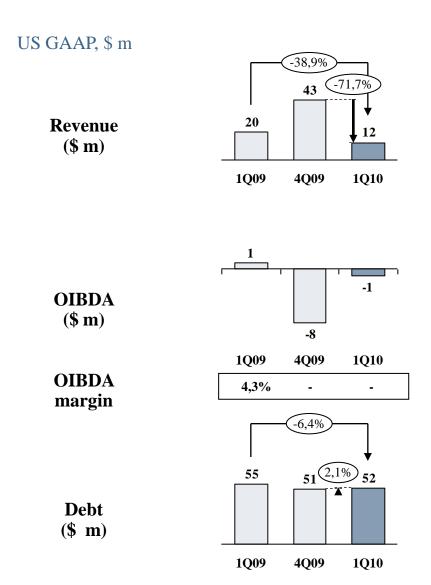


### **Key events in Q1 2010 and onwards**

- A loan was raised from Central Bank of India to the approximate amount of US\$ 110 m
- Company network and services were launched in the 12<sup>th</sup> telecom circle Andhra Pradesh
- Total number of mobile voice subscribers exceeded 4.6 m subscribers
- The number of mobile data subscribers exceeded 89 K subscribers
- Mobile broadband services (EVDO) were launched in 74 largest cities of India including all 5 biggest metropolises of the country

### 3.4. BU Telecom Assets: SMM





### **Key events in Q1 2010 and onwards**

- Maxima advertising agency won a tender to provide services of purchasing and placement of all kinds of outdoor advertising for OJSC MTS.
- On 1 April 2010, the agreement signed by STREAM TV and VI-Target for exclusive sales of advertising capacity of DRIVE TV- channel takes effect. The agreement was signed for a 3- year term.

Reduction in revenue vs. Q4 2009 is mainly due to uneven allocation of projects during the year



## **Business Unit "Oil and Energy"**















**Bashneft** 

Ufaneftekhim

Novoil

**Ufa refinary** 

Ufaorgsintez Bashkirnefteproduct

Bashkirenergo

## 3.5. BU Oil&Energy



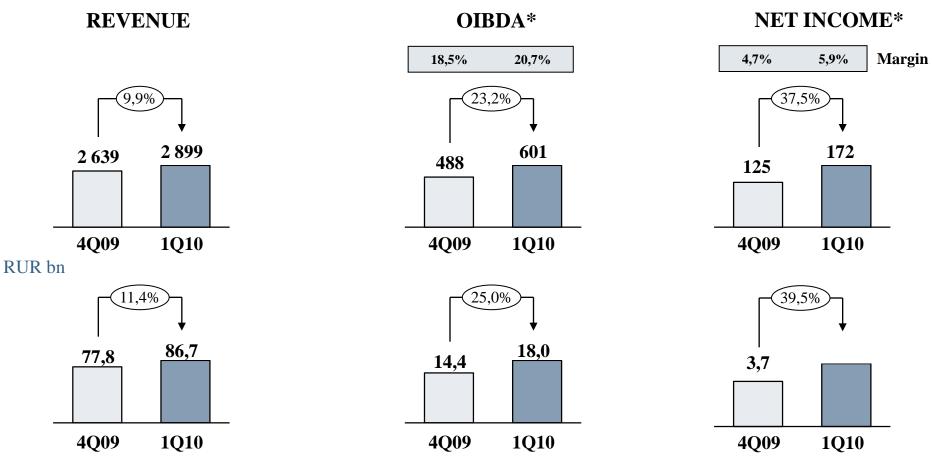








US GAAP, \$ m



The BU's revenue, OIBDA and net income increased vs. Q4 2009 mostly due to cancellation of the tolling scheme of crude oil supply to refineries, increased utilization of refining capacities and development of proprietary marketing. The rise in OIBDA margins and net income is attributable to cost reduction in upstream and downstream.

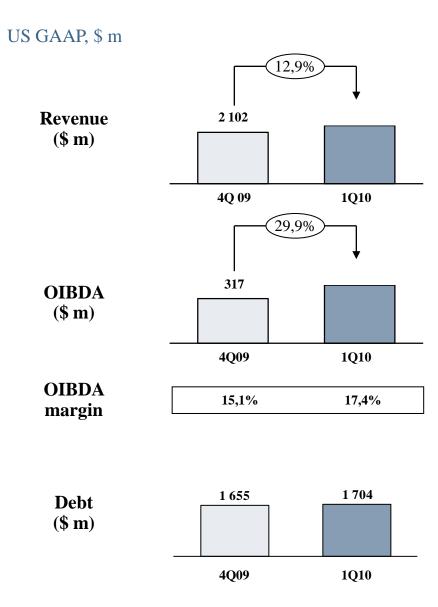
The results of BU O&E substantially improved vs. Q4 2009 due to the improved pattern of commercial operations

<sup>\*</sup> Prior to one-off adjustments

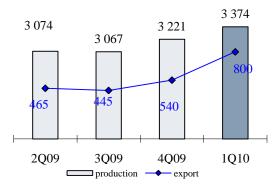
## 3.6. BU Oil&Energy: Bashneft







## Oil production\* and export (K tons)



### Key events in Q1 2010 and onwards

- A block of shares of Bashkirnefteproduct constituting 56.11% of the company's authorized capital was acquired from Sistema.
- The deal to acquire a 25% stake of Sistema-Invest from Endeavour Energy Ltd was closed. The deal was worth US\$202 m.
- An independent audit of oil reserves was conducted according to PRMS methodology. Ultimate reserves of OJSC Bashneft in 3P category as of the beginning of 2010 were estimated by the auditor at 2 bn 132 m barrels.
- Based on Q1 2010 results oil production increased by 17.5%

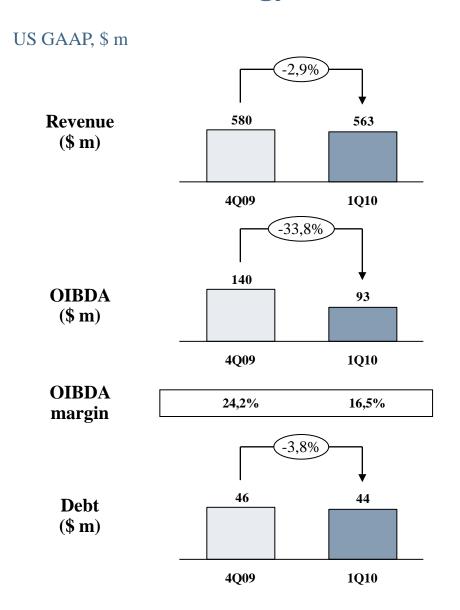
Revenue growth was mostly due to increased efficiency of the commercial block, growing oil prices and a considerable rise in oil output in Q1 2010

<sup>\*</sup> Including production by subsidiaries

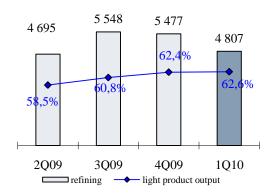
## 3.7. BU Oil&Energy: refineries







## Refining (K tons) and light product yield (%)



### **Key events in Q1 2010 and onwards**

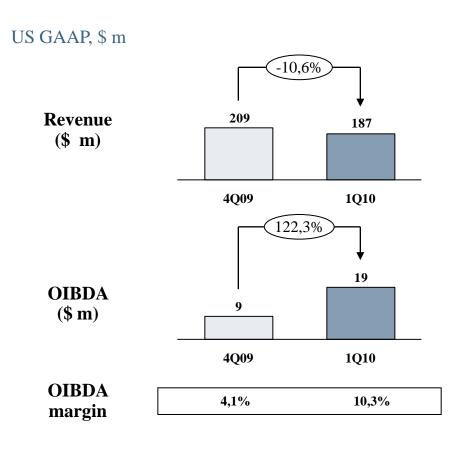
• OJSC Novoil commissioned ACR-M3 advanced analyzer of coke residue produced by TANAKA SCIENTIFIC LIMITED (Japan). This device is used for determining the coke residue in oil products in line with the standard analysis methods under ISO 10370, ASTM D4530, IP398.

Reduction of profitability was mainly due to the growth of excise duties in Q1 2010

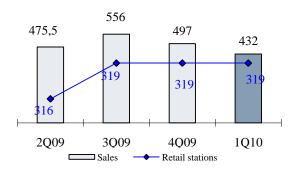
## 3.8. BU Oil&Energy: Bashkirnefteproduct







## Sales per 1 retail station (tons) and the number of retail stations

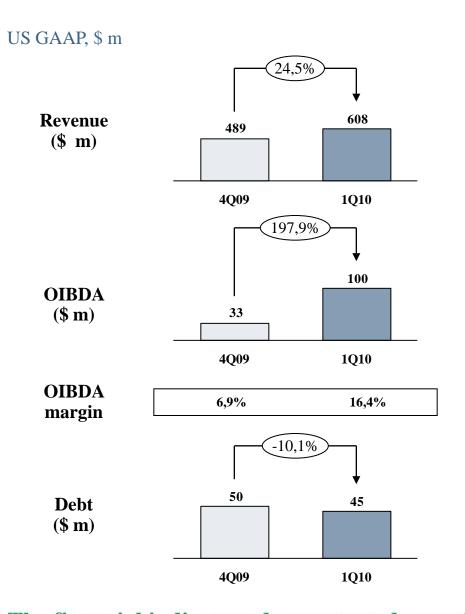


### Key events in Q1 2010 and onwards

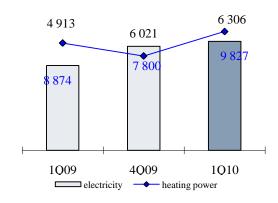
- Establishment of a commercial service was launched with the aim of increasing efficiency of oil product sales.
- The first retail station with automated service system was commissioned in Bashkortostan.

## 3.9. BU Oil&Energy: Bashkirenergo





## Electric power generation (kW m) and heating power supply (ths. Gcal)



### Key events in Q1 2010 and onwards

- Assembly of K-50-1,6 bottom turbine was completed at the Ufa TPP -4.
- The cable line 110 kW Ibragimovskaya- GPP-1 was charged and 110kW power circle was connected around the city centre.



### **Business Unit Consumer Assets**









### 3.10. BU Consumer Assets



-3,7

1Q09

-3,9

**4Q09** 

1009

US GAAP, \$ m

1Q09

4Q09

1Q09

#### REVENUE **OIBDA NET LOSS** Маржа 2,7% 12.9% 566,2 11,9 389,1 -22,7-22,4% -69,9 -108,7 -100,0 -132,9 1Q09 4Q09 1Q10 1Q09 1Q10 **4Q09** 1Q09 1Q09 1Q10 RUR m -0,6% 16,7 0,4 ₹ 13,1 13,2 -0,7 -21,3%

The businesses of BU CA demonstrate development compliant to the target indicators and in line with the management expectations. As compare to Q4 2009, the revenue of the BU has declined due to the seasonality factors. The growth of OIBDA and the reduction of the Net Loss have occurred primarily due to the positive results in the Finance and the Healthcare segments.

**4Q09** 

**1010** 

-2,4

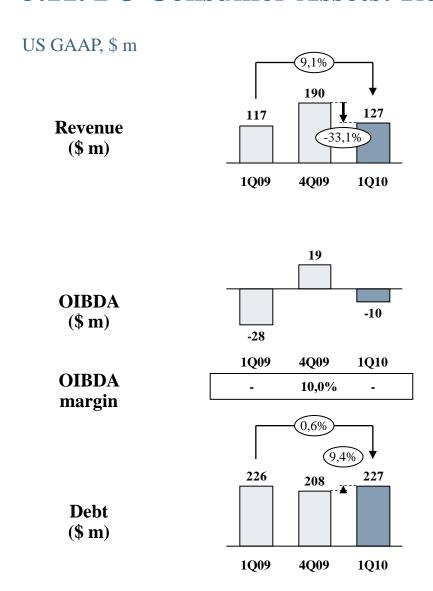
**1Q09** 

Despite the complicated situation in the market, the marginality of the BU in Q1 2010 grew vs. Q4 2009, and year-on-year

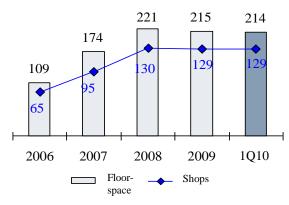
### 3.11. BU Consumer Assets: Retail







### Shop floor-space (thousand sq.m.) and shops



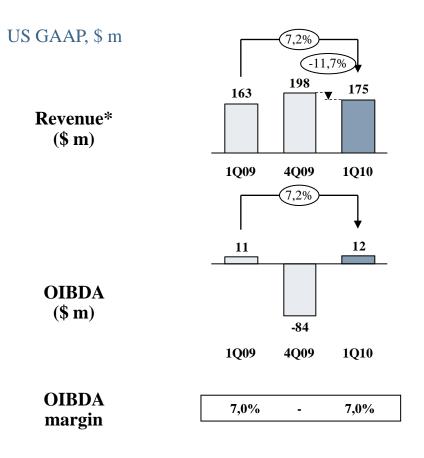
### **Key events in Q1 2010 and onwards**

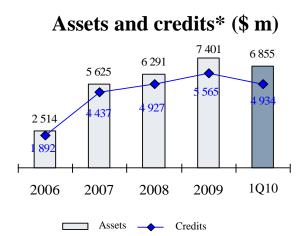
- On April 1, 2010, Mr. A.Chuikin was appointed the General Director
- The private placement of the additional shares of DMC has been completed. The total number of the placed shares is 637 shares, the placing price was RUR 2,538,071 per share.
- The DM Moscow Rechnoy Vokzal shop was opened,

### 3.12. BU Consumer Assets: Finance









### Key events in Q1 2010 and onwards

- The international rating agency Moody's upgraded the long-term rating of foreign and national currency deposits at MBRD from B2 to B1
- MBRD was included in the list of banks whose sureties can secure the credits of the Bank of Russia.
- MBRD, NRB and the Agency for Housing Mortgage Lending signed a memorandum of intentions that implies the issuance of mortgage securities backed with a joint pool of mortgage housing loans of MBRD and NRB, as well as the surety of the Agency for Housing Mortgage Lending.

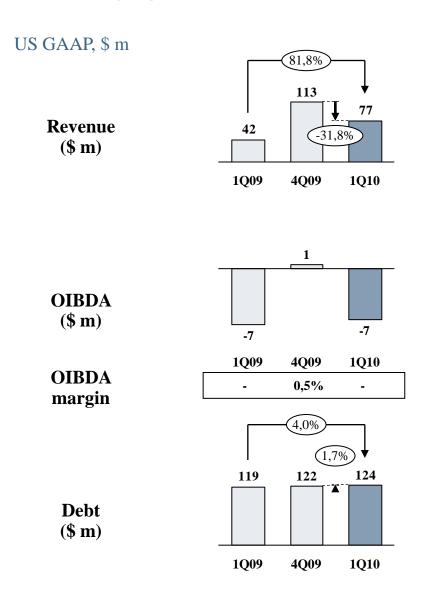
The decline in revenues is associated with the decrease of the credit portfolio and the decline in the interest yield. OIBDA grew as additional provisions had been made in Q4 2009

<sup>\*</sup> According to ASC (Accounting Standards Codification) 605, including ASC 940 and 942 - Financial services

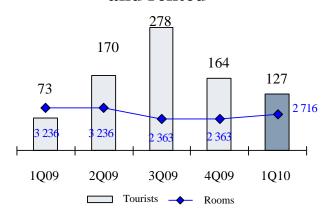
<sup>\*\*</sup> Including cash in banks

### 3.13. BU Consumer Assets: Tourism





# Tourists (thousand)\*, rooms owned, managed and rented



#### **Key events in Q1 2010 and onwards**

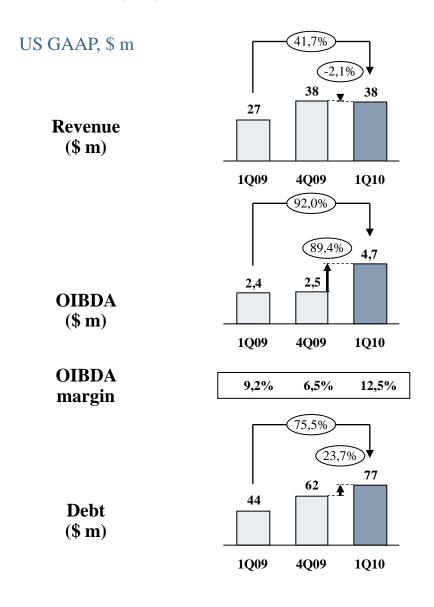
- By the beginning of the 2010 summer season the company is opening 3 new branches at Kazan, Ufa and Nizhny Novgorod.
- Intourist announces its receipt of operating control over the Amber SPA Boutique Hotel located at the Yurmala resort in Latvia.
- In April, Intourist redeemed the Series 01 bonds issue with the total par value of RUR 1bn, and on May 25, 2010 the company placed Series 02 bonds for the amount of RUR 2bn.

<sup>\*</sup> Including outbound, inbound, domestic tourism and transport services.

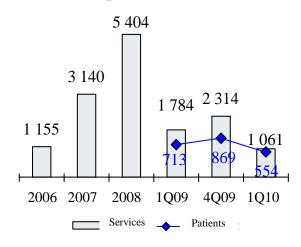
### 3.14. BU Consumer Assets: Healthcare







#### Services and patients' visits (thousand)



#### **Key events in Q1 2010 and onwards**

- New building of the Medsi clinic and diagnostics centre at Gruzinsky Sidestreet opened.
- Decision made to reorganize CJSC Medsi and CJSC AKhG by means of merging them into CJSC Medsi Group, dtd 26.02.10.



## **Business Unit High Tech and Industry**



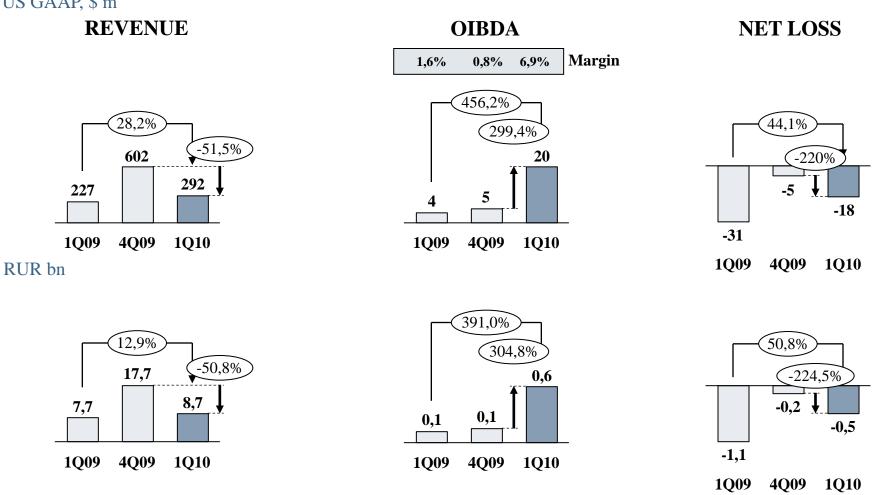




### 2.15. BU High Tech and Industry







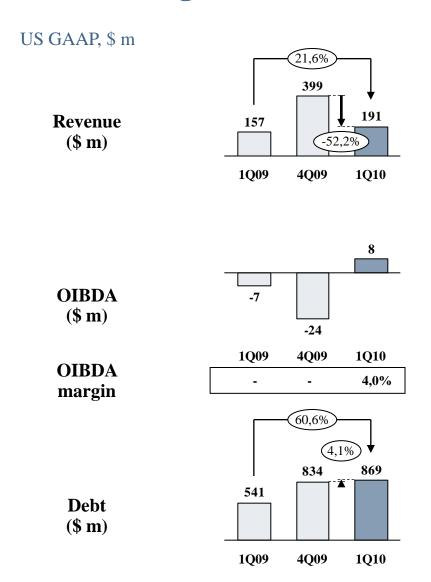
The revenues of the BU went down vs. Q4 2009, mostly due to the seasonality factors. OIBDA grew, primarily due to the successful operation of the High Tech segment. Net Loss reduced vs. Q1 2009, mostly thanks to the improved performance in the High Tech and the Radio Technology segments.

In Q1 2010, a seasonal reduction in revenues occurred, nevertheless the OIBDA of the BU increased vs. Q4 2009 due to the growth in the segment

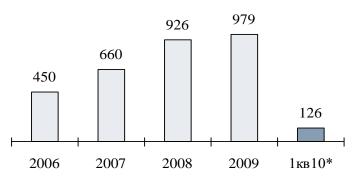
### 3.16. BU High Tech and Industry: SITRONICS







#### **Amount of contracts signed (\$ m)**



\* Since the 2009 financial results were announced (April 22, 2010)

#### **Key events in Q1 2010 and onwards**

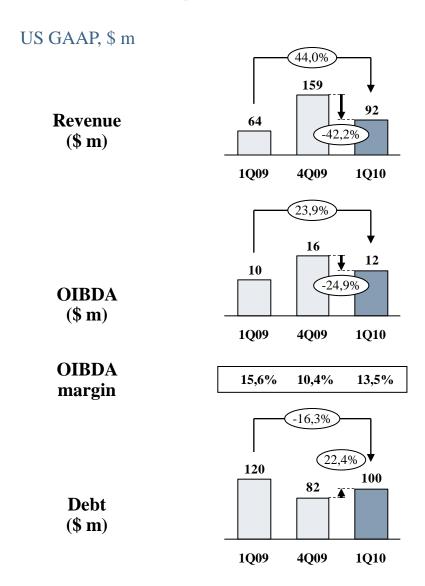
- OJSC SITRONICS, Rosnanotech Group and STMicroelectronics signed a trilateral agreement regarding the transfer of the 90nm integrated circuits manufacturing technology.
- Credit agreement signed for the amount of RUR 4bn with the Bank of Moscow.
- The company participated in the establishment of the new Data Management Center of MTS at Novosibirsk.

The results of SITRONICS improved significantly vs. Q1 2009 due to the growth of sales in the IT and the microelectronics segments, as well as the appreciation of the operating currencies vs USD

### 3.17. BU High Tech and Industry: Radio Technology







#### Key events in Q1 2010 and onwards

- A repeater produced at the Yaroslavl Radio Plant was installed at the GLONASS-M satellite
- The VTiSS company commissioned the first stage of the Russian comprehensive system for informing and notifying people at the populated locations of the Republic of Sakha (Yakutia).
- Equipment assembly and software configuring works completed at the systems of the Crisis Situations Management Center of the North-Western Regional Center of the Emergency Situations Ministry of Russia.

### 3.18. BU High Tech and Industry: Pharmaceuticals

-73,1%

4Q09

(3,0%

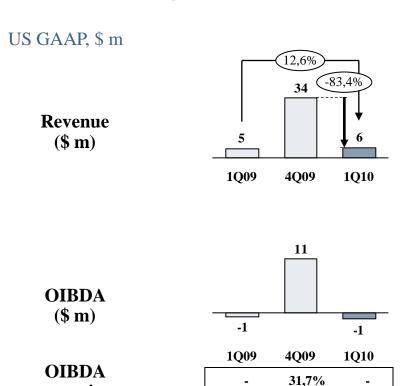
1Q10

33

1Q09







margin

**Debt** 

(\$ m)

#### Key events in Q1 2010 and onwards

• Consolidation of 100% of Pharmapack

Despite the fact that Binnopharm successfully started manufacturing activities at the new factory at Zelenograd, its utilization is strongly dependent on the seasonality factor

### **Contents**



- 1. Key events
- 2. Q1 2010 financial results
- 3. Business units and portfolio (consolidated) companies

### 4. Annex

## 4.1. Consolidated financial results 1Q 2010



#### US GAAP, \$ mln

PROFIT AND LOSS REPORT	1Q 2010	1Q 2009	2009	2008
Revenue	6 203	2 742	18 750	16 071
Depreciation	705	440	2 491	2 316
OIBDA	1 661	841	6 810	5 454
margin	26.8%	30.7%	36.3%	33.9%
Operating Income	956	401	4 319	3 138
margin	15.4%	14.6%	23.0%	19.5%
Net Income/Loss	163	-395	1 643	62
margin	2.6%	-	8.8%	0.4%
BALANCE SHEET	31.03.2010	31.03.2009	31.12.2009	31.12.2008
Assets	42 398	27 123	42 011	29 177
Total Debt	14 866	8 783	15 445	10 662
Cash and equivalents	3 824	1 420	3 845	1 982
Short-term financial investment	903	875	576	631
CASH FLOWS	1Q 2010	1Q 2009	2009	2008
Cash flow from operations	409	818	3 022	3 826
Cash flow from investment	204	-1 084	-6 423	- 4 480
Cash flow from financial activities	-635	-178	5 208	1 875
CAPEX	451	873	3 434	-4 271

## 4.2. Indicators by segment, 1Q 2010



(US\$ '000)	Telecom Assets	High Tech and Industry	Consumer Assets	Oil and Energy	Corporate Center etc.	TOTAL
External sales	2 635 177	228 946	428 168	2 898 763	11 770	6 202 824
Intragroup sales	1 566	62 682	10 981	317	6 820	82 366
Depreciation	485 200	27 373	13 995	176 406	1 975	704 949
Interest expenses	247 172	23 423	12 167	70 328	92 97	446 060
Operating income/ (loss)	586 480	-7 323	-2 046	424 951	-35 122	966 940
Profits tax	135 441	2 810	8 161	71 800	612	218 824
Assets *	18 602 517	2 829 793	7 998 971	13 464 031	3 761 446	46 656 758
External Debt	8 434 319	978 830	431 068	2 392 748	2 629 172	14 866 137
CAPEX	300 767	28 989	17 856	103 000	72	450 684

<sup>\*</sup> Before eliminating intragroup settlements.

## 4.3. Consolidated results – 1Q 2010 (USD)



US GAAP, \$ mln

		1Q 2010	4Q 2009	%	1Q 2009	%
Telecommunication assets	Revenue	2 637	2 779	-5.1%	2 170	21.5%
	OIBDA	1 072	795	34.8%	902	18.8%
	Net income	132	3	3944.1%	-119	-210.1%
	Debt	8 434	8 911	-5.3%	5 207	62.0%
	Revenue	292	602	-51.5%	227	28.2%
High technology & industry	OIBDA	20	5	299.4%	4	456.2%
nigh technology & maustry	Net income	-18	-5	220.6%	-31	-44.0%
	Debt	979	926	5.7%	691	41.6%
	Revenue	439	566	-22.4%	389	12.9%
	OIBDA	12	-100	-111.9%	-70	-117.1%
Consumer assets	Net income	-23	-133	-82.9%	-109	-79.1%
	Debt	431	403	7.0%	413	4.4%
Bashkir oil & energy group	Revenue	2 899	2 639	9.9%	-	-
	OIBDA	601	1 212	-50.4%	-	-
	Net income	172	771	-77.7%	-	-
	Debt	2 393	2 500	-4.3%	-	-
Sistema JSFC	Revenue	6 203	6 425	-3.5%	2 742	126.3%
	OIBDA	1 661	1 572	5.6%	841	97.5%
	Net income	163	177	-7.5%	-395	-141.3%
	Debt	14 866	15 445	-3.7%	8 783	69.3%

## 4.4. Consolidated results 1Q 2010 г. (RUR)



#### mln. RUR

		1Q 2010	4Q 2009	%	1Q 2009	%
Telecommunication assets	Revenue	78 813	81 898	-3.8%	73 631	7.0%
	OIBDA	32 033	23 423	36.8%	30 597	4.7%
	Net income	3 932	96	4001.4%	-4 054	-197.0%
	Debt	247 664	269 497	-8.1%	177 092	39.8%
	Revenue	8 717	17 733	-50.8%	7 719	12.9%
High technology & indutry	OIBDA	599	148	305.0%	122	390.0%
mgn technology & thautry	Net income	-527	-162	225.1%	-1 068	-50.7%
	Debt	28 742	28 013	2.6%	23 519	22.2%
	Revenue	13 126	16 689	-21.3%	13 201	-0.6%
	OIBDA	357	-2 948	-112.1%	-2 372	-115.1%
Consumer assets	Net income	-679	-3 916	-82.7%	-3 689	-81.6%
	Debt	12 658	12 190	3.8%	14 044	-9.9%
	Revenue	86 654	77 774	11.4%	-	-
Bashkir oil & energy group	OIBDA	17 975	35 716	-49.7%	-	-
	Net income	5 138	22 727	-77.4%	-	-
	Debt	70 260	75 621	-7.1%	-	-
Sistema JSFC	Revenue	185 404	189 366	-2.1%	93 024	99.3%
	OIBDA	49 649	46 338	7.1%	28 544	73.9%
	Net income	4 887	5 211	-6.2%	-13 419	-136.4%
	Debt	436 526	467 128	-6.6%	298 731	46.1%





#### THANK YOU!

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