# **SEVERSTAL**

Parent company financial statements for the year ended December 31, 1999

# Parent company financial statements for the year ended December 31, 1999

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# Auditor's Report

The Board of Directors and Shareholders OAO Severstal Cherepovets, Russia

We have audited the accompanying parent company balance sheet of OAO Severstal (the "Company") as of 31 December 1999 and the related statements of income and cash flows for the year then ended. The parent company financial statements, as set out on pages 2 to 24, are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing as issued by the International Federation of Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The Company has subsidiary companies and is required by International Accounting Standard 27 Consolidated Financial Statements and Accounting for Investments in Subsidiaries to prepare consolidated financial statements. Management has not prepared consolidated financial statements.

In our opinion, except for the omission of consolidated financial statements as described in the preceding paragraph, the parent company financial statements present fairly, in all material respects, the financial position of the Company as of 31 December 1999 and the result of its operations and its cash flows for the year then ended in accordance with International Accounting Standards as issued by the International Accounting Standards Committee.

Without further qualifying our opinion, we draw attention to note 1 to the parent company financial statements regarding the operating environment in the Russian Federation.

KPMG Hd

KPMG Limited Moscow, Russian Federation 4 July 2000



# Parent company balance sheet December 31, 1999

(Amounts expressed in thousands of US dollars)

|                                         |      |           | December 31 |           |
|-----------------------------------------|------|-----------|-------------|-----------|
|                                         | Note | 1999      | 1998        | 1997      |
| Assets                                  |      |           |             |           |
| Current assets:                         |      |           |             |           |
| Cash and cash equivalents               | 10   | 131,507   | 19,499      | 27,645    |
| Short term investments                  | 11   | 10,980    | -           | -         |
| Trade accounts receivable               | 12   | 27,714    | 23,993      | 27,695    |
| Amounts receivable from group companies | 14   | 27,191    | 49,738      | 57,272    |
| VAT recoverable                         |      | 20,540    | 39,395      | 136,026   |
| Inventories                             | 13   | 122,908   | 161,919     | 369,769   |
| Current taxes recoverable               |      | -         | 2,854       | -         |
| Other current assets                    | 15   | 60,694    | 34,272      | 101,196   |
| Total current assets                    |      | 401,534   | 331,670     | 719,603   |
| Noncurrent assets:                      |      |           |             |           |
| Property, plant & equipment             | 16   | 1,112,944 | 1,251,379   | 1,443,907 |
| Investments                             | 17   | 58,271    | 74,314      | 66,796    |
| Total noncurrent assets                 |      | 1,171,215 | 1,325,693   | 1,510,703 |
| Total assets                            |      | 1,572,749 | 1,657,363   | 2,230,306 |

# Parent company balance sheet December 31, 1999

(Amounts expressed in thousands of US dollars)

|                                            |      | December 31 |             |             |
|--------------------------------------------|------|-------------|-------------|-------------|
|                                            | Note | 1999        | 1998        | 1997        |
| Liabilities and shareholders' equity       |      |             |             |             |
| Current liabilities:                       |      |             |             |             |
| Trade accounts payable                     |      | 47,448      | 64,134      | 151,795     |
| Amounts payable to group companies         | 18   | 23,717      | 26,627      | 157,117     |
| Taxes payable                              |      | 9,989       | -           | 11,677      |
| Other taxes and social security payable    |      | 6,826       | 45,079      | 105,543     |
| Deferred income                            |      | 8,243       | 9,579       | 32,694      |
| Short term loans                           | 20   | 37,083      | 132,988     | 249,359     |
| Other current liabilities                  | 19   | 87,923      | 122,589     | 219,950     |
| Total current liabilities                  |      | 221,229     | 400,996     | 928,135     |
| Noncurrent liabilities:                    |      |             |             |             |
| Long term debt                             | 20   | 310         | 48          | 167         |
| Lease liabilities                          | 21   | 2,661       | -           | -           |
| Deferred tax                               | 9    | 203,054     | 278,163     | -           |
| Other noncurrent liabilities               | 22   | 26,496      | 33,800      | 115,922     |
| Total noncurrent liabilities               |      | 232,521     | 312,011     | 116,089     |
| Shareholders' equity:                      |      |             |             |             |
| Share capital                              | 23   | 3,311,129   | 3,311,129   | 3,311,129   |
| Accumulated deficit                        |      | (2,192,130) | (2,366,773) | (2,125,047) |
| Total shareholders' equity                 |      | 1,118,999   | 944,356     | 1,186,082   |
| Total liabilities and shareholders' equity |      | 1,572,749   | 1,657,363   | 2,230,306   |

## Parent company statement of operations Year ended December 31, 1999

(Amounts expressed in thousands of US dollars, except shares and earnings per share)

|                                                               |      | Year ended December 31 |             |             |
|---------------------------------------------------------------|------|------------------------|-------------|-------------|
|                                                               | Note | 1999                   | 1998        | 1997        |
| Sales                                                         |      |                        |             |             |
| Net sales - other                                             |      | 1,315,454              | 1,521,084   | 1,850,817   |
| Net sales - to group companies                                | 14   | 164,050                | 382,388     | 638,496     |
| Net sales                                                     | 4    | 1,479,504              | 1,903,472   | 2,489,313   |
| Cost of sales                                                 |      | (1,006,230)            | (1,530,751) | (2,099,430) |
| Gross profit                                                  |      | 473,274                | 372,721     | 389,883     |
| Indirect taxes & contributions                                |      | (30,648)               | (57,488)    | (95,698)    |
| Selling, general & administration expense                     |      | (83,781)               | (77,908)    | (81,952)    |
| Other operating income                                        | 5    | 15,500                 | 58,604      | 29,457      |
| Other operating expenses                                      | 6    | (62,974)               | (85,599)    | (37,863)    |
| Profit from operations                                        |      | 311,371                | 210,330     | 203,827     |
| Nonoperating expenses                                         | 7    | (21,605)               | (51,943)    | (49,818)    |
| Profit before financing and taxation                          |      | 289,766                | 158,387     | 154,009     |
| Net financing expense                                         | 8    | (45,385)               | (50,398)    | (41,373)    |
| Profit before income taxes                                    |      | 244,381                | 107,989     | 112,636     |
| Income tax expense                                            | 9    | (69,738)               | (349,715)   | (106,414)   |
| Profit/(loss) for the year                                    |      | 174,643                | (241,726)   | 6,222       |
|                                                               |      |                        |             |             |
| Weighted average number of shares outstanding during the year |      | 22,074,192             | 22,074,192  | 22,074,192  |
| Basic and diluted profit/(loss) per share                     |      | 7.91                   | (10.95)     | 0.28        |

There were no items to record in the statement of total recognized gains and losses during the year other than the profit/loss for the year as shown above.

## Parent company statement of cash flows Year ended December 31, 1999

(Amounts expressed in thousands of US dollars)

| Operating activities:         Profit before financing and taxation         289,766         158,387         154,009           Adjustments to reconcile profit to cash provided by operating activities:         12,688         146,194         146,208           Foreign exchange gain         (7,328)         (105,069)         (8,336)           Write down of property, plant & equipment         30,118         35,754         -           Loss on disposal of property, plant & equipment         14,807         6,004         3,652           Inventory obsolescence provision         739         (2,535)         (13,012)           Provision for doubtful accounts receivable         (3,965)         (72,704)         (873)           Changes in operating assets and liabilities:         10,980         -         -           Short term investments         (10,980)         -         -           Trade accounts receivable         244         76,406         140,716           Amounts receivable from group companies         22,547         7,534         (14,760)           Inventories         42,800         256,569         (14,474)           VAT recoverable         9,149         733         (49,122)           Other taxes and social security         (44,513)         (11,019)         (21,647) <tr< th=""><th></th><th>Year e</th><th colspan="3">Year ended December 31</th></tr<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                       | Year e    | Year ended December 31 |           |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|-----------|------------------------|-----------|--|
| Profit before financing and taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                       |           |                        |           |  |
| Profit before financing and taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Operating estimation                                  |           |                        |           |  |
| Adjustments to reconcile profit to cash provided by operating activities:  Depreciation (total assets) Foreign exchange gain Write down of property, plant & equipment Loss on disposal of property, plant & equipment I, 4,807 Hower of the down of property, plant & equipment Loss on disposal of property, plant & equipment I, 4,807 Hower of country obsolescence provision Provision for doubtful accounts receivable Changes in operating assets and liabilities: Short term investments Short term investments Short term investments Short term investments Inventories Amounts receivable property, plant & equipment Inventories Loss on disposal of property, plant & equipment I ada accounts receivable Amounts receivable property (44,513) Inventories Other taxes and social security Other current assets (20,875) Amounts payable Other taxes and social security Other current liabilities Inventories Agameter (20,910) Other current liabilities Cash generated from operating activities Inventories Cash generated from operating activities Interest received Interest received Interest received Interest received Interest received Interest received Interest paid Interest received Interest paid Interest received Interest paid Inte | •                                                     | 280 766   | 150 207                | 154 000   |  |
| Cash provided by operating activities:   Depreciation (total assets)   122,689   146,194   146,208     Foreign exchange gain   (7,328)   (105,069)   (8,336)     Write down of property, plant & equipment   30,118   35,754                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                       | 289,700   | 130,367                | 134,009   |  |
| Depreciation (total assets)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       |           |                        |           |  |
| Foreign exchange gain   (7,328) (105,069) (8,336)   Write down of property, plant & equipment   14,807   6,004   3,652   Inventory obsolescence provision   739   (2,535) (13,012)   Provision for doubtful accounts receivable   (3,965) (72,704) (873)   Changes in operating assets and liabilities:   Short term investments   (10,980)   -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                       | 122 680   | 146 104                | 146 208   |  |
| Write down of property, plant & equipment         30,118         35,754            Loss on disposal of property, plant & equipment inventory obsolescence provision         739         (2,535)         (13,012)           Provision for doubtful accounts receivable         (3,965)         (72,704)         (873)           Changes in operating assets and liabilities:         (10,980)         -         -           Short term investments         (10,980)         -         -           Trade accounts receivable         244         76,406         140,716           Amounts receivable from group companies         22,547         7,534         (14,760)           Inventories         42,800         256,569         (14,474)           VAT recoverable         9,149         733         (49,122)           Other taxes and social security         (44,513)         (11,019)         (21,647)           Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable         (16,686)         (87,661)         (27,537)           Amounts payable to group companies         (2,910)         (130,490)         75,304           Amounts payable to group companies         (2,910)         (130,490)         75,304           Other current liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                       |           |                        | ,         |  |
| Loss on disposal of property, plant & equipment Inventory obsolescence provision   739   (2,535)   (13,012)     Provision for doubtrill accounts receivable   (3,965)   (72,704)   (873)     Changes in operating assets and liabilities:   Short term investments   (10,980)   -     Trade accounts receivable   2244   76,406   140,716     Amounts receivable from group companies   22,547   7,534   (14,760)     Inventories   42,800   256,569   (14,474)     VAT recoverable   9,149   733   (49,122)     Other taxes and social security   (44,513)   (11,019)   (21,647)     Other current assets   (20,875)   34,419   (72,153)     Trade accounts payable   (16,686   687,661)   (275,537)     Amounts payable to group companies   (2,910)   (130,490)   75,304     Deferred income   2,481   (2,103)   (21,531)     Other current liabilities   (25,941)   (43,585)   (144,391)     Other noncurrent liabilities   (25,941)   (43,585)   (144,391)     Other noncurrent liabilities   (25,941)   (43,585)   (144,391)     Interest received   1,989   6   3     Interest received   1,989   6   3     Interest paid   (22,160)   (38,717)   (42,604)     Income tax paid   (22,160)   (38,717)   (42,604)     Income tax paid   (23,060)   (130,416)   (90,998)   (103,008)     Net cash provided from (used in) operating activities   253,025   137,468   (11,196)      Investing activities:   Additions to investments   (47,762)   (62,189)   (103,757)     Additions to investments   (47,762)   (5,840)   (6,873)     Proceeds from disposal of investments   (47,762)   (5,840)   (6,873)     Proceeds from disposal of property, plant & equipment   (47,762)   (62,189)   (103,757)     Cash used for investing activities   (89,397)   (80,122)   (7,978)    Financing activities:   (89,397)   (80,122)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (7,978)   (   |                                                       |           |                        | (8,330)   |  |
| Inventory obsolescence provision   739   (2,535)   (13,012)     Provision for doubtful accounts receivable   (3,965)   (72,704)   (873)     Changes in operating assets and liabilities:     Short term investments   (10,980)   -         Trade accounts receivable   2244   76,406   140,716     Amounts receivable from group companies   22,547   7,534   (14,760)     Inventories   42,800   256,569   (14,474)     VAT recoverable   9,149   733   (49,122)     Other taxes and social security   (44,513)   (11,019)   (21,647)     Other current assets   (20,875)   34,419   (72,153)     Trade accounts payable   (16,686)   (87,661)   (27,537)     Amounts payable to group companies   (2,910)   (130,490)   75,304     Deferred income   2,481   (2,103)   (21,531)     Other current liabilities   (25,941)   (43,585)   (144,391)     Other noncurrent liabilities   (1,470)   343   (2,360)     Cash generated from operating activities   403,612   267,177   134,413     Interest received   1,989   6   3     Interest received   1,989   6   3     Interest received   1,989   6   3     Interest paid   (22,160)   (38,717)   (42,604)     Income tax paid   (30,416)   (90,998)   (103,008)     Net cash provided from (used in) operating activities   253,025   137,468   (11,196)      Investing activities:   (44,339)   (62,789)   (103,757)     Additions to property, plant & equipment   (47,762)   (5,840)   (6,873)     Proceeds from disposal of investments   (47,762)   (5,840)   (6,873)     Proceeds from disposal of property, plant & equipment   11,950   4,813   9,437      Cash used for investing activities   (88,297)   (80,122)     Financing activities:   (44,339)   (62,751)   (101,193)      Financing activities:   (49,391)   (80,115)   (101,193)      Financing activities   (86,314)   (80,115)   (13,278)      Cash provided from (used by) financing activities   (86,314)   (80,115)   (13,278)      Effect of exchange rates on cash   (10,364)   (2,748)   (1,825)      Cash and cash equivalents at beginning of year   19,499   27,645   9,081                  |                                                       |           |                        | 2 652     |  |
| Provision for doubtful accounts receivable Changes in operating assets and liabilities:   Changes in operating assets and liabilities: Short term investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                       |           |                        | ,         |  |
| Changes in operating assets and liabilities:         (10,980)         -         -           Trade accounts receivable Trade accounts receivable from group companies         2244         76,406         140,716           Amounts receivable from group companies         22,547         7,534         (14,760)           Inventories         42,800         256,569         (14,474)           VAT recoverable         9,149         733         (49,122)           Other taxes and social security         (44,513)         (11,019)         (21,647)           Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable to group companies         (2,910)         (130,409)         75,304           Amounts payable to group companies         (2,910)         (130,409)         75,304           Deferred income         2,481         (2,103)         (21,531)           Other current liabilities         (25,941)         (43,585)         (144,391)           Other current liabilities         (25,941)         (43,585)         (144,4391)           Other ordered from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest paid         (22,160)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | •                                                     |           |                        |           |  |
| Short term investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                       | (3,903)   | (72,704)               | (8/3)     |  |
| Trade accounts receivable Amounts receivable from group companies         244         76,406         140,716           Amounts receivable from group companies         22,547         7,534         (14,760)           Inventories         42,800         256,569         (14,474)           VAT recoverable         9,149         733         (49,122)           Other taxes and social security         (44,513)         (11,019)         (21,647)           Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable         (16,686)         (87,661)         (27,537)           Amounts payable to group companies         (2,910)         (130,490)         75,304           Deferred income         2,481         (2,103)         (21,531)           Other current liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest received from (used in) operating activities         253,025         137,468         (11,960)           Net cash provided from (used in) operating activities         253,025         137,468         (11,960)           Investing activities         (4                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                       | (10.090)  |                        |           |  |
| Amounts receivable from group companies   22,547   7,534   (14,760)   Inventories   42,800   256,569   (14,474)   VAT recoverable   9,149   733   (49,122)   Other taxes and social security   (44,513)   (11,019)   (21,647)   Other current assets   (20,875)   34,419   (72,153)   Trade accounts payable   (16,686)   (87,661)   (27,537)   Amounts payable to group companies   (2,910)   (130,409)   75,304   Deferred income   2,481   (2,103)   (21,531)   Other current liabilities   (25,941)   (43,585)   (144,391)   Other noncurrent liabilities   (25,941)   (43,585)   (144,391)   Other noncurrent liabilities   (25,941)   (43,585)   (144,391)   Other current liabilities   (22,941)   (43,585)   (144,391)   (42,604)   Income tax paid   (22,160)   (38,717)   (42,604)   Income tax paid   (22,160)   (38,717)   (42,604)   Income tax paid   (22,160)   (38,717)   (42,604)   Income tax paid   (130,416)   (90,998)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,008)   (103,0   |                                                       |           | 76.406                 | 140.716   |  |
| Inventories                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       |           |                        | ,         |  |
| VAT recoverable         9,149         733         (49,122)           Other taxes and social security         (44,513)         (11,019)         (21,647)           Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable         (16,686)         (87,661)         (27,537)           Amounts payable to group companies         (2,910)         (130,490)         75,304           Deferred income         2,481         (2,103)         (21,531)           Other current liabilities         (25,941)         (43,585)         (144,391)           Other noncurrent liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Increst spaid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         (8,527)         (5,840)         (6,873) </td <td></td> <td></td> <td></td> <td></td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                       |           |                        |           |  |
| Other taxes and social security         (44,513)         (11,019)         (21,647)           Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable         (16,686)         (87,661)         (27,537)           Amounts payable to group companies         (2,910)         (130,490)         75,304           Deferred income         2,481         (2,103)         (21,531)           Other current liabilities         (25,941)         (43,585)         (144,391)           Other noncurrent liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         62,717         134,413           Interest paid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         (8,527)         (5,840)         (6,873)           Proceeds from disposal of property, plant & equipment <td></td> <td></td> <td>,</td> <td></td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                       |           | ,                      |           |  |
| Other current assets         (20,875)         34,419         (72,153)           Trade accounts payable         (16,686)         (87,661)         (27,537)           Amounts payable to group companies         (2,910)         (130,490)         75,304           Deferred income         2,481         (2,103)         (21,531)           Other current liabilities         (25,941)         (43,585)         (144,391)           Other noncurrent liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest paid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities:         4(47,762)         (62,189)         (103,757)           Additions to property, plant & equipment         (47,762)         (5,840)         (6,873)           Proceeds from disposal of investments         -         465         -           Proceeds from disposal of property, plant & equipment         11,950                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       | ,         |                        |           |  |
| Trade accounts payable   (16,686) (87,661) (27,537)   Amounts payable to group companies   (2,910) (130,490)   75,304   Deferred income   2,481 (2,103) (21,531)   Other current liabilities   (25,941) (43,585) (144,391)   Other noncurrent liabilities   1,470   343 (2,360)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                       |           |                        |           |  |
| Amounts payable to group companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                       |           |                        |           |  |
| Deferred income   2,481 (2,103) (21,531)   Other current liabilities   (25,941) (43,585) (144,391)   Other noncurrent liabilities   1,470   343   2,360                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | * *                                                   |           |                        |           |  |
| Other current liabilities         (25,941)         (43,585)         (144,391)           Other noncurrent liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest paid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities:         404,3612         (62,189)         (103,757)           Additions to property, plant & equipment         (47,762)         (62,189)         (103,757)           Additions to investments         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         1,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:           Repayment of borrowings         (89,397)         (80,122)         -           Proceeds from borrowings         (89,397)         (80,122)         -           Ne                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       | ` ' '     |                        |           |  |
| Other noncurrent liabilities         1,470         343         2,360           Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest paid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities:         4dditions to property, plant & equipment         (47,762)         (62,189)         (103,757)           Additions to investments         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         -         465         -           Proceeds from disposal of property, plant & equipment         11,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:         8(89,397)         (80,122)         -           Repayment of borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Finance leases repaid         (555) </td <td></td> <td></td> <td></td> <td></td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                       |           |                        |           |  |
| Cash generated from operating activities         403,612         267,177         134,413           Interest received         1,989         6         3           Interest paid         (22,160)         (38,717)         (42,604)           Income tax paid         (130,416)         (90,998)         (103,008)           Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities:           Additions to property, plant & equipment         (47,762)         (62,189)         (103,757)           Additions to investments         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         -         465         -           Proceeds from disposal of property, plant & equipment         11,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:           Repayment of borrowings         (89,397)         (80,122)         -           Proceeds from borrowings         (89,397)         (80,122)         -           Finance leases repaid         (555)         -         -           Dividends received         -         7 <td< td=""><td></td><td></td><td></td><td></td></td<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                       |           |                        |           |  |
| Interest received                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                       |           |                        |           |  |
| Interest paid   (22,160)   (38,717)   (42,604)   Income tax paid   (130,416)   (90,998)   (103,008)       Net cash provided from (used in) operating activities   253,025   137,468   (11,196)     Investing activities:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Cash generated from operating activities              | 403,612   | 267,177                | 134,413   |  |
| Income tax paid   (130,416)   (90,998)   (103,008)     Net cash provided from (used in) operating activities   253,025   137,468   (11,196)     Investing activities:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Interest received                                     | 1,989     | 6                      | 3         |  |
| Net cash provided from (used in) operating activities         253,025         137,468         (11,196)           Investing activities:         Additions to property, plant & equipment         (47,762)         (62,189)         (103,757)           Additions to investments         (8,527)         (5,840)         (6,873)           Proceeds from disposal of investments         -         465         -           Proceeds from disposal of property, plant & equipment         11,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:         Repayment of borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Proceeds from borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Interest paid                                         | (22,160)  | (38,717)               | (42,604)  |  |
| Additions to property, plant & equipment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Income tax paid                                       | (130,416) | (90,998)               | (103,008) |  |
| Additions to property, plant & equipment       (47,762)       (62,189)       (103,757)         Additions to investments       (8,527)       (5,840)       (6,873)         Proceeds from disposal of investments       -       465       -         Proceeds from disposal of property, plant & equipment       11,950       4,813       9,437         Cash used for investing activities       (44,339)       (62,751)       (101,193)         Financing activities:         Repayment of borrowings       -       -       -       131,726         New finance leases obtained       3,638       -       -       -         Finance leases repaid       (555)       -       -       -         Dividends received       -       7       1,052         Cash provided from (used by) financing activities       (86,314)       (80,115)       132,778         Effect of exchange rates on cash       (10,364)       (2,748)       (1,825)         Net (decrease)/increase in cash and cash equivalents       112,008       (8,146)       18,564         Cash and cash equivalents at beginning of year       19,499       27,645       9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Net cash provided from (used in) operating activities | 253,025   | 137,468                | (11,196)  |  |
| Additions to property, plant & equipment       (47,762)       (62,189)       (103,757)         Additions to investments       (8,527)       (5,840)       (6,873)         Proceeds from disposal of investments       -       465       -         Proceeds from disposal of property, plant & equipment       11,950       4,813       9,437         Cash used for investing activities       (44,339)       (62,751)       (101,193)         Financing activities:         Repayment of borrowings       -       -       -       131,726         New finance leases obtained       3,638       -       -       -         Finance leases repaid       (555)       -       -       -         Dividends received       -       7       1,052         Cash provided from (used by) financing activities       (86,314)       (80,115)       132,778         Effect of exchange rates on cash       (10,364)       (2,748)       (1,825)         Net (decrease)/increase in cash and cash equivalents       112,008       (8,146)       18,564         Cash and cash equivalents at beginning of year       19,499       27,645       9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Investing activities:                                 |           |                        |           |  |
| Additions to investments       (8,527)       (5,840)       (6,873)         Proceeds from disposal of investments       -       465       -         Proceeds from disposal of property, plant & equipment       11,950       4,813       9,437         Cash used for investing activities       (44,339)       (62,751)       (101,193)         Financing activities:         Repayment of borrowings       -       -       131,726         New finance leases obtained       3,638       -       -         Finance leases repaid       (555)       -       -         Dividends received       -       7       1,052         Cash provided from (used by) financing activities       (86,314)       (80,115)       132,778         Effect of exchange rates on cash       (10,364)       (2,748)       (1,825)         Net (decrease)/increase in cash and cash equivalents       112,008       (8,146)       18,564         Cash and cash equivalents at beginning of year       19,499       27,645       9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 9                                                     | (47.762)  | (62.189)               | (103.757) |  |
| Proceeds from disposal of investments         -         465         -           Proceeds from disposal of property, plant & equipment         11,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:         Repayment of borrowings         (89,397)         (80,122)         -           Proceeds from borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Finance leases repaid         (555)         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                       |           |                        |           |  |
| Proceeds from disposal of property, plant & equipment         11,950         4,813         9,437           Cash used for investing activities         (44,339)         (62,751)         (101,193)           Financing activities:         Repayment of borrowings         Proceeds from borrowings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                       | -         |                        | -         |  |
| Financing activities:           Repayment of borrowings         (89,397)         (80,122)         -           Proceeds from borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Finance leases repaid         (555)         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                       | 11,950    |                        | 9,437     |  |
| Repayment of borrowings       (89,397)       (80,122)       -         Proceeds from borrowings       -       -       131,726         New finance leases obtained       3,638       -       -         Finance leases repaid       (555)       -       -         Dividends received       -       7       1,052         Cash provided from (used by) financing activities       (86,314)       (80,115)       132,778         Effect of exchange rates on cash       (10,364)       (2,748)       (1,825)         Net (decrease)/increase in cash and cash equivalents       112,008       (8,146)       18,564         Cash and cash equivalents at beginning of year       19,499       27,645       9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Cash used for investing activities                    | (44,339)  | (62,751)               | (101,193) |  |
| Repayment of borrowings       (89,397)       (80,122)       -         Proceeds from borrowings       -       -       131,726         New finance leases obtained       3,638       -       -         Finance leases repaid       (555)       -       -         Dividends received       -       7       1,052         Cash provided from (used by) financing activities       (86,314)       (80,115)       132,778         Effect of exchange rates on cash       (10,364)       (2,748)       (1,825)         Net (decrease)/increase in cash and cash equivalents       112,008       (8,146)       18,564         Cash and cash equivalents at beginning of year       19,499       27,645       9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Financina cotinities                                  |           |                        |           |  |
| Proceeds from borrowings         -         -         131,726           New finance leases obtained         3,638         -         -           Finance leases repaid         (555)         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                       | (90.207)  | (90.122)               |           |  |
| New finance leases obtained         3,638         -         -           Finance leases repaid         (555)         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       | (89,397)  | (80,122)               | 121.726   |  |
| Finance leases repaid         (555)         -         -           Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                       | 2 (20     | -                      | 131,/26   |  |
| Dividends received         -         7         1,052           Cash provided from (used by) financing activities         (86,314)         (80,115)         132,778           Effect of exchange rates on cash         (10,364)         (2,748)         (1,825)           Net (decrease)/increase in cash and cash equivalents         112,008         (8,146)         18,564           Cash and cash equivalents at beginning of year         19,499         27,645         9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                       |           | -                      | -         |  |
| Cash provided from (used by) financing activities(86,314)(80,115)132,778Effect of exchange rates on cash(10,364)(2,748)(1,825)Net (decrease)/increase in cash and cash equivalents112,008(8,146)18,564Cash and cash equivalents at beginning of year19,49927,6459,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1                                                     | (555)     | -                      | 1.052     |  |
| Effect of exchange rates on cash (10,364) (2,748) (1,825)  Net (decrease)/increase in cash and cash equivalents 112,008 (8,146) 18,564  Cash and cash equivalents at beginning of year 19,499 27,645 9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                       |           |                        |           |  |
| Net (decrease)/increase in cash and cash equivalents112,008(8,146)18,564Cash and cash equivalents at beginning of year19,49927,6459,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Cash provided from (used by) financing activities     | (86,314)  | (80,115)               | 132,778   |  |
| Cash and cash equivalents at beginning of year 19,499 27,645 9,081                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Effect of exchange rates on cash                      | (10,364)  | (2,748)                | (1,825)   |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Net (decrease)/increase in cash and cash equivalents  | 112,008   | (8,146)                | 18,564    |  |
| Cash and cash equivalents at end of year         131,507         19,499         27,645                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Cash and cash equivalents at beginning of year        | 19,499    | 27,645                 | 9,081     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Cash and cash equivalents at end of year              | 131,507   | 19,499                 | 27,645    |  |

# Parent company statement of changes in shareholders' equity Year ended December 31, 1999

(Amounts expressed in thousands of US dollars)

|                              | Share<br>capital | Accumulated deficit | Total     |
|------------------------------|------------------|---------------------|-----------|
| Balance at December 31, 1996 | 3,311,129        | (2,131,269)         | 1,179,860 |
| Profit for the year          | -                | 6,222               | 6,222     |
| Balance at December 31, 1997 | 3,311,129        | (2,125,047)         | 1,186,082 |
| Loss for the year            | -                | (241,726)           | (241,726) |
| Balance at December 31, 1998 | 3,311,129        | (2,366,773)         | 944,356   |
| Profit for the year          | -                | 174,643             | 174,643   |
| Balance at December 31, 1999 | 3,311,129        | (2,192,130)         | 1,118,999 |

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 1. Operations

Severstal ('the Company') began operations on August 24, 1955 and completed the development of an integrated iron and steel mill in Cherepovets during February 1959 when the first steel was rolled. On September 24, 1993, as part of the Russian privatization program, the Company was registered as a Joint Stock Company and privatized. The Company's shares are traded on the Russian Trading System. At December 31, 1999 the Company had approximately 64,000 shareholders, the majority of whom are employees (including management) of the Company.

The Company's principal activity is the production and sale of steel products. The Company also has various social responsibilities such as the operation and maintenance of sports complexes, retirement homes, holiday and recreational facilities, public housing and kindergartens. Other activities include restaurants, canteens and shops (see note 28 for segmental information).

The Company is wholly based in the Russian Federation and is consequently exposed to the economic and political effects of the policies adopted by the Russian Government. These conditions and future policy changes could have a material effect on the operations of the Company and the realization and settlement of its assets and liabilities.

#### 2. Presentation of the financial statements

These financial statements were prepared in accordance with International Accounting Standards ('IAS') except that consolidated financial statements have not been prepared (see below). The Company's statutory financial reports are prepared in accordance with accounting principles derived from Russian law, which differ in certain respects from IAS. The accounting policies adopted and consistently applied in the preparation of these financial statements are set out in note 3.

The following items were reclassified in 1999: other income, net nonoperating expenses; advances received from customers; advances paid to suppliers; and export shipments that had not completed customs procedures at the balance sheet date. The comparative figures have been adjusted accordingly.

These financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities in the normal course of business.

The preparation of financial statements in conformity with IAS requires management to make estimates and assumptions that affect the amounts reported therein. Due to the inherent uncertainty involved in making such estimates, the actual results reported in future periods may be based upon amounts that differ from those estimates.

Management believes that the US dollar provides a more accurate expression of the Company's financial statements than the Russian rouble. Had the Russian rouble been used as the reporting currency, the financial statements would have been presented in a fully indexed form, based on a general price index, in accordance with IAS 29 'Financial Reporting in Hyperinflationary Economies'. Due to a divergence between (i) the US dollar to rouble exchange rate; and, (ii) Russian general price indices, the information presented in these financial statements may differ from the information which would have been presented had the Russian rouble been used as the reporting currency with a convenience translation into US dollars.

The conversion from the Russian rouble to the US dollar was performed using historical exchange rates for nonmonetary assets and liabilities, while monetary assets and liabilities were translated using current exchange rates. Results of operations were translated using a combination of historical and average exchange rates, and all exchange differences were reflected in the statement

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

of operations. An analysis of the exchange difference is given in note 26 of these financial statements. The conversion into US dollars should not be construed as a representation that the Russian rouble amounts could be converted into US dollars at the exchange rates used for the conversion or at any other rate. The Central Bank of Russia's exchange rates, used in the conversion, at the end of each year were as follows:

| <u>Date</u>       | Exchange rate to the US dollar |
|-------------------|--------------------------------|
|                   | Roubles                        |
| December 31, 1996 | 5.56                           |
| December 31, 1997 | 5.96                           |
| December 31, 1998 | 20.65                          |
| December 31, 1999 | 27.00                          |

The Company has not prepared audited consolidated financial statements. To present the results of the group as if it was a single entity, consolidated financial statements would combine, on a line-by-line basis, the financial statements of all controlled entities, followed by the elimination of intragroup transactions and balances, the identification of minority interests and goodwill relating to those entities, and, recognize the equity carrying value of investments in associates. Consequently, the consolidated results of operations and the consolidated financial position of the group is likely to be materially different to that of the Company.

#### 3. Summary of the principal accounting policies

#### a. Cash and cash equivalents

Cash equivalents are all highly liquid temporary cash investments with original maturity dates of three months or less.

## b. Short term investments

Short term investments are all highly liquid temporary investments with original maturity dates of more than three months.

#### c. Inventories

Inventories are stated at the lower of cost or market value. Cost is determined using the weighted average method. Provisions are recorded against slow moving and obsolete inventories when considered necessary.

## d. Provisions for doubtful accounts

Provisions are made against trade accounts receivable whose recoverability is considered improbable.

#### e. Foreign currency transactions

Transactions in currencies other than the reporting currency are recorded at the exchange rate on the date of the transaction. Monetary assets and liabilities not denominated in the reporting currency are translated using the exchange rate on the balance sheet date. Exchange differences are recognized in the statement of operations as they arise.

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

#### f. Noncurrent investments

Investments, which comprise items held for purposes other than trading, are stated at historical cost less a provision for permanent impairment in their value when considered necessary.

## g. Property, plant & equipment

Property, plant & equipment is stated at appraised replacement value, as determined in 1993, and additions in subsequent years at historical cost less accumulated depreciation and management's estimate of any required provision for impairment losses. In the case of assets constructed by the Company, related works and direct project overheads are included in cost. Repair and maintenance expenses are charged to the statement of operations as incurred. Gains or losses on disposals of property, plant & equipment are recognized in the statement of operations.

Depreciation is provided so as to write off the net book value of property, plant & equipment over its expected useful life. Depreciation is calculated using the reducing balance method for steel making assets (coking and sintering plants, blast furnaces, smelters and converters) while the straight line basis is used for all other assets. The estimated useful lives of assets are reviewed regularly and revised when necessary. The principal periods over which assets are depreciated are as follows:

| Buildings and constructions         | 20 - 50 years |
|-------------------------------------|---------------|
| Plant and machinery                 | 10-20 years   |
| Other productive assets             | 5-20 years    |
| Community and infrastructure assets | 5-50 years    |

During the year, the Company reviewed the remaining useful lives of its assets and decided that the useful economic lives of various categories could be extended. Had such a review not taken place the depreciation charge for the year would have been approximately US\$ 24 million greater.

#### h. Leased assets

Leases under which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Plant and equipment acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at the inception of the lease, less accumulated depreciation and impairment losses.

#### i. Indirect taxes & contributions

Indirect taxes & contributions are taxes and mandatory contributions paid to the government, or government controlled agencies, that are calculated on a variety of bases, but excludes taxes calculated on profits and value added taxes calculated on revenues and purchases.

## j. Income taxes

Income tax on the profit for the year comprises current and deferred tax. Current tax expense is calculated on the pretax income determined in accordance with Russian tax law, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting and taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which these assets can

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax is not recognized in respect of investments in subsidiaries where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future.

#### k. Loans

Loans include accrued interest at the balance sheet date. Borrowing costs are recognized as an expense in the period in which they are incurred.

## l. Revenue recognition

Revenues are recognized when the risks and rewards of ownership are transferred to the customer. Sales to export customers are recorded at the 'free-on-board' price of products sold or services rendered. All other sales represent the invoice price of products sold or services rendered.

#### m. Retirement benefits

The Company voluntarily pays a charitable retirement benefit to former employees of up to Rbs 250 (US\$ 9.26 as at December 31, 1999) (1998: Rbs 180) per month, dependent on the employee's length of service. This liability is not separately funded. With effect from January 1, 1999 the company adopted the provisions of IAS 19 (revised) 'Employee benefits'. This resulted in restating the retirement benefit provision as at January 1, 1999 by US\$ 3.5 million (less deferred tax of US\$ 1.0 million). These adjustments have been recorded in the statement of operations.

The Company's net obligation in respect of this defined retirement benefit obligation is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to its present value. The discount rate used is the yield at balance sheet date on highly rated bonds that have maturity dates approximating the terms of the Company's obligations. The calculation is performed annually by management using the projected unit credit method. Any actuarial gain or loss arising from the calculation of the retirement benefit obligations is fully recognized in the following years' statement of operations.

## n. Net financing expense

Net financing expense represents interest received/paid, gains and losses on noncurrent investments, and, foreign exchange gains/losses on cash investments and loans as a result of restating Russian rouble balances in US dollars.

## o. Earnings/(losses) per share

Earnings/(losses) per share were calculated by dividing the net profit/(loss) by the weighted average number of shares outstanding during the year.

## p. Related parties

The Company had no transactions with related parties other that those shown in the financial statements as group companies. The following are defined by the Company as its related parties:

- controlled entities, whether controlled directly or indirectly via intermediaries;
- investments in associated companies;

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

- shareholders and their immediate families;
- directors and officers of the Company and their immediate families, and;
- entities over which officers or directors and their immediate families have control or significant influence.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## q. Provisions

Provisions are recognized in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### r. Counter trade transactions

The general nonpayment crisis in Russia gave rise to numerous triangular trading arrangements with customers and suppliers, in which a common element is identified and goods are shipped between the parties to a known monetary value without physical movement of cash. The related sales and purchases are recorded at their fair market values and the corresponding balances of accounts receivable and payable are offset against each other. During 1999 the level of such counter trade transactions was reduced to approximately 4% of total sales and purchases.

#### s. Deferred income

The Company has agreements with the taxation authorities to utilize a proportion of its tax liabilities for specific social or research projects. Initially the full tax liability is created by charging the normal tax expenses to 'other taxes & contributions' in the statement of operations, then an agreed proportion of the tax liability is transferred to separate deferred income accounts in the balance sheet. The project expenses are recorded in the statement of operations as 'other operating expenses' and the amortization of the corresponding deferred income accounts is recorded in the statement of operations as 'other operating income'. If any part of the deferred income is not utilized for the specified projects it is transferred back to tax liabilities and paid to the taxation authorities.

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 4. Net sales

Sales by product were as follows:

| Sales by product were as follows.                     | 1999      | 1998      | 1997             |
|-------------------------------------------------------|-----------|-----------|------------------|
| Sales outside the Commonwealth of Independent States: |           |           |                  |
| Rolled steel                                          | 864,117   | 1,057,464 | 1,155,085        |
| Semi finished products                                | 44,928    | 24,846    | -                |
| Other                                                 | 4,462     | 4,452     | 24,748           |
|                                                       | 913,507   | 1,086,762 | 1,179,833        |
| Sales within the Commonwealth of Independent States:  |           |           |                  |
| Rolled steel                                          | 525,744   | 750,279   | 1,123,302        |
| Chemical by-products                                  | 12,736    | 23,875    | 9,595            |
| Cast iron                                             | 4,799     | 8,235     | 205              |
| Other                                                 | 22,718    | 34,321    | 176,378          |
|                                                       | 1,479,504 | 1,903,472 | <u>2,489,313</u> |
| Export sales by destination were as follows:          |           |           |                  |
|                                                       | 1999      | 1998      | 1997             |
| Europe, excluding Germany                             | 158,149   | 198,341   | 73,955           |
| South-East Asia, excluding China & Taiwan             | 140,417   | 32,842    | 193,476          |
| Central and South America                             | 136,313   | 124,291   | 140,172          |
| United States of America                              | 92,332    | 369,118   | 304,863          |
| The Middle East, excluding Iran                       | 68,864    | 91,005    | 200,739          |
| Germany                                               | 51,464    | 60,670    | 58,513           |
| Taiwan                                                | 38,006    | 12,597    | 35,684           |
| Canada                                                | 36,005    | 38,570    | 8,683            |
| China                                                 | 19,768    | 7,245     | 64,271           |
| Iran                                                  | 19,126    | 50,659    | 33,976           |
| Others                                                | 152 062   | 101 424   | 65,501           |
|                                                       | 153,063   | 101,424   | 05,501           |

## The largest export customers were:

- Steel Coils Inc. accounting for US\$ 125.0 million;
- Nova Steel AG accounting for US\$ 106.8 million;
- Duferco SA accounting for US\$ 89.7 million.
- Nova Steel Group Ltd accounting for US\$ 77.1 million; and,
- Thyssen Stahl Union accounting for US\$ 60.1 million.

## The largest domestic customers were:

- OAO Avtovaz accounting for US\$ 44.6 million;
- OAO GAZ accounting for US\$ 44.5 million;
- OAO Cherepovets Steel rolling mill accounting for US\$ 42.1 million;
- OAO Volgsky Pipe Factory accounting for US\$ 40.8 million; and,
- OOO 'BTS' accounting for US\$ 31.5 million.

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 5. Other operating income

|                                               | 1999          | 1998          | 1997           |
|-----------------------------------------------|---------------|---------------|----------------|
| Cancellation of social security and tax fines | 10,461        | 14,243        | -              |
| Foreign exchange gain on deferred income      | 3,817         | 21,012        | 3,756          |
| Amortization of deferred income               | 1,222         | 23,349        | 25,701         |
|                                               | <del></del>   |               |                |
|                                               | <u>15,500</u> | <u>58,604</u> | <u> 29,457</u> |

Since the deferred income accounts are rouble denominated any unutilized amounts lose value in US dollar terms and give rise to the foreign exchange gain shown above.

## 6. Other operating expenses

|                                                 | 1999              | 1998              | 1997              |
|-------------------------------------------------|-------------------|-------------------|-------------------|
| Write down of projects under construction       | (30,118)          | (35,754)          | -                 |
| Loss on disposal of property, plant & equipment | (14,807)          | (8,257)           | (3,652)           |
| Foreign exchange loss on rouble cash balances   | (10,364)          | (2,748)           | (1,825)           |
| Charitable donations                            | (2,945)           | (4,399)           | (2,792)           |
| Expenses on agreed social and research projects | (1,222)           | (19,075)          | (12,098)          |
| Political donations                             | (21)              | (36)              | (348)             |
| Tax penalties                                   | -                 | (13,864)          | (11,771)          |
| Other                                           | (3,497)           | (1,466)           | (5,377)           |
|                                                 | ( <u>62,974</u> ) | ( <u>85,599</u> ) | ( <u>37,863</u> ) |

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The foreign exchange loss is the effect of changes in exchange rates on uninvested cash balances denominated in roubles but stated in US dollars for reporting purposes. Since the uninvested cash balances are not generating interest income there is no corresponding operating statement item against which this loss should be offset.

## 7. Nonoperating expenses

|                                                     | 1999              | 1998              | 1997              |
|-----------------------------------------------------|-------------------|-------------------|-------------------|
| Social expenditure                                  | (18,617)          | (48,214)          | (45,979)          |
| Depreciation of community and infrastructure assets | (2,988)           | (3,729)           | (3,839)           |
|                                                     | ( <u>21,605</u> ) | ( <u>51,943</u> ) | ( <u>49,818</u> ) |

## 8. Net financing expense

| v                                              | 1999             | 1998              | 1997              |
|------------------------------------------------|------------------|-------------------|-------------------|
| Financial income:                              |                  |                   |                   |
| Interest income                                | 1,989            | 6                 | 3                 |
| Financial expenses:                            |                  |                   |                   |
| Interest expense                               | (25,606)         | (71,223)          | (46,787)          |
| Lease interest expense                         | (300)            | _                 | -                 |
| Foreign exchange gain on rouble loans          | 4,785            | 34,437            | 4,556             |
| Foreign exchange gain on lease liabilities     | 422              | -                 | -                 |
| Dividends received from noncurrent investments | -                | 7                 | 1,052             |
| Profit on disposal of noncurrent investments   | -                | 165               | -                 |
| Write down of noncurrent investments           | (26,675)         | (13,790)          | (197)             |
|                                                | ( <u>45,385)</u> | ( <u>50,398</u> ) | ( <u>41,373</u> ) |

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

The foreign exchange gains are the effects of changes in exchange rates on loans and leases denominated in roubles but stated in US dollars for reporting purposes. Therefore, these gains offset the interest expense payable on the related loans and leases because the rouble based interest rates include amounts to compensate the lender for devaluation of the rouble against the US dollar.

## 9. Taxation

At December 31, 1999, 1998 and 1997 the Company had no tax loss carry forwards. The following is an analysis of the net income tax expense:

|                                                | 1999                   | 1998               | 1997               |
|------------------------------------------------|------------------------|--------------------|--------------------|
| Current tax charge                             | (147,517)              | (64,555)           | (102,749)          |
| Corrections to prior year's current tax charge | 1,082                  | (2,082)            | (4,727)            |
| Deferred tax (charge)/credit                   | 35,369                 | (449,337)          | (41,172)           |
| Effect of change in tax rate on deferred tax   | 39,740                 | _                  | -                  |
| Valuation allowance                            | -                      | 171,174            | 41,172             |
| Foreign exchange gain on unpaid liabilities    | 1,588                  | (4,915)            | 1,062              |
| Net income tax expense                         | $(\underline{69,738})$ | ( <u>349,715</u> ) | ( <u>106,414</u> ) |

The foreign exchange gain is the effect of changes in exchange rates on unpaid tax liabilities during the period between calculation and payment. Tax liabilities are denominated in roubles and reported in US dollars, therefore, any change in the exchange rate during the credit period increases or decreases the tax liability in US dollars and consequently changes the net US dollar income tax expense.

The following is a reconciliation of the reported net income tax expense and the amount calculated by applying the statutory tax rate of 30% (First quarter 1999, and full years 1998 and 1997 - 35%) to reported profits before taxes.

|                                                          | 1999              | 1998               | 1997               |
|----------------------------------------------------------|-------------------|--------------------|--------------------|
| Profits before taxes                                     | <u>244,381</u>    | <u>107,989</u>     | <u>112,636</u>     |
| Tax charge at the statutory rate                         | (73,314)          | (37,796)           | (39,423)           |
| Non-deductible expenses                                  | (16,562)          | (56,856)           | (65,221)           |
| Tax incentives not recognized in statement of operations | 19,068            | 76,357             | 8,890              |
| First quarter of 1999 at higher tax rates                | (3,379)           | -                  | -                  |
| Effect of change in tax rate on deferred tax             | 39,740            | -                  | -                  |
| Origination and reversal of temporary differences        | (37,961)          | (495,597)          | (48,167)           |
| Change in valuation allowance                            | -                 | 171,174            | 41,172             |
| Corrections to prior year's current tax charge           | 1,082             | (2,082)            | (4,727)            |
| Foreign exchange gain on unpaid liabilities              | 1,588             | (4,915)            | 1,062              |
| Net income tax expense                                   | ( <u>69,738</u> ) | ( <u>349,715</u> ) | ( <u>106,414</u> ) |

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

The composition of net deferred tax liability, calculated at 30% (1998 and 1997: 35%), based on temporary differences arising between the Company's fiscal and reporting balance sheets, is given below. The major sources of temporary differences are: translation of nonmonetary assets using historical exchange rates; asset impairment write downs, higher depreciation charges; providing against obsolete inventories; and, writing off various expenditures as incurred instead of amortizing them over future periods.

|     |                                                                                                          | 1999                                      | 1998                        | <b>1997</b>                   |
|-----|----------------------------------------------------------------------------------------------------------|-------------------------------------------|-----------------------------|-------------------------------|
|     | Deferred tax (liabilities)/assets:                                                                       |                                           |                             |                               |
|     | Property, plant & equipment                                                                              | (240,564)                                 | (299,610)                   | 143,564                       |
|     | Provisions                                                                                               | 14,665                                    | 5,736                       | 4,795                         |
|     | Others                                                                                                   | 22,845                                    | 15,711                      | 22,815                        |
|     |                                                                                                          | (203,054)                                 | (278,163)                   | 171,174                       |
|     | Valuation allowance                                                                                      | -                                         | -                           | (171,174)                     |
|     | Total                                                                                                    | ( <u>203,054</u> )                        | ( <u>278,163</u> )          |                               |
| 10. | Cash and cash equivalents                                                                                | 1999                                      | 1998                        | 1997                          |
|     |                                                                                                          |                                           |                             |                               |
|     | Patty cash                                                                                               |                                           |                             |                               |
|     | Petty cash                                                                                               | 37                                        | 57                          | 136                           |
|     | Cash at bank                                                                                             | 37<br>34,568                              | 57<br>9,473                 | 136<br>6,093                  |
|     | Cash at bank<br>Short term deposits                                                                      | 37                                        | 57                          | 136                           |
|     | Cash at bank Short term deposits Promissory notes:                                                       | 37<br>34,568<br>69,137                    | 57<br>9,473<br>520          | 136<br>6,093<br>763           |
|     | Cash at bank Short term deposits Promissory notes: ZAO MVC Severstal                                     | 37<br>34,568<br>69,137<br>11,211          | 57<br>9,473                 | 136<br>6,093<br>763<br>11,559 |
|     | Cash at bank Short term deposits Promissory notes: ZAO MVC Severstal OAO Metkombank                      | 37<br>34,568<br>69,137<br>11,211<br>8,832 | 57<br>9,473<br>520          | 136<br>6,093<br>763           |
|     | Cash at bank Short term deposits Promissory notes: ZAO MVC Severstal                                     | 37<br>34,568<br>69,137<br>11,211          | 57<br>9,473<br>520<br>7,860 | 136<br>6,093<br>763<br>11,559 |
|     | Cash at bank Short term deposits Promissory notes: ZAO MVC Severstal OAO Metkombank OOO Severstal-Strips | 37<br>34,568<br>69,137<br>11,211<br>8,832 | 57<br>9,473<br>520<br>7,860 | 136<br>6,093<br>763<br>11,559 |

Of the financial promissory notes as at December 31, 1997 US\$ 18.2 million were held by lenders as security for loans received, of which OAO Metkombank held its own US\$ 7.7 million. As at December 31, 1998 and 1999 no such security was given.

## 11. Short term investments

| 11. | Snort term investments          |               |          |          |
|-----|---------------------------------|---------------|----------|----------|
|     |                                 | 1999          | 1998     | 1997     |
|     | Promissory notes:               |               |          |          |
|     | ZAO MVC Severstal               | 5,193         | _        | _        |
|     | Others                          | 5,787         | -        | -        |
|     |                                 | 10.000        |          |          |
|     |                                 | <u>10,980</u> | =        | =        |
|     |                                 |               |          |          |
| 12. | Trade accounts receivable       |               |          |          |
|     |                                 | 1999          | 1998     | 1997     |
|     | Customers                       | 40,430        | 40,674   | 117,080  |
|     | Allowance for doubtful accounts | (12,716)      | (16,681) | (89,385) |
|     |                                 | 27,714        | 23,993   | 27.695   |
|     |                                 | <u>27,714</u> | 43,773   | 41,093   |

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

| 4.0     |              |
|---------|--------------|
| 17      | Inventories  |
| 1 - 7 - | THIVEHIULIES |

| 13. | Inventories                             |          |          |          |
|-----|-----------------------------------------|----------|----------|----------|
|     |                                         | 1999     | 1998     | 1997     |
|     | Raw materials                           | 72,498   | 68,514   | 198,345  |
|     | Work-in-progress                        | 24,711   | 26,712   | 69,704   |
|     | Finished goods                          | 39,899   | 80,154   | 117,716  |
|     | Provision for obsolescence              | (14,200) | (13,461) | (15,996) |
|     |                                         | 122,908  | 161,919  | 369,769  |
| 14. | Amounts receivable from group companies |          |          |          |
|     |                                         | 1999     | 1998     | 1997     |
|     | OAO Cherepovets steel rolling mill      | 4,693    | 3,166    | 38       |
|     | ZAO Severstal Invest                    | 4,486    | 2,598    | 41,551   |
|     | OAO Olkon                               | 3,898    | 446      | 569      |
|     | OOO BTS                                 | 3,782    | 16,124   | -        |
|     | AO Severstal-Lat                        | 3,534    | 5,593    | -        |
|     | OAO Karelsky Okatysh                    | 3,236    | 1,029    | 1,622    |
|     | ZAO Trade House Severstal Invest        | 1,301    | 1,551    | 5,201    |
|     | OOO Severstal Trans                     | 674      | 4,845    | -        |
|     | OAO Stalmag (Krasnoyarsk)               | 16       | 2,023    | 7,009    |
|     | OOO Severstal Strips                    | -        | 9,676    | -        |
|     | Others                                  | 1,571    | 2,687    | 1,282    |
|     |                                         |          |          |          |

These balances arise from sales made on an arm's length basis that reflect prevailing market conditions and prices.

27,191

49,738

57,272

Sales to group companies were as follows:

|                                    | 1999    | 1998    | 1997    |
|------------------------------------|---------|---------|---------|
| OAO Cherepovets steel rolling mill | 42,093  | 58,349  | 6,124   |
| OOO BTS                            | 31,531  | 147,050 | -       |
| AO Severstal-Lat                   | 26,740  | 7,817   | -       |
| OOO Severstal-Trans                | 14,110  | -       | -       |
| ZAO Severstal- Invest              | 13,386  | 40,830  | 559,974 |
| OAO Karelsky Okatysh               | 11,228  | 27,647  | 25,823  |
| ZAO Trade House Severstal Invest   | 8,088   | 19,259  | 29,142  |
| OAO Olkon                          | 4,435   | 14,939  | 14,566  |
| OOO Severstal Strips               | 331     | 43,139  | -       |
| Others                             | 12,108  | 23,358  | 2,867   |
|                                    | 164,050 | 382,388 | 638,496 |
|                                    |         |         |         |

## 15. Other current assets

|                                         | 1999   | 1998   | 1997    |
|-----------------------------------------|--------|--------|---------|
| Advances paid to suppliers              | 43,565 | 15,207 | 38,221  |
| Other taxes and social security prepaid | 8,916  | -      | 31,281  |
| Other accounts receivable               | 6,865  | 18,427 | 31,517  |
| Prepayments                             | 1,348  | 638    | 177     |
|                                         | 60,694 | 34,272 | 101,196 |

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 16. Property, plant & equipment

The movements in property, plant & equipment are as follows:

|                                               | Buildings & constructions | Plant & machinery  | Other productive assets | Total productive assets | Community & infrastructure assets | Construction -in-progress | Total assets       |
|-----------------------------------------------|---------------------------|--------------------|-------------------------|-------------------------|-----------------------------------|---------------------------|--------------------|
| Replacement or historic of December 31, 1996  | cost:<br>2,922,131        | 2,418,627          | 537,400                 | 5,878,158               | 86,582                            | 268,895                   | 6,233,635          |
| Additions                                     | 1,595                     | -                  | 5,154                   | 6,749                   | 7,401                             | 89,607                    | 103,757            |
| Disposals                                     | (386)                     | (35,055)           | (7,008)                 | (42,449)                | (1,777)                           | (7,223)                   | (51,449)           |
| Transfer to investments<br>Transfers          | (12,635)<br>37,977        | (10,023)<br>54,600 | (2,338)<br>14,478       | (24,996)<br>107,055     | (283)<br>1,366                    | (1,744)<br>(108,421)      | (27,023)           |
| December 31, 1997                             | 2,948,682                 | 2,428,149          | 547,686                 | 5,924,517               | 93,289                            | 241,114                   | 6,258,920          |
| A didial                                      | _                         |                    | _                       |                         | _                                 | 62.190                    | (2.180             |
| Additions<br>Disposals                        | (2,141)                   | (30,881)           | (8,628)                 | (41,650)                | (1,435)                           | 62,189<br>(5,560)         | 62,189<br>(48,645) |
| Transfer to investments                       | -                         | -                  | -                       | -                       | (18,202)                          | -                         | (18,202)           |
| Transfer to materials                         | -                         | -                  | -                       | -                       | -                                 | (46,184)                  | (46,184)           |
| Asset write downs<br>Transfers                | 21.577                    | - 29.402           | - 270                   | -<br>EE 249             | -                                 | (35,754)                  | (35,754)           |
| December 31, 1998                             | 21,577                    | 28,492             | 5,279                   | 55,348                  | 74,214                            | (55,910)                  | 6,172,324          |
| December 31, 1998                             | 2,900,110                 | 2,423,700          | 344,337                 | 3,936,213               | 74,214                            | 139,693                   | 0,172,324          |
| Reclassifications Additions:                  | (3,577)                   | 1,814              | (339)                   | (2,102)                 | 2,102                             | -                         | -                  |
| External<br>From group companie               | 196                       | 2,631              | -                       | 2,827                   | -                                 | 44,935                    | 44,935<br>2,827    |
| From investments                              | 1,099                     | 348                | 2,253                   | 3,700                   | -                                 | -                         | 3,700              |
| Disposals<br>External                         | (1,454)                   | (23,254)           | (4,536)                 | (29,244)                | (3,430)                           | (10,539)                  | (43.213)           |
| To group companies                            | (1,761)                   | (9,750)            | (2,253)                 | (13,764)                | (3,430)                           | (10,559)                  | (13,764)           |
| Transfer to investments                       | (12,144)                  | (3,348)            | (2,087)                 | (17,579)                | -                                 | -                         | (17,579)           |
| Transfer to materials                         | -                         | -                  | -                       | -                       | -                                 | (4,528)                   | (4,528)            |
| Asset write downs<br>Transfers                | 21,260                    | 46,489             | 18,200                  | -<br>85,949             | 6,295                             | (30,118)<br>(92,244)      | (30,118)           |
| December 31, 1999                             | 2,971,737                 | 2,440,690          | 555,575                 | 5,968,002               | 79,181                            | 67,401                    | 6,114,584          |
| December 31, 1999                             | 2,971,737                 | 2,440,090          | 333,373                 | 3,908,002               | 79,101                            | 07,401                    | 0,114,384          |
| Accumulated depreciation<br>December 31, 1996 | on:<br>2,121,122          | 2,153,071          | 423,019                 | 4,697,212               | 28,423                            |                           | 4,725,635          |
| Depreciation expense                          | 66,207                    | 57,194             | 18,968                  | 142,369                 | 3,839                             |                           | 146,208            |
| Disposals                                     | (2,751)                   | (25,925)           | (7,939)                 | (36,615)                | (1,745)                           |                           | (38,360)           |
| Transfer to investments                       | (10,270)                  | (6,598)            | (1,407)                 | (18,275)                | (195)                             |                           | (18,470)           |
| December 31, 1997                             | 2,174,308                 | 2,177,742          | 432,641                 | 4,784,691               | 30,322                            |                           | 4,815,013          |
| Depreciation expense                          | 65,040                    | 60,806             | 16,619                  | 142,465                 | 3,729                             |                           | 146,194            |
| Disposals                                     | (195)                     | (30,770)           | (6,071)                 | (37,036)                | (792)                             |                           | (37,828)           |
| Transfer to investments                       | -                         |                    |                         |                         | (2,434)                           |                           | (2,434)            |
| December 31, 1998                             | 2,239,153                 | 2,207,778          | 443,189                 | 4,890,120               | 30,825                            |                           | 4,920,945          |
| Reclassifications                             | (1,722)                   | 1,221              | (325)                   | (826)                   | 826                               |                           | -                  |
| Depreciation expense                          | 60,497                    | 43,469             | 15,735                  | 119,701                 | 2,988                             |                           | 122,689            |
| Disposals<br>External                         | (1,454)                   | (20,849)           | (4,766)                 | (27,069)                | (830)                             |                           | (27,899)           |
| To group companies                            | (16)                      | (2,305)            | -                       | (2,321)                 | -                                 |                           | (2,321)            |
| Transfer to investments                       | (7,846)                   | (3,070)            | (858)                   | (11,774)                | -                                 |                           | (11,774)           |
| December 31, 1999                             | 2,288,612                 | 2,226,244          | 452,975                 | 4,967,831               | 33,809                            |                           | 5,001,640          |
|                                               |                           |                    |                         |                         |                                   |                           |                    |
| Net book values:<br>December 31, 1997         | 774,374                   | 250,407            | 115,045                 | 1,139,826               | 62,967                            | 241,114                   | 1,443,907          |
| December 31, 1997                             | 774,374                   | 230,407            | 115,045                 | 1,137,020               | 02,707                            | 241,114                   | 1,443,707          |
| December 31, 1998                             | 728,965                   | 217,982            | 101,148                 | 1,048,095               | 43,389                            | 159,895                   | 1,251,379          |
| December 31, 1999                             | 683,125                   | 214,446            | 102,600                 | 1,000,171               | 45,372                            | 67,401                    | 1,112,944          |
| The company has no asset                      | s held under nonc         | ancelable leases,  | and the followin        | ng assets, by categ     | ory, held under capit             | al leases at Decembe      | er 31, 1999        |
| Cost                                          | 196                       | 2,631              | _                       | 2,827                   | _                                 | _                         | 2,827              |
| Accumulated deprecia                          |                           | (590)              | -                       | (607)                   | -                                 | -                         | (607)              |
| Net book value                                | 179                       | 2,041              |                         | 2,220                   |                                   |                           | 2,220              |
|                                               |                           |                    |                         |                         |                                   |                           |                    |

Other productive assets includes: Transmission equipment, transport equipment, cattle and tools.

The Russian financial crisis of 1998 precipitated a review of the carrying value of the Company's assets, the result of which was the termination of various projects under construction totaling US\$ 30.1 million (1998: US\$ 35.7 million) in the iron & steel segment.

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 17. Investments

The company's principal investments are as follows:

| Name                               | Principal activity | Share<br>type | Percentage<br>holding | 1999<br>Net | 1998<br>Net | 1997<br>Net |
|------------------------------------|--------------------|---------------|-----------------------|-------------|-------------|-------------|
| Subsidiaries                       |                    |               |                       |             |             |             |
| OOO Severstal-Holding              | Investments        | Ordinary      | 89.94%                | 32,626      | 38,687      | 38,419      |
| OAO Hotel Sheksna                  | Recreation         | Ordinary      | 100.00%               | 11,368      | 11,510      | -           |
| OAO Metkombank                     | Banking            | Ordinary      | 42.65%                | 10,762      | 10,762      | 10,369      |
| Severstal Trade Gmbh               | Distribution       | Ordinary      | 100.00%               | 1,943       | -           | -           |
| ZAO Zemledelets-Severstal          | Farming            | Ordinary      | 29.16%                | 889         | 889         | 889         |
| OAO Vologdapromresurs              | Geological surveys | Ordinary      | 25.80%                | 474         | 474         | 474         |
| OOO Promjilstroy                   | Construction       | Ordinary      | 100.00%               | -           | 5,593       | 14          |
| OOO Oktyabrsky                     | Farming            | Ordinary      | 100.00%               | -           | 169         | -           |
| OOO Metakom                        | Communications     | Ordinary      | 100.00%               | -           | 129         | -           |
| OAO SPU Factory                    | Manufacturing      | Ordinary      | 36.50%                | -           | 1,037       | 1,037       |
| Others                             |                    |               |                       |             |             |             |
| OOO Ramenskoe                      | Farming            | Ordinary      | 23.61%                | -           | 219         | 219         |
| AKB Metal-Invest-Bank              | Banking            | Ordinary      | 1.25%                 | -           | 133         | 531         |
| Others individually less than US\$ | 50,000 each        |               |                       | 137         | 102         | 72          |
| Joint Ventures                     |                    |               |                       |             |             |             |
| OAO Olkon                          | Mining             |               |                       | -           | 3,395       | 2,666       |
| Investment programs                |                    |               |                       |             |             |             |
| OAO ETM                            | Engineering        |               |                       | -           | -           | 7,200       |
| OAO SPU factory                    | Engineering        |               |                       | -           | -           | 2,552       |
| OAO NIIEIR                         | Research institute |               |                       | -           | -           | 1,392       |
| Long term loans                    |                    |               |                       |             |             |             |
| OAO NIIEIR                         | Research institute |               |                       | 72          | 337         | 328         |
| OAO Ustuzhenskoye                  | Farming            |               |                       | -           | 599         | 559         |
| OAO Stalmag                        | Mining             |               |                       | -           | 250         | 61          |
| Others individually less than US\$ | 50,000 each        |               |                       | -           | 29          | 14          |
|                                    |                    |               |                       | 58,271      | 74,314      | 66,796      |

As at December 31, 1999 the Company had no further commitment (1998: US\$ 1.2 million) to invest in the joint venture with OAO Olkon.

Those companies shown as subsidiaries, in which the Company directly holds less than 50% of the share capital are controlled through indirect shareholdings within OOO Severstal-Holding.

# Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 18. Amounts payable to group companies

**19.** 

|                                    | 1999   | 1998   | 1997    |
|------------------------------------|--------|--------|---------|
| ZAO MVC Severstal                  | 9,383  | 11,699 | 112,795 |
| ZAO Severstal-Invest               | 8,660  | 386    | 52      |
| OOO Severstal Trans                | 1,375  | 4,123  | 21,268  |
| AO Severstal-Lat                   | 1,019  | 696    | -       |
| OAO Metkombank                     | 978    | 1,141  | -       |
| OOO Firma Stoik                    | 476    | 1,376  | -       |
| OAO Cherepovets Steel Rolling Mill | 346    | 151    | 505     |
| OAO Domnaremont                    | 307    | 1,314  | 3,706   |
| OOO Promjilstroy                   | 278    | 225    | -       |
| ZAO Metal                          | 228    | 5      | 4,117   |
| OAO Olkon                          | 21     | 1,719  | 1,080   |
| OAO Karelsky Okatysh               | 11     | 3,147  | 12,788  |
| OOO Severstal-Strips               | -      | 297    | -       |
| Others                             | 635    | 348    | 806     |
|                                    | 23,717 | 26,627 | 157,117 |

These balances arise from purchases made on an arm's length basis that reflect prevailing market conditions and prices. Purchases from group companies were as follows:

|                                                       | 1999          | 1998    | 1997     |
|-------------------------------------------------------|---------------|---------|----------|
| OOO Severstal Trans                                   | 75,865        | 239,961 | 156,352  |
| ZAO Severstal-Invest                                  | 58,125        | 24,409  | 44,500   |
| OOO Torgmet                                           | 35,053        | · -     | -        |
| ZAO Metal                                             | 22,339        | 33,470  | 16,801   |
| OAO Cherepovets Steel Rolling Mill                    | 6,308         | 5,094   | 5,444    |
| OOO Firma Stoik                                       | 2,466         | -       | -        |
| OAO Domnaremont                                       | 2,207         | 5,666   | 10,453   |
| OOO Promjilstroy                                      | 1,365         | -       | -        |
| OAO Karelsky Okatysh                                  | 59            | 68,862  | 104,321  |
| OAO Olkon                                             | 59            | 40,203  | 106,563  |
| OOO Severstal Strips                                  | -             | 83,745  | -        |
| OOO Stilbrok MP                                       | -             | 21,509  | - 10.700 |
| Others                                                | 3,990         | 35,853  | 10,790   |
|                                                       | 207,836       | 558,772 | 455,224  |
| Services rendered by group companies were as follows: |               |         |          |
|                                                       | 1999          | 1998    | 1997     |
| OAO Metkombank:                                       |               |         |          |
| Interest charged on loans                             | 1,781         | 3,785   | 15,730   |
| Bank services                                         | 2,370         | 5,780   | 4,705    |
| OAO Sheksna Insurance Company                         | 8,901         | 4,994   | 7,006    |
| ZAO MVC Severstal - commissions                       | 48            | 219     | 478      |
| OOO Severstal-Holding – lease commissions             | 16            | -       | -        |
|                                                       | 13,116        | 14,778  | 27,919   |
|                                                       |               |         |          |
| Other current liabilities                             | 1000          | 1000    | 1005     |
|                                                       | 1999          | 1998    | 1997     |
| Advances received from customers                      | 57,170        | 61,100  | 102,450  |
| Other accounts payable                                | 23,961        | 22,210  | 44,011   |
| Amounts payable to employees                          | 4,192         | 12,026  | 22,090   |
| Accrued expenses                                      | 2,600         | 27,253  | 51,399   |
|                                                       | <u>87,923</u> | 122,589 | 219,950  |

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

#### 20. Loans

These comprise loans from various banks. Loans denominated in roubles carry variable market interest rates and the average borrowing costs of short term rouble loans were estimated (by eliminating the US dollar foreign exchange gains in the year from the average nominal borrowing costs) in net US dollar terms at 24.7% per annum (1998: -31.4% per annum; 1997: 22.2% per annum). Loans denominated in other currencies carry fixed interest rates of Libor plus either 4.5% or 5% per annum. Short term loans are repayable or renewable either quarterly or annually and are secured by floating charges over inventories or export receivables. Long term loans are secured by charges over specific items of plant and equipment.

|                                                                         | 1999               | 1998                  | 1997               |
|-------------------------------------------------------------------------|--------------------|-----------------------|--------------------|
| OAO Metkombank                                                          | 1,981              | 1,879                 | 10,366             |
| International banks                                                     | 2,950              | 102,315               | 155,593            |
| Other Russian banks                                                     | 30,681             | 25,600                | 78,394             |
| Accrued interest                                                        | 1,781              | 3,242                 | 5,173              |
|                                                                         | 37,393             | 133,036               | 249,526            |
|                                                                         |                    |                       |                    |
| Total debt is denominated in the following currencies:                  |                    |                       |                    |
| Total debt is denominated in the following currencies:                  | 1999               | 1998                  | 1997               |
| Total debt is denominated in the following currencies:  Russian roubles | <b>1999</b> 22,867 | <b>1998</b><br>14,867 | <b>1997</b> 69,975 |
| Ç                                                                       |                    |                       |                    |
| Russian roubles                                                         | 22,867             | 14,867                | 69,975             |
| Russian roubles US dollars                                              | 22,867             | 14,867                | 69,975<br>164,562  |

Total debt is contractually repayable after the balance sheet date as follows:

|                                                 | 1999          | 1998          | 1997           |
|-------------------------------------------------|---------------|---------------|----------------|
| Less than one year<br>Between one and two years | 37,083<br>310 | 132,988<br>48 | 249,359<br>167 |
|                                                 | 37,393        | 133,036       | 249,526        |

## 21. Lease liabilities

Finance lease liabilities as at December 31, 1999 are payable to OOO Severstal-Holding as follows:

|                            | Payments | Interest | Principal |
|----------------------------|----------|----------|-----------|
| Less than one year         | 821      | 92       | 729       |
| Between one and five years | 2,127    | 236      | 1,891     |
| More than five years       | 45       | 4        | 41        |
|                            | 2,993    | 332      | 2,661     |

As at December 31, 1998 and 1997 there were no finance lease liabilities. Under the terms of the lease agreements, no contingent rents are payable.

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 22. Other noncurrent liabilities

Future retirement benefit increases

| Provision for retirement benefits                   | <u>26,496</u>             | 33,800     | 115,922 |
|-----------------------------------------------------|---------------------------|------------|---------|
| The assumptions used to calculate the retirement be | enefit liabilities were a | s follows: |         |
|                                                     | 1999                      | 1998       | 1997    |
| Discount rate at the balance sheet date             | 6.00%                     | 6.00%      | 7.00%   |

1999

0.00%

1998

0.00%

1997

2.00%

The components and movements in the retirement benefit liabilities were as follows:

|                                                                       | 1999          | 1998     | 1997    |
|-----------------------------------------------------------------------|---------------|----------|---------|
| Components of the unfunded net defined retirement benefit obligation: |               |          |         |
| Retirees                                                              | 16,000        | 23,091   | 73,153  |
| Other participants:                                                   |               |          |         |
| - Vested                                                              | 3,900         | 3,176    | 24,635  |
| - Non vested                                                          | 7,100         | 7,533    | 18,134  |
|                                                                       | 27,000        | 33,800   | 115,922 |
| Movements in the provision for retirement benefits:                   |               |          |         |
| Liability at beginning of year as previously reported                 | 33,800        | 115,922  | 121,732 |
| Transitional liability                                                | 3,505         | -        |         |
| Net liability at beginning of year restated                           | 37,305        | 115,922  | 121,732 |
| Payments made in the year                                             | (1,900)       | (5,100)  | (6,400) |
| Expenses recognized in the statement of operations:                   | . , ,         | , , ,    |         |
| Interest cost                                                         | 2,028         | 5,682    | 5,967   |
| Service cost                                                          | 518           | 3,266    | 6,324   |
| Actuarial gains recognized                                            | (2,681)       | (3,505)  | (3,531) |
| Foreign exchange gain                                                 | (8,774)       | (82,465) | (8,170) |
| Closing balance                                                       | <u>26,496</u> | 33,800   | 115,922 |
| Cumulative unrecognized actuarial losses                              | <u>504</u>    | -        | -       |

The retirement benefit expenses are all recognized in the statement of operations as 'Selling, general & administration expense'.

The Company's retirement benefit liabilities have not been valued by an independent actuary.

#### Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 23. Shareholders' equity

The Company's authorized capital, according to its Charter Document, at December 31, 1999 comprised 22,074,192 ordinary shares with a nominal value of Rbs 0.25 each. This nominal amount was converted into US dollars using exchange rates during the Soviet period, when the Government contributed the original capital funds to the enterprise. These capital funds were converted into ordinary shares on September 24, 1993 and sold by the Government at privatization auctions. There have been no changes in the number of shares outstanding since September 24, 1993. All shares carry equal voting and distribution rights.

The maximum dividend payable is restricted to the total accumulated retained earnings of the Company determined according to Russian law. As of the balance sheet date, reserves available for distribution were US\$ 252.9 million (1998: nil).

## 24. Commitments and contingencies

## a. Provisions for litigation, tax and other liabilities

The Company is subject to various claims from customers and suppliers totaling US\$ 8.5 million (1998: US\$ 3.2 million) and the tax authorities totaling US\$ 16.9 million (1998: US\$ 18.2 million). Based on experience in resolving such matters, management believes that it has adequately provided for any liabilities in the accompanying financial statements.

## b. Long term purchase and sales contracts

In the normal course of business the Company enters into long term purchase contracts for raw materials, and long term sales contracts. These contracts allow for periodic adjustments in prices dependent on prevailing market conditions.

## c. Capital commitments

At December 31, 1999 the Company had capital commitments of US\$ 10.2 million, through its capital construction department, mainly for manufacturing plant.

#### d. Insurance

The Company has insured its property, plant & equipment to compensate for expenses arising from accidents. However, the Company does not have full insurance for business interruption or third party liability in respect of property or environmental damage.

## 25. Financial instruments

The Company does not use derivative financial instruments for any purpose.

At the balance sheet date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet.

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

The company incurs currency risk on transactions and balances not denominated in the reporting currency. In respect of such currency risk, the Company ensures that its net exposure is kept to an acceptable level by balancing its monetary assets and liabilities denominated in currencies other than the reporting currency.

It is management's opinion that the fair values of the Company's financial assets and liabilities as at December 31, 1999, 1998 and 1997 approximate their book values.

## 26. Allocation of foreign exchange gains and losses

For the purposes of presenting the financial statements in US dollars the following foreign exchange gains and losses, that arise on rouble denominated assets and liabilities, were allocated to the statements of operations:

|                                          | 1999         | 1998    | 1997         |
|------------------------------------------|--------------|---------|--------------|
| Selling general & administration expense | 4,424        | 39,119  | 512          |
| Other taxes and contributions            | 2,656        | 18,164  | 275          |
| Other operating income                   | 3,817        | 21,012  | 3,756        |
| Other operating expenses                 | (10,364)     | (2,748) | (1,825)      |
| Net financing expenses                   | 5,207        | 34,437  | 4,556        |
| Net income tax expense                   | 1,588        | (4,915) | 1,062        |
|                                          |              |         |              |
|                                          | <u>7,328</u> | 105,069 | <u>8,336</u> |

The above gains and losses were generated from the following balance sheet accounts:

|                                 | 1999     | 1998     | 1997    |
|---------------------------------|----------|----------|---------|
| Cash and cash equivalents       | (10,364) | (2,748)  | (1,825) |
| VAT recoverable                 | (9,706)  | (95,898) | (6,717) |
| Other assets                    | (3,369)  | (1,224)  | (5,923) |
| Deferred income                 | 3,817    | 21,012   | 3,756   |
| Other taxes and social security | 2,656    | 18,164   | 275     |
| Current taxes                   | 1,588    | (4,915)  | 1,062   |
| Loans                           | 4,785    | 34,437   | 4,556   |
| Lease liabilities               | 422      | -        | -       |
| Other current liabilities       | 8,725    | 53,776   | 4,982   |
| Retirement benefit liabilities  | 8,774    | 82,465   | 8,170   |
|                                 | 7,328    | 105,069  | 8,336   |

## 27. Subsequent events

In April 2000, the Company purchased the assets of the heavy plate workshop of OAO Izhorsky Zavod in St. Petersburg, enabling it to make wide plates for large diameter steel pipes. No operations will be discontinued as a result of this purchase.

## Notes to the parent company financial statements

(Amounts expressed in thousands of US dollars)

## 28. Segmental information

Apart from a sales office in Austria all assets and liabilities are held in Russia.

|                                   | Iron & steel | Farming | Other   | Social activities | <u>Total</u> |
|-----------------------------------|--------------|---------|---------|-------------------|--------------|
| Year ended December 31, 1999      |              |         |         |                   |              |
| Total assets                      | 1,531,300    | -       | 5,178   | 36,271            | 1,572,749    |
| External capital expenditure      | 48,260       | 352     | 23      | -                 | 48,635       |
| Depreciation expense              | 118,722      | 507     | 472     | 2,988             | 122,689      |
| Net sales                         | 1,471,474    | 577     | 6,486   | 967               | 1,479,504    |
| Profit/(loss) from operations     | 314,632      | (2,843) | (436)   | 18                | 311,371      |
| Profit/(loss) before income taxes | 247,642      | (2,843) | (436)   | 18                | 244,381      |
| Year ended December 31, 1998      |              |         |         |                   |              |
| Total assets                      | 1,605,856    | 10,826  | 5,568   | 35,113            | 1,657,363    |
| External capital expenditure      | 61,016       | 899     | 274     | -                 | 62,189       |
| Depreciation expense              | 141,492      | 557     | 416     | 3,729             | 146,194      |
| Net sales                         | 1,883,759    | 4,048   | 13,436  | 2,229             | 1,903,472    |
| Profit/(loss) from operations     | 216,504      | (4,857) | (1,823) | 506               | 210,330      |
| Profit/(loss) before income taxes | 114,163      | (4,857) | (1,823) | 506               | 107,989      |
| Year ended December 31, 1997      |              |         |         |                   |              |
| Total assets                      | 2,149,014    | 14,713  | 7,999   | 58,580            | 2,230,306    |
| External capital expenditure      | 95,810       | 546     | -       | 7,401             | 103,757      |
| Depreciation expense              | 141,547      | 410     | 412     | 3,839             | 146,208      |
| Net sales                         | 2,464,895    | 5,313   | 18,602  | 503               | 2,489,313    |
| Profit/(loss) from operations     | 206,554      | 1,337   | (143)   | (3,921)           | 203,827      |
| Profit/(loss) before income taxes | 115,363      | 1,337   | (143)   | (3,921)           | 112,636      |

The farming assets were spun off into a separate legal entity, which is a wholly owned subsidiary, during December 1999.

Transactions between the above segments are immaterial.