









## **Russian Miner: Global Player**

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Renaissance Capital

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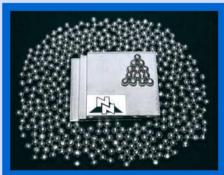
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### **MMC Norilsk Nickel Today**



- Leading Russian mining and metals company with global sales network
- Lowest cost producer of refined nickel with largest amount of nickel in attributable reserves and resources
- Proven history of value creation and returns to shareholders
- Highest combined credit rating amongst Russian private companies
- Recognized leader in corporate governance and transparency amongst Russian companies

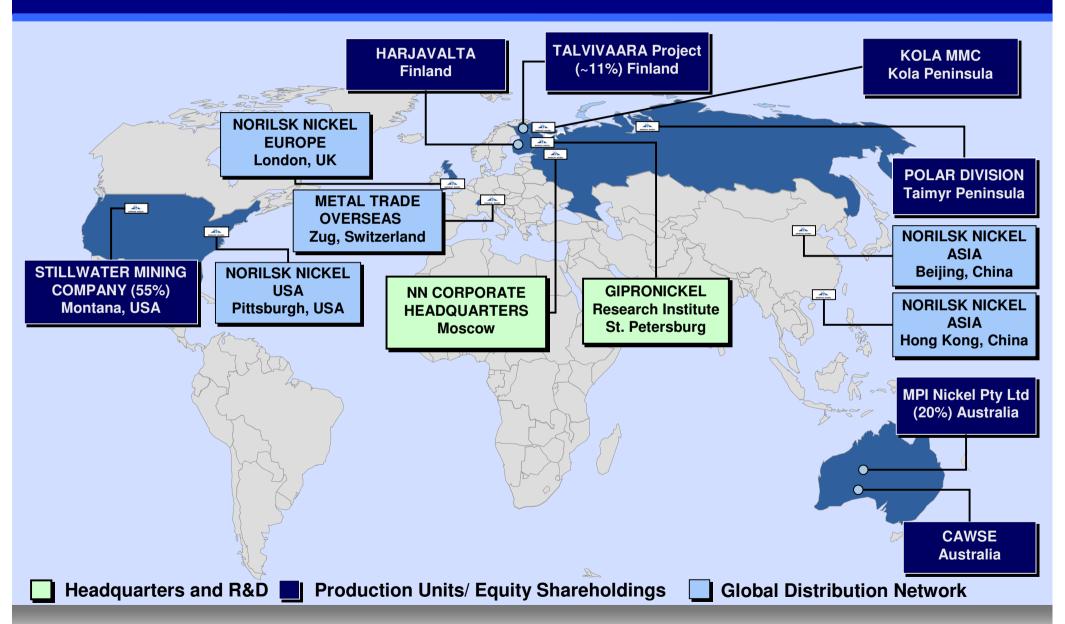






### **Increasing Global Presence**



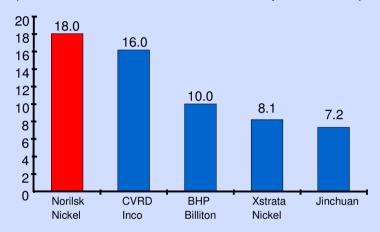


### Leading Producer of Base and Precious Metals



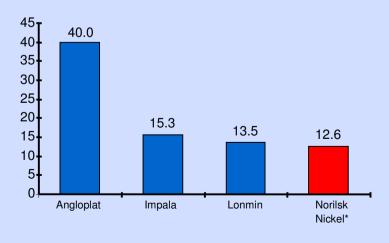
#### **Largest Nickel Producers**

(% share of 2006 world refined production)



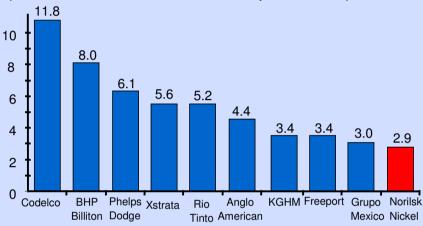
#### **Largest Platinum Producers**

(% share of 2006 world mined production)



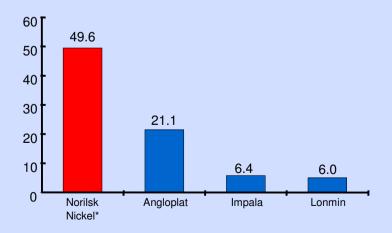
#### **Largest Copper Producers**

(% share of 2006 world mined production)



### **Largest Palladium Producers**

(% share of 2006 world mined production)



### **Creation of International Nickel Business**



#### **Norilsk Nickel Harjavalta (Finland)**



**Norilsk Nickel Cawse (Australia)** 



#### Acquisition of OM Group's nickel business completed in March 2007

- Norilsk Nickel Harjavalta Oy (nickel refinery)
- Norilsk Nickel Cawse Pty Ltd (Cawse nickel mine & leaching facility)
- 20% of MPI Nickel Pty Ltd, which owns:
  - Black/Silver Swan nickel mine
  - Honeymoon Well nickel project
- ~ 11% of Talvivaara nickel heap leach project
- Integration process well underway
- · Increased nickel production with platform for growth
  - Immediate ~35,000 mt/year increase attributable nickel production
  - Current capacity of 60,000 mt/year, ready to expand
  - Best in class operations efficiency and skills
- Diversification of geography and product mix
  - Operations in Europe and Australia
  - More diverse product offering
    - · Nickel briquettes for stainless industry
    - · Entry into nickel salt products
    - Expansion in attractive nickel plating and electro-forming segments
  - Strategic opportunities
  - Nickel sales & marketing synergies
  - Streamline Norilsk cobalt sales operations
  - Build knowledge of laterite leaching & heap leaching technologies
  - Transfer of best practices between group production sites

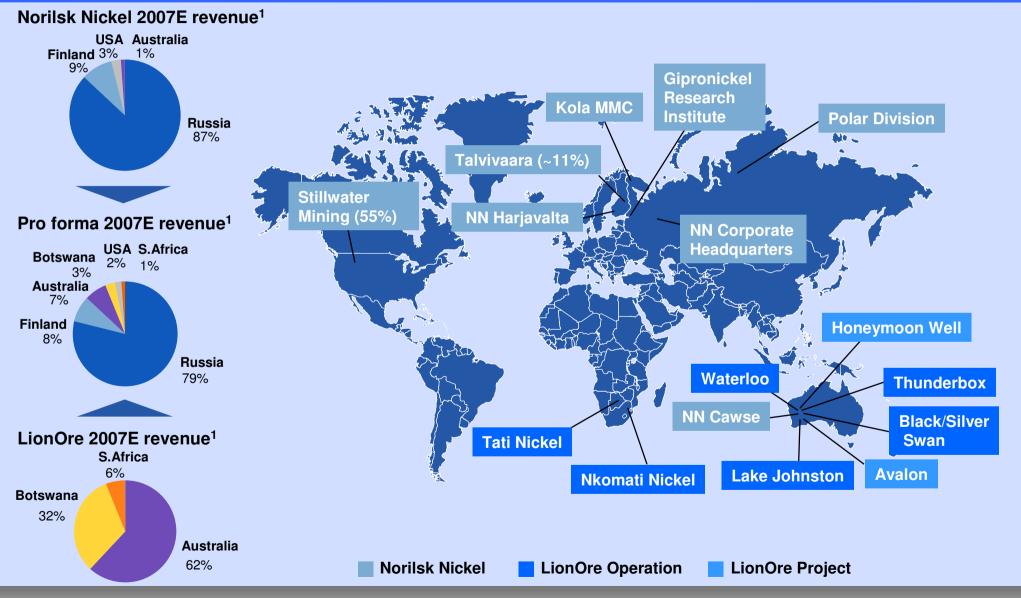
### Offer for LionOre: Superior Cash Offer



- On May 23<sup>rd</sup>, Norilsk Nickel made an all-cash offer price of C\$ 27.50 per LionOre share
- Fully financed bid
- Accretive to earnings
- 66 2/3% minimum tender threshold
- Subject to regulatory approvals no anticipated clearance issues
- Offer is open till June 28, 2007
- LionOre Board declared Norilsk's offer a superior proposal on May 24th, 2007
- Support agreement between Norilsk and LionOre was signed on June 15th, 2007

### **Further Geographic Diversification**





### **Logical Business Combination**



- Strengthens internationally diversified portfolio of metal production assets in attractive mining regions
  - Complementary technology for a "reserve rich" sulphide based nickel producer
  - Complementary asset base of mining and processing operations that fit with Norilsk Nickel's refining capabilities
- Strong management team experienced in mining and processing operations in the southern hemisphere, and with strong capabilities in building new operations in remote areas
- Further enhancement of an already strong commodity mix
- Builds portfolio of shorter term growth projects combined with long life reserves

### **Norilsk Power Portfolio**



- Portfolio of power assets balanced between two classes of assets:
  - 1. Strategic Assets not for spin-off
  - 2. Assets for spin-off with \$6.3 billion of total market capitalization:(1,2)
    - Core Generation Assets (OGK-3, TGK-14, TGK-1)
    - Portfolio Assets providing optionality for future development and optimization

#### **Ownership of Norilsk Power Assets**

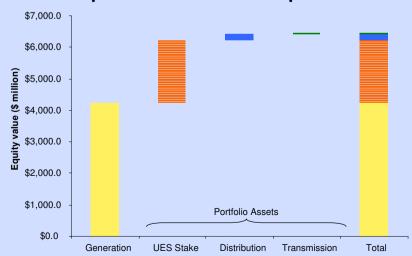
Name	Stake Owned (%)	Key Operating Metric	
OGK-3 (1)	46.6%	8,497.0	MW
TGK-1	7.4%	5,733.4	MW
TGK-14	27.8%	658.0	MW
RAO UES of Russia	3.5%	N/A	
Kolenergosbyt	24.8%	N/A	
Kolenergo	24.8%	5,699.8	km
Krasnoyarskenergo	25.7%	38.9	km
Tyvaenergo-Holding	25.5%	N/A	
Kolskie Magistralnye Seti	24.8%	1,224.0	km
Krasnoyarskie magistralnye Seti	25.0%	2,972.0	km
Total for Spin-off			
Strategic (not for Spin-Off)			
Norilskgazprom	29.4%		
Taimyrenergo	100.0%		
Norilskenergo	100.0%		
Taimyrgaz	99.0%		

#### Notes:

- (1) Pre-mandatory offer to OGK-3 shareholders
- (2) Market capitalization as of 15 June 2007



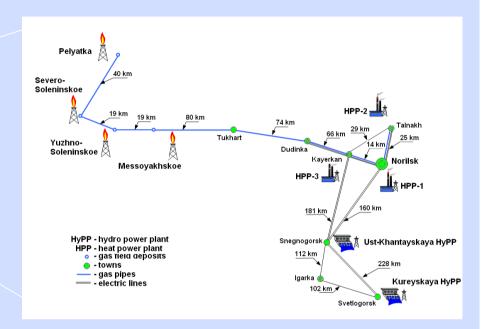
### Relative Composition of Value for Spin-Off Assets(1)(2)



### **Norilsk Power Strategic Assets**



- MMC Norilsk Nickel at Taimyr Peninsular operates:
  - 3 heat power plants (Norilskenergo)
  - 2 hydroelectric power plants (Taimyrenergo)
- Total energy production is 8.1 bln kW\*hour
- MMC Norilsk Nickel energy needs constitute 82% of the total demand in the region
- Heat power plants are fueled by gas from:
  - Pelyatka gas condensate deposit (Taimyrgaz);
  - Severo-Soleninskoye, Yuzhno-Soleninskoye gas condensate deposits and Messoyakhskoye gas deposit (Norilskgazprom)
- There are 389 km of gas pipe lines and 917 km of electric lines within the region
- Taimyr energy assets are isolated from the national infrastructural systems



Gas Complex	Unit	2006
Gas production	bln m³	3.6
Gas reserves <sup>(1)</sup>		340
Condensate production	'000 tonnes	37.7
Condensate reserves <sup>(1)</sup>		13,691

#### Note:

(1) Reserves categories (A+B+C1) established by the State Reserves Committee of the Russian Federation

### Strategy for Norilsk Power Portfolio



The spun-off Norilsk Power portfolio will be the first private energy utility of its size in Russia

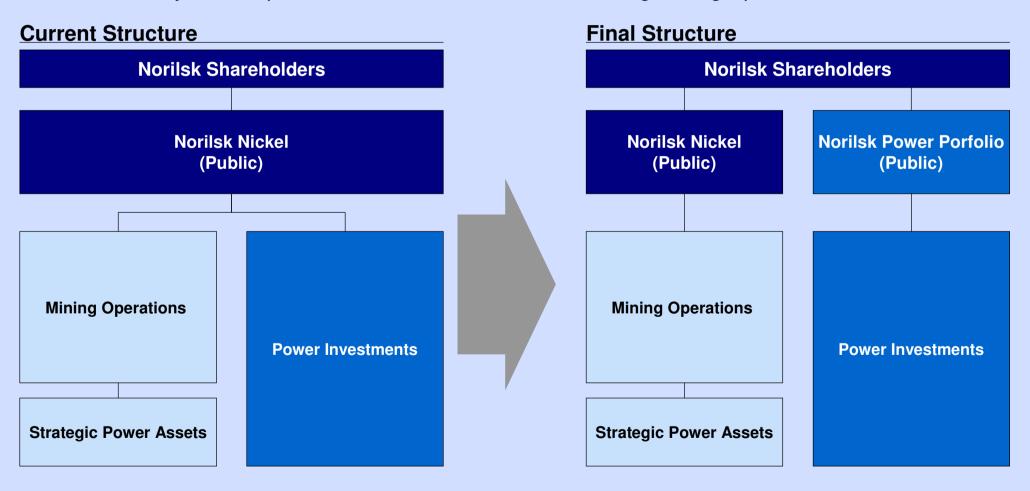
### **Key strategic initiatives:**

- Development of core businesses
  - Investment program optimization
  - Use of available cash and portfolio assets in acquisition of other energy assets
  - Operational improvement
  - Generation will benefit from electricity undersupply and liberalisation of tariffs
- Development of complementary businesses
  - Potential consolidation of stakes in supply companies and additional acquisitions
- Gradual divestiture of portfolio assets and use of proceeds to build core business
  - Sale of stakes in networks (as it will be forbidden to own both generation and networks)
  - Use of UES stake to receive minority stakes in power assets and subsequent sales/swaps
- Maximize market value
  - Transparency
  - International listing

### How the Spin-off Will Work



- Power investments are currently held throughout Norilsk, an intermediate restructuring will take place to consolidate its non-strategic power assets into a single subsidiary
- That subsidiary will be spun-off to Norilsk shareholders, retaining strategic power assets within Norilsk



### Greenfield Project in the Chita Region

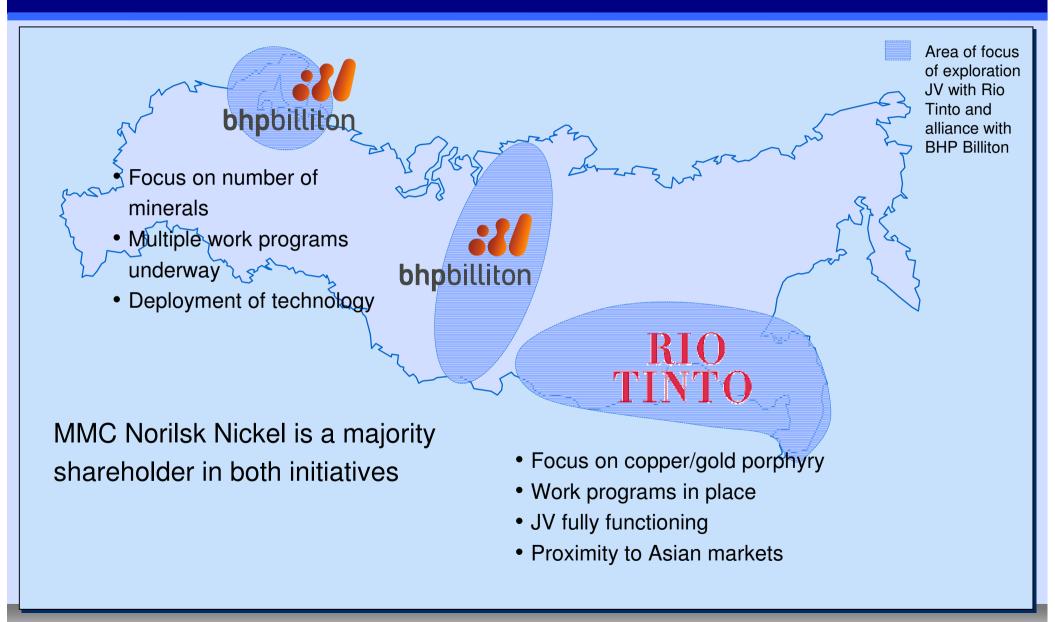


- New greenfield project "Bystrinskoye" will be developed in the Chita Region with more than 2 mln. tones of Cu in measured and indicated resources
- Au, Ag and Fe are also available in the significant quantities
- Mining operations are expected to commence in 2011-2012
- Active exploration program in the region is underway
- New railroad for the development of the deposit will be constructed by 2010-2011:
  - Investment Fund of Russia will finance 69% of the construction cost
  - Total capex is estimated USD 1,98 bln.
- Part of "Bystrinskoye" deposit is audited in accordance with JORC Code as of December 31, 2006

Mineral	Ore volume	Metal content			Metal volume				
resources	(Mt)	Cu (%)	Au (g/t)	Ag (g/t)	Fe (%)	Cu (kt)	Au (koz)	Ag (koz)	Fe (kt)
Measured and indicated	293.71	0.74	0.85	4.97	23.70	2 187.3	8 028.1	46 954.3	69 624.2
Inferred	55.13	0.37	0.50	6.12	12.33	203.3	892.1	10 847.7	6 796.6

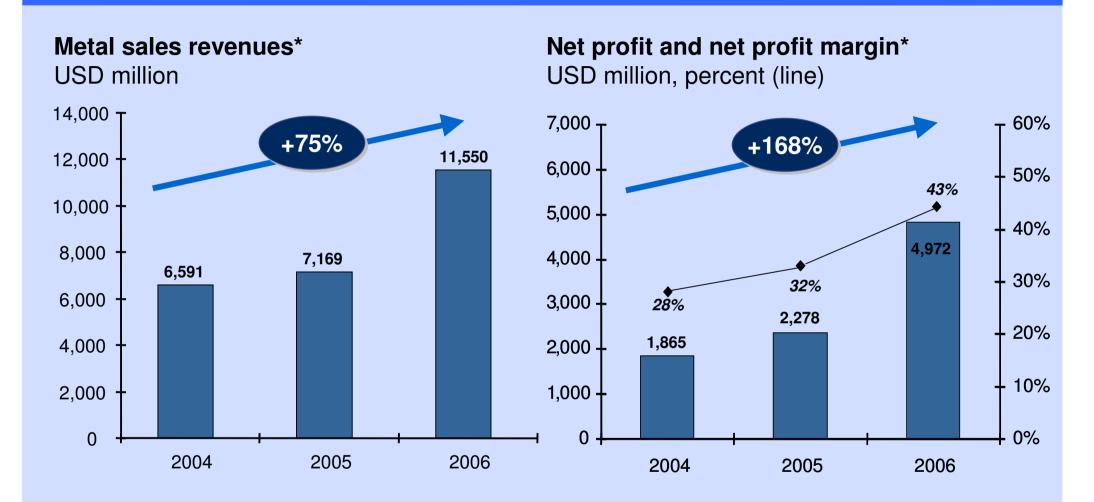
### **Developing Russia's Resources**





### **Strong Financial Performance**





# **Effective Operating Costs Management**



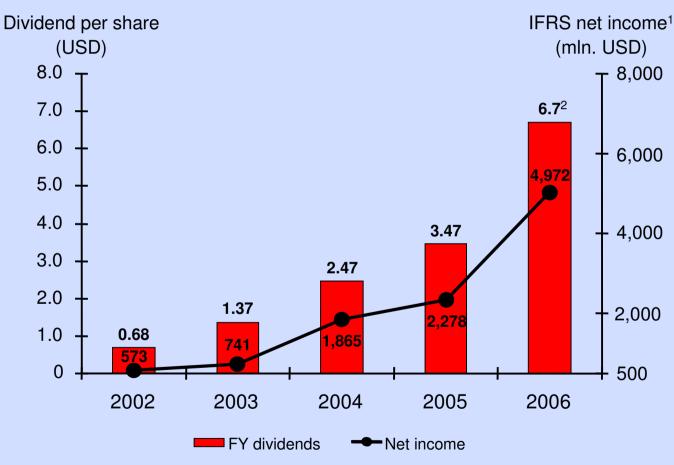
	2006		2005			
	Group*	% of total	Group*	% of total	change	
Payroll	1,060	34%	862	32%	23%	
Consumables and spares	833	27%	765	28%	9%	
Purchase of scrap PGM	268	8%	82	3%	227%	
Repair and maintenance	171	5%	134	5%	28%	
Transportation	143	4%	117	4%	22%	
Insurance	139	4%	116	4%	20%	
Mining and pollution taxes	127	4%	119	4%	7%	
PGM toll refining	77	2%	76	3%	1%	
Utilities	73	2%	88	3%	(17%)	
Exploration expenditure	49	2%	39	1%	26%	
Cost of refined metals purchased						
from third parties	28	1%	91	3%	(69%)	
Non-ferrous scrap metals purchased	5	_	87	3%	(94%)	
Other cash costs	237	7%	167	7%	42%	
Total	3,210	100%	2,743	100%	17%	
Revenue from sales of by-products	(672)		(333)		102%	
Total cash operating costs less revenue from by-products	2,538		2,410		5%	

Note: Including Stillwater Mining

### **Dividends Growth**



### Dividend policy - 20-25% of IFRS net income



Notes:

(1) Excluding Polus Group

(2) Final dividend for 2006 in amount of 4.7 USD per share should be approved on the AGM (June 28, 2007)