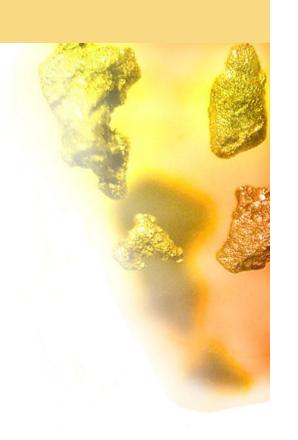


# Polyus Gold

**Evgueni Ivanov, CEO** 

**Denver Gold Forum Denver, September 2010** 





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# Key operations and facts

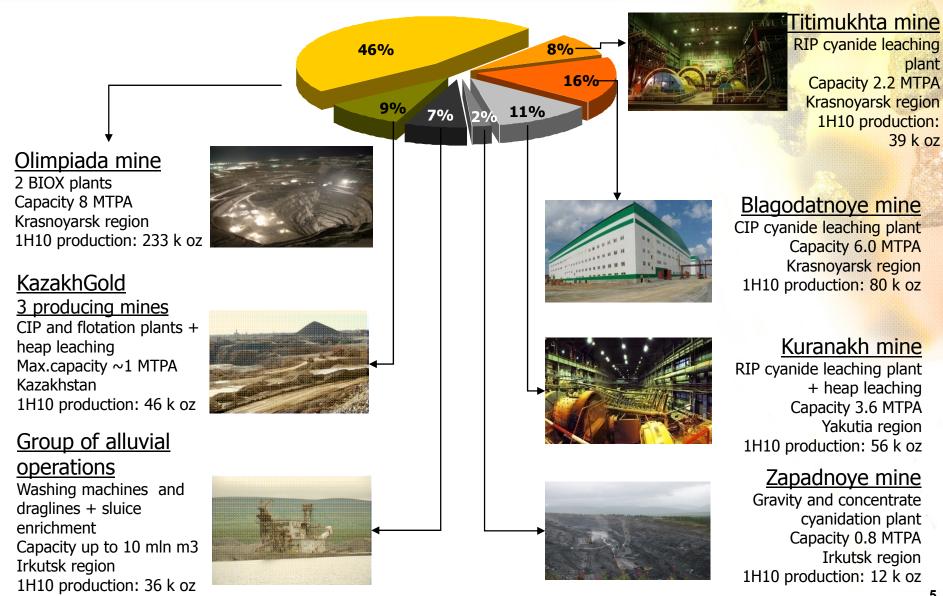
#### **Polyus Gold key facts and figures:**

- 9 producing mines + alluvial operations; 2 mines under construction, over 20 exploration projects
- Net cash USD 264 mln; Hedge free
- MCap as of Sept 21, 2010 USD 9.7 bln
- Dividends policy strictly followed (Div/Share: 2007 USD 0.13; 2008 USD 0.12; 2009 USD 0.51)
- Capex: USD 300 mln in 2009, USD 600 mln in 2010;
- Primary listing in Russia (MICEX, RTS); ADRs listed on LSE (main market)
- JORC 2P reserves 74.1 m oz
- Sales revenue, USD mln
- Gold production, mln oz
- EBITDA,USD mln





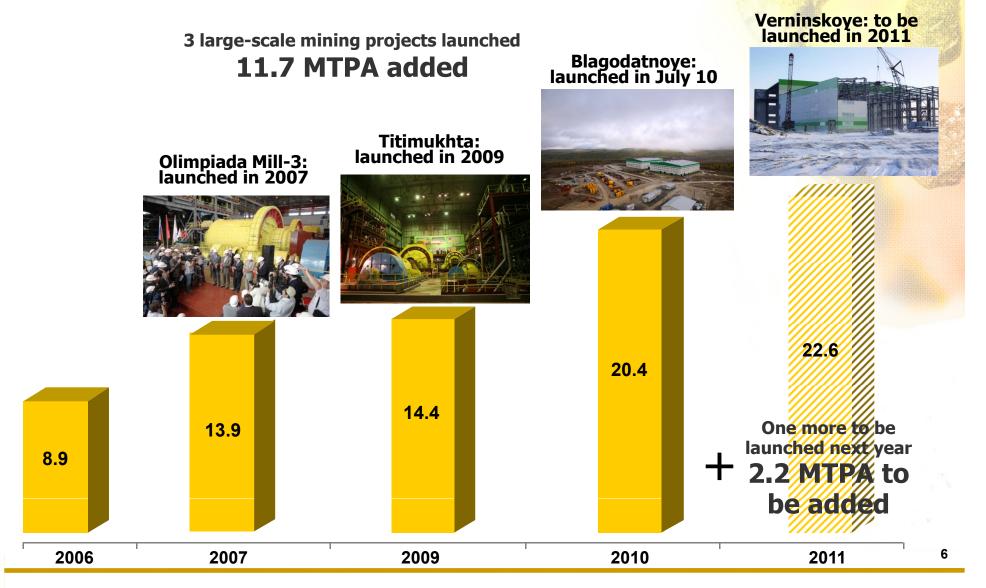
# Core producing assets





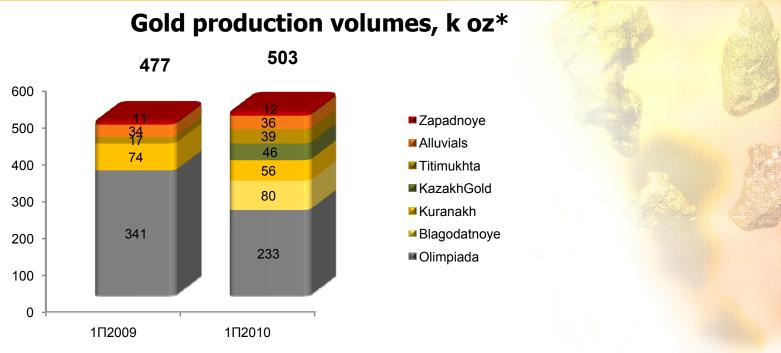
# One of the fastest growing gold miners

#### Since the company's going public in 2006 (throughput of 8.9 MTPA)



## 1H2010 results:

### Gold production

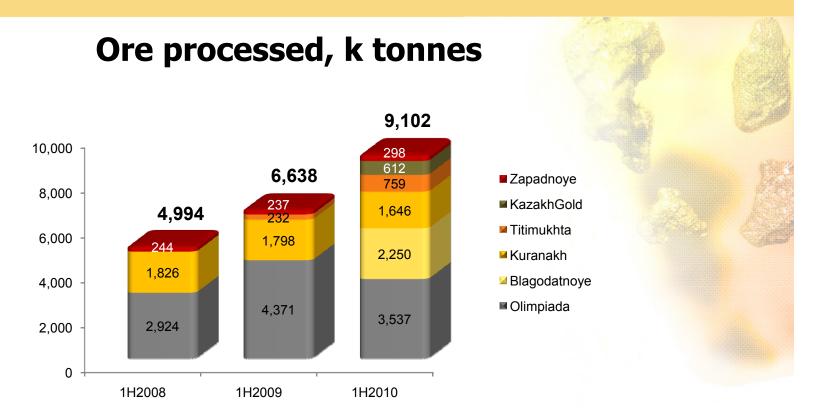


In the 1H2010 the Polyus Group produced 503 k oz of gold, showing a 5% Y-o-Y increase.

#### **Main factors:**

- Launch of the Blagodatnoye mine in a precommissioning mode;
- Enhanced capacities of Titimukhta;
- Acquisition of operating assets in Kazakhstan in August 2009;
- Adjustment of heat eliminating and aeration mechanisms in bio-leaching vats at Olimpiada (the Board approved 11 different points of modernisation of production facilities at Olimpiada. Full modernisation to be completed in the 1Q2011).

<sup>\*</sup>Production volumes include 456 k oz of refined gold produced by the Polyus Group's mines in Russia and 46 k oz of gold produced by KazakhGold Group in the form of sludge, flotation and gravitation concentrates and other semi-products.

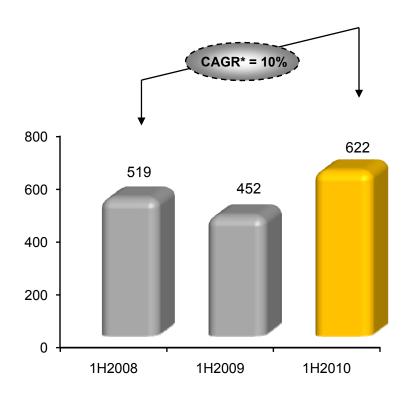


- Commencement of operations at the Blagodatnoye mine in a precommissioning mode;
- Consolidation of KazakhGold's processing results;
- Titimukhta capacities ramp-up.

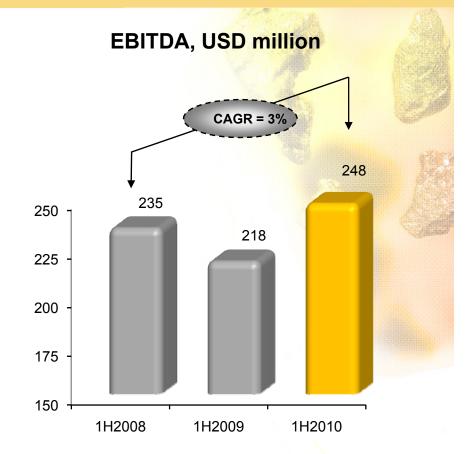
# 1H2010 results:

#### **Revenue and EBITDA dynamics**

#### Sales revenue, USD million



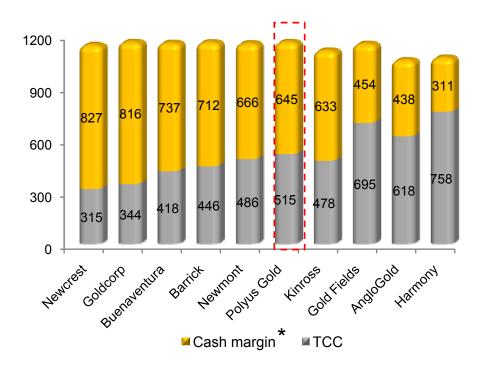
- Higher realized gold prices and increased sales volumes resulted in a 37% y-o-y growth in sales revenue;
- 2-year CAGR amounted to 10%.



■ EBITDA showed a 14% YoY growth, with a 2-year CAGR of 3%.

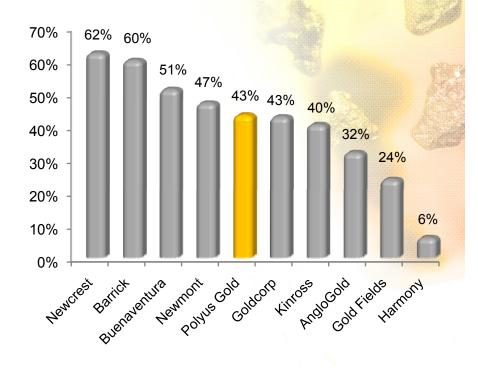
<sup>\*</sup> CAGR – Compound annual growth rate, calculated based on figures in USD000's derived from the interim condensed consolidated financial statements for the six months ended 30 June 2010, and the Management report for 1H2010.

# Cash margins and TCCs of world's leading producers in 1H2010, USD/oz



 Maintaining competitive position in the gold mining sector in terms of cash margin.

#### Peer comparison, gross margin\*\*, %



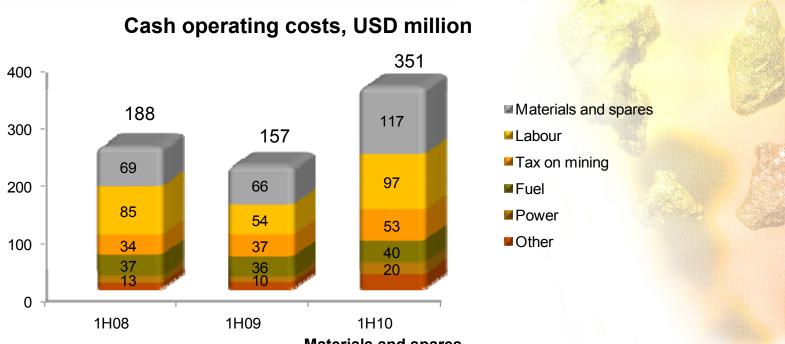
Still, Polyus Group maintains a competitive level of profitability among the global gold industry peers.

<sup>\*</sup> Calculated based on the companies' reported selling prices for 1H2010. Source: companies' web-sites.

<sup>\*\*</sup>Gross profit on gold sales margin.



# 1H2010 results: Cash operating costs breakdown



#### Labour expenses:

- A substantial increase in the number of production personnel;
- Consolidation of KazakhGold for the full six months of 2010.:
- Planned 7-8% increase in salaries for operational personnel:
- Accrual of employee benefit obligation;
- Appreciation of the RUB relative to the USD.

#### Fuel:

- Exchange rate factor;
- Consolidation of purchases by KazakhGold (USD 1 mln);
- An increase in consumption of fuel offset by lower prices.

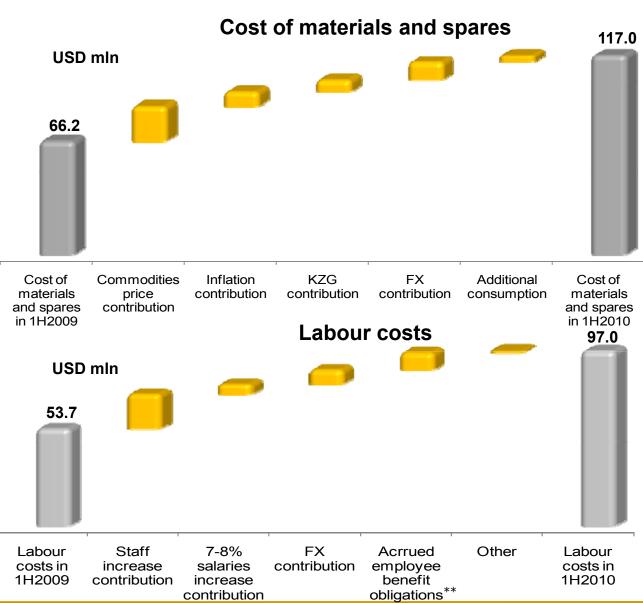
#### Materials and spares.

- Start-up at Blagodatnove:
- Ramp-up of the Titimukhta capacities;
- Technical issues at the Olimpiada mine:
- Growth in purchase prices for materials (increases in steel prices ~ 30% and for cyanides) and industrial inflation (~10%);
- Purchases by the KazakhGold of USD 6,769 thousand
- The RUB appreciation.

#### Tax on mining:

- Higher average gold selling price;
- Enhanced production volumes;
- Addition of KazakhGold's tax charges;
- Exchange rate factor.

### **1H2010 results:** Operating costs growth analysis\*



Based Company's on estimates more than 75% of costs for materials and spares growth relates to macroeconomic factors (commodities price increase, inflation, FOREX).

Based Company's on about 40% of estimates labour costs increase relates to macroeconomic factors (obvious salaries increase following inflation growth + FOREX).

Management accounting figures

<sup>\*\*</sup> The Group signed collective agreements under which employees are entitled to certain defined 12 benefit payment



# Blagodatnoye: Project developed from scratch



#### **Mine construction**

Jun 2000 – license obtained, first exploration hole drilled

#### **Blagodatnoye operational**

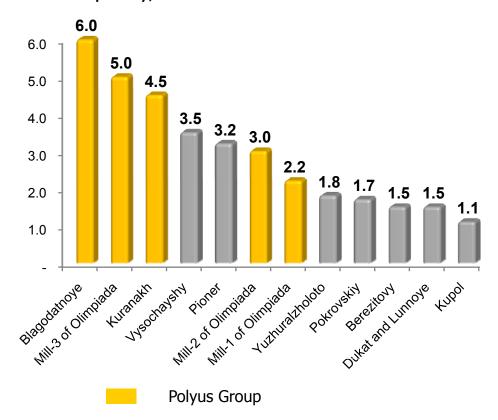
- Sep 05 exploration at Blago completed (done by Polyus), reserves listed on the State balance
- Nov 07 BoD approved the project
- Nov 08 JORC audit of extended reserves completed
- Dec 09 mine launch in the pre-commissioning mode
- Jul 10 first gold bullion smelted



# Blagodatnoye:

# the largest in Russia

Russia's largest gold ore processing plants, Capacity, MTPA



- Largest stand-alone gold mine in Russia
- Commissioned in July 2010
- Location: 25 km from Olimpiada, Krasnoyarsk Region





# **POLYUS** Blagodatnoye:

# key facts



Mine life	2010 – 2031	
Willie life	2010 = 2031	
Reserves (P&P, JORC)	9.9 m oz at 2.3 g/t*	
Mill capacity	6 mtpa	
Recovery	88.6%	
Annual gold production	412 k oz	
Capex (ex. VAT)	USD450 mln	

- Technology: gravitation, floatation, intense cyanidation, sorption leaching
- Non-refractory ore, relatively straight forward processing process
- Proximity to Olimpiada creates synergy in terms of repair and maintenance, and social infrustructure

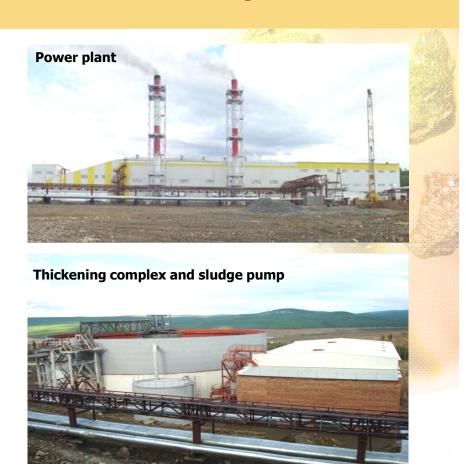




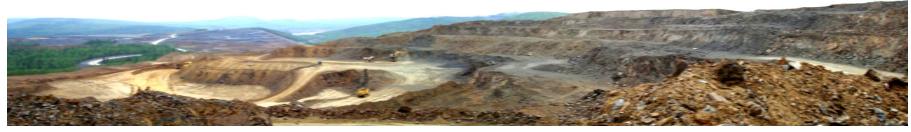
# **POLYUS** Blagodatnoye:

# 1H2010 update

- In the 1H2010 main construction and assembling works at the pit and the mill were completed.
- A 24-MW power plant was launched.
- In 2010 construction of warehouses, garagerepair shop, diversion facilities and tailing dam to be finalized.
- In the 1H2010 2,302 thousand t of ore were mined and 2,250 thousand t processed.
- Gold production in the 1H2010 80 k oz;
- Expected Capex in 2010 USD 194 mln.



#### Blagodatnoye pit





# POLYUS Projects update:

# Verninskoye

#### **Highlights:**

Mine life	2011 – 2025		
Reserves (P&P, JORC)	1.7 m oz at 3.0 g/t		
Mill capacity	2.2 mtpa		
Recovery	86.9%		
Annual gold production	183 k oz		
Capex (ex. VAT)	USD 249 mln		

#### 1H2010 Capex update:

- Frame and walling of the main building assembled,
- Electric power objects were constructed and heat network laid.
- Construction works on the camp and social objects went on.
- Construction of an oil products storage and tailing facilities continued.
- Capital mining works continued. 32 thousand t of ore mined in the 1H2010.
- Jun 2010 the Subsoil Usage Agency of the Irkutsk Region granted the permission to commence mining operations at the Verninskoye pit.
- Expected Capex in 2010.- USD 99 mln.
- Commissioning in 2011.







# POLYUS Projects update: Natalka got state approval

On August 4, 2010 the Federal State Expertise Committee of Russia (GlavGosExpertiza) issued the positive opinion on the project documentation and engineering survey results for the construction of the Natalka mine.

In June 2010, independent audit of the project documentation by SRK Consulting began.

The approval of the Natalka mine construction project is an important step which allows the company to start large-scale construction works as well as begin minina contracting equipment prolonged manufacturing cycle, to make sure mining at Natalka begins in 2013

#### Front page of the positive opinion of the **State Expertise Committee**



МИНИСТЕРСТВО РЕГИОНАЛЬНОГО РАЗВИТИЯ РОССИЙСКОЙ ФЕДЕРАЦИИ (МИНРЕГИОН РОССИИ)

ФЕЛЕРАЛЬНОЕ ГОСУЛАРСТВЕННОЕ УЧРЕЖЛЕНИЕ «ГЛАВНОЕ УПРАВЛЕНИЕ ГОСУДАРСТВЕННОЙ ЭКСПЕРТИЗЫ» (ФГУ «ГЛАВГОСЭКСПЕРТИЗА РОССИИ»)

**УТВЕРЖДАЮ** 

Заместитель начальника

В.М.Вернигор

« 04. » августа 2010 г.

ПОЛОЖИТЕЛЬНОЕ ЗАКЛЮЧЕНИЕ ГОСУДАРСТВЕННОЙ ЭКСПЕРТИЗЫ № 7 2 6 -10/ГГЭ-6657/15

(№ B Peecrpe 00-1-4-29 97-10)

Объект капитального строительства

Горно-обогатительное предприятие на базе Наталкинского золоторудного месторождения

(пос. им. Матросова, Тенькинский район, Магаданская область)

Объект государственной экспертизы

Проектная документация «Строительство горнодобывающего и перерабатывающего предприятия на базе Наталкинского золоторудного месторождения»

Проектная документация и результаты инженерных изысканий

Борщак/ГГЭ-6657

# POLYUS Projects update:

#### **Natalka**

#### Natalka development plan

#### Creation of new production facilities

- Construction documentation got the state approval
- Road construction underway
- Engineering and geological survey underway
- Seismological zoning
- Grade control drilling began

#### **Technology development at the** Pilot plant

- Industrial testing implemented (ore milling parameters optimization, technology of sorption cyanidation of concentrates, etc.)
- Over 50 thousand tonnes of ore processed;
- Achieved recoveries: at gravitation stage: 55%; in flot-gravitation-concentrate: over 90%
- Gold loss in tailings decreased to 0.53 g/t\* (no correlation between higher gold grades of ore under processing and gold losses in tailing found).

#### Other

- Decommissioning old production facilities
- Prospective exploration at the Omchak ore cluster
- Tailing pit reconstruction









# POLYUS Projects update:

# Upgrading of KazakhGold

3 producing mines:	Aksu, Bestobe, Zholymbet	
Reserves	10 m oz+*	
Mills capacity	~ 1 MTPA	
Recovery	70-83%	
2009 gold production	73 k oz	

#### Other facts

- One of the largest gold resource holders in CIS;
- LSE-listed and Jersey-registered entity;
- 7 subsoil use contracts in Kazakhstan;
- Well-developed infrastructure.



#### **Development programme:**

- 2010-2015 Capex: ~ USD 600 mln
- Upgrading of operating plants and productive capacities
- Commissioning of facilities for new underground and pit mining open (mills, power lines, press-filters, compressor house, etc)
- Construction of heap leaching shops and new plants
- 2010 CapEx expected at USD 66 mln (31 mln for exploration and 35 mln for development)
- 2010 year-end JORC 2P reserves 8 m oz
- 2011 year-end JORC 2P reserves 10 m oz







# **Projects update:**

# KazakhGold development strategy

**Apr 10** – 0.3 mtpa HL complex launched at Akzhal. 1H2010 gold output– 2.4 k oz.

**May 10** – New strategy for Kazakhstan assets development approved by KazakhGold BoD:

#### **Development strategy until 2020**

- Existing capacities reconstruction processing capacity increase up to 1.3 mtpa
- Construction of Central metallurgical plant to produce Dore gold
- Exploration program:

**BS**: Mineable reserves up to 8.4 moz

**OS**: Mineable reserves up to 11.5 moz

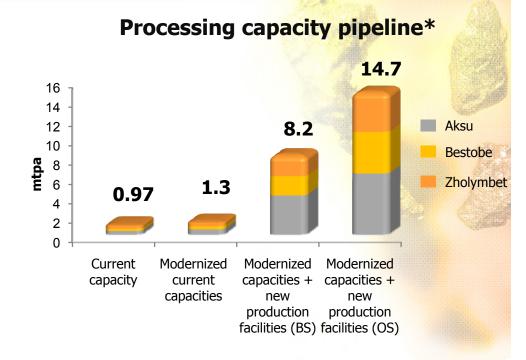
Construction of new mills at Aksu, Bestobe and Zholymbet:

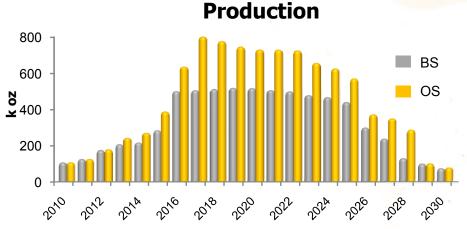
**BS**: Total mills capacity at 4.7 mtpa

**OS**: Total mills capacity at 9.0 mtpa

**BS:** Gold output in 2016 – 500 k oz

**OC:** Gold output in 2016 > 600 k oz.







# **Promised growth delivery**

#### **PROJECT**

- Commissioning of Mill-3 at Olimpiada (2007)
- Commissioning of Titimukhta (2009)
- Expansion to CIS (2009)
- Construction of Blagodatnoye (2010)
- Construction of Verninskoye (2011)
- Construction of Natalka (2013)
- Competitive 1H 2010 IFRS results:
  - 38% increase in sales, 14% increase in EBITDA;
  - Competitive profitability level;
  - Hedge free, cash positive;
  - Dividend policy strictly followed

#### STATUS











Gov. approval received;
Construction permission pending



# Time to buy

	P/Sales	P/EBITDA	P/Reserves
Polymetal	11	25	348
Petropavlovsk	8	16	531
Centerra	6	29	548
Average	8	23	476
Polyus Gold	8	16	131

<sup>-</sup> Financials (Sales, EBITDA) and Reserves (JORC 2P) as of 31 Dec 2009. Mcap as of 21 Sept 2010. - Polyus Gold, Polymetal and Petropavlovsk quotation at LSE, Centerra at TSX.