

Raspadskaya - Russia's Leader in Coking Coal

Investor Presentation















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- Introduction to Raspadskaya
- Market and Industry Overview
- Strategy and Financial Overview



1. Introduction to Raspadskaya



Raspadskaya – Key Investment Highlights

Russian leading coking coal producer

- Largest high quality coking coal reserves in Russia
- Second largest producer of coking coal in Russia
- One of the 10 largest producers of coking coal in the world

Efficiency

- Low cash cost of concentrate production US\$18.8 per ton in 2006
- Labor productivity on par with global peers
- Modern highly productive equipment
- Compact integrated operating complex

Professional management

- Optimal and highly efficient production
- Continued focus on safety procedures
- Experienced management proved by efficient operation track record

Strong financial performance

- 2006 Proforma Revenue US\$469m and EBITDA US\$259m
- EBITDA margin c. 62% in 2004, 59% in 2005 and 55% in 2006
- Proforma OpCF/EBITDA 81% in 2006
- More than 50% of the 2004-2010 CAPEX program has been already completed

Growth potential

- Target production volume growth: up to 17 mtpa by 2010
- Strengthening of positions in domestic market: K and KO grade introduction and LT contracts
- Growth of market share in Ukraine and Eastern Europe
- Access to rapidly growing Asian markets
- Potential to increase reserves and resources

Prudent and creditor friendly financial policies

- Net Debt / EBITDA of 1.5x (on a standalone basis)
- Dividend pay out ratio in the range of 25%-50% of IFRS net income
- Availability of bank facilities or cash and cash equivalents to cover working capital requirements



Raspadskaya – Key Facts and Figures

- Coal production 100% coking coal
- JORC reserves 782 million tonnes¹
- Long reserve life over 70 years²
- Average number of employees 7 245 in 2006
- Production per underground mining employee over 16 000 tppy in 2006
- 3 production sites
 - → 2 mines (5 longwall faces)
 - → 1 open-pit (2 highwall faces)
 - → 1 mine under construction
- 80% of sales to Russian steel producers and coking chemical plants in 2006

Pro-forma 2006 Sales

US\$469 million

■ Pro-forma 2006 EBITDA

US\$259 million

Pro-forma 2006 EBITDA margin

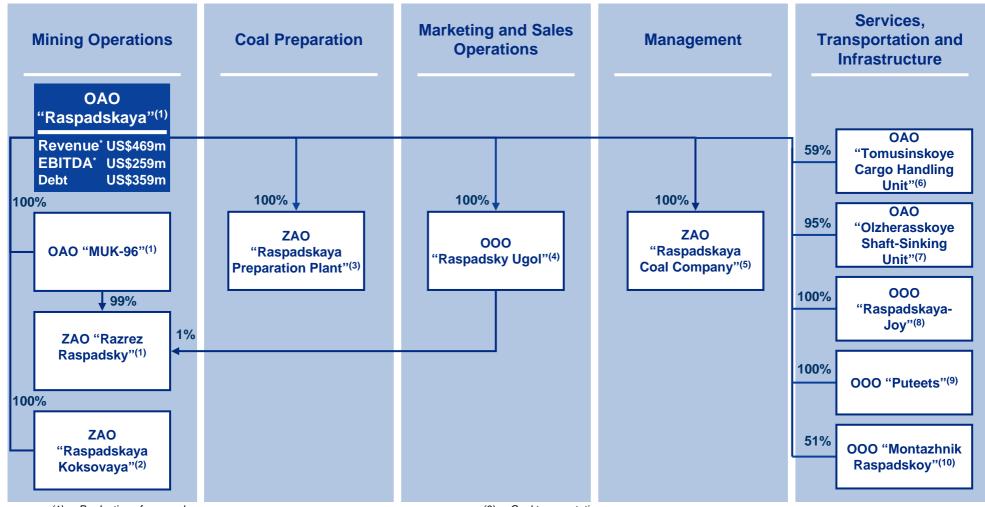
55%

¹ on the international basis, IMC report as of 30 June 2006

 $^{^{2}}$ calculated based on 2006 production of 10.6 mt



Integrated Mining Platform



- (1) Production of raw coal
- (2) Production of raw coal (currently under construction)
- (3) Preparation of raw coal
- (4) Negotiates and executes coal supply contracts
- (5) General management

- 6) Coal transportation
- (7) Construction of underground mine openings and creating vertical mine shafts
- (8) Preparation of new longwall faces for operations
- (9) Construction and maintenance of our railway facilities
- (10) Production of roof bolting, metal lattice and other spare parts for our mining operations

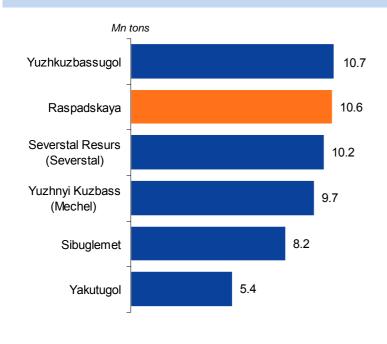
^{*} Pro-forma figures



Leading Producer of Coking Coal

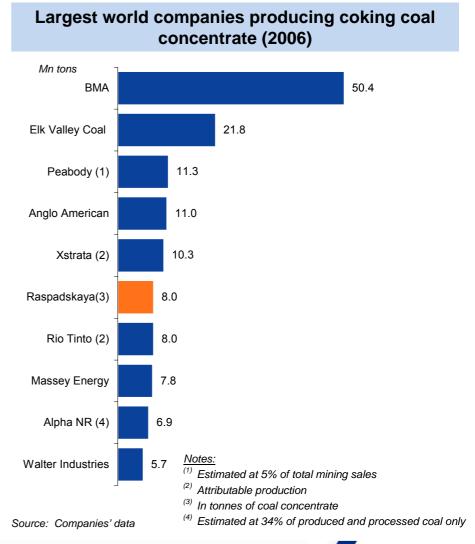
Second largest coking coal producer in Russia by volume and among top ten globally

Largest Russian coking coal producers (2006)



Note: In tonnes of raw coal mined

Source: CDU TEK

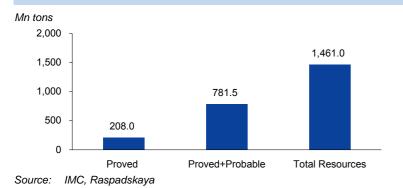




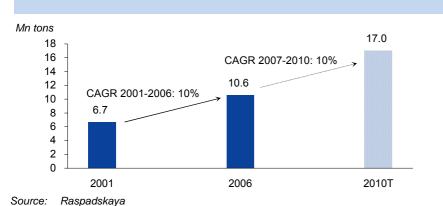
High-quality Reserves and Long Reserve Life

■ Favourable mining and geological conditions: Forceful continuous seams (1.5 to 5 m) with flat dip <10°

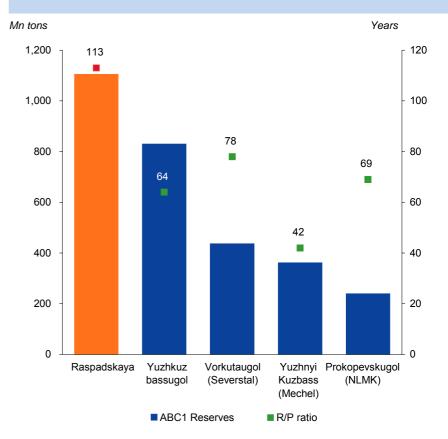
Raspadskaya JORC Reserves and Resources



Production Growth



ABC1 Reserves and R/P Ratio (2005)



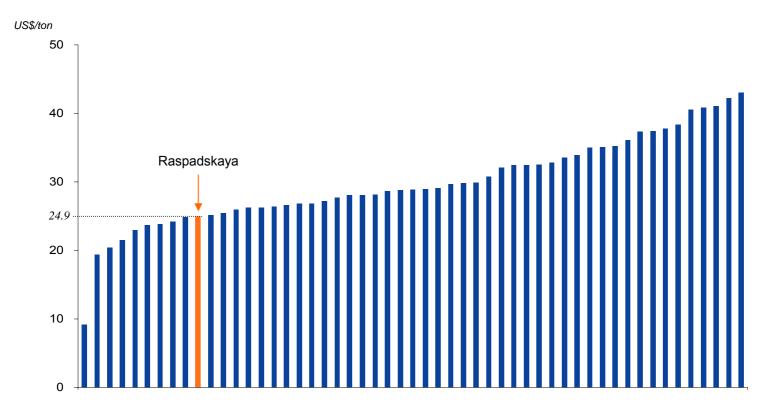
Source: Companies' data, Rosinformugol

* Recalculated into concentrate Source: Companies' data



Further substantial reduction in 2006 down to US\$18.8 per tonne of concentrate produced

Concentrate cash costs, by the largest global companies' mines (2005) (1)



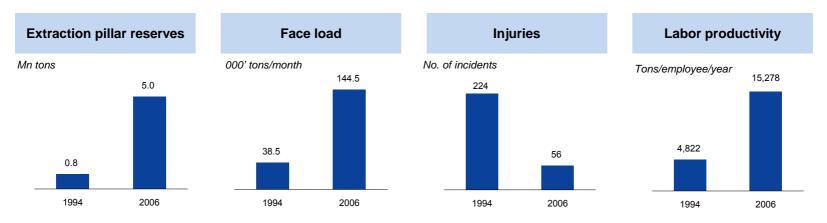
Concentrate cash costs, excluding freight and port loading.
 52 mines owned by the following companies: Westfarmers Limited, BHP Billiton, Mitsui, Mitsubishi Development, Anglo American,
 Peabody Energy, Xstrata, Sumitomo Corporation, Consol Energy, Walter Industries, Teck Cominco, Fording и Massey Energy and others.





Management Achievements

- Optimal and highly efficient operations as evidenced by Raspadskaya Mine example
 - Triple reduction in the number of longwall faces during the period from 1994 through 2006
 - 6-fold increase in extraction pillar reserves in the period from 1994 through 2006
 - Nearly 4-fold growth in face load in the period from 1994 through 2006
 - 3-fold increase in labor productivity rates over 1994-2006
- Care for personnel and business sustainability
 - Enhanced labor safety as proven by 4-fold reduction in work related injuries since 1994
 - No strike record



Note: Data only for Raspadskaya Mine for comparison consistency

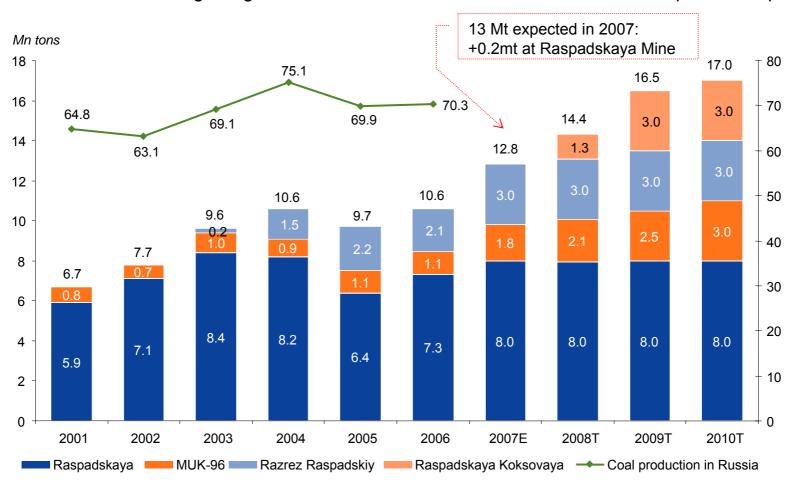
Source: Raspadskaya

Management balances high profitability and return on capital with the minimization of operational risk



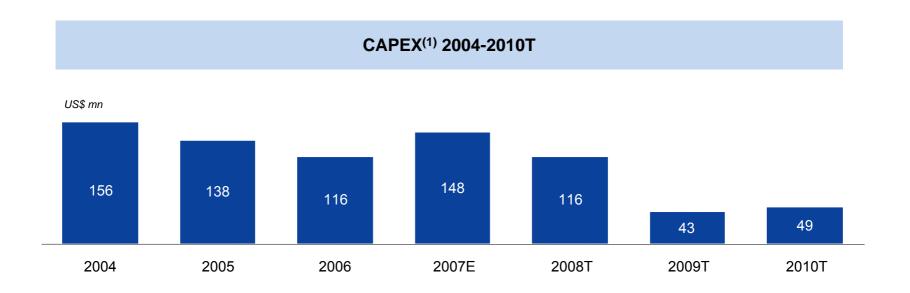
Production History and Plan

- Average coal output growth at Raspadskaya in 2001-2006 was 10% in comparison with Russia's average of 2.8%
- Raspadskaya's share of total coking coal output in Russia has grown to 15% in 2006 from 10% in 2001
- Track record of continuous organic growth validates limited execution risk of the current production plan





- 2004-2010 target capex programme in the amount \$766m is already over 50% complete
- Within 1.5 years the growth component of capex will be invested and it is expected to flatten at the maintenance level of \$40-50m per year from 2009 onwards

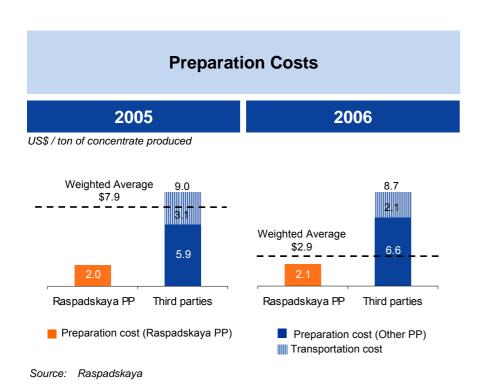


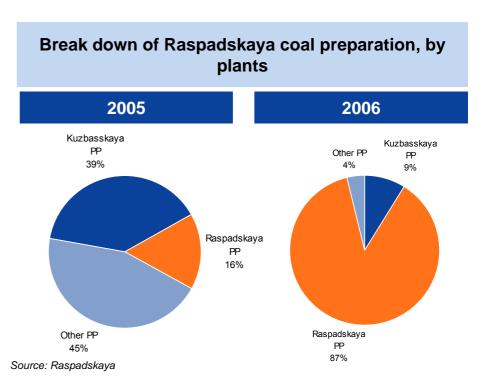
(1) – historical data based on management accounts Source: Raspadskaya



Modern Preparation Plant

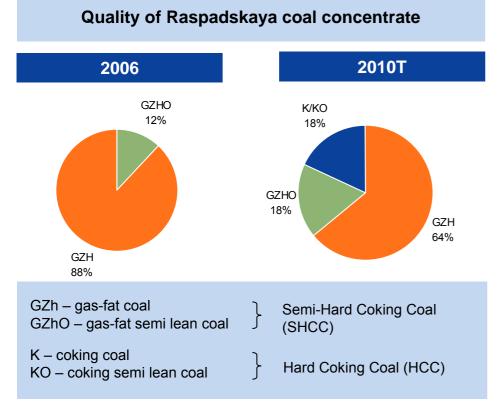
- Built in 2 years, launched in Q4 2005
- Current nameplate capacity at 7.5 mtpa
 - Effective capacity at ca. 8.75 mtpa based on 350 days of work
 - Potential to expand to 10.5 mtpa nameplate after the launch of Stage 2, planned for 2008 (construction started in Q4 2006)
- Weighted average coal preparation costs of concentrate decreased from \$7.9/t in 2005 to \$2.9/t in 2006
- Increased share of coal concentrate in total sales
- New environmentally friendly technology implemented: closed-loop water-slurry circuit



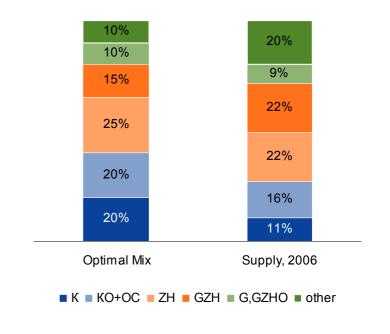




Planned Quality/Mix Upgrade



Supply/Demand mismatch on the Russian coking coal market



Source: Raspadskaya Source: Rosinformugol

- K and KO grades production will allow to add coal concentrate of scarcely available hard grades
- K and KO grades will provide "pulling effect" for our existing core SHCC grades GZh and GZho due to production of more optimal mix



Strong, Long-Standing Customer Relations

- Historically, Raspadskaya has been focused on domestic markets (Russia) ca. 80% of total sales by volume in 2006, up from 75% in 2005
- Coal concentrate sales focused on Russia's largest steel producers: MMK (23% of total sales in 1H2007),
 Evraz Group (13%) and NLMK (15%)
- Marketing strategy towards long-term supply contracts with the key customers
- Raspadskaya's market share in Ukraine has been historically strong. In 1H2007, Ukraine accounted for 18% of Raspadskaya's sales up from 11% in 1H2006

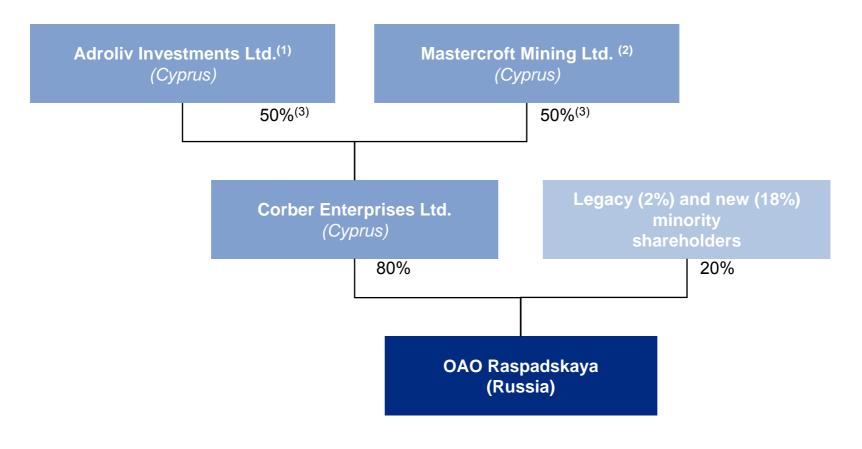
			EVRAZ GROUP		NLMK		UKRAINE	
	2005	2006	2005	2006	2005	2006	2005	2006
Steel Production Volume, mn tons	11.4	12.4	13.9	14.4	8.5	9.1	-	-
Raspadskaya Sales, mn tons ⁽¹⁾	1.59	2.13	1.81	1.32	0.37	1.00 ⁽²⁾	1.49	1.17
as a % of Total ⁽¹⁾	23%	27%	28%	17%	4%	13% ⁽²⁾	21%	15%
Share of Raspadskaya in overall consumption of concentrate	21%	30%	19%	13%	6%	10% ⁽²⁾	-	-

⁽¹⁾ Rounded and calculated for the coal concentrate, raw coal sales converted into concentrate

Source: Raspadskaya, Companies' data

⁽²⁾ Sales to NLMK in 2006 include supplies to Altai-koks

Ownership Structure



Source: Raspadskaya

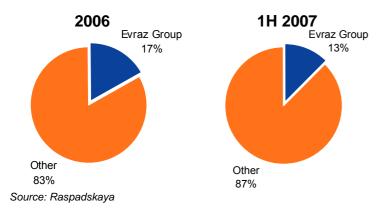
- (1) Adroliv Investments Ltd. is beneficially owned by G. Kozovoy and A. Vagin
- (2) Mastercroft Mining Ltd. is beneficially owed by Evraz Group S.A.
- (3) % of voting shares



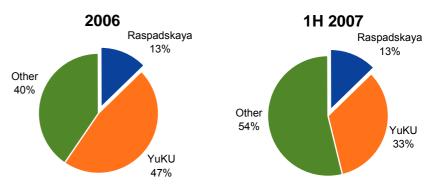
Relationship with Evraz Group

- Shareholders agreement between key shareholders provides for the following:
 - Unanimous adoption of resolutions on major issues
 - Adroliv appoints CEO and First Deputy CEO
 - Transactions effected at arm's length basis
- Long-term partnership
 - Evraz Group accounted for 17% of Raspadskaya total sales volumes in 2006
 - Raspadskaya accounted for 13% total procurement of coal by Evraz Group in 2006
 - Long-term contract for coal products supply
- Evraz Group's share in coal procurement from Raspadskaya will increase in the short term

Raspadskaya coal product sales to Evraz vs. Other



Coal concentrate procurement structure of Evraz

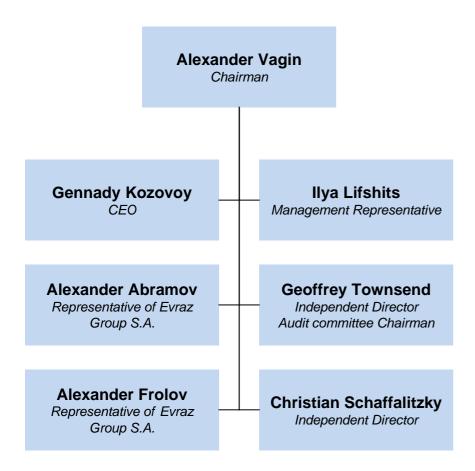


Source: Evraz Group S.A.



Board of Directors and Corporate Governance

Board of Directors



- Sound corporate governance at Raspadskaya
 - Transparent ownership and shareholding structure
 - Full disclosure of corporate information in accordance with the Russian legislation
 - Transactions with related parties effected at arm's length basis
 - Audited IFRS financials since 2003 (Ernst & Young)
- Transition to global corporate governance standards
 - Audit of coal reserves in accordance with JORC Code (IMC)
 - Board of Directors' Audit committee
 - Two independent directors present on the Board
 - Internal Control Committee being formed



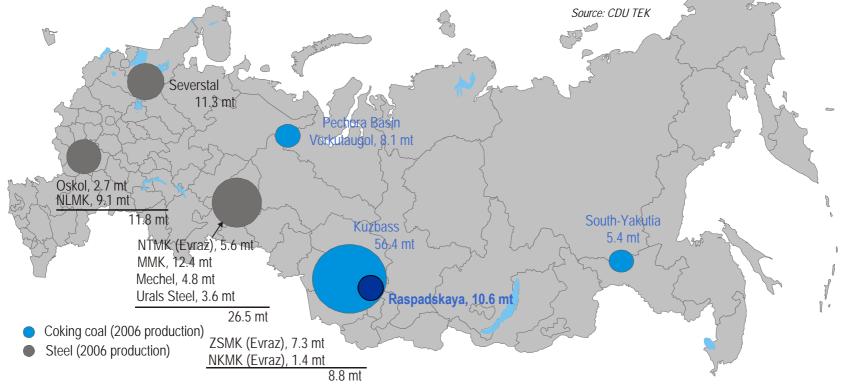
2. Market and Industry Overview



Russian Coking Coal Landscape

- Kuznetsk basin accounts for ca. 80% of total coking coal production in Russia which itself has 2nd largest coal reserves in the world
- Raspadskaya is a leading producer in Russia with proximity to core customers and easy access to railway transportation system

Largest Russian	Growth	Produc	ction, mtpa
coking coal producers	%	2006	2005
Yuzhkuzbassugol	-18%	10.7	13.0
Raspadskaya	9%	10.6	9.7
Severstal Resurs (Severstal)	2%	10.2	10.0
Yuzhnyi Kuzbass (Mechel)	11%	9.7	8.7
Sibuglement	-1%	8.2	8.3
Yakutugol	6%	5.4	5.0
Other	3%	15.5	15.1
Total	1%	70.3	69.9



Source: Company Data

(2) Rosinformugol

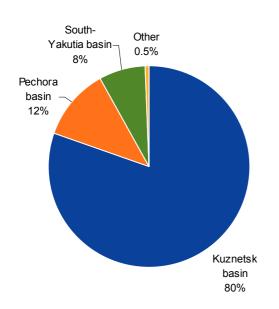
⁽¹⁾ BP Statistical Review of World Energy June 2006



Russian Coking Coal Landscape (cont'd)

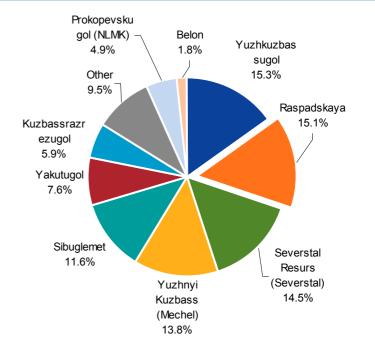
- Top 5 coking coal producers have 70% of the market
- Russian steel groups control over 30% of total coking coal production (Severstal Resurs, Yuzhniy Kuzbass) but steel makers' track record in coking coal remains patchy
 - ProkopyevskUgol divested by NLMK for \$1 to the local administration
 - Neryungri-Ugol (Denisovskoe) sold by Evraz Group

Russian coking coal production, by location (2006)



Source: Rosinformugol

Russian coking coal production, by company (2006)

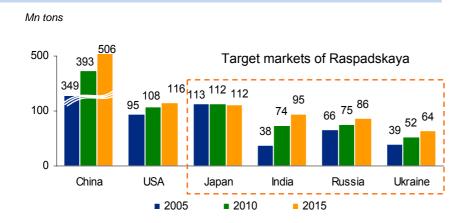


Source: Rosinformugol

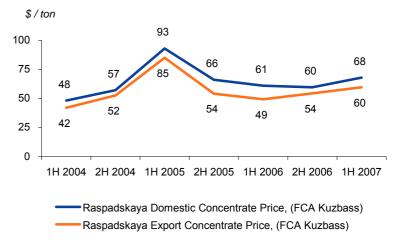


Outlook for the Russian Coking Coal Sector





Coking Coal Price Performance



Source: Raspadskaya, Metaltorg

- Source: IISI, McCloskey's Metallurgical Coal Quarterly
- Russian crude steel production is expected to increase by 20% in 2010 compared to 2006, with increase coming both from construction of new electric-arc furnaces (EAF) and new blast furnace (BF) capacity
 - NLMK plans over the course of 2007-2011 to modernize and expand its BF and BOF shops by investing US\$2.4 billion, which should result in 3.4 million tonnes of new capacity, and create demand for additional 2.55 million tonnes of coking coal
- Major expansion projects announced for the next few years (Zhernovskoye-1, Zhernovskoe-3) are unlikely to be fulfilled on time/in-budget keeping domestic supply tight
- Russian coking coal prices are expected to stay at around US\$65/t in the long term but the short-term prices are expected to settle above LT trend



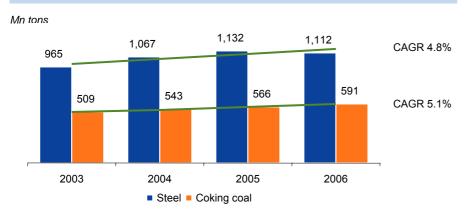
Major trends in the Russian Coking Coal Sector

- Key drivers of the development of the coking coal market include:
 - Continued shortage in hard coals coking K and coking semi-lean (KO+OS) grades
 - Significant volume of investment required both to maintain existing production and to build new capacity
 - Significant lead times to a production launch at green field underground mines (3-4 years to construct a 3 mtpa mine)
 - High disparity in costs and efficiency throughout the industry
 - Trend to go to deeper levels as a result of depletion as well as difficult geological and mining conditions
- Russia's export potential is expected to increase by 7-10 million tonnes by 2010 2.8% to 3.8% of forecast world trade of 250 million–260 million tonnes
- Raspadskaya plans to profit on shortages of hard coking coal and expects to produce 3m tonnes (out of 17m tonnes) of K-KO grades by 2010 as it sees strong demand for these grades from Russian steel producers
- Raspadskaya also plans to increase supplies to Ukraine, Eastern Europe and Asia



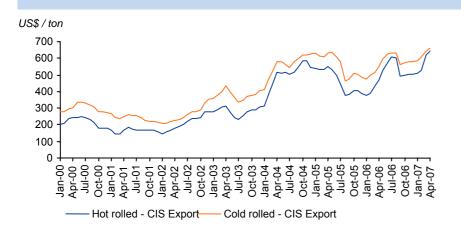
Global Steel and Coking Coal Production

Global steel and coking coal production dynamics



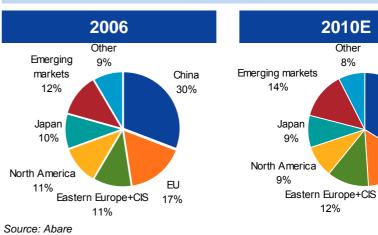
Source: IISI, Rosinformugol, Abare

Steel Price Performance



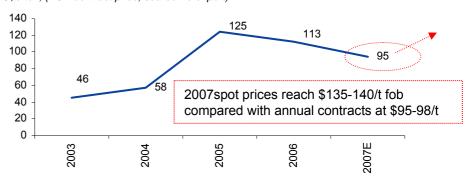
Source: Metal Bulletin

Changing steel production geography



Hard Coking Coal Price Performance

US\$ / ton, (FOB contract price, sea-borne export)



Source: AME, McCloskey's, Macquarie Research as of 10 Aug 2007

2010E

Other

8%

12%

China

33%

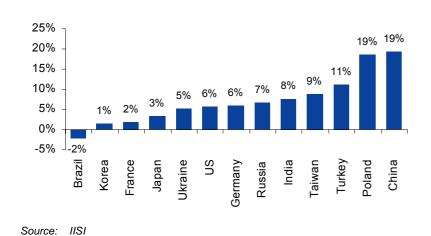
EU

15%

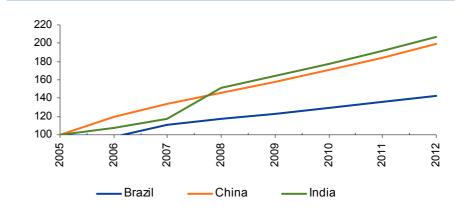


Outlook for the Global Coking Coal Sector

2006 steel production growth



Crude steel production growth forecast (rebased)



Source: IISI, UBS estimates

- Demand for coking coal is driven mainly by demand from the blast furnace steel production which still accounts for almost 70% of the global steel industry
 - Global steel production growth should be bolstered by continued strong investment in China, with support from India and Brazil, and renewed growth in the U.S. Global steel production is projected to grow to 1.41 billion tons in 2011, 17% growth compared to 2006
- Global coking coal contract prices peaked in 2005 at US\$125/t (FOB, hard coking coal) and then saw a 10% decline in 2006. 2007 contract levels are US\$95-98/t but current spot prices at \$135-140/t point to a further increase in 2008.
- Slow supply response to high prices from Australia and Canada driven by constraints on skilled labour, engineering lead time combined with ongoing strong demand should keep prices up in 2008.



3. Strategy and Financial Overview





Increase scale

- Grow production volumes
- Increase market share in Ukraine and Eastern Europe, enter Asian markets
- Grow reserves through new licenses and resource reclassification
- Explore growth opportunities through selective, value-enhancing acquisitions

Strengthen domestic market position

- Continue to be a supplier of choice through reliability and product consistency
- Secure long-term contracts with existing customers
- Capitalise on scarcity of K-grade coal (hard coking coal), increase quality of coal concentrate

Maintain financial discipline

- Maintain cost leadership
- Focus on high rate of return projects
- Adhere to prudent capital structure
- Consistently pay dividends to shareholders

Corporate governance and social responsibility

- Maintain strong corporate governance standards
- Recruit and retain highly qualified staff
- Keep focus on sustainability (health, safety and environment)



Financial Statements – Key Highlights

Raspadskaya consolida	ted financials (US\$ m)				Pro-forma ¹ (US\$ m)		
	2003A	2004A	2005A	2006A	2004A	2005A	2006A
Revenue	131	392	549	472	421	541	469
Growth, %		198%	40%	-14%	na	29%	-13%
EBITDA	48	188	216	219	259	322	260
Margin, %	36%	48%	39%	46%	62%	59%	55%
EBIT	4	150	185	150	179	235	167
Margin, %	3%	38%	34%	32%	43%	43%	35%
Net Income	2	106	133	103	128	165	112
Margin, %	2%	27%	24%	22%	30%	31%	24%
Balance sheet							
Total assets	221	354	421	1,502	1,355	1,362	
Total debt	10	44	64	358	72	88	
Net debt	(5)	(4)	37	259	20	56	
Shareholders' equity	(77)	(45)	(9)	858	698	708	
Cash flow statement							
Cash flow from operating activities	39	139	155	179	No	ot compile	d
Cash flow from investment activities	(28)	(98)	(92)	(376)			
Cash flow from financing activities	(4)	(11)	(82)	215			

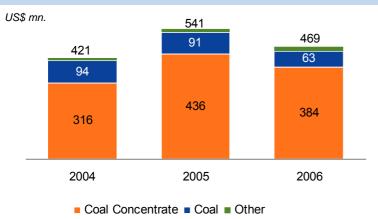
Note: 1 Pro-forma financials include financial results of OAO "MUK-96" and full-year ZAO "Razrez Raspadskiy", while consolidated include those starting from 1 June 2006, when the assets were acquired

Source: Raspadskaya

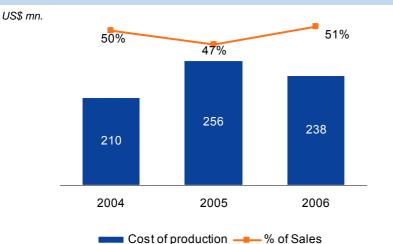


Revenue and Cost Structure

Revenue structure, by product (pro-forma, 2004-2006)

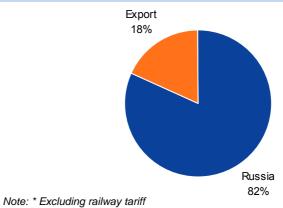


Cost dynamics (2004-2006)

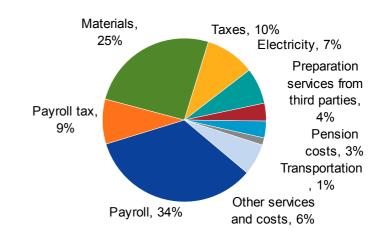


Source: Raspadskaya

Sale of goods structure, by geography (raw coal and concentrate, 2006*)



Cash cost structure (2006)



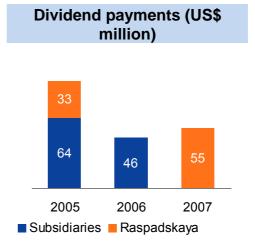
Source: Raspadskaya







- Company's internal financial policies are as follows:
 - a) Net Debt/EBITDA of 1.5x (on a standalone basis)
 - b) Dividend pay out ratio in the range of 25% 50% of IFRS net income
 - c) We will maintain bank facilities or cash balance that cover our working capital requirements
- Board of Directors approved target payout ratio of at least 25% of IFRS net income, subject to future cash flows and investments
- Total dividend payments in 2005-2006 amounted to US\$143mn
- Board of Directors recommended a dividend payout of 1.94 RUR per share for 2006 (ca. US\$55m in total) – yet to be approved by the AGM on 15 June 2007



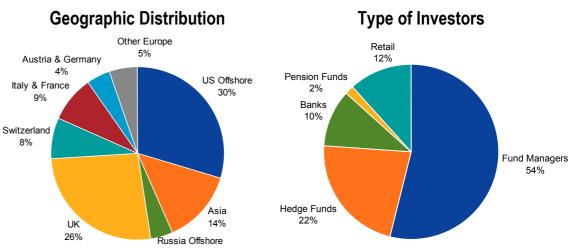
- On the upside, a significant percentage of our CAPEX program has now been completed giving us a significant advantage in the operationally leveraged business
- As downside risk, we recognize our exposure to coking coal prices and will pursue a conservative financial policy to compensate



US\$300m – Senior Debut Eurobond Offering



- A debut issue for the Russian coal industry and for Raspadskaya
- Ba3 rating from Moody's on par with Evraz
- Despite competing EM supply, the book was 5 times oversubscribed with 127 investors participating in the issue
- Initial price guidance was "mid-swaps + 275bps area" (7.75% yield equivalent), while final price range was set at coupon of 7.5-7.6% at par
- Proceeds from the bond issue were applied 100% towards refinancing existing short-term debt, thus company's leverage has not been increased





2Q 2007 Trading Results

2Q 2007 TRADING UPDATE		2Q 2007	2Q 2006	± % 2Q07 / 2Q06	± % 2Q07 / 1Q07	1Q 2007
ROM						
Raspadskaya Mine	' 000 t	2,062	1,851	11%	-14%	2,400
Razrez Raspadsky	' 000 t	743	515	44%	15%	646
MUK-96	' 000 t	531	250	112%	134%	227
ROM total	' 000 t	3,335	2,616	28%	2%	3,273
SALES						
Concentrate - Domestic	' 000 t	1,370	1,229	11%	1%	1,361
Concentrate - Export	' 000 t	801	356	125%	6%	758
Total sales of concentrate	' 000 t	2,171	1,585	37%	2%	2,118
Raw coal - Domestic	' 000 t	316	373	-15%	-36%	496
Raw coal - Export	' 000 t	0	0	0%	0%	0
Total sales of raw coal	' 000 t	316	373	-15%	-36%	496
Weighted-average prices *						
Concentrate - Domestic	US\$ / t	70.9	61.1	16%	9%	65.0
Concentrate - Export	US\$ / t	59.7	50.5	18%	-1%	60.5
Weighted-average price of concentrate	US\$ / t	66.8	58.7	14%	5%	63.4
Raw coal - Domestic	US\$ / t	34.1	35.0	-2%	-3%	35.3
Raw coal - Export	US\$ / t	0.0	0.0	0%	0%	0.0
Weighted-average price of raw coal	US\$ / t	34.1	35.0	-2%	-3%	35.3

^{*} Presented on the basis of FCA Mezhdurechensk Note: Results in accordance with the Russian accounting standards may differ from the IFRS results.



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