Sberbank of Russia Condensed Interim Consolidated Financial Statements and **Review Report** 30 June 2012



Condensed Interim Consolidated Financial Statements and Review Report

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CJSC Ernst & Young Vneshaudit

Sadovnicheskaya Nab., 77, bld. 1 Moscow, 115035, Russia

+7 (495) 705 9700 +7 (495) 755 9700 +7 (495) 755 9701

www.ey.com

Fax:

ЗАО «Эрнст энд Янг Внешаудит»

Россия, 115035, Москва Садовническая наб., 77, стр. 1

Тел.: +7 (495) 705 9700 +7 (495) 755 9700 Φaκc: +7 (495) 755 9701

ОКПО: 00139790

Report on review of condensed interim consolidated financial statements

To the Shareholders and Supervisory Board of Sberbank -

Introduction

We have reviewed the accompanying condensed interim consolidated financial statements of Sberbank (the "Bank") and its subsidiaries (together the "Group") as at 30 June 2012, comprising of the condensed interim consolidated statement of financial position as at 30 June 2012 and the related condensed interim consolidated income statement and statement of comprehensive income for the three- and the six-month periods then ended, condensed interim consolidated statements of changes in equity and of cash flows for the six-month period then ended and selected explanatory notes. Management of the Bank is responsible for the preparation and presentation of these condensed interim consolidated financial statements in accordance with International Financial Reporting Standard IAS 34, Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these condensed interim consolidated financial statements based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

CJSC ERNST& Young Vneshaudit

27 August 2012



Condensed Interim Consolidated Statement of Financial Position

| | | 30 June 2012 | 31 December 2011 |
|---|------|-----------------|---------------------|
| In billions of Russian Roubles | Note | (Unaudited) | |
| ASSETS | | | |
| Cash and cash equivalents | | 933,3 | 625,6 |
| Mandatory cash balances with central banks | | 125,2 | 101,2 |
| Trading securities | 5 | 80,8 | 102,0 |
| Securities designated at fair value through profit or loss | 6 | 28,5 | 52,0 |
| Due from other banks | | 56,8 | 35,1 |
| Loans and advances to customers | 7 | 8 861,5 | 7 719,7 |
| Securities pledged under repurchase agreements | 8 | 564,3 | 300,8 |
| Investment securities available for sale | 9 | 819,0 | 884,5 |
| Investment securities held to maturity | 10 | 147,8 | 286,5 |
| Deferred income tax asset | 10 | 1,2 | 7,8 |
| Premises and equipment | | 393,9 | 359,9 |
| Other financial assets | 11 | 166,7 | 163,1 |
| Other non-financial assets | 11 | 254,8 | 196,9 |
| Other Hon-initalicial assets | | 234,6 | 190,9 |
| TOTAL ASSETS | | 12 433,8 | 10 835,1 |
| LIABILITIES | | | |
| Due to other banks | | 873,0 | 532,4 |
| Due to individuals | 12 | 6 175,4 | 5 726,3 |
| Due to corporate customers | 12 | 2 593,5 | 2 205,8 |
| Debt securities in issue | 13 | 483,7 | 268,7 |
| Other borrowed funds | | 278,7 | 244,0 |
| Deferred income tax liability | | 20,1 | 21,2 |
| Other financial liabilities | 14 | 215,5 | 222,8 |
| Other non-financial liabilities | 14 | 64,0 | 42,4 |
| Subordinated debt | | 314,5 | 303,5 |
| TOTAL LIABILITIES | | 11 018,4 | 9 567,1 |
| EQUITY | | · · · | |
| Share capital | | 87,7 | 87,7 |
| Treasury shares | | (8,8) | (7,0) |
| Share premium | | 232,6 | 232,6 |
| Revaluation reserve for office premises | | 80,2 | 81,5 |
| Fair value reserve for investment securities available for sale | | 0,1 | (7,5) |
| Foreign currency translation reserve | | (3,0) | (7,3) (5,7) |
| Retained earnings | | 1 012,6 | (5,7) 882,9 |
| Netained earnings | | 1 012,6 | 002,9 |
| Total equity attributable to shareholders of the Bank | | 1 401,4 | 1 264,5 |
| Non-controlling interest | | 14,0 | 3,5 |
| TOTAL EQUITY | | 1 415,4 | 1 268,0 |
| TOTAL LIABILITIES AND EQUITY | | 12 433,8 | 10 835,1 |

Approved for issue and signed on behalf of the Management Board on 27 August 2012.

Herman Gref, Chairman of the Management

Board and CEO

Andrey Kruzhalov, Chief Accountant



Condensed Interim Consolidated Income Statement

| (Unaudited) | | Six months end | ed 30 June | Three months en | ded 30 June |
|---|------|----------------|------------|-----------------|-------------|
| In billions of Russian Roubles | Note | 2012 | 2011 | 2012 | 2011 |
| | | | | | |
| Interest income | 15 | 520,8 | 401,9 | 271,1 | 204,1 |
| Interest expense | 15 | (185,2) | (133,0) | (97,4) | (65,2) |
| Expenses directly attributable to deposit insurance | 15 | (11,4) | (9,7) | (5,8) | (4,9) |
| - | | . , , | (-, , | (-,-, | ()- / |
| Net interest income | | 324,2 | 259,2 | 167,9 | 134,0 |
| Net recovery of provision/ (net provision charge) for | | | | | |
| loan impairment | 7 | 1,1 | 22,2 | (2,1) | 8,0 |
| Net interest income after recovery of provision / | | | | | |
| provision charge for loan impairment | | 325,3 | 281,4 | 165,8 | 142,0 |
| | | | | | :=,• |
| Fee and commission income | 16 | 85,3 | 68,8 | 46,1 | 37,0 |
| Fee and commission expense | 16 | (7,0) | (4,7) | (3,6) | (2,5) |
| Net (losses)/ gains arising from trading securities | | (1,8) | 0,1 | (5,2) | (0,2) |
| Net gains/(losses) arising from securities designated at | | (/-/ | -, | (-, , | (-, , |
| fair value through profit or loss | | 1,2 | (1,3) | 0,2 | 0,3 |
| Net gains arising from investment securities available | | ±, - | (1,5) | 0,2 | 0,5 |
| for sale | | 4,2 | 8,5 | 2,0 | 4,7 |
| Net gains arising from trading in foreign currencies, | | 7,2 | 0,5 | 2,0 | ٦,, |
| | | | | | |
| operations with foreign currency derivatives and | 17 | 1.4 | 2.7 | F 0 | 2.7 |
| foreign exchange translation | 17 | 1,4 | 3,7 | 5,0 | 3,7 |
| Net gains arising from operations with precious metals | | 4.6 | 2.2 | 4.2 | 0.0 |
| and precious metals derivatives | | 4,6 | 2,3 | 1,3 | 0,9 |
| Net gains/(losses) arising from operations with other | | | · | | / |
| derivatives | | 7,1 | (1,5) | 4,3 | (0,3) |
| Provision charge for impairment of other assets | | (2,9) | (0,7) | (2,1) | (0,6) |
| Other operating income | | 15,4 | 17,5 | 8,1 | 10,0 |
| Operating income | | 432,8 | 374,1 | 221,9 | 195,0 |
| Operating expenses | 18 | (205,3) | (155,3) | (109,2) | (83,9) |
| Profit before tax | | 227,5 | 218,8 | 112,7 | 111,1 |
| Income tax expense | | (52,2) | (42,7) | (29,6) | (21,7) |
| Profit for the reporting period | | 175,3 | 176,1 | 83,1 | 89,4 |
| Attributable to: | | | | | |
| - shareholders of the Bank | | 175.6 | 176 5 | 02.4 | 00.7 |
| | | 175,6 | 176,5 | 83,4 | 89,7 |
| - non-controlling interest | | (0,3) | (0,4) | (0,3) | (0,3) |
| Earnings per ordinary share for profit attributable to | | | | | |
| the shareholders of the Bank, basic and diluted (expressed in RR per share) | 19 | 8,03 | 8,12 | 3,75 | 4,10 |

Approved for issue and signed on behalf of the Management Board on 27 August 2012.

Herman Gref, Chairman of the Management

Board and CEO

Andrey Kruzhalov, Chief Accountant



Condensed Interim Consolidated Statement of Other Comprehensive Income

| (Unaudited) | Six months ende | d 30 June | Three months end | ed 30 June |
|---|-----------------|-----------|------------------|------------|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 |
| Profit for the reporting period recognised in the income statement | 175,3 | 176,1 | 83,1 | 89,4 |
| Components of other comprehensive income: | | | | |
| Investment securities available for sale: - Net gains/ (losses) on revaluation of | | | | |
| investment securities available for sale - Accumulated gains transferred to Income | 13,6 | 3,8 | (13,0) | (6,6) |
| statement upon disposal of securities | (4,2) | (8,5) | (2,0) | (4,7) |
| Net foreign currency translation gains/(losses) | 2,7 | (5,8) | 1,8 | (4,0) |
| Deferred income tax relating to components of other comprehensive income: | | | | |
| - Investment securities available for sale | (1,8) | 1,0 | 3,0 | 2,2 |
| Total components of other comprehensive income for the reporting period, net of tax | 10,3 | (9,5) | (10,2) | (13,1) |
| Total comprehensive income for the reporting period | 185,6 | 166,6 | 72,9 | 76,3 |
| Attributable to: - shareholders of the Bank | 185,9 | 167,0 | 73,2 | 76,7 |
| - non-controlling interest | (0,3) | (0,4) | (0,3) | (0,4) |



Condensed Interim Consolidated Statement of Changes in Equity

| | | | | Attr | ibutable to shar | eholders of the B | ank | | | | |
|--|------|------------------|--------------------|------------------|--|--|---|----------------------|---------|---------------------------------|-----------------|
| In billions of Russian Roubles | Note | Share capital | Treasury shares | Share premium | Revaluation reserve for office premises | Fair value reserve for investment securities available for sale | Foreign currency translation reserve | Retained earnings | Total | Non- controlling interest | Total equity |
| Balance as at 1 January 2011 | | 87,7 | - | 232,6 | 53,6 | 24,4 | (1,1) | 585,8 | 983,0 | 4,1 | 987,1 |
| Changes in equity for the six months ended 30 June | | | | | | | | | | | |
| 2011 (Unaudited) | 20 | | | | | | | (24.0) | (24.0) | | (24.0) |
| Dividends declared Amortisation of revaluation reserve for office premises, | 20 | - | - | - | - | - | - | (21,0) | (21,0) | - | (21,0) |
| net of tax | | - | _ | - | (1,0) | _ | _ | 1,0 | _ | - | _ |
| Business combinations | | - | - | - | - | - | - | -,- | - | 0,1 | 0,1 |
| Total comprehensive income recognised for the six | | | | | | | | | | | |
| months ended 30 June 2011 | | - | - | - | - | (3,8) | (5,7) | 176,5 | 167,0 | (0,4) | 166,6 |
| Balance as at 30 June 2011 (Unaudited) | | 87,7 | - | 232,6 | 52,6 | 20,6 | (6,8) | 742,3 | 1 129,0 | 3,8 | 1 132,8 |
| Balance as at 1 January 2012 | | 87,7 | (7,0) | 232,6 | 81,5 | (7,5) | (5,7) | 882,9 | 1 264,5 | 3,5 | 1 268,0 |
| Changes in equity for the six months ended 30 June | | | | | | | | | | | |
| 2012 (Unaudited) Purchase of treasury shares | | | (1.0) | | | | | _ | (1,8) | | (1.0) |
| Dividends declared | 20 | - | (1,8) | - | - | - | - | (47 <i>,</i> 5) | (47,5) | - | (1,8) (47,5) |
| Amortisation of revaluation reserve for office premises, | 20 | | | | | | | (47,3) | (47,5) | | (47,3) |
| net of tax | | - | - | - | (1,3) | - | - | 1,3 | - | - | - |
| Business combinations and disposal of subsidiaries | | - | - | - | - | - | - | 0,2 | 0,2 | 10,8 | 11,0 |
| Acquisition of non-controlling interests in subsidiaries | | - | - | - | - | - | - | 0,1 | 0,1 | - | 0,1 |
| Total comprehensive income recognised for the six | | | | | | _ | | | | 41 | |
| months ended 30 June 2012 | | - | - | - | - | 7,6 | 2,7 | 175,6 | 185,9 | (0,3) | 185,6 |
| Balance as at 30 June 2012 (Unaudited) | | 87,7 | (8,8) | 232,6 | 80,2 | 0,1 | (3,0) | 1 012,6 | 1 401,4 | 14,0 | 1 415,4 |



Condensed Interim Consolidated Statement of Cash Flows

| (Unaudited) | | Six months ende | ed 30 June |
|---|------|-----------------------|-----------------------|
| In billions of Russian Roubles | Note | 2012 | 2011 |
| Cach flavor frame amounting activities | | | |
| Cash flows from operating activities Interest received | | 516,9 | 389,6 |
| Interest paid | | (158,5) | (115,8) |
| Expenses paid directly attributable to deposit insurance | | (10,7) | (9,1) |
| Fees and commissions received | | 85,3 | 69,2 |
| Fees and commissions paid | | (7,4) | (4,7) |
| Net (losses incurred)/ gains received from trading securities | | (2,7) | 0,5 |
| Net losses incurred from securities designated at fair value through profit or loss | | (0,3) | - |
| Net (losses incurred)/ gains received from trading in foreign currencies and from operations with foreign | | | |
| currency derivatives | | (4,4) | 17,7 |
| Net gains received from operations with other derivatives | | 0,6 | 0,7 |
| Net gains received from operations with precious metals and precious metals derivatives | | 3,6 | 3,2 |
| Other operating income received | | 29,8 | 17,2 |
| Operating expenses paid | | (162,1) | (114,5) |
| Income tax paid | | (49,3) | (49,1) |
| Cash flows from operating activities before changes in operating assets and liabilities | | 240,8 | 204,9 |
| Changes in operating assets and liabilities | | | |
| Net increase in mandatory cash balances with central banks | | (13,6) | (37,0) |
| Net decrease in trading securities | | 24,1 | 11,1 |
| Net decrease in securities designated at fair value through profit or loss | | 19,6 | 17,5 |
| Net increase in due from other banks | | (20,1) | (25,4) |
| Net increase in loans and advances to customers | | (823,0) | (630,3) |
| Net decrease in other assets | | 4,0 | 23,1 |
| Net increase/(decrease) in due to other banks | | 273,8 | (56,0) |
| Net increase in due to individuals | | 346,4 | 285,8 |
| Net increase in due to corporate customers | | 249,8 | 99,8 |
| Net increase/(decrease) in debt securities in issue | | 97,6 | (19,3) |
| Net (decrease)/ increase in other liabilities | | (5,3) | 5,9 |
| Net cash from / (used in) operating activities | | 394,1 | (119,9) |
| Cash flows from investing activities | | | |
| Purchase of investment securities available for sale | | (172,5) | (578,3) |
| Proceeds from disposal and redemption of investment securities available for sale | | 135,4 | 907,7 |
| Purchase of investment securities held to maturity | | (20,2) | (50,3) |
| Proceeds from redemption of investment securities held to maturity | | 30,7 | - |
| Acquisition of premises and equipment | | (34,0) | (20,9) |
| Acquisition of investment property | | (0,2) | (0,3) |
| Proceeds from disposal of investment property | | 0,7 | - |
| Proceeds from disposal of premises and equipment including insurance payments | | 1,9 | 7,8 |
| Acquisition of subsidiaries | | (16,5) | - |
| Proceeds from disposal of subsidiaries | | 5,1 | - |
| Dividends received | | 1,1 | 1,8 |
| Net cash (used in) / from investing activities | | (68,5) | 267,5 |
| Cash flows from financing activities | | | |
| Other borrowed funds received | | 50,8 | 29,4 |
| Redemption of other borrowed funds | | (111,2) | (12,5) |
| Repayment of interest on other borrowed funds | | (2,4) | (0,8) |
| Subordinated debt received | | 0,4 | - |
| Redemption of subordinated debt | | (5,1) | - |
| Funds received from loan participation notes issued under the MTN programme | | 98,8 | 27,9 |
| Repayment of interest on loan participation notes issued under the MTN programme | | (4,4) | (3,9) |
| Acquisition of non-controlling interests in subsidiaries | | (0,2) | - |
| Purchase of treasury shares | 20 | (1,8) | - (15,4) |
| Dividends paid Not each (used in) / from financing activities | 20 | (47,1) | , |
| Net cash (used in) / from financing activities | | (22,2) | 24,7 |
| Effect of exchange rate changes on cash and cash equivalents | | 4,8 (0.5) | (10,2) |
| Effect of inflation on cash and cash equivalents | | (0,5) | 103.1 |
| Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the reporting period | | 307,7 625,6 | 162,1 719,6 |
| | | • | |
| Cash and cash equivalents as at the end of the reporting period | | 933,3 | 881,7 |



1 Introduction

These condensed interim consolidated financial statements of Sberbank of Russia (Sberbank, "the Bank") and its subsidiaries (together referred to as "the Group" or "Sberbank Group") have been prepared in accordance with IAS 34 *Interim Financial Reporting* for the six months ended 30 June 2012. Principal subsidiaries include foreign commercial banks and other Russian and foreign companies controlled by the Group. A list of principal subsidiaries included in these condensed interim consolidated financial statements is disclosed in Note 26.

The Bank is an open joint stock commercial bank established in 1841 and operating in various forms since then. The Bank was incorporated and is domiciled in the Russian Federation. The Bank's principal shareholder, the Central Bank of the Russian Federation ("Bank of Russia"), owns 60.3% of ordinary shares or 57.6% of the issued and outstanding shares as at 30 June 2012 (31 December 2011: 60.3% of ordinary shares or 57.6% of the issued and outstanding shares).

As at 30 June 2012 the Supervisory Board of the Bank is headed by the Chairman of the Bank of Russia. Two First Deputy Chairmen of the Bank of Russia are Deputy Chairmen of the Supervisory Board. The Supervisory Board also includes independent directors.

The Bank operates under a full banking license issued by the Bank of Russia since 1991. In addition, the Bank holds licenses required for trading and holding securities and engaging in other securities-related activities, including acting as a broker, a dealer, a custodian, and provision of asset management services. The Bank is regulated and supervised by the Bank of Russia and by the Federal Service for Financial Markets. The Group's foreign banks operate under the banking regulatory regimes of their respective countries.

The Group's principal business activity is corporate and retail banking. This includes, but is not limited to, deposit taking and commercial lending in freely convertible currencies, local currencies of countries where the subsidiary banks operate and in Russian Roubles, support of clients' export/import transactions, foreign exchange, securities trading, and trading in derivative financial instruments. The Group's operations are conducted in both Russian and international markets. As at 30 June 2012 the Group conducts its business in Russia through Sberbank with its network of 17 (31 December 2011: 17) regional head offices, 479 (31 December 2011: 505) branches and 18 545 (31 December 2011: 18 727) sub-branches, and through principal subsidiaries located in Russia such as CJSC Sberbank Leasing, LLC Sberbank Capital and some companies of Troika Dialog Group Ltd. The Group carries out banking operations in Ukraine, Belarus, Kazakhstan, Austria, Switzerland and other countries of Central and Eastern Europe, and also conducts operations through a branch office in India, representative offices in Germany and China and companies of Troika Dialog Group Ltd. located in the United States of America, the United Kingdom, Cyprus and certain other jurisdictions.

The actual headcount of the Group's employees as at 30 June 2012 was 261 105 (31 December 2011: 266 187).

Registered address and place of business. The Bank's registered address is: Vavilova str., 19, Moscow, Russian Federation.

Presentation currency. These condensed interim consolidated financial statements are presented in billions of Russian Roubles ("RR billions") unless otherwise stated.

At 30 June 2012 the principal rates of exchange used for translating each entity's functional currency into the Group's presentation currency and foreign currency monetary balances were as follows:

| | /RUR | /UAH | /BYR | /KZT | /EUR | /CHF |
|------|--------|--------|------------|---------|-------|-------|
| RUR/ | 1 | 0,246 | 254,137 | 4,553 | 0,024 | 0,029 |
| USD/ | 32,817 | 8,079 | 8 340,000 | 149,425 | 0,794 | 0,954 |
| EUR/ | 41,323 | 10,172 | 10 501,718 | 188,156 | 1 | 1,202 |



1 Introduction (Continued)

At 31 December 2011 the principal rates of exchange used for translating each entity's functional currency into the Group's presentation currency and foreign currency monetary balances were as follows:

| | /RUR | /UAH | /BYR | /KZT | /EUR | /CHF |
|------|--------|--------|------------|---------|-------|-------|
| RUR/ | 1 | 0,250 | 259,348 | 4,611 | 0,024 | 0,029 |
| USD/ | 32,196 | 8,038 | 8 350,001 | 148,455 | 0,773 | 0,940 |
| EUR/ | 41,671 | 10,404 | 10 807,403 | 192,146 | 1 | 1,217 |

2 Operating Environment of the Group

The Group primarily conducts its business in the Russian Federation. The Russian Federation continues economic reforms and development of its legal, tax and regulatory frameworks. The recent developments of the Russian government are focused on modernization of the Russian economy in order to improve its productivity and quality, increase the proportion of industries producing high-value-added products and services. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

Despite economic recovery trends there continues to be uncertainty regarding further economic growth in Russia, access to capital markets and cost of capital, which could negatively affect the Group's future financial position, results of its operations and its business prospects. As the Russian economy is vulnerable to global economic slowdowns, there still remain the risks of fluctuations on the Russian financial markets.

While the management of the Group believes it is taking appropriate measures to support the sustainability of the Group's business in the current circumstances, unexpected deterioration in the areas described above could negatively affect the Group's results and financial position in a manner not currently determinable.

3 Basis of Preparation

These condensed interim consolidated financial statements have been prepared in accordance with IAS 34 *Interim Financial Reporting* and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 31 December 2011.

These condensed interim consolidated financial statements do not contain all the explanatory notes as required for a full set of consolidated financial statement.

4 Accounting Policies, Critical Accounting Estimates and Judgements, Adoption of New or Revised Standards and Interpretations, and Reclassifications

The accounting policies and methods of computation applied in the preparation of these condensed interim consolidated financial statements are consistent with those disclosed in the annual consolidated financial statements of the Group for the year ended 31 December 2011, except for the changes introduced due to implementation of new and/or revised standards and interpretations as of 1 January 2012, noted below:

Deferred tax: Recovery of underlying assets – Amendment to IAS 12 (issued in December 2010 and effective for annual periods beginning on or after 1 January 2012). IAS 12 has been updated to include a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and a requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis.



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Selected Notes to the Condensed Interim Consolidated Financial Statements – 30 June 2012

4 Accounting Policies, Critical Accounting Estimates and Judgements, Adoption of New or Revised Standards and Interpretations, and Reclassifications (Continued)

Disclosures – Transfers of Financial Assets – Amendments to IFRS 7 (issued in October 2010 and effective for annual periods beginning on or after 1 July 2011). The amendment requires additional disclosures in respect of risk exposures arising from transferred financial assets. The amendment includes a requirement to disclose by class of asset the nature, carrying amount and a description of the risks and rewards of financial assets that have been transferred to another party yet remain on the entity's statement of financial position. Disclosures are also required to enable a user to understand the amount of any associated liabilities, and the relationship between the financial assets and associated liabilities. Where financial assets have been derecognised but the entity is still exposed to certain risks and rewards associated with the transferred asset, additional disclosure is required to enable the effects of those risks to be understood.

The above mentioned new or revised standards and interpretations effective from 1 January 2012 did not have a material impact on the accounting policies, financial position or performance of the Group unless otherwise stated.

Management's estimates and judgements. Judgements and critical estimates made by Management in the process of applying the accounting policies were consistent with those disclosed in the annual consolidated financial statements for the year ended 31 December 2011. Management has not identified new areas of judgement or critical estimates.

Income tax expense is recognised in these condensed interim consolidated financial statements based on management's best estimates of the effective annual income tax rate expected for the full financial year. Costs that occur unevenly during the financial year are anticipated or deferred in the interim report only if it would also be appropriate to anticipate or defer such costs at the end of the financial year.

Changes in presentation and reclassifications. The Group has changed disclosure of expenses directly attributable to deposit insurance according to the substance of such expenses. The presentation of the comparative figures has been adjusted to be consistent with the new presentation. The effect of changes on the condensed interim consolidated income statement for the six months ended 30 June 2011 is as follows:

| (Unaudited) | As previously | | As |
|---|---------------|------------------|--------------|
| In billions of Russian Roubles | reported | Reclassification | reclassified |
| Operating expenses | | | |
| State deposit insurance system membership fee | 9,7 | (9,7) | - |
| Consolidated Income Statement | | | |
| Expenses directly attributable to deposit insurance | - | 9,7 | 9,7 |
| | | | |

The effect of changes on the condensed interim consolidated income statement for the three months ended 30 June 2011 is as follows:

| (Unaudited) In billions of Russian Roubles | As previously reported Reclassification | | As reclassified |
|--|---|-------|-----------------|
| Operating expenses State deposit insurance system membership fee Consolidated Income Statement | 4,9 | (4,9) | - |
| Expenses directly attributable to deposit insurance | - | 4,9 | 4,9 |



4 Accounting Policies, Critical Accounting Estimates and Judgements, Adoption of New or Revised Standards and Interpretations, and Reclassifications (Continued)

The effect of correspondent reclassifications on the condensed interim consolidated statement of cash flows for the six months ended 30 June 2011 is as follows:

| (Unaudited) | As | | |
|---|----------|------------------|------------------|
| In billions of Russian Roubles | reported | Reclassification | reclassified |
| Operating expenses Expenses paid directly attributable to deposit insurance | (123,6) | 9,1 (9,1) | (114,5) (9,1) |

5 Trading Securities

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|--------------------------------|--------------------------------|---------------------|
| Federal loan bonds (OFZ bonds) | 24,6 | 26,0 |
| Corporate bonds | 13,7 | 26,6 |
| Foreign government bonds | 4,5 | 3,9 |
| Russian Federation Eurobonds | 4,1 | 6,3 |
| Municipal and subfederal bonds | 1,8 | 7,2 |
| Total debt trading securities | 48,7 | 70,0 |
| Corporate shares | 29,4 | 29,7 |
| Investments in mutual funds | 2,7 | 2,3 |
| Total trading securities | 80,8 | 102,0 |

6 Securities Designated at Fair Value through Profit or Loss

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| Federal loan bonds (OFZ bonds) Corporate bonds | 19,8 0,4 | 30,5 - |
| Foreign government bonds Municipal and subfederal bonds | 0,3 0,1 | 0,2 0,1 |
| Total debt securities designated at fair value through profit or loss | 20,6 | 30,8 |
| Corporate shares | 7,9 | 21,2 |
| Total securities designated at fair value through profit or loss | 28,5 | 52,0 |



7 Loans and Advances to Customers

The tables below show credit quality of the Group's loan portfolio by loan classes as at 30 June 2012 and 31 December 2011.

For the purposes of these condensed interim consolidated financial statements a loan is considered past due when the borrower fails to make any payment due under the loan agreement at the reporting date. In this case the aggregate amount of all amounts due from borrower under the respective loan agreement including accrued interest and commissions is recognised as past due.

30 June 2012:

| (Unaudited) | Not past due | Past due | |
|--|--------------|----------|---------|
| In billions of Russian Roubles | loans | loans | Total |
| | | | |
| Commercial loans to legal entities | 4 212,3 | 223,3 | 4 435,6 |
| Specialised loans to legal entities | 2 538,4 | 121,8 | 2 660,2 |
| Consumer and other loans to individuals | 1 222,3 | 67,2 | 1 289,5 |
| Mortgage loans to individuals | 897,0 | 45,3 | 942,3 |
| Car loans to individuals | 92,3 | 4,3 | 96,6 |
| Total loans and advances to customers before provision for loan impairment | 8 962,3 | 461,9 | 9 424,2 |
| Less: Provision for loan impairment | (244,0) | (318,7) | (562,7) |
| Total loans and advances to customers net of provision for loan impairment | 8 718,3 | 143,2 | 8 861,5 |

31 December 2011:

| | Not past due | Past due | |
|--|------------------------|----------------------|------------------------|
| In billions of Russian Roubles | loans | loans | Total |
| Commercial loans to legal entities | 3 828,8 | 184,1 | 4 012,9 |
| Specialised loans to legal entities | 2 347,9 | 215,8 | 2 563,7 |
| Consumer and other loans to individuals | 898,7 | 45,3 | 944,0 |
| Mortgage loans to individuals | 741,6 | 35,8 | 777,4 |
| Car loans to individuals | 80,7 | 3,5 | 84,2 |
| | | | |
| Total loans and advances to customers before provision for loan impairment | 7 897,7 | 484,5 | 8 382,2 |
| • | 7 897,7 (281,6) | 484,5 (380,9) | 8 382,2 (662,5) |



7 Loans and Advances to Customers (Continued)

Commercial lending to legal entities comprises corporate loans, loans to individual entrepreneurs, federal bodies and municipal authorities of the Russian Federation. Loans are granted for current needs (working capital financing, acquisition of movable and immovable property, portfolio investments, expansion and consolidation of business, etc.). Majority of commercial loans are provided for periods up to 5 years depending on the borrowers' risk assessment. Commercial lending also includes overdraft lending and lending for export-import transactions. The repayment source is cash flow from current production and financial activities of the borrower.

Specialised lending to legal entities includes investment and construction project financing and also developers' financing. As a rule, loan terms are linked to payback periods of investment and construction projects, contract execution periods and exceed the terms of commercial loans to legal entities. The principal and interest may be repaid from cash flows generated by the investment project at the stage of its commercial operation.

Consumer and other individual loans comprise loans to individuals other than housing acquisition, construction and repair of real estate as well as car loans. These loans include loans for current needs and overdrafts.

Mortgage loans to individuals include loans for acquisition, construction and reconstruction of real estate. These loans are mostly long-term and are collateralized by real estate.

Car loans to individuals include loans for purchasing a car or other vehicle. Car loans are provided for periods of up to 5 years.



7 Loans and Advances to Customers (Continued)

The table below shows the analysis of loans and provisions for loan impairment as at 30 June 2012:

| (Unaudited) | | Provision for | | Provision for impairment to |
|--|----------------------|--------------------------|-----------------------|-----------------------------|
| In billions of Russian Roubles | Gross loans | impairment | Net loans | gross loans |
| | | • | | |
| Commercial loans to legal entities | | | | |
| Collectively assessed | | | | |
| Not past due | 4 170,0 | (121,0) | 4 049,0 | 2.9% |
| Loans up to 30 days overdue | 22,6 | (4,4) | 18,2 | 19.5% |
| Loans 31 to 60 days overdue | 6,0 | (2,5) | 3,5 | 41.7% |
| Loans 61 to 90 days overdue | 7,1 | (3,0) | 4,1 | 42.3% |
| Loans 91 to 180 days overdue | 14,1 | (9,1) | 5,0 | 64.5% |
| Loans over 180 days overdue | 117,3 | (113,4) | 3,9 | 96.7% |
| Total collectively assessed loans | 4 337,1 | (253,4) | 4 083,7 | 5.8% |
| Individually impaired | | | | |
| Not past due | 42,3 | (6,0) | 36,3 | 14.2% |
| Loans up to 30 days overdue | 5,1 | (1,7) | 3,4 | 33.3% |
| Loans 31 to 60 days overdue | 5,0 | (4,8) | 0,2 | 96.0% |
| Loans 61 to 90 days overdue | 7,3 | (4,5) | 2,8 | 61.6% |
| Loans 91 to 180 days overdue | 7,4 | (6,2) | 1,2 | 83.8% |
| Loans over 180 days overdue | 31,4 | (25,2) | 6,2 | 80.3% |
| Total individually impaired loans | 98,5 | (48,4) | 50,1 | 49.1% |
| Total commercial loans to legal entities | 4 435,6 | (301,8) | 4 133,8 | 6.8% |
| Specialised loans to legal entities Collectively assessed | | | | |
| Not past due | 2 469,3 | (86,1) | 2 383,2 | 3.5% |
| Loans up to 30 days overdue | 18,2 | (2,2) | 16,0 | 12.1% |
| Loans 31 to 60 days overdue | 2,8 | (0,8) | 2,0 | 28.6% |
| Loans 61 to 90 days overdue | 1,9 | (0,5) | 1,4 | 26.3% |
| Loans 91 to 180 days overdue | 5,2 | (2,8) | 2,4 | 53.8% |
| Loans over 180 days overdue | 47,7 | (46,5) (138,9) | 1,2 2 406,2 | 97.5% 5.5% |
| Total collectively assessed loans | 2 545,1 | (130,9) | 2 400,2 | 3.5% |
| Individually impaired | | | | |
| Not past due | 69,1 | (22,1) | 47,0 | 32.0% |
| Loans up to 30 days overdue | 6,2 | (2,8) | 3,4 | 45.2% |
| Loans 31 to 60 days overdue | 0,7 | (0,1) | 0,6 | 14.3% |
| Loans 01 to 190 days overdue | 1,9 | (0,7) | 1,2 | 36.8% |
| Loans over 180 days overdue | 2,9 | (0,4) (25,8) | 2,5 | 13.8% 75.2% |
| Loans over 180 days overdue Total individually impaired loans | 34,3 115,1 | (23,8) (51,9) | 8,5 63,2 | 45.1% |
| Total mulvidually impaired loans | 115,1 | (51,9) | 03,2 | 45.1% |
| Total specialised loans to legal entities | 2 660,2 | (190,8) | 2 469,4 | 7.2% |
| Total loans to legal entities | 7 095,8 | (492,6) | 6 603,2 | 6.9% |



7 Loans and Advances to Customers (Continued)

| (Unaudited) | | Provision for | | Provision for impairment to |
|--|-------------|---------------|-----------|--------------------------------|
| In billions of Russian Roubles | Gross loans | impairment | Net loans | gross loans |
| | | | | |
| Consumer and other loans to | | | | |
| individuals | | | | |
| Collectively assessed | | | | |
| Not past due | 1 222,3 | (6,2) | 1 216,1 | 0.5% |
| Loans up to 30 days overdue | 26,6 | (1,4) | 25,2 | 5.3% |
| Loans 31 to 60 days overdue | 6,2 | (1,3) | 4,9 | 21.0% |
| Loans 61 to 90 days overdue | 3,0 | (1,0) | 2,0 | 33.3% |
| Loans 91 to 180 days overdue | 4,5 | (3,2) | 1,3 | 71.1% |
| Loans over 180 days overdue | 26,9 | (26,6) | 0,3 | 98.9% |
| Total consumer and other loans to individuals | 1 289,5 | (39,7) | 1 249,8 | 3.1% |
| Mortgage loans to individuals | | | | _ |
| Collectively assessed | | | | |
| Not past due | 897,0 | (2,2) | 894,8 | 0.2% |
| Loans up to 30 days overdue | 13,4 | (0,5) | 12,9 | 3.7% |
| Loans 31 to 60 days overdue | 3,4 | (0,4) | 3,0 | 11.8% |
| Loans 61 to 90 days overdue | 2,0 | (0,4) | 1,6 | 20.0% |
| Loans 91 to 180 days overdue | 2,3 | (0,9) | 1,4 | 39.1% |
| Loans over 180 days overdue | 24,2 | (23,4) | 0,8 | 96.7% |
| Total mortgage loans to individuals | 942,3 | (27,8) | 914,5 | 3.0% |
| Car loans to individuals | | | | |
| Collectively assessed | | | | |
| Not past due | 92,3 | (0,4) | 91,9 | 0.4% |
| Loans up to 30 days overdue | 1,7 | (0,1) | 1,6 | 5.9% |
| Loans 31 to 60 days overdue | 0,3 | - | 0,3 | - |
| Loans 61 to 90 days overdue | 0,1 | - | 0,1 | - |
| Loans 91 to 180 days overdue | 0,2 | (0,1) | 0,1 | 50.0% |
| Loans over 180 days overdue | 2,0 | (2,0) | - | 100.0% |
| Total car loans to individuals | 96,6 | (2,6) | 94,0 | 2.7% |
| Total loans to individuals | 2 328,4 | (70,1) | 2 258,3 | 3.0% |
| Total loans and advances to customers as at 30 June 2012 | 9 424,2 | (562,7) | 8 861,5 | 6.0% |



7 Loans and Advances to Customers (Continued)

The table below shows the analysis of loans and provisions for loan impairment as at 31 December 2011:

| | | Donatal and fan | | Provision for |
|---|----------------|-----------------------------|-------------|---------------------------|
| In billions of Russian Roubles | Gross loans | Provision for impairment | Net loans | impairment to gross loans |
| in billions of Russian Roubles | G1033 IOUIIS | mpannent | rect louris | g1033 104113 |
| Commercial loans to legal entities | | | | |
| Collectively assessed | | | | |
| Not past due | 3 795,5 | (117,4) | 3 678,1 | 3.1% |
| Loans up to 30 days overdue | 11,3 | (3,1) | 8,2 | 27.4% |
| Loans 31 to 60 days overdue | 4,7 | (2,2) | 2,5 | 46.8% |
| Loans 61 to 90 days overdue | 3,4 | (1,8) | 1,6 | 52.9% |
| Loans 91 to 180 days overdue | 7,4 | (4,8) | 2,6 | 64.9% |
| Loans over 180 days overdue | 115,6 | (111,8) | 3,8 | 96.7% |
| Total collectively assessed loans | 3 937,9 | (241,1) | 3 696,8 | 6.1% |
| Individually impaired | | | | |
| Not past due | 33,3 | (22,3) | 11,0 | 67.0% |
| Loans up to 30 days overdue | 7,0 | (7,0) | - | 100.0% |
| Loans 31 to 60 days overdue | 0,5 | (0,2) | 0,3 | 40.0% |
| Loans 61 to 90 days overdue | 4,1 | (0,3) | 3,8 | 7.3% |
| Loans 91 to 180 days overdue | 0,1 | - | 0,1 | - |
| Loans over 180 days overdue | 30,0 | (28,7) | 1,3 | 95.7% |
| Total individually impaired loans | 75,0 | (58,5) | 16,5 | 78.0% |
| Total commercial loans to legal entities | 4 012,9 | (299,6) | 3 713,3 | 7.5% |
| Specialised loans to legal entities | | | | |
| Collectively assessed | | | | |
| Not past due | 2 276,1 | (86,7) | 2 189,4 | 3.8% |
| Loans up to 30 days overdue | 5,2 | (0,8) | 4,4 | 15.4% |
| Loans 31 to 60 days overdue | 3,3 | (1,2) | 2,1 | 36.4% |
| Loans 61 to 90 days overdue | 1,6 | (0,7) | 0,9 | 43.8% |
| Loans 91 to 180 days overdue | 2,1 | (1,3) | 0,8 | 61.9% |
| Loans over 180 days overdue | 59,3 | (52,8) | 6,5 | 89.0% |
| Total collectively assessed loans | 2 347,6 | (143,5) | 2 204,1 | 6.1% |
| Individually impaired | | | | |
| Not past due | 71,8 | (38,7) | 33,1 | 53.9% |
| Loans up to 30 days overdue | 4,0 | (2,8) | 1,2 | 70.0% |
| Loans 31 to 60 days overdue | 2,2 | (1,6) | 0,6 | 72.7% |
| Loans 91 to 180 days overdue | 0,4 | (0,3) | 0,1 | 75.0% |
| Loans over 180 days overdue | 137,7 | (106,8) | 30,9 | 77.6% |
| Total individually impaired loans | 216,1 | (150,2) | 65,9 | 69.5% |
| Total specialised loans to legal entities | 2 563,7 | (293,7) | 2 270,0 | 11.5% |
| Total loans to legal entities | 6 576,6 | (593,3) | 5 983,3 | 9.0% |



7 Loans and Advances to Customers (Continued)

| | | Provision for | | Provision for impairment to |
|--|-------------|---------------|-----------|-----------------------------|
| In billions of Russian Roubles | Gross loans | impairment | Net loans | gross loans |
| Consumer and other loans to | | | | |
| individuals | | | | |
| Collectively assessed | | | | |
| Not past due | 898,7 | (10,9) | 887,8 | 1.2% |
| Loans up to 30 days overdue | 12,5 | (0,2) | 12,3 | 1.6% |
| Loans 31 to 60 days overdue | 3,1 | (0,2) | 2,9 | 6.5% |
| Loans 61 to 90 days overdue | 1,7 | (0,2) | 1,5 | 11.8% |
| Loans 91 to 180 days overdue | 2,8 | (0,6) | 2,2 | 21.4% |
| Loans over 180 days overdue | 25,2 | (25,2) | - | 100.0% |
| Total consumer and other loans to individuals | 944,0 | (37,3) | 906,7 | 4.0% |
| Mortgage loans to individuals Collectively assessed | | | | |
| Not past due | 741,6 | (4,6) | 737,0 | 0.6% |
| Loans up to 30 days overdue | 8,2 | (0,2) | 8,0 | 2.4% |
| Loans 31 to 60 days overdue | 2,0 | (0,2) | 1,8 | 10.0% |
| Loans 61 to 90 days overdue | 0,9 | (0,1) | 0,8 | 11.1% |
| Loans 91 to 180 days overdue | 1,3 | (0,3) | 1,0 | 23.1% |
| Loans over 180 days overdue | 23,4 | (23,4) | - | 100.0% |
| Total mortgage loans to individuals | 777,4 | (28,8) | 748,6 | 3.7% |
| Car loans to individuals | | | | |
| Collectively assessed | | | | |
| Not past due | 80,7 | (1,0) | 79,7 | 1.2% |
| Loans up to 30 days overdue | 1,0 | - | 1,0 | - |
| Loans 31 to 60 days overdue | 0,2 | - | 0,2 | - |
| Loans 61 to 90 days overdue | 0,1 | - | 0,1 | - |
| Loans 91 to 180 days overdue | 0,1 | - | 0,1 | - |
| Loans over 180 days overdue | 2,1 | (2,1) | - | 100.0% |
| Total car loans to individuals | 84,2 | (3,1) | 81,1 | 3.7% |
| Total loans to individuals | 1 805,6 | (69,2) | 1 736,4 | 3.8% |
| Total loans and advances to customers as at 31 December 2011 | 8 382,2 | (662,5) | 7 719,7 | 7.9% |



7 Loans and Advances to Customers (Continued)

As defined by the Group for the purposes of internal credit risk assessment, loans fall into the "non-performing" category when a principal and/or interest payment becomes more than 90 days overdue.

As at 30 June 2012 the outstanding non-performing loans were as follows:

| (Unaudited) | | Provision for | | Provision for impairment to | | | |
|---|-------------|---------------|-----------|--------------------------------|--|--|--|
| In billions of Russian Roubles | Gross loans | impairment | Net loans | gross loans | | | |
| Commercial loans to legal entities | 170,2 | (153,9) | 16,3 | 90.4% | | | |
| Specialised loans to legal entities | 90,1 | (75,5) | 14,6 | 83.8% | | | |
| Consumer and other loans to individuals | 31,4 | (29,8) | 1,6 | 94.9% | | | |
| Mortgage loans to individuals | 26,5 | (24,3) | 2,2 | 91.7% | | | |
| Car loans to individuals | 2,2 | (2,1) | 0,1 | 95.5% | | | |
| Total non-performing loans and advances to customers as at 30 June 2012 | 320,4 | (285,6) | 34,8 | 89.1% | | | |

As at 31 December 2011 the outstanding non-performing loans were as follows:

| | | Provision for | | Provision for impairment to |
|---|-------------|---------------|-----------|--------------------------------|
| In billions of Russian Roubles | Gross loans | impairment | Net loans | gross loans |
| Commercial loans to legal entities | 153,1 | (145,3) | 7,8 | 94.9% |
| Specialised loans to legal entities | 199,5 | (161,2) | 38,3 | 80.8% |
| Consumer and other loans to individuals | 28,0 | (25,8) | 2,2 | 92.1% |
| Mortgage loans to individuals | 24,7 | (23,7) | 1,0 | 96.0% |
| Car loans to individuals | 2,2 | (2,1) | 0,1 | 95.5% |
| Total non-performing loans and advances to customers as at 31 December 2011 | 407,5 | (358,1) | 49,4 | 87.9% |



7 Loans and Advances to Customers (Continued)

Provisions for Loan Impairment. The analysis of changes in provisions for loan impairment for the six months ended 30 June 2012 is presented in the table below:

| (Unaudited) In billions of Russian Roubles | Commercial loans to legal entities | Specialised loans to legal entities | Consumer and other loans to individuals | Mortgage loans to individuals | Car loans to individuals | Total |
|---|---|--|--|-------------------------------------|--------------------------------|--------------|
| Provision for loan impairment as at 1 January 2012 Net provision charge / (net recovery of provision) for loan impairment during the | 299,6 | 293,7 | 37,3 | 28,8 | 3,1 | 662,5 |
| impairment during the reporting period Foreign currencies translation | 23,5 0,1 | (26,7) | 2,9 | (0,4) | (0,4) | (1,1) 0,1 |
| Loans and advances written off during the reporting period | (21,4) | (76,2) | (0,5) | (0,6) | (0,1) | (98,8) |
| Provision for loan impairment as at 30 June 2012 | 301,8 | 190,8 | 39,7 | 27,8 | 2,6 | 562,7 |

The analysis of changes in provisions for loan impairment for the three months ended 30 June 2012 is presented in the table below:

| (Unaudited) In billions of Russian Roubles | Commercial loans to legal entities | Specialised loans to legal entities | Consumer and other loans to individuals | Mortgage loans to individuals | Car loans to individuals | Total |
|---|---|--|--|-------------------------------------|--------------------------------|--------|
| Provision for loan impairment as at 1 April 2012 | 297,9 | 289,6 | 36,1 | 26,6 | 2,7 | 652,9 |
| Net provision charge / (net recovery of provision) for loan impairment during the | | | | | | |
| reporting period | 20,0 | (23,1) | 3,8 | 1,5 | (0,1) | 2,1 |
| Foreign currencies translation Loans and advances written off | 0,6 | 0,1 | 0,1 | 0,2 | - | 1,0 |
| during the reporting period | (16,7) | (75,8) | (0,3) | (0,5) | - | (93,3) |
| Provision for loan impairment as at 30 June 2012 | 301,8 | 190,8 | 39,7 | 27,8 | 2,6 | 562,7 |



7 Loans and Advances to Customers (Continued)

The analysis of changes in provisions for loan impairment for the six months ended 30 June 2011 is presented in the table below:

| (Unaudited) In billions of Russian Roubles | Commercial loans to legal entities | Specialised loans to legal entities | Consumer and other loans to individuals | Mortgage loans to individuals | Car loans to individuals | Total |
|---|---|--|--|-------------------------------------|--------------------------------|--------|
| in billions of Russian Roubles | Citation | Citties | marviadais | marriadais | marvidudis | Total |
| Provision for loan impairment as at 1 January 2011 | 312,9 | 320,8 | 36,1 | 29,3 | 3,4 | 702,5 |
| (Net recovery of provision) / net provision charge for loan impairment during the | | | | | | |
| reporting period | (2,6) | (21,4) | 1,1 | 0,8 | (0,1) | (22,2) |
| Foreign currencies translation Loans and advances written off | (0,4) | (1,4) | (0,2) | (0,3) | - | (2,3) |
| during the reporting period | (11,2) | (5,9) | (0,5) | (0,5) | - | (18,1) |
| Provision for loan impairment as at 30 June 2011 | 298,7 | 292,1 | 36,5 | 29,3 | 3,3 | 659,9 |

The analysis of changes in provisions for loan impairment for the three months ended 30 June 2011 is presented in the table below:

| (Unaudited) In billions of Russian Roubles | Commercial loans to legal entities | Specialised loans to legal entities | Consumer and other loans to individuals | Mortgage loans to individuals | Car loans to individuals | Total |
|---|---|--|--|-------------------------------------|--------------------------------|-------|
| Provision for loan impairment | | | | | | |
| as at 1 April 2011 | 302,8 | 307,0 | 36,0 | 29,1 | 3,4 | 678,3 |
| (Net recovery of provision) / net provision charge for loan impairment during the | | | | | | |
| reporting period | (1,6) | (8,1) | 1,0 | 0,8 | (0,1) | (8,0) |
| Foreign currencies translation Loans and advances written off | (0,4) | (1,4) | (0,2) | (0,3) | - | (2,3) |
| during the reporting period | (2,1) | (5,4) | (0,3) | (0,3) | - | (8,1) |
| Provision for loan impairment as at 30 June 2011 | 298,7 | 292,1 | 36,5 | 29,3 | 3,3 | 659,9 |



7 Loans and Advances to Customers (Continued)

Renegotiated loans. Information on loans whose terms have been renegotiated, as at 30 June 2012, 31 March 2012 and 31 December 2011 is presented in the table below. It shows the amount of renegotiated loans before provision for loan impairment.

Camananaial Casaislisad

| | Commercial | Specialised | Consumer | | | |
|---------------------------------|------------|-------------|-------------|-------------|-------------|---------|
| | loans to | loans to | and other | Mortgage | Car loans | |
| | legal | legal | loans to | loans to | to | |
| In billions of Russian Roubles | entities | entities | individuals | individuals | individuals | Total |
| | | | | | | |
| 30 June 2012: | | | | | | |
| (Unaudited) | | | | | | |
| Not past due collectively | | | | | | |
| assessed loans | 527,5 | 322,1 | 7,5 | 8,3 | 0,5 | 865,9 |
| Other renegotiated loans | 90,1 | 45,4 | 3,3 | 6,2 | 0,6 | 145,6 |
| Total renegotiated loans before | | | | | | |
| provision for loan impairment | 617,6 | 367,5 | 10,8 | 14,5 | 1,1 | 1 011,5 |
| | | | | | | |
| 31 March 2012: | | | | | | |
| (Unaudited) | | | | | | |
| Not past due collectively | | | | | | |
| assessed loans | 513,1 | 317,5 | 6,9 | 8,4 | 0,5 | 846,4 |
| Other renegotiated loans | 90,4 | 52,6 | 3,2 | 5,9 | 0,7 | 152,8 |
| Total renegotiated loans before | | | | | | |
| provision for loan impairment | 603,5 | 370,1 | 10,1 | 14,3 | 1,2 | 999,2 |
| | | | | | | |
| 31 December 2011: | | | | | | |
| Not past due collectively | | | | | | |
| assessed loans | 552,0 | 329,5 | 7,0 | 5,4 | 0,5 | 894,4 |
| Other renegotiated loans | 85,1 | 42,1 | 3,3 | 6,0 | 0,7 | 137,2 |
| Total renegotiated loans before | | | | | | |
| provision for loan impairment | 637,1 | 371,6 | 10,3 | 11,4 | 1,2 | 1 031,6 |
| | | | | | | |

Investments in finance lease. Included in specialised loans to legal entities are net investments in finance lease. The analysis of net investments in finance lease as at 30 June 2012 and as at 31 December 2011 is as follows:

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|--|--------------------------------|---------------------|
| Gross investment in finance lease Unearned future finance income on finance lease | 135,5 (45,3) | 134,9 (46,6) |
| Net investment in finance lease before provision for impairment | 90,2 | 88,3 |
| Less provision for impairment | (2,6) | (2,3) |
| Net investment in finance lease after provision for impairment | 87,6 | 86,0 |



7 Loans and Advances to Customers (Continued)

The contractual maturity analysis of net investments in finance lease as at 30 June 2012 is as follows:

| (Unaudited) In billions of Russian Roubles | Net investment in finance lease before provision for impairment | Provision for impairment | Net investment in finance lease after provision for impairment |
|---|---|--------------------------|--|
| Not later than 1 year | 27,6 | (8,0) | 26,8 |
| Later than 1 year but not later than 5 years | 50,0 | (1,4) | 48,6 |
| Later than 5 years | 12,6 | (0,4) | 12,2 |
| Total as at 30 June 2012 | 90,2 | (2,6) | 87,6 |

The contractual maturity analysis of net investments in finance lease as at 31 December 2011 is as follows:

| In billions of Russian Roubles | Net investment in finance lease before provision for impairment | Provision for impairment | Net investment in finance lease after provision for impairment |
|--|---|--------------------------|--|
| Not later than 1 year | 26,6 | (0,7) | 25,9 |
| Later than 1 year but not later than 5 years | 48,9 | (1,3) | 47,6 |
| Later than 5 years | 12,8 | (0,3) | 12,5 |
| Total as at 31 December 2011 | 88,3 | (2,3) | 86,0 |

The analysis of minimal finance lease receivables as at 30 June 2012 and as at 31 December 2011 per contractual maturity is as follows:

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|--|--------------------------------|---------------------|
| Not later than 1 year | 29,3 | 28,5 |
| Later than 1 year but not later than 5 years Later than 5 years | 73,1 33,1 | 72,0 34,4 |
| Total | 135,5 | 134,9 |



7 Loans and Advances to Customers (Continued)

Economic sector risk concentration. Economic sector risk concentrations within the customer loan portfolio as at 30 June 2012 and as at 31 December 2011 are as follows:

| | 30 June 2012 (Unaudited) | | 31 December 2011 | |
|--|--------------------------------|-------|---------------------|-------|
| In billions of Russian Roubles | Amount | % | Amount | % |
| Individuals | 2 328,4 | 24.7 | 1 805,6 | 21.5 |
| Services | 1 800,1 | 19.1 | 1 658,5 | 19.8 |
| Trade | 1 217,5 | 12.9 | 1 134,8 | 13.5 |
| Food and agriculture | 723,3 | 7.7 | 703,9 | 8.4 |
| Energy | 431,7 | 4.6 | 379,9 | 4.5 |
| Telecommunications | 377,4 | 4.0 | 332,0 | 4.0 |
| Machine building | 377,0 | 4.0 | 355,6 | 4.2 |
| Chemical industry | 373,4 | 4.0 | 340,2 | 4.1 |
| Metallurgy | 371,4 | 3.9 | 299,4 | 3.6 |
| Construction | 368,6 | 3.9 | 451,3 | 5.4 |
| Transport, aviation, space industry | 341,9 | 3.6 | 285,4 | 3.4 |
| Government and municipal bodies | 245,7 | 2.6 | 268,1 | 3.2 |
| Oil and gas | 173,8 | 1.8 | 164,7 | 2.0 |
| Timber industry | 66,4 | 0.7 | 50,4 | 0.6 |
| Other | 227,6 | 2.5 | 152,4 | 1.8 |
| Total loans and advances to customers before | | | | |
| provision for loan impairment | 9 424,2 | 100.0 | 8 382,2 | 100.0 |

[&]quot;Services" category includes financial, insurance and other service companies, as well as loans granted to holding and multi-industry companies.

As at 30 June 2012 the Group had 20 largest corporate borrowers with aggregated loan amounts due from each of these borrowers exceeding RR 54,1 billion (31 December 2011: 20 largest borrowers with loan amounts due from each of these borrowers exceeding RR 47,9 billion). The total aggregate amount of these loans was RR 2 034,2 billion or 21.6% of the total gross loan portfolio of the Group (31 December 2011: RR 1 956,2 billion or 23.3%).



8 Securities Pledged under Repurchase Agreements

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| | (Citable Control | |
| Trading securities pledged under repurchase agreements | | |
| Corporate shares | 30,2 | 34,3 |
| Russian Federation Eurobonds | 9,6 | 7,0 |
| Municipal and subfederal bonds | 3,1 | - |
| Corporate bonds | 1,4 | 6,1 |
| Foreign government bonds | 0,7 | - |
| Federal loan bonds (OFZ bonds) | 0,6 | 0,4 |
| Investments in mutual funds | - | 0,3 |
| Total trading securities pledged under repurchase agreements | 45,6 | 48,1 |
| Securities designated at fair value through profit or loss pledged under repurchase | | |
| agreements Federal loan bonds (OFZ bonds) | 7,3 | 8,1 |
| Corporate shares | 7,5 | 1,3 |
| Total securities designated at fair value through profit or loss pledged under | - | 1,3 |
| repurchase agreements | 7,3 | 9,4 |
| Investment securities available for sale pledged under repurchase agreements | | |
| Federal loan bonds (OFZ bonds) | 118,1 | 25,5 |
| Corporate bonds | 78,0 | 30,8 |
| Russian Federation Eurobonds | 34,8 | 29,4 |
| Corporate shares | 9,6 | 20,1 |
| Municipal and subfederal bonds | 3,4 | - |
| Foreign government bonds | - | 0,3 |
| Total investment securities available for sale pledged under repurchase agreements | 243,9 | 106,1 |
| Investment securities held to maturity pledged under repurchase agreements | | |
| Federal loan bonds (OFZ bonds) | 185,8 | 136,4 |
| Municipal and subfederal bonds | 49,1 | , - |
| Corporate bonds | 32,6 | 0,8 |
| Total investment securities held to maturity pledged under repurchase agreements | 267,5 | 137,2 |
| Total securities pledged under repurchase agreements | 564,3 | 300,8 |

As at 30 June 2012 included in Securities pledged under repurchase agreements are securities pledged under sale and repurchase agreements with corporate customers; correspondent deposits are included in Due to corporate customers in the amount of RR 28,3 billion (31 December 2011: 38,1 billion). Refer to Note 12.

Included in Securities pledged under repurchase agreements are also securities pledged under sale and repurchase agreements with banks; correspondent deposits are included in Due to other banks in the amount of RR 493,7 billion (31 December 2011: RR 220,9 billion).



9 Investment Securities Available for Sale

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| Corporate bonds | 319,4 | 320,3 |
| Federal loan bonds (OFZ bonds) | 299,2 | 410,9 |
| Russian Federation Eurobonds | 70,2 | 23,6 |
| Foreign government bonds | 49,8 | 22,0 |
| Municipal and subfederal bonds | 40,1 | 47,6 |
| Total debt investment securities available for sale | 778,7 | 824,4 |
| Corporate shares | 40,3 | 60,1 |
| Total investment securities available for sale | 819,0 | 884,5 |

10 Investment Securities Held to Maturity

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|--|--------------------------------|---------------------|
| Corporate bonds | 100,6 | 130,1 |
| Federal loan bonds (OFZ bonds) | 23,7 | 74,7 |
| Municipal and subfederal bonds | 22,9 | 79,6 |
| Foreign government bonds | 0,6 | 0,1 |
| Promissory notes | · - | 2,0 |
| Total investment securities held to maturity | 147,8 | 286,5 |



11 Other Assets

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| Other financial assets | | |
| Receivables on plastic cards settlements | 67,2 | 78,8 |
| Derivative financial instruments | 63,6 | 78,8 51,1 |
| Settlements on operations with securities | 16,0 | 15,2 |
| Settlements on currency conversion operations | 6,7 | 6,5 |
| Accrued fees and commissions | 4,2 | 3,9 |
| Trade receivables | 2,6 | 2,7 |
| Funds in settlement | 0,3 | 0,2 |
| Other financial assets | 8,6 | 6,9 |
| Provision for impairment of other financial assets | (2,5) | (2,2) |
| Total other financial assets | 166,7 | 163,1 |
| Other non-financial assets | | |
| Precious metals | 68,9 | 66,0 |
| Inventory of non-banking subsidiaries | 50,7 | 12,7 |
| Prepayments for premises and other assets | 39,7 | 29,9 |
| Goodwill | 20,4 | 15,1 |
| Intangible assets acquired through business combinations | 15,1 | 12,2 |
| Investment property | 12,9 | 11,8 |
| Non-exclusive licences | 9,0 | 8,9 |
| Tax settlements (other than on income) | 4,6 | 9,8 |
| Prepaid expenses | 4,5 | 3,8 |
| Investments in associates | 4,2 | 4,7 |
| Prepayment on income tax | 2,6 | 1,5 |
| Non-current assets held for sale and assets of the disposal group | 0,1 | 14,4 |
| Other non-financial assets | 27,6 | 10,0 |
| Provision for impairment of other non-financial assets | (5,5) | (3,9) |
| Total other non-financial assets | 254,8 | 196,9 |
| Total other assets | 421,5 | 360,0 |



12 Due to Individuals and Corporate Customers

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|--|--------------------------------|---------------------|
| · | | |
| Individuals: | | |
| - Current/demand accounts | 1 157,1 | 1 077,0 |
| - Term deposits | 5 018,3 | 4 649,3 |
| Total due to individuals | 6 175,4 | 5 726,3 |
| State and public organisations: | | |
| - Current/settlement accounts | 122,0 | 142,2 |
| - Term deposits | 165,8 | 39,6 |
| Total due to state and public organisations | 287,8 | 181,8 |
| Other corporate customers: | | |
| - Current/settlement accounts | 1 216,1 | 1 230,1 |
| - Term deposits | 1 089,6 | 793,9 |
| Total due to other corporate customers | 2 305,7 | 2 024,0 |
| Total due to corporate customers | 2 593,5 | 2 205,8 |
| Total due to individuals and corporate customers | 8 768,9 | 7 932,1 |

Economic sector concentrations within customer accounts are as follows:

| | | 31 December 2011 | | |
|--|---------|---------------------|---------|-------|
| In billions of Russian Roubles | Amount | (Unaudited) % | Amount | % |
| Individuals | 6 175,4 | 70.4 | 5 726,3 | 72.2 |
| Services | 677,2 | 7.7 | 450,2 | 5.7 |
| Oil and gas | 419,5 | 4.8 | 311,9 | 3.9 |
| Trade | 316,1 | 3.6 | 305,6 | 3.9 |
| Municipal bodies and state organisations | 178,4 | 2.0 | 58,3 | 0.7 |
| Machine building | 148,9 | 1.7 | 132,2 | 1.7 |
| Construction | 139,0 | 1.6 | 182,7 | 2.3 |
| Energy | 136,7 | 1.6 | 122,2 | 1.5 |
| Transport, aviation, space industry | 99,3 | 1.1 | 79,7 | 1.0 |
| Chemical | 71,1 | 0.8 | 56,3 | 0.7 |
| Food and agriculture | 67,4 | 0.8 | 61,7 | 0.8 |
| Metallurgy | 63,1 | 0.7 | 43,3 | 0.5 |
| Telecommunications | 56,9 | 0.6 | 48,7 | 0.6 |
| Timber industry | 21,7 | 0.2 | 17,2 | 0.2 |
| Other | 198,2 | 2.4 | 335,8 | 4.3 |
| Total due to individuals and corporate | | | | |
| customers | 8 768,9 | 100.0 | 7 932,1 | 100.0 |



12 Due to Individuals and Corporate Customers (Continued)

As at 30 June 2012 included in term deposits of corporate customers are deposits in the amount of RR 28,3 billion (31 December 2011: RR 38,1 billion) received under sale and repurchase agreements with corporate customers. Fair value of securities collateralised under these agreements amounted to RR 32,9 billion and was included in securities pledged under repurchase agreements (31 December 2011: RR 46,1 billion). Refer to Note 8.

Included in term deposits of corporate customers are deposits in the amount of RR 1,2 billion (31 December 2011: RR 3,9 billion) under sale and repurchase agreements which are collateralised with securities of clients. Fair value of such securities totalled RR 1,3 billion (31 December 2011: RR 5,1 billion).

As at 30 June 2012 included in Due to corporate customers are deposits of RR 79,6 billion (31 December 2011: RR 95,0 billion) held as collateral for irrevocable commitments under import letters of credit. Refer to Note 23.

As at 30 June 2012 the Group had 20 largest customers with balances above RR 12,5 billion (31 December 2011: 20 customers with balances above RR 11,5 billion). The aggregate balance of these customers was RR 875,7 billion (31 December 2011: RR 621,1 billion) or 10.0% (31 December 2011: 7.8%) of total due to individuals and corporate customers.

13 Debt Securities in Issue

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| | | |
| Loan participation notes issued under the MTN programme | 277,5 | 169,6 |
| Promissory notes | 108,0 | 77,2 |
| Savings certificates | 76,4 | 9,8 |
| Other bonds issued | 20,2 | 9,9 |
| Structured notes | 1,4 | 1,5 |
| Deposits certificates | 0,2 | 0,7 |
| Total debt securities in issue | 483,7 | 268,7 |

In February 2012 the Group issued the eighth series of loan participation notes under the MTN issuance programme in the amount of USD 1 billion equivalent to RR 30,2 billion as at the date of issue. The notes mature in February 2017 and have contractual fixed interest rate of 5.0% p.a. As at 30 June 2012 the notes were accounted for at amortised cost of RR 33,4 billion; the effective interest rate on the notes was 5.1% p.a. In August 2012 the Group issued additional notes for USD 0,3 bilion (equivalent to RR 9,6 billion as at the date of issue) which form a single series with the eighth series issue and have the same interest rate and maturity. Refer to Note 28.

In February 2012 the Group issued the ninth series of loan participation notes under the MTN issuance programme in the amount of USD 0,75 billion equivalent to RR 22,7 billion as at the date of issue. The notes mature in February 2022 and have contractual fixed interest rate of 6.1% p.a. As at 30 June 2012 the notes were accounted for at amortised cost of RR 25,2 billion; the effective interest rate on the notes was 6.2% p.a. In July 2012 the Group issued additional notes for USD 0,75 billion (equivalent to RR 24,3 billion as at the date of issue) which form a single series with the ninth series issue and have the same interest rate and maturity. Refer to Note 28.

In March 2012 the Group issued the tenth series of loan participation notes under the MTN issuance programme in the amount of CHF 0,41 billion equivalent to RR 13,2 billion as at the date of issue. The notes mature in September 2015 and have contractual fixed interest rate of 3.1% p.a. As at 30 June 2012 the notes were accounted for at amortised cost of RR 14,2 billion; the effective interest rate on the notes was 3.2% p.a.



13 Debt Securities in Issue (continued)

In June 2012 the Group issued the eleventh series of loan participation notes under the MTN issuance programme in the amount of USD 1 billion equivalent to RR 32,8 billion as at the date of issue. The notes mature in June 2019 and have contractual fixed interest rate of 5.2% p.a. As at 30 June 2012 the notes were accounted for at amortised cost of RR 32,8 billion; the effective interest rate on the notes was 5.3% p.a.

Other bonds issued represent interest-bearing securities issued by the Group, denominated in Belorussian Roubles, Kazakh Tenge, US Dollars and Euro.

14 Other Liabilities

| In billions of Russian Roubles | 30 June 2012 (Unaudited) | 31 December 2011 |
|---|--------------------------------|---------------------|
| in billions of Russian Roubles | (Ollaudited) | |
| Other financial liabilities | | |
| Short position on securities | 59,4 | 67,4 |
| Payables on plastic card settlements | 48,2 | 45,8 |
| Derivative financial instruments | 34,5 | 26,7 |
| Settlements on operations with securities | 26,3 | 10,5 |
| Funds in settlement | 15,9 | 10,1 |
| Trade payables | 9,4 | 13,1 |
| Deposit insurance system fees payable | 5,8 | 5,2 |
| Deferred consideration on acquisition of Troika Dialog Group Ltd. | 3,7 | 36,1 |
| Deferred commissions received on guarantees issued | 1,3 | 1,4 |
| Other | 11,0 | 6,5 |
| Total other financial liabilities | 215,5 | 222,8 |
| Other non-financial liabilities | | |
| Accrued employee benefit costs | 41,1 | 17,9 |
| Taxes payable other than on income | 14,6 | 9,5 |
| Advances received | 1,2 | 1,8 |
| Income tax payable | 0,4 | 1,5 |
| Deferred gains on initial recognition of financial instruments | 0,8 | 0,8 |
| Liabilities of the disposal group | - | 8,5 |
| Other | 5,9 | 2,4 |
| Total other non-financial liabilities | 64,0 | 42,4 |
| Total other liabilities | 279,5 | 265,2 |



15 Interest Income and Expense

| (Unaudited) | Six months ended 30 June Three months ended | | | ed 30 June |
|---|---|---------|--------|------------|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 |
| | | | | |
| Interest income | | | | |
| Interest income on financial assets carried at | | | | |
| amortised cost and on financial assets | | | | |
| available for sale: | | | | |
| - Loans and advances to customers | 466,8 | 346,0 | 244,5 | 176,4 |
| - Debt investment securities available for sale | 32,8 | 35,0 | 16,7 | 16,9 |
| - Debt investment securities held to maturity | 14,7 | 12,8 | 7,3 | 6,8 |
| - Due from other banks | 3,1 | 4,0 | 1,4 | 2,0 |
| - Correspondent accounts with other banks | 0,2 | - | - | - |
| | 517,6 | 397,8 | 269,9 | 202,1 |
| Interest income on financial assets carried at | | | | |
| fair value through profit or loss: | | | | |
| - Debt trading securities | 2,2 | 2,1 | 0,7 | 1,0 |
| - Debt trading securities - Debt securities designated at fair value | ۷,۷ | 2,1 | 0,7 | 1,0 |
| through profit or loss | 1,0 | 2,0 | 0,5 | 1,0 |
| through profit of loss | 3,2 | 4,1 | 1,2 | 2,0 |
| | 3,2 | 7,1 | 1,2 | 2,0 |
| Total interest income | 520,8 | 401,9 | 271,1 | 204,1 |
| _ | | | | |
| Interest expense | | | | |
| Term deposits of individuals | (109,7) | (95,8) | (57,0) | (46,8) |
| Term deposits of legal entities | (26,1) | (11,2) | (14,4) | (6,1) |
| Term placements of other banks | (15,2) | (1,0) | (8,1) | (0,4) |
| Subordinated debt | (10,1) | (9,6) | (5,1) | (4,9) |
| Debt securities in issue | (8,9) | (6,2) | (5,1) | (3,0) |
| Current/settlement accounts of legal entities | (8,0) | (5,1) | (4,2) | (2,3) |
| Current/demand accounts of individuals | (3,7) | (2,0) | (2,0) | (0,6) |
| Other borrowed funds | (2,9) | (1,9) | (1,1) | (1,0) |
| Correspondent accounts of other banks | (0,6) | (0,2) | (0,4) | (0,1) |
| | | | | |
| Total interest expense | (185,2) | (133,0) | (97,4) | (65,2) |
| Evanges directly attributable to denosit | | | | |
| Expenses directly attributable to deposit insurance | (11,4) | (9,7) | (5,8) | (4,9) |
| modiance | (11,4) | (3,7) | (3,0) | (4,3) |
| Net interest income | 324,2 | 259,2 | 167,9 | 134,0 |
| | , | ,- | /- | ,- |



16 Fee and Commission Income and Expense

| (Unaudited) | Six months ended | Three months end | ed 30 June | |
|--|------------------|------------------|------------|--------------|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 |
| | | | | |
| Fee and commission income | | | | |
| Cash and settlements transactions with | | | | |
| individuals | 22,1 | 20,8 | 11,7 | 11,0 |
| Plastic cards operations | 21,7 | 13,9 | 11,8 | 7 , 5 |
| Cash and settlements transactions with legal | | | | |
| entities | 21,5 | 19,4 | 11,5 | 10,5 |
| Agent commissions on selling insurance | | | | |
| contracts | 8,8 | 6,3 | 5,0 | 3,5 |
| Guarantees issued | 3,1 | 1,6 | 1,7 | 0,9 |
| Operations with foreign currencies | 3,0 | 3,0 | 1,7 | 1,6 |
| Cash collection | 2,3 | 2,2 | 1,2 | 1,2 |
| Transactions with securities | 1,2 | 0,5 | 0,7 | 0,2 |
| Other | 1,6 | 1,1 | 0,8 | 0,6 |
| Total fee and commission income | 85,3 | 68,8 | 46,1 | 37,0 |
| Fee and commission expense | | | | |
| Settlement transactions | (4,8) | (3,1) | (2,7) | (1,7) |
| Operations with foreign currencies | (0,2) | (0,2) | (0,1) | (0,1) |
| Cash collection | (0,1) | (0,1) | - | (0,1) |
| Other | (1,9) | (1,3) | (0,8) | (0,6) |
| | (=/-/ | (-/-/ | (-7-7 | (-,-, |
| Total fee and commission expense | (7,0) | (4,7) | (3,6) | (2,5) |
| Net fee and commission income | 78,3 | 64,1 | 42,5 | 34,5 |

17 Net Gains Arising from Trading in Foreign Currencies, Operations with Foreign Currency Derivatives and Foreign Exchange Translation Gains

| (Unaudited) | Six months ende | d 30 June | Three months end | ed 30 June |
|--|-----------------|-----------|------------------|------------|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 |
| Net gains/(losses) arising from trading in foreign | | | (0.4) | |
| currencies | 0,5 | 2,8 | (0,1) | 1,1 |
| Net foreign exchange translation gains/(losses) Net (losses)/gains from operations with foreign | 6,0 | (25,3) | 13,0 | (15,3) |
| currency derivatives | (5,1) | 26,2 | (7,9) | 17,9 |
| Total net gains arising from trading in foreign | | | | |
| currencies, operations with foreign currency derivatives and foreign exchange translation | 1,4 | 3,7 | 5,0 | 3,7 |



18 Operating Expenses

| (Unaudited) | Six months ended 30 June | | Three months ended 30 June | | |
|---|--------------------------|-------|----------------------------|------|--|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 | |
| | | | | | |
| Staff costs | 118,7 | 98,6 | 61,4 | 51,1 | |
| Depreciation of premises and equipment | 27,9 | 19,7 | 14,3 | 10,2 | |
| Repairs and maintenance of premises and | | | | | |
| equipment | 11,7 | 9,6 | 6,8 | 5,7 | |
| Administrative expenses | 11,4 | 8,3 | 7,4 | 4,9 | |
| Taxes other than on income | 7,9 | 5,0 | 4,6 | 3,2 | |
| Operating lease expenses for premises and | | | | | |
| equipment | 6,5 | 4,5 | 3,5 | 2,4 | |
| Telecommunication expenses | 4,9 | 3,5 | 3,3 | 2,2 | |
| Advertising and marketing services | 3,7 | 1,3 | 2,5 | 0,8 | |
| Consulting and assurance services | 1,6 | 0,6 | 0,9 | 0,4 | |
| Other | 11,0 | 4,2 | 4,5 | 3,0 | |
| Total operating expenses | 205,3 | 155,3 | 109,2 | 83,9 | |

19 Earnings per Share

Basic earnings per share is calculated by dividing the profit attributable to shareholders of the Bank by the weighted average number of ordinary shares in issue during the period, excluding treasury shares. The Bank has no dilutive potential ordinary shares; therefore the diluted earnings per share equals the basic earnings per share.

| (Unaudited) | Six months ende | d 30 June | Three months end | Three months ended 30 June | |
|--|-----------------|-----------|------------------|----------------------------|--|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 | |
| Profit for the reporting period attributable to | | | | | |
| the shareholders of the Bank | 175,6 | 176,5 | 83,4 | 89,7 | |
| Less preference dividends declared | (2,6) | (1,2) | (2,6) | (1,2) | |
| Profit attributable to the ordinary shareholders of the Bank | 173,0 | 175,3 | 80,8 | 88,5 | |
| Weighted average number of ordinary shares in issue (billions) | 21,5 | 21,6 | 21,5 | 21,6 | |
| Earnings per ordinary share, basic and diluted (expressed in RR per share) | 8,03 | 8,12 | 3,75 | 4,10 | |



20 Dividends

| (Unaudited) | Six month 30 June | | s ended 2011 | |
|---|----------------------|------------|-----------------|------------|
| In billions of Russian Roubles | Ordinary | Preference | Ordinary | Preference |
| Dividends payable at 1 January Dividends declared during the six months ended | 0,1 | - | 0,1 | - |
| 30 June | 44,9 | 2,6 | 19,8 | 1,2 |
| Dividends paid during the six months ended 30 June | (44,6) | (2,5) | (14,9) | (0,5) |
| Dividends payable as at 30 June | 0,4 | 0,1 | 5,0 | 0,7 |
| Dividends per share declared during the reporting period (RR per share) | 2,08 | 2,71 | 0,92 | 1,15 |

All dividends were declared and paid in Russian Roubles.

21 Segment Analysis

For the purposes of management the Group is divided into operating segments of activity – central head office, 17 regional head offices and subsidiaries – which are defined on the basis of organizational structure of the Group and geographical areas. The principal activity of all operating segments is banking operations. For the purposes of presentation in these condensed interim consolidated financial statements the operating segments are aggregated in the following reportable segments:

Moscow, including:

- Central head office of the Group,
- Regional head office of Moscow,
- Subsidiaries of the Group located in the region.

• Central and Northern regions of European part of Russia, including:

Regional head offices:

- Severny Yaroslavl,
- Severo-Zapadny Saint-Petersburg,
- Tsentralno-Chernozemny Voronezh,
- Srednerussky Moscow;

Subsidiaries of the Group located in the region.

Volga region and South of European part of Russia, including:

Regional head offices:

- Volgo-Vyatsky Nizhniy Novgorod,
- Povolzhsky Samara,
- Severo-Kavkazsky Stavropol,
- Yugo-Zapadny Rostov-on-Don,

Subsidiaries of the Group located in the region.



21 Segment Analysis (Continued)

Ural, Siberia and Far East of Russia, including:

Regional head offices:

- Zapadno-Uralsky Perm,
- Uralsky Ekaterinburg,
- Sibirsky Novosibirsk,
- Zapadno-Sibirsky Tumen,
- Severo-Vostochny Magadan,
- Dalnevostochny Khabarovsk,
- Vostochno-Sibirsky Krasnoyarsk,
- Baikalsky Irkutsk,

Subsidiaries of the Group located in the region.

Other countries, including:

- Subsidiaries located in CIS (Ukraine, Kazakhstan, Belarus),
- Subsidiaries located in Austria and Switzerland,
- Subsidiaries of Volksbank International AG ("VBI") located in Central and Eastern Europe,
- Companies of Troika Dialog Group Ltd. located in the USA, the United Kingdom, Cyprus and certain other jurisdictions,
- A branch office in India.

The Management of the Group analyses operating results of every segment of activity for the purposes of making decision about allocation of resources and assessment of segments' business results. The segments' reporting and operating results which are provided to the Management of the Group for analysis are prepared under Russian accounting standards, except the segments' reporting of the subsidiaries which is prepared under International Financial Reporting Standards.

Intersegment operations are performed on the basis of internal transfer pricing rates which are established, approved and regularly revised by the Management of the Group.

The subsidiaries' activity is controlled by the Group integrally.

Segment reporting of the Group's assets and liabilities as at 30 June 2012 is as follows:

| (Unaudited) In billions of Russian Roubles | Moscow | Central and Northern regions of European part of Russia | Volga region and South of European part of Russia | Ural, Siberia and Far East of Russia | Other countries | Total |
|--|---------|---|--|--|--------------------|----------|
| Total assets | 5 721,4 | 1 971,4 | 1 680,4 | 2 362,6 | 739,9 | 12 475,7 |
| Total liabilities | 4 793,0 | 2 148,2 | 1 529,9 | 1 978,7 | 597,9 | 11 047,7 |



21 Segment Analysis (Continued)

Segment reporting of the Group's assets and liabilities as at 31 December 2011 is as follows:

| In billions of Russian Roubles | Moscow | Central and Northern regions of European part of Russia | Volga region and South of European part of Russia | Ural, Siberia and Far East of Russia | Other countries | Total |
|-----------------------------------|---------|---|--|--|--------------------|----------|
| Total assets | 4 849,0 | 1 877,8 | 1 530,8 | 2 110,4 | 445,5 | 10 813,5 |
| Total liabilities | 3 825,7 | 2 045,3 | 1 434,0 | 1 876,4 | 349,5 | 9 530,9 |

Reconciliation of total assets and total liabilities as per the reportable segments with the Group's total assets and total liabilities under IFRS as of 30 June 2012 and 31 December 2011 is as follows:

| In billions of Russian Roubles | Total assets | | Total liabilities | | | | | | |
|--|--------------------------------|---------------------|--------------------------------|---------------------|--------------------------------------|----------|----------|----------|---------|
| | 30 June 2012 (Unaudited) | 31 December 2011 | 30 June 2012 (Unaudited) | 31 December 2011 | | | | | |
| | | | | | Total amount per segment information | 12 475,7 | 10 813,5 | 11 047,7 | 9 530,9 |
| | | | | | Adjustment of provisions | 92,6 | 73,0 | (16,8) | (17,2) |
| Additional interest accrued on loans | 4,0 | 4,2 | - | 0,5 | | | | | |
| Deferred commission income on loans | (24,4) | (25,5) | 0,2 | 0,7 | | | | | |
| Adjustment of depreciation and cost or revalued amount of premises and equipment including | | | | | | | | | |
| effect of deferred tax | (64,7) | (51,2) | (2,1) | 3,4 | | | | | |
| Loaned repo securities | (55,5) | - | (55,5) | - | | | | | |
| Accounting for derivatives at fair value | 1,2 | 17,4 | 0,6 | 17,2 | | | | | |
| Adjustment of income tax | 1,2 | - | 13,8 | 18,9 | | | | | |
| Staff expenses accrued related to the reporting period (bonuses, annual leave, pension | | | | | | | | | |
| liabilities) | 0,3 | 0,2 | 23,0 | 13,8 | | | | | |
| Deferred comission income on guarantees | - | - | 1,3 | 1,3 | | | | | |
| Other adjustments | 3,4 | 3,5 | 6,2 | (2,4) | | | | | |
| The Group's total amount under IFRS | 12 433,8 | 10 835,1 | 11 018,4 | 9 567,1 | | | | | |



21 Segment Analysis (Continued)

Segment reporting of the Group's income and expenses for the six months ended 30 June 2012 is as follows:

| | | Central and Northern | Volga region | | | |
|--|--------|-------------------------|----------------|---------------|-----------|---------|
| | | regions of | and South of | Ural, Siberia | | |
| (Unaudited) | | European | European | and Far East | Other | |
| In billions of Russian Roubles | Moscow | part of Russia | part of Russia | of Russia | countries | Total |
| Interest income | 193,6 | 96,0 | 83,4 | 115,9 | 24,3 | 513,2 |
| Interest expense | (84,0) | (35,4) | (24,7) | (31,1) | (9,8) | (185,0) |
| Inter-segment (expense)/income | (10,2) | 13,6 | (0,3) | (3,1) | - | - |
| Fee and commission income | 21,2 | 20,5 | 17,4 | 25,6 | 4,0 | 88,7 |
| Fee and commission expense | (1,8) | (1,3) | (1,0) | (1,8) | (1,3) | (7,2) |
| Net gains/(losses) arising from | | | | | | |
| securities | 5,1 | - | - | - | (3,1) | 2,0 |
| Net gains arising from trading in | | | | | | |
| foreign currencies, operations with | | | | | | |
| foreign currency derivatives and | | | | | | |
| foreign exchange translation | 5,0 | 1,9 | 1,1 | 1,2 | 1,0 | 10,2 |
| Net gains arising from operations | | | | | | |
| with other derivatives | 0,3 | - | - | - | 1,4 | 1,7 |
| Net gains arising from operations | | | | | | |
| with precious metals | 0,5 | 0,2 | 0,2 | 0,3 | 0,2 | 1,4 |
| Other net operating gains/ (losses) | 2,9 | (1,4) | (2,7) | 5,1 | 2,1 | 6,0 |
| Operating income before recovery of provision / provision charge for loan impairment | 132,6 | 94,1 | 73,4 | 112,1 | 18,8 | 431,0 |
| (Net provision charge) / net recovery of provision for loan impairment | (5,5) | (3,8) | 4,7 | 4,3 | (3,0) | (3,3) |
| Operating income | 127,1 | 90,3 | 78,1 | 116,4 | 15,8 | 427,7 |
| Operating expenses | (60,5) | (38,7) | (32,4) | (51,3) | (11,6) | (194,5) |
| Profit before tax (Segment result) | 66,6 | 51,6 | 45,7 | 65,1 | 4,2 | 233,2 |
| Other disclosures | | | | | | |
| Capital expenditure incurred | | | | | | |
| (additions of fixed assets) | 8,0 | 6,8 | 6,2 | 9,2 | 1,1 | 31,3 |
| Depreciation of premises and equipment | (6,5) | (3,4) | (3,0) | (4,4) | (2,6) | (19,9) |



21 Segment Analysis (Continued)

Segment reporting of the Group's income and expenses for the three months ended 30 June 2012 is as follows:

| (Unaudited) In billions of Russian Roubles | Moscow | Central and Northern regions of European part of Russia | Volga region and South of European part of Russia | Ural, Siberia and Far East of Russia | Other countries | Total |
|--|--------|---|--|--|--------------------|---------|
| Interesting and | 00.7 | 40.0 | 42.6 | 60.2 | 12.2 | 265.6 |
| Interest income | 99,7 | 49,8 | 43,6 | 60,3 | 12,2 | 265,6 |
| Interest expense | (45,1) | (18,5) | (12,8) | (16,3) | (4,6) | (97,3) |
| Inter-segment income/ (expense) | - | 5,3 | (1,6) | (3,7) | - | - |
| Fee and commission income | 11,5 | 11,0 | 9,4 | 14,0 | 2,2 | 48,1 |
| Fee and commission expense Net gains/ (losses) arising from | (0,9) | (0,7) | (0,6) | (1,0) | (0,5) | (3,7) |
| securities | 2,1 | - | - | - | (4,6) | (2,5) |
| Net gains arising from trading in foreign currencies, operations with foreign currency derivatives and | | | | | | 40.7 |
| foreign exchange translation | 8,8 | 0,9 | 0,4 | 0,3 | 2,3 | 12,7 |
| Net gains/ (losses) arising from | | | | | () | () |
| operations with other derivatives | 0,7 | - | - | - | (1,4) | (0,7) |
| Net gains arising from operations | | | | | | |
| with precious metals | 0,3 | 0,1 | 0,1 | 0,2 | 0,6 | 1,3 |
| Other net operating (losses)/ gains | (3,1) | (2,9) | (3,4) | 2,1 | 1,6 | (5,7) |
| Operating income before recovery of provision / provision charge for loan impairment | 74,0 | 45,0 | 35,1 | 55,9 | 7,8 | 217,8 |
| Net recovery of provision/ (net provision charge) for loan impairment | 6,3 | 3,5 | 3,7 | (0,5) | (2,2) | 10,8 |
| Operating income | 80,3 | 48,5 | 38,8 | 55,4 | 5,6 | 228,6 |
| Operating expenses | (33,8) | (21,9) | (18,3) | (29,1) | (6,0) | (109,1) |
| Profit/(loss) before tax (Segment result) | 46,5 | 26,6 | 20,5 | 26,3 | (0,4) | 119,5 |
| Other disclosures | | | | | | |
| Capital expenditure incurred (additions of fixed assets) | 3,3 | 4,4 | 4,0 | 6,0 | 0,7 | 18,4 |
| Depreciation of premises and equipment | (3,5) | (1,7) | (1,5) | (2,2) | (2,1) | (11,0) |



21 Segment Analysis (Continued)

Segment reporting of the Group's income and expenses for the six months ended 30 June 2011 is as follows:

| (Unaudited) In billions of Russian Roubles | Moscow | Central and Northern regions of European part of Russia | Volga region and South of European part of Russia | Ural, Siberia and Far East of Russia | Other countries | Total |
|---|--------|---|--|--|--------------------|--------------|
| | 450.0 | 76.6 | 65.0 | 07.0 | 40.5 | 202.2 |
| Interest income | 153,0 | 76,6 | 65,9 | 87,2 | 10,5 | 393,2 |
| Interest expense | (53,7) | (29,8) | (20,7) | (24,7) | (4,0) | (132,9) |
| Inter-segment (expense)/income | (20,9) | 12,7 | 4,0 | 4,2 | - | - |
| Fee and commission income | 11,6 | 18,0 | 14,1 | 20,3 | 2,3 | 66,3 |
| Fee and commission expense | (0,9) | (1,0) | (0,9) | (1,5) | (0,5) | (4,8) |
| Net gains arising from securities | 6,7 | - | - | - | - | 6,7 |
| Net (losses)/gains arising from trading in foreign currencies, operations with foreign currency derivatives and foreign exchange | | | | | | |
| translation | (2,5) | 1,7 | 1,0 | 1,6 | 5,7 | 7 , 5 |
| Net losses arising from operations | | | | | | |
| with other derivatives | (1,1) | - | - | - | - | (1,1) |
| Net gains/(losses) arising from | | | | | | |
| operations with precious metals | 1,4 | 0,3 | 0,3 | 0,4 | (0,1) | 2,3 |
| Other net operating gains/(losses) | 12,3 | (0,1) | 1,3 | 0,2 | (0,5) | 13,2 |
| of provision / provision charge for loan impairment | 105,9 | 78,4 | 65,0 | 87,7 | 13,4 | 350,4 |
| Net recovery of provision/ (net provision charge) for loan impairment | 24,2 | 0,8 | (6,9) | 1,7 | (2,9) | 16,9 |
| Operating income | 130,1 | 79,2 | 58,1 | 89,4 | 10,5 | 367,3 |
| Operating expenses | (41,0) | (33,0) | (28,5) | (40,3) | (4,1) | (146,9) |
| Profit before tax (Segment result) | 89,1 | 46,2 | 29,6 | 49,1 | 6,4 | 220,4 |
| Other disclosures Capital expenditure incurred (additions of fixed assets) | 3,6 | 4,3 | 3,9 | 5,4 | 2,0 | 19,2 |
| Depreciation of premises and | 2,0 | .,5 | 2,3 | -,. | -,- | , <u>-</u> |
| equipment | (2,4) | (3,1) | (2,8) | (3,9) | (0,5) | (12,7) |



21 Segment Analysis (Continued)

Segment reporting of the Group's income and expenses for the three months ended 30 June 2011 is as follows:

| | | Central and Northern | Volga region | | | |
|--|--------|-------------------------|----------------|---------------|-----------|--------|
| | | regions of | and South of | Ural, Siberia | | |
| (Unaudited) | | European | European | and Far East | Other | |
| In billions of Russian Roubles | Moscow | part of Russia | part of Russia | of Russia | countries | Total |
| Interest income | 77,9 | 38,6 | 33,2 | 44,3 | 5,5 | 199,5 |
| Interest income | (26,9) | (14,2) | (10,0) | (11,9) | (2,0) | (65,0) |
| Inter-segment (expense)/income | (9,6) | 5,8 | 1,7 | 2,1 | - | - |
| Fee and commission income | 6,8 | 9,6 | 7,7 | 11,1 | 1,1 | 36,3 |
| Fee and commission expense | (0,5) | (0,5) | (0,5) | (0,8) | (0,2) | (2,5) |
| Net gains arising from securities | 3,9 | - | - | - | - | 3,9 |
| Net (losses)/gains arising from | • | | | | | ŕ |
| trading in foreign currencies, | | | | | | |
| operations with foreign currency | | | | | | |
| derivatives and foreign exchange | | | | | | |
| translation | (2,0) | 0,9 | 0,5 | 0,7 | 5,6 | 5,7 |
| Net losses arising from operations | | | | | | |
| with other derivatives | (0,2) | - | - | - | - | (0,2) |
| Net gains arising from operations | | | | | | |
| with precious metals | 0,6 | 0,2 | 0,2 | 0,2 | - | 1,2 |
| Other net operating gains/(losses) | 9,2 | 0,1 | 1,3 | (0,1) | (0,2) | 10,3 |
| of provision / provision charge for loan impairment | 59,2 | 40,5 | 34,1 | 45,6 | 9,8 | 189,2 |
| Net recovery of provision / (net provision charge) for loan impairment | 21,9 | 3,1 | (3,2) | (0,3) | (3,3) | 18,2 |
| impairment | 21,9 | 3,1 | (3,2) | (0,3) | (3,3) | 10,2 |
| Operating income | 81,1 | 43,6 | 30,9 | 45,3 | 6,5 | 207,4 |
| Operating expenses | (21,8) | (19,4) | (16,5) | (23,9) | (1,7) | (83,3) |
| Profit before tax (Segment result) | 59,3 | 24,2 | 14,4 | 21,4 | 4,8 | 124,1 |
| Other disclosures | | | | _ | | |
| Capital expenditure incurred | | | | | | |
| (additions of fixed assets) | 2,6 | 3,0 | 2,8 | 3,9 | 1,7 | 14,0 |
| Depreciation of premises and | 2,0 | 3,0 | 2,0 | 3,3 | Ι,/ | 14,0 |
| equipment | (1,1) | (1,5) | (1,4) | (1,9) | (0,3) | (6,2) |
| , r | (-/-/ | (=,5) | (-, -, | (-/-/ | (-/-/ | (-/-/ |



21 Segment Analysis (Continued)

Reconciliation of profit before tax for the reportable segments with the Group's income statement profit before tax under IFRS for the six months ended and for the three months ended 30 June 2012 and 30 June 2011 is as follows:

| (Unaudited) | Six months e | nded 30 June | Three months e | nded 30 June |
|--|--------------|--------------|----------------|--------------|
| In billions of Russian Roubles | 2012 | 2011 | 2012 | 2011 |
| Total amount per segment information | 233,2 | 220,4 | 119,5 | 124,1 |
| Adjustment of provisions | 12,9 | 8,8 | (1,0) | (11,3) |
| Staff expenses accrued related to the reporting period (bonuses, annual leave, pension | | | | |
| liabilities) | (11,9) | (9,6) | 0,4 | (1,3) |
| Differencies arising on securities' classification | 1,7 | 1,8 | (0,1) | 0,9 |
| Accounting for derivatives at fair value | 1,5 | (1,5) | (1,9) | (0,8) |
| Additional interest and deferred commission | | | | |
| income accrued on loans | 1,0 | 5,2 | 0,7 | 2,3 |
| Adjustment of depreciation and cost or revalued | | | | |
| amount of premises and equipment | (10,3) | (5,1) | (4,3) | (2,7) |
| Other adjustments | (0,6) | (1,2) | (0,6) | (0,1) |
| The Group's total amount under IFRS | 227,5 | 218,8 | 112,7 | 111,1 |

The differences shown above arise from classification variances as well as different accounting policies.

Adjustment of provisions is related to the difference between estimation methodology applied in statutory accounting records used as a basis for management reporting and estimation methodology according to IFRS.

Differences arising on securities' classification relate to gains/(losses) on revaluation of securities designated at fair value through profit or loss in IFRS reporting but classified as available for sale in statutory accounting records used as a basis for management reporting.

For the six months ended 30 June 2012 the Group's revenues from customers in the Russian Federation amounted to RR 614,0 billion (for the six months ended 30 June 2011: RR 480,7 billion); revenues from customers in all foreign countries from which the Group derives revenues amounted to RR 24,5 billion (for the six months ended 30 June 2011: RR 19,4 billion).

For the three months ended 30 June 2012 the Group's revenues from customers in the Russian Federation amounted to RR 323,8 billion (for the three months ended 30 June 2011: RR 248,2 billion); revenues from customers in all foreign countries from which the Group derives revenues amounted to RR 9,1 billion (for the three months ended 30 June 2011: RR 12,0 billion).

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group's total revenue during the six months and the three months ended 30 June 2012 and 30 June 2011.



22 Financial Risk Management

The risk management function within the Group is carried out in respect of major types of risks: credit, market, liquidity and operational risks. Market risk includes interest rate risk, equity risk and currency risk. The Group's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and limits. The operational risk management functions are intended to ensure proper functioning of internal policies and procedures to minimise operational risk.

The Group's risk management policies and procedures are consistent with those disclosed in the annual consolidated financial statements of the Group for the year ended 31 December 2011.

Currency Risk. Currency risk results from fluctuations in the prevailing foreign currency exchange rates. The Group is exposed to foreign exchange risk on open positions (mainly US dollar/RUB and EUR/RUB exchange rate fluctuations).

The table below summarizes the Group's exposure to foreign exchange risk in respect of monetary assets, liabilities and notional positions on currency derivatives as at 30 June 2012. Foreign exchange risk on forward and future contracts is represented by their notional positions. Foreign exchange options are disclosed in the amount that reflects theoretical sensitivity of their fair value to reasonable change in exchange rates.

| (Unaudited) | Russian | | | | |
|--|---------|---------|--------|-------|----------|
| In billions of Russian Roubles | Roubles | USD | Euro | Other | Total |
| | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 511,9 | 173,7 | 147,1 | 100,6 | 933,3 |
| Mandatory cash balances with central banks | 110,6 | 1,1 | 6,8 | 6,7 | 125,2 |
| Debt trading securities | 34,7 | 10,5 | 0,1 | 3,4 | 48,7 |
| Debt securities designated at fair value through profit | | | | | |
| or loss | 20,0 | - | - | 0,6 | 20,6 |
| Due from other banks | 12,4 | 8,6 | 22,9 | 12,9 | 56,8 |
| Loans and advances to customers | 6 786,6 | 1 567,5 | 249,6 | 257,8 | 8 861,5 |
| Debt securities pledged under repurchase agreements | 427,3 | 85,6 | 10,9 | 0,7 | 524,5 |
| Debt investment securities available for sale | 582,2 | 129,1 | 33,1 | 34,3 | 778,7 |
| Debt investment securities held to maturity | 133,3 | 13,6 | 0,6 | 0,3 | 147,8 |
| Other financial assets (less fair value of derivatives) | 77,4 | 23,1 | 1,5 | 1,1 | 103,1 |
| Total monetary assets | 8 696,4 | 2 012,8 | 472,6 | 418,4 | 11 600,2 |
| Liabilities | | | | | |
| Due to other banks | 685,4 | 91,5 | 70,1 | 26,0 | 873,0 |
| Due to individuals | 5 233,3 | 450,8 | 315,7 | 175,6 | 6 175,4 |
| Due to corporate customers | 1 563,1 | 740,4 | 144,9 | 145,1 | 2 593,5 |
| Debt securities in issue | 156,5 | 279,5 | 5,1 | 42,6 | 483,7 |
| Other borrowed funds | 0,1 | 253,0 | 19,0 | 6,6 | 278,7 |
| Other financial liabilities (less fair value of derivatives) | 135,0 | 42,3 | 0,6 | 3,1 | 181,0 |
| Subordinated debt | 313,0 | 0,2 | 1,3 | - | 314,5 |
| | | | | | |
| Total monetary liabilities | 8 086,4 | 1 857,7 | 556,7 | 399,0 | 10 899,8 |
| Net monetary assets/ (liabilities) | 610,0 | 155,1 | (84,1) | 19,4 | 700,4 |
| Net foreign exchange derivatives | 109,3 | (113,0) | 32,3 | (5,4) | 23,2 |
| Credit related commitments (Note 23) | 1 558,2 | 549,5 | 214,5 | 60,6 | 2 382,8 |



22 Financial Risk Management (Continued)

The table below summarizes the Group's exposure to foreign exchange risk in respect of monetary assets, liabilities and notional positions on currency derivatives as at 31 December 2011.

| | Russian | | | | |
|--|---------|---------|---------|--------|----------|
| In billions of Russian Roubles | Roubles | USD | Euro | Other | Total |
| | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 488,8 | 58,9 | 20,9 | 57,0 | 625,6 |
| Mandatory cash balances with central banks | 99,5 | 0,6 | 0,1 | 1,0 | 101,2 |
| Debt trading securities | 48,0 | 17,1 | 2,3 | 2,6 | 70,0 |
| Debt securities designated at fair value through profit | 20.6 | | | | 20.0 |
| or loss | 30,6 | - | - | 0,2 | 30,8 |
| Due from other banks | 23,7 | 8,1 | 0,1 | 3,2 | 35,1 |
| Loans and advances to customers | 6 074,4 | 1 385,5 | 157,4 | 102,4 | 7 719,7 |
| Debt securities pledged under repurchase agreements | 178,4 | 65,8 | 0,1 | 0,5 | 244,8 |
| Debt investment securities available for sale | 696,7 | 73,4 | 39,4 | 14,9 | 824,4 |
| Debt investment securities held to maturity | 273,4 | 12,9 | 0,1 | 0,1 | 286,5 |
| Other financial assets (less fair value of derivatives) | 93,1 | 17,1 | 1,3 | 0,5 | 112,0 |
| Total monetary assets | 8 006,6 | 1 639,4 | 221,7 | 182,4 | 10 050,1 |
| Liabilities | | | | | |
| Due to other banks | 404,6 | 98,9 | 21,0 | 7,9 | 532,4 |
| Due to individuals | 4 959,6 | 366,6 | 265,2 | 134,9 | 5 726,3 |
| Due to corporate customers | 1 517,5 | 524,6 | 88,2 | 75,5 | 2 205,8 |
| Debt securities in issue | 64,4 | 181,8 | 1,8 | 20,7 | 268,7 |
| Other borrowed funds | 0,3 | 222,3 | 19,8 | 1,6 | 244,0 |
| Other financial liabilities (less fair value of derivatives) | 145,5 | 48,3 | 0,8 | 1,5 | 196,1 |
| Subordinated debt | 303,3 | 0,2 | - | - | 303,5 |
| Total monetary liabilities | 7 395,2 | 1 442,7 | 396,8 | 242,1 | 9 476,8 |
| Net monetary assets/ (liabilities) | 611,4 | 196,7 | (175,1) | (59,7) | 573,3 |
| Foreign exchange derivatives | 6,0 | (167,4) | 167,6 | 16,2 | 22,4 |
| Credit related commitments (Note 23) | 1 406,2 | 594,1 | 113,4 | 41,8 | 2 155,5 |



22 Financial Risk Management (Continued)

Liquidity Risk. Liquidity risk is defined as the risk of mismatch between the maturities of assets and liabilities. The Group is exposed to daily calls on its available cash resources from overnight deposits, customer's current accounts, term deposits, loan drawdowns, guarantees and from margin and other calls on cash settled derivative instruments.

The table below shows assets and liabilities at 30 June 2012 by their remaining expected maturity. Following principles underlying gap analysis presentation and the Group liquidity risk management are based on the mix of CBR initiatives and the Bank's practice:

- Cash and cash equivalents represent highly liquid assets and are classified as "on demand and less than 1 month"
- Trading securities, securities designated at fair value through profit or loss and highly liquid portion of investment securities available for sale, including those pledged under repurchase agreements are considered to be liquid assets as these securities could be easily converted into cash within short period of time. Such financial instruments are disclosed in gap analysis table as "on demand and less than 1 month"
- Investment securities available for sale which are less liquid are disclosed according to remaining contractual maturities (for debt instruments) or as "no stated maturity" (for equities)
- Investment securities held to maturity including those pledged under repurchase agreements are classified based on the remaining maturities
- Loans and advances to customers, amounts due from other banks, other assets, debt securities in issue, amounts due to other banks, other borrowed funds and other liabilities are included into gap analysis table based on remaining contractual maturities
- Customer deposits diversification by number and type of depositors and the past experience of the Group
 indicate that such accounts and deposits provide a long-term and stable source of funding, and as a result
 they are allocated per expected time of funds outflow in the gap analysis table on the basis of statistical
 data accumulated by the Group during the previous periods and assumptions regarding the "permanent"
 part of current account balances.



22 Financial Risk Management (Continued)

The liquidity position of the Group's assets and liabilities as at 30 June 2012 is set out below.

| | On demand | | | | | | |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| (Unaudited) | and less | | | | | | |
| In billions of Russian | than | From 1 to | From 6 to | From 1 to | More than | No stated | |
| Roubles | 1 month | 6 months | 12 months | 3 years | 3 years | maturity | Total |
| Assets | | | | | | | |
| Cash and cash equivalents | 933,3 | _ | _ | _ | _ | _ | 933,3 |
| Mandatory cash balances | 933,3 | _ | _ | _ | _ | _ | 933,3 |
| with central banks | 33,2 | 17,0 | 13,0 | 54,0 | 8,0 | _ | 125,2 |
| Trading securities | 80,8 | | - | 54,0 | - | _ | 80,8 |
| Securities designated at | 00,0 | | | | | | 00,0 |
| fair value through profit | | | | | | | |
| or loss | 28,5 | _ | _ | _ | _ | _ | 28,5 |
| Due from other banks | 30,5 | 13,6 | 2,6 | 5,4 | 4,7 | _ | 56,8 |
| Loans and advances to | /- | | _,- | -, : | •,• | | |
| customers | 378,3 | 1 114,3 | 1 349,4 | 2 841,0 | 3 178,5 | - | 8 861,5 |
| Securities pledged under | 212,2 | ,, | | ,- | · - / - · | | |
| repurchase agreements | 296,8 | 35,5 | 62,0 | 103,5 | 66,5 | _ | 564,3 |
| Investment securities | ,- | ,- | , , | ,- | / - | | ,- |
| available for sale | 782,1 | 5,2 | 4,9 | 9,1 | 17,3 | 0,4 | 819,0 |
| Investment securities held | - , | -, | ,- | -, | ,- | -, | ,- |
| to maturity | 0,1 | 11,8 | 2,9 | 49,8 | 83,2 | _ | 147,8 |
| Deferred income tax asset | -, | - | - | - | - | 1,2 | 1,2 |
| Premises and equipment | - | - | - | - | _ | 393,9 | 393,9 |
| Other assets | 107,4 | 53,1 | 29,0 | 81,2 | 10,6 | 140,2 | 421,5 |
| | | | | | | | |
| Total assets | 2 671,0 | 1 250,5 | 1 463,8 | 3 144,0 | 3 368,8 | 535,7 | 12 433,8 |
| | | | | | | | |
| Liabilities | | | | | | | |
| Due to other banks | 554,3 | 240,7 | 27,1 | 23,5 | 27,4 | - | 873,0 |
| Due to individuals | 1 425,6 | 926,2 | 828,0 | 2 632,7 | 362,9 | - | 6 175,4 |
| Due to corporate | | | | | | | |
| customers | 962,6 | 257,6 | 65,2 | 1 302,4 | 5,7 | - | 2 593,5 |
| Debt securities in issue | 45,9 | 60,2 | 88,8 | 49,5 | 239,3 | - | 483,7 |
| Other borrowed funds | 0,7 | 49,6 | 44,2 | 162,7 | 21,5 | - | 278,7 |
| Deferred income tax | | | | | | | |
| liability | | - | - | - | - | 20,1 | 20,1 |
| Other liabilities | 135,3 | 39,6 | 14,2 | 21,6 | 21,5 | 47,3 | 279,5 |
| Subordinated debt | - | - | - | 0,7 | 313,8 | - | 314,5 |
| Total liabilities | 3 124,4 | 1 573,9 | 1 067,5 | 4 193,1 | 992,1 | 67,4 | 11 018,4 |
| | | | | | | | |
| Net liquidity (gap)/ surplus | (453,4) | (323,4) | 396,3 | (1 049,1) | 2 376,7 | 468,3 | 1 415,4 |
| Cumulative liquidity | | | | | | | |
| (gap)/surplus at | | | | | | | |
| 30 June 2012 | (453,4) | (776,8) | (380,5) | (1 429,6) | 947,1 | 1 415,4 | _ |
| | (33,4) | (,,,,,, | (300,3) | (± ¬£3,0) | J-7,1± | ± +±0,+ | |



22 Financial Risk Management (Continued)

The liquidity position of the Group's assets and liabilities as at 31 December 2011 is set out below.

| | On demand | | | | | | |
|---|---------------|-----------|-----------|-----------|-----------|-----------|----------|
| In billions of Russian | and less than | From 1 to | From 6 to | From 1 to | More than | No stated | |
| Roubles | 1 month | 6 months | 12 months | 3 years | 3 years | maturity | Total |
| Assets | | | | | | | |
| Cash and cash equivalents | 625,6 | | _ | _ | | | 625,6 |
| Mandatory cash balances | 023,0 | _ | _ | _ | _ | _ | 023,0 |
| with central banks | 27,7 | 10,7 | 8,9 | 47,7 | 6,2 | | 101,2 |
| Trading securities | 102,0 | 10,7 | 0,9 | 47,7 | 0,2 | - | 101,2 |
| Securities designated at | 102,0 | _ | _ | _ | _ | _ | 102,0 |
| fair value through profit | | | | | | | |
| or loss | 52,0 | _ | _ | _ | _ | _ | 52,0 |
| Due from other banks | 19,0 | 13,8 | 1,8 | 0,2 | 0,3 | _ | 35,1 |
| Loans and advances to | 13,0 | 13,6 | 1,0 | 0,2 | 0,5 | _ | 33,1 |
| customers | 253,2 | 1 043,4 | 1 243,3 | 2 477,6 | 2 702,2 | _ | 7 719,7 |
| Securities pledged under | 233,2 | 1 043,4 | 1 243,3 | 2 477,0 | 2 702,2 | - | 7 715,7 |
| · - | 162.7 | | 20.0 | 02.1 | 16.0 | | 200.0 |
| repurchase agreements Investment securities | 163,7 | - | 39,0 | 82,1 | 16,0 | - | 300,8 |
| available for sale | 960.3 | | 2.0 | 2.1 | 0.4 | 0.0 | 004 5 |
| | 869,3 | - | 2,8 | 3,1 | 8,4 | 0,9 | 884,5 |
| Investment securities held | 0.7 | 11 7 | 0.0 | 116.0 | 140 2 | | 306 5 |
| to maturity | 0,7 | 11,7 | 9,0 | 116,9 | 148,2 | 7.0 | 286,5 |
| Deferred income tax asset | - | - | - | _ | - | 7,8 | 7,8 |
| Premises and equipment Other assets | 120.2 | 25.7 | 20.0 | | | 359,9 | 359,9 |
| Other assets | 138,3 | 35,7 | 29,9 | 39,7 | 19,1 | 97,3 | 360,0 |
| Total assets | 2 251,5 | 1 115,3 | 1 334,7 | 2 767,3 | 2 900,4 | 465,9 | 10 835,1 |
| | | | | | | | |
| Liabilities | | | | | | | |
| Due to other banks | 373,1 | 118,9 | 36,7 | 3,2 | 0,5 | - | 532,4 |
| Due to individuals | 1 243,7 | 739,2 | 654,1 | 2 726,0 | 363,3 | - | 5 726,3 |
| Due to corporate | | | | | | | |
| customers | 973,9 | 88,0 | 50,8 | 1 081,8 | 11,3 | - | 2 205,8 |
| Debt securities in issue | 35,3 | 36,7 | 17,9 | 53,5 | 125,3 | - | 268,7 |
| Other borrowed funds | 0,2 | 19,7 | 52,3 | 152,0 | 19,8 | - | 244,0 |
| Deferred income tax | | | | | | | |
| liability | - | - | - | - | - | 21,2 | 21,2 |
| Other liabilities | 186,0 | 47,5 | 9,6 | 11,9 | 6,5 | 3,7 | 265,2 |
| Subordinated debt | - | - | - | 0,2 | 303,3 | - | 303,5 |
| Total liabilities | 2 812,2 | 1 050,0 | 821,4 | 4 028,6 | 830,0 | 24,9 | 9 567,1 |
| | | | | | | | |
| Net liquidity (gap)/ surplus | (560,7) | 65,3 | 513,3 | (1 261,3) | 2 070,4 | 441,0 | 1 268,0 |
| Cumulative liquidity (gap)/ surplus at | | | | | | | |
| 31 December 2011 | (560,7) | (495,5) | 17,9 | (1 243,5) | 827,0 | 1 268,0 | - |



23 Credit Related Commitments

The primary purpose of credit related commitments instruments is to ensure that funds are available to a customer when required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet the obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate or cash deposits and therefore carry less risk than direct lending.

Commitments to extend credit represent unused portions of authorisations to extend credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to a loss equal to the total amount of unused commitments. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the maturities of credit related commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments. Outstanding credit related commitments are as follows:

| | 30 June | 31 December |
|---|-------------|-------------|
| | 2012 | 2011 |
| In billions of Russian Roubles | (Unaudited) | |
| Commitments to extend credit | 905,8 | 741,9 |
| Guarantees issued | 643,4 | 490,6 |
| Undrawn credit lines | 387,6 | 378,0 |
| Export letters of credit | 262,3 | 364,5 |
| Import letters of credit and letters of credit for domestic settlements | 183,7 | 180,5 |
| Total credit related commitments | 2 382,8 | 2 155,5 |

At 30 June 2012 included in Due to corporate customers are deposits of RR 79,6 billion (31 December 2011: RR 95,0 billion) held as collateral for irrevocable commitments under import letters of credit. Refer to Note 12.

The total outstanding contractual amount of undrawn credit lines, letters of credit and guarantees does not necessarily represent future cash payments, as these financial instruments may expire or terminate without any payments being made.

24 Related Party Transactions

For the purposes of these condensed interim consolidated financial statements, parties are considered to be related if one party has the ability to control the other party, is under common control, or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

The Group's principal shareholder is the Bank of Russia (refer to Note 1). Other related parties in the tables below comprise key management personal, their close family members, associated companies of the Group. Disclosures are made in Note 25 for significant transactions with state-controlled entities and government bodies.



24 **Related Party Transactions (Continued)**

As at 30 June 2012 and 31 December 2011, the outstanding balances with the Bank of Russia and other related parties were as follows:

| | 20 | June 012 udited) | 31 December 2011 | | |
|--|-------------|------------------------|---------------------|---------------|--|
| | the Bank of | Other related | the Bank of | Other related | |
| In billions of Russian Roubles | Russia | parties | Russia | parties | |
| Assets | | | | | |
| Cash and cash equivalents | 112,4 | _ | 51,3 | 0,9 | |
| Mandatory cash balances with the Bank of | , | | , | , | |
| Russia | 110,6 | - | 99,5 | - | |
| Trading securities | - | 2,2 | - | - | |
| Due from other banks | - | · - | - | 0,8 | |
| Gross amount of loans and advances to | | | | | |
| customers | - | 0,8 | - | 0,3 | |
| Impairment provision for loans and | | | | | |
| advances to customers | - | (0,3) | - | - | |
| Other assets | 0,2 | - | - | 0,1 | |
| Liabilities | | | | | |
| Due to other banks | 568,6 | _ | 265,6 | - | |
| Due to corporate customers | - | 3,4 | - | 1,5 | |
| Subordinated debt | 313,0 | - | 303,3 | - | |
| Other liabilities | - | - | - | 0,3 | |
| | | | | | |

The income and expense items with the Bank of Russia and other related parties for the six months ended 30 June 2012 and 30 June 2011 were as follows:

| | Six months ended 30 June | | | | | |
|---|--------------------------|---------------|-------------|---------------|--|--|
| _ | 20 | 12 | 20 | 11 | | |
| (Unaudited) | the Bank of | Other related | the Bank of | Other related | | |
| In billions of Russian Roubles | Russia | parties | Russia | parties | | |
| | | | | | | |
| Interest income | - | - | 8,4 | - | | |
| Interest expense on subordinated debt | (9,7) | - | (9,7) | - | | |
| Interest expense other than on subordinated | | | | | | |
| debt | (13,3) | (0,1) | - | - | | |
| Net provision charge for loan impairment | - | (0,3) | - | - | | |
| Operating expenses | (0,6) | - | (0,7) | - | | |
| | | | | | | |



24 Related Party Transactions (Continued)

The income and expense items with the Bank of Russia and other related parties for the three months ended 30 June 2012 and 30 June 2011 were as follows:

| | | Three months e | ree months ended 30 June | | | |
|---|-------------|----------------|--------------------------|---------------|--|--|
| _ | 20 | 12 | 20 |)11 | | |
| (Unaudited) | the Bank of | Other related | the Bank of | Other related | | |
| In billions of Russian Roubles | Russia | parties | Russia | parties | | |
| Interest income | - | - | 3,1 | - | | |
| Interest expense on subordinated debt Interest expense other than on subordinated | (4,8) | - | (4,9) | - | | |
| debt | (7,6) | (0,1) | - | - | | |
| Operating expenses | (0,3) | - | (0,5) | - | | |

For the six months ended 30 June 2012, remuneration of the members of the key management personnel comprised salaries and bonuses totaling RR 0,4 billion (for the six months ended 30 June 2011: RR 0,3 billion). For the three months ended 30 June 2012, remuneration of the members of the key management personnel comprised salaries and bonuses totaling RR 0,2 billion (for the three months ended 30 June 2011: RR 0,2 billion).

25 Operations with State-Controlled Entities and Government Bodies

In the normal course of business, the Group enters into contractual agreements with the government of the Russian Federation and entities controlled or significantly influenced by it. The Group provides the government-related entities with a full range of banking services including, but not limited to, lending, deposit-taking, issue of guarantees, operations with securities, cash and settlement transactions. Operations with government-related entities are carried out on general market terms and constitute the minority of the Group's operations.

Balances with government-related entities which are significant in terms of the carrying amount as at 30 June 2012 are disclosed below:

| (Unaudited | I) |
|------------|----|
|------------|----|

| In billions of Russian | Roubles | | 30 June 2012 | |
|------------------------|-------------------------------------|-------------|--------------|------------|
| | | Loans and | Due to | |
| | | advances to | corporate | Guarantees |
| Client | Sector | customers | customers | issued |
| Client 1 | Oil and gas | - | 30,7 | - |
| Client 2 | Oil and gas | - | 19,6 | - |
| Client 3 | Energy | 78,3 | 28,7 | - |
| Client 4 | Energy | 87,3 | 17,8 | - |
| Client 5 | Energy | 59,0 | 13,4 | - |
| Client 6 | Telecommunications | 95,7 | - | - |
| Client 7 | Telecommunications | - | - | 3,6 |
| Client 8 | Machine building | 66,6 | 20,6 | 6,2 |
| Client 9 | Machine building | 65,0 | - | 8,9 |
| Client 10 | Machine building | - | - | 10,5 |
| Client 11 | Machine building | - | - | 18,0 |
| Client 12 | Transport, aviation, space industry | - | 15,8 | 16,4 |
| Client 13 | Transport, aviation, space industry | - | - | 13,6 |
| Client 14 | Food and agriculture | - | - | 9,9 |
| Client 15 | Government and municipal bodies | - | 109,6 | - |
| Client 16 | Government and municipal bodies | - | 25,5 | - |
| Client 17 | Government and municipal bodies | - | - | 10,8 |
| Client 18 | Services | - | - | 100,0 |
| Client 19 | Mining | - | - | 35,7 |
| Client 20 | Other | 55,9 | 25,7 | - |



25 Operations with State-Controlled Entities and Government Bodies (Continued)

Balances with government-related entities which are significant in terms of the carrying amount as at 31 December 2011 are disclosed below:

| In billions of Russian Roubles | | : | 31 December 2011 | |
|--------------------------------|-------------------------------------|-------------|------------------|------------|
| | | Loans and | Due to | |
| | | advances to | corporate | Guarantees |
| Client | Sector | customers | customers | issued |
| Client 1 | Oil and see | | 44.2 | |
| Client 1 | Oil and gas | | 44,2 | - |
| Client 3 | Energy | 79,3 | 37,9 | - |
| Client 4 | Energy | 87,4 | 12,5 | - |
| Client 5 | Energy | 52,6 | 11,6 | - |
| Client 6 | Telecommunications | 93,4 | - | - |
| Client 7 | Telecommunications | - | - | 7,6 |
| Client 8 | Machine building | 65,4 | 13,5 | 8,1 |
| Client 9 | Machine building | 51,1 | - | - |
| Client 10 | Machine building | - | - | 8,1 |
| Client 11 | Machine building | - | - | 19,5 |
| Client 12 | Transport, aviation, space industry | - | - | 16,1 |
| Client 14 | Food and agriculture | - | - | 9,9 |
| Client 15 | Government and municipal bodies | - | 11,7 | - |
| Client 16 | Government and municipal bodies | - | 12,0 | - |
| Client 17 | Government and municipal bodies | - | - | 20,8 |
| Client 18 | Services | - | - | 100,0 |
| Client 19 | Mining | - | - | 35,7 |
| Client 20 | Other | - | 21,3 | - |

As at 30 June 2012 and 31 December 2011 the Group's investments in securities issued by government-related corporate entities were as follows:

| | 30 June 2012 (Unaudited) | | 31 December 2011 | |
|--|-----------------------------|------------------|------------------|------------------|
| In billions of Russian Roubles | Corporate bonds | Corporate shares | Corporate bonds | Corporate shares |
| Trading securities Securities designated at fair value through | 3,4 | 4,5 | 8,2 | 8,1 |
| profit or loss Securities pledged under repurchase | - | 0,9 | - | 2,7 |
| agreements | 51,8 | 11,0 | 11,6 | 40,5 |
| Investment securities available for sale | 111,8 | 8,4 | 139,2 | 20,7 |
| Investment securities held to maturity | 31,7 | - | 45,9 | - |

For disclosures on investments in government debt securities please refer to Notes 5, 6, 8, 9 and 10.



26 Principal Subsidiaries

The table below provides details on principal subsidiaries of the Bank as at 30 June 2012:

| Name | Nature of business | Percentage of ownership | Country of registration |
|---|--------------------|-------------------------|-------------------------|
| Subsidiaries: | | | |
| Volksbank International AG ("VBI") | banking | 100.00% | Austria |
| OJSC Belpromstroy Bank (OAO BPS Bank) | banking | 97.91% | Belarus |
| SB JSC Sberbank | banking | 100.00% | Kazakhstan |
| JSC Sberbank of Russia | banking | 100.00% | Ukraine |
| Sberbank (Switzerland) AG (former SLB Commercial Bank AG) | banking | 99.15% | Switzerland |
| CJSC Sberbank Leasing | leasing | 100.00% | Russia |
| LLC Sberbank Capital | finance | 100.00% | Russia |
| Troika Dialog Group Ltd, | finance | 100.00% | Cayman islands |
| CJSC Rublevo-Archangelskoe | construction | 100.00% | , Russia |
| LLC Sberbank Investments | finance | 100.00% | Russia |
| Sberbank Asset Management Company | asset management | 100.00% | Russia |
| OJSC Krasnaya Poliana | construction | 50.03% | Russia |
| CJSC NK Dulisma | oil company | 100.00% | Russia |
| LLC Khrustalnye Bashni | construction | 50.01% | Russia |
| Vester Retail N.V. | retail trading | 54.00% | Netherlands |

In February 2012 following the entering into sale and purchase agreement in September 2011 Sberbank has completed its acquisition of 100% of Volksbank International AG ("VBI"). Consideration paid by the Bank amounted to Euro 505 million.

This transaction represents Sberbank's first major acquisition outside the CIS and is another step in its transformation from a dominant domestic financial institution to a leading international bank. VBI has 295 branches and over 600,000 clients. VBI's subsidiaries are within the top 10 financial institutions (by total assets) in each of Bosnia and Herzegovina, Croatia, the Czech Republic, and Slovakia, and within the top 15 financial institutions (by total assets) in each of Hungary, Serbia and Slovenia. It also has presence in Ukraine and holds a limited banking license in Austria.

The goodwill is primarily attributable to the potential synergies and profitability of the business as well as set up business processes. The goodwill will not be deducted for tax purposes in future periods.

Gross amount of loans and receivables acquired through this business combination amounted to RR 301,2 billion. The amount of cash flows not expected to be received was assessed at RR 18,2 billion.

Loss of VBI since the acquisition date included in the condensed interim consolidated statement of comprehensive income for the reporting period amounted to RR 0,7 billion.

The Group's consolidated net profit would not change if the acquisition occurred on 1 January 2012.



(Unaudited)

In billions of Russian Roubles

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26 Principal Subsidiaries (Continued)

For the purpose of determining goodwill from the business combination fair values of identifiable assets and liabilities of VBI based on the final results of an independent external appraisal at the acquisition date were as follows:

| Cash and cash equivalents | 42,8 |
|--|--|
| Mandatory cash balances with central banks | 10,5 |
| Trading securities | 0,4 |
| Due from other banks | 15,9 |
| Loans and advances to customers | 251,0 |
| Securities pledged under repurchase agreements | 4,9 |
| Investment securities available for sale | 14,9 |
| Investment securities held to maturity | 1,9 |
| Deferred income tax asset | 1,2 |
| Premises and equipment | 4,5 |
| | |
| | 13,9 361,9 |
| | 13,9 361,9 |
| Total assets | 361,9 |
| Total assets Due to other banks | 361,9 (50,5) |
| Total assets Due to other banks Due to individuals | 361,9 |
| Total assets Due to other banks Due to individuals Due to corporate customers | (50,5) (109,4) (77,3) |
| Total assets Due to other banks Due to individuals Due to corporate customers Debt securities in issue | 361,9 (50,5) (109,4) |
| Total assets Due to other banks Due to individuals Due to corporate customers Debt securities in issue Other borrowed funds | (50,5) (109,4) (77,3) (9,4) |
| Other assets Total assets Due to other banks Due to individuals Due to corporate customers Debt securities in issue Other borrowed funds Deferred income tax liability Other liabilities | (50,5) (109,4) (77,3) (9,4) (92,1) |

| (347,1) |
|-----------------|
| 14,8 |
| 20,0 0,3 |
| (14,8) |
| |

Fair value



26 Principal Subsidiaries (Continued)

In June 2012 under the settlement of the loan to its borrower the Group repossessed a 100% share in CJSC Rublevo-Archangelskoe, a construction development company operating in Russia. The details of the fair value of net assets of CJSC Rublevo-Archangelskoe based on the results of the appraisal at the acquisition date were as follows:

| (Unaudited) | |
|--|------------|
| In billions of Russian Roubles | Fair value |
| Other non-financial assets | 37,5 |
| Total assets | 37,5 |
| Due to corporate customers | (0,2) |
| Deferred income tax liability | (0,3) |
| Total liabilities | (0,5) |
| Fair value of net assets of subsidiary | 37,0 |
| Calculation of goodwill: | |
| Total purchase consideration | 37,0 |
| Fair value of net assets of subsidiary | (37,0) |
| Goodwill on acquisition | - |

CJSC Rublevo-Archangelskoe did not earn any income/expense since the date of acquisition. The Group's consolidated net profit would not change if the acquisition occurred on 1 January 2012.



26 Principal Subsidiaries (Continued)

During the six months ended 30 June 2012 the Group acquired controlling interests in OJSC Krasnaya Poliana and several other companies. The fair value of net assets of these companies was as follows:

| (Unaudited) | |
|--|------------|
| In billions of Russian Roubles | Fair value |
| Cash and each equivalents | 1.5 |
| Cash and cash equivalents Due from other banks | 1,5 |
| | 0,2 |
| Loans and advances to customers | 1,1 |
| Premises and equipment | 22,9 |
| Advances to developers | 7,4 |
| Other assets | 0,5 |
| Total assets | 33,6 |
| Borrowed funds | (5,3) |
| Advances received | (1,5) |
| Other liabilities | (0,8) |
| Citici induitics | (0,0) |
| Total liabilities | (7,6) |
| Fair value of net assets of subsidiary | 26,0 |
| Calculation of goodwill: | |
| Total purchase consideration | 14,9 |
| Non-controlling interest at fair value | 12,7 |
| | , |
| Fair value of net assets of subsidiary | (26,0) |
| Goodwill on acquisition | 1,6 |

The acquired companies did not earn any income/expense since the date of acquisition. The Group's consolidated net profit would not change if the acquisition occurred on 1 January 2012.

In February the Group disposed of the 75.5% share in OJSC Holding company GVSU Center for RR 4,1 billion. The gain from this operation amounted to RR 0,1 billion. From this moment the Group has lost the control over the company.

In April 2012 the Group disposed of a 60.00% share in CJSC GOTEK Group Management Company, a company involved in production and sale of packaging materials, for RR 0,06 billion. The gain from this operation amounted to RR 0,5 billion.

The share of the subsidiaries of the Bank in the consolidated assets of the Group as at 30 June 2012 was 9.5% (31 December 2011: 7.1%).



27 Capital Adequacy Ratio

The Group's objectives when managing capital are (i) to comply with the regulatory capital requirements set by the Bank of Russia and (ii) to safeguard the Group's ability to continue as a going concern.

According to requirements set by the Bank of Russia statutory capital ratio has to be maintained above the minimum level of 10%. As at 30 June 2012 the regulatory capital adequacy ratio was 13.7% (31 December 2011: 15.0%). Compliance with capital adequacy ratios set by the Bank of Russia is monitored monthly with reports outlining the calculation.

The Group also monitors capital adequacy ratio based on Basel Accord to make sure it maintains a level of at least 8%. As at 30 June 2012 and 31 December 2011, Capital Adequacy Ratios calculated by the Group in accordance with the International Convergence of Capital Measurement and Capital Standards (July 1988, updated to November 2005) and Amendment to the Capital Accord to incorporate market risks (updated November 2005), commonly known as Basel 1 requirements, were as follows:

| | 30 June 2012 | 31 December 2011 |
|---|-----------------|---------------------|
| In billions of Russian Roubles | (Unaudited) | |
| Tier 1 capital | | |
| Share capital | 87,7 | 87,7 |
| Share premium | 232,6 | 232,6 |
| Retained earnings | 1 012,6 | 882,9 |
| Treasury shares | (8,8) | (7,0) |
| Less goodwill | (20,4) | (15,1) |
| Total Tier 1 capital | 1 303,7 | 1 181,1 |
| Tier 2 capital | | |
| Revaluation reserve for premises | 80,2 | 81,5 |
| Fair value reserve for investment securities available for sale | - | (3,4) |
| Foreign currency translation reserve | (3,0) | (5,7) |
| Subordinated capital | 314,5 | 303,5 |
| Less investments in associates | (4,2) | (4,7) |
| Total Tier 2 capital | 387,5 | 371,2 |
| Total capital | 1 691,2 | 1 552,3 |
| Risk weighted assets (RWA) | | |
| Credit risk | 11 334,6 | 9 867,8 |
| Market risk | 321,3 | 349,0 |
| Total risk weighted assets (RWA) | 11 655,9 | 10 216,8 |
| Core capital adequacy ratio (Total Tier 1 capital to Total RWA) | 11.2 | 11.6 |
| Total capital adequacy ratio (Total capital to Total RWA) | 14.5 | 15.2 |



28 Subsequent Events

In July 2012 the Group issued the second tranche of notes for USD 0,75 billion (equivalent to RR 24,3 billion as at the date of issue) which form a single series with the ninth series issue performed in February 2012 and have the same interest rate and maturity. The notes mature in February 2022 and have contractual fixed interest rate of 6.1% p.a. Refer to Note 13.

In August 2012 the Group issued the second tranche of notes for USD 0,3 bilion (equivalent to RR 9,6 billion as at the date of issue) which form a single series with the eighth series issue performed in February 2012 and have the same interest rate and maturity. The notes mature in February 2017 and have contractual fixed interest rate of 5.0% p.a. Refer to Note 13.