





First Half 2007 Results Presentation October 3, 2007



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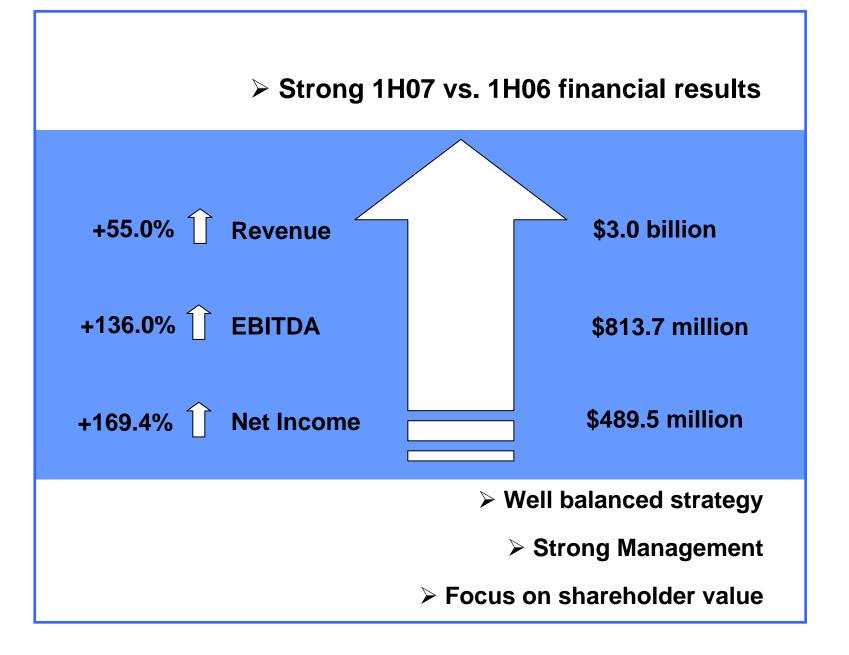


Mr. Igor Zyuzin CEO Mechel OAO



Record 1H07 Results







Acquisitions to boost growth



≻Southern Kuzbass Power Plant

- Designed electric power capacity of 550 MWt
- Additional margins by selling electricity and heat power
- Reduction of production costs by generating own electric power

≻Bratsk Ferraloy Plant

- 13% of Russian ferrosilicon production
- Source of inexpensive electricity to support further growth
- Reduction of production costs in steel segment by using own ferrosilicon

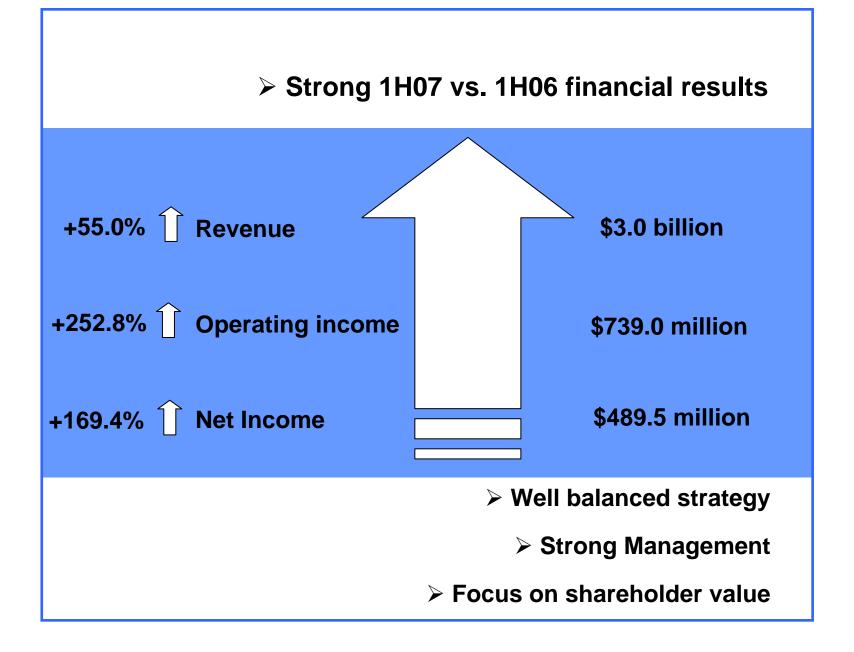
≻Seaport Temryuk-Sotra

- Increased logistics flexibility on the Sea of Azov and Black Sea
- Export boost to Eastern Europe and Turkey
- Transportation assets to support output growth



1H07 Financial Highlights











Mr. Vladimir Polin CEO Mechel Management OOO



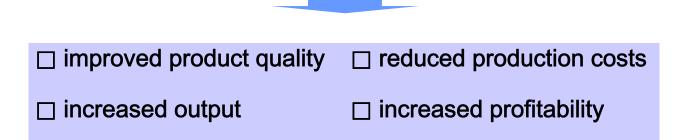
Segment Modernization



Comprehensive Production Modernization Program

Efficiency enhancing projects realized:

- Commissioning of a new continuous casting machine at Romanian steel plant Mechel Targoviste
- ➤ Comissioning of a modern equipment complex to produce high-tensile stabilized reinforcing wire at **Beloretsk Metallurgical Plant**
- Commissioning of new mining machines at the following operations:
 - Southern Kuzbass
 Coal Company
- Korshunov Mining Plant
- Southern Urals
 Nickel Plant





1H2007 Production Growth



Mining Segment production

Product output, 1H07	Thousand tonnes	1H07vs.1H06 %
Coal	8,870	10
Coking coal	4,223	(6)
Steam coal	4,647	29
Iron ore concentrate	2,376	(1)
Nickel	8.4	20

Steel Segment production

Product output, 1H07	Thousand tonnes	1H07vs.1H06 %
Hardware	336	17
Rolled products	2,527	11
Flat products	226	17
Long products	1,534	26
Steel	2,987	4
Pig iron	1,865	8
Coke	1,935	80



Expansion of Mechel's sales network



Trading company Mechel-Service established new retail and service sites to meet high demand for construction rolled products

Targets achieved:

- ➤ Increased sales volumes of steel products to end customers
- > Expansion of sales geography
- Additional margins on sold products
- ➤ Capturing growth in Russia's remote regions

FURTHER EXPANSION OF DISTRIBUTION NETWORK PLANNED







Mr. Stanislav Ploschenko Acting CFO Mechel OAO

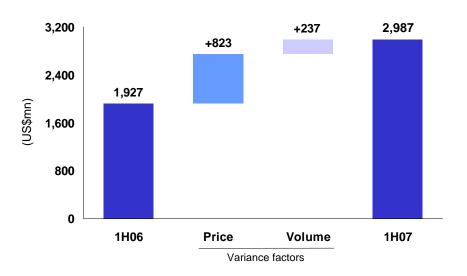


Sales Overview

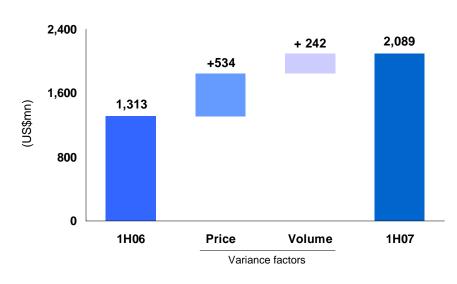


- Company benefited from higher sales prices across both segments
- Increased steel sales volumes
- Increased proportion of high valueadded product sales in steel segment

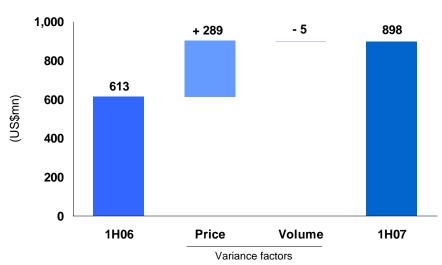
Consolidated revenue



Steel segment revenue



Mining segment revenue



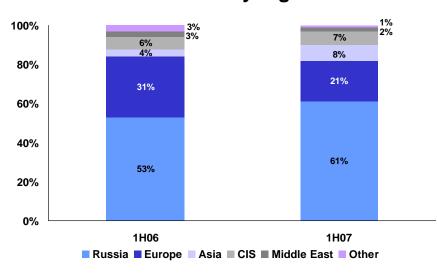


Steel Sales: Structure and Prices

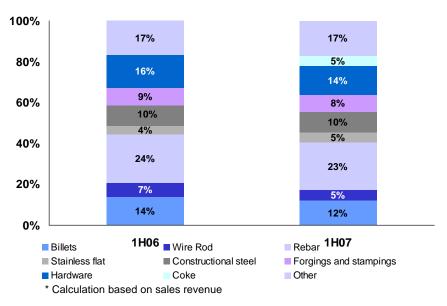


- Improved sales mix to include greater percentage of highermargin products
- Growing contribution from investments

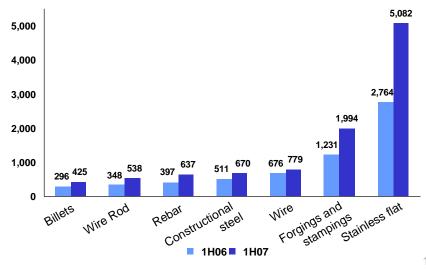
Revenue breakdown by region



Sales structure*



Average sales prices FCA, \$/tonne Domestic market



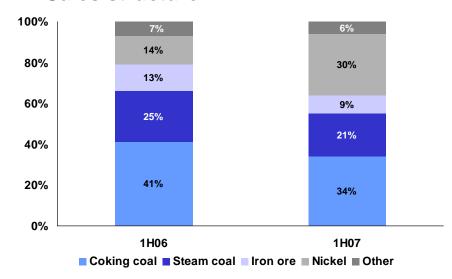


Mining Sales: Structure and Prices



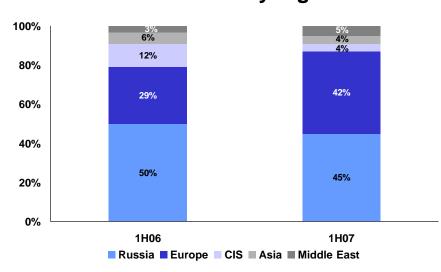
- Strong coal and iron ore prices
- Further growth of sales to Europe
- Privatization of power generation companies gives additional steam coal supply opportunity

Sales structure*

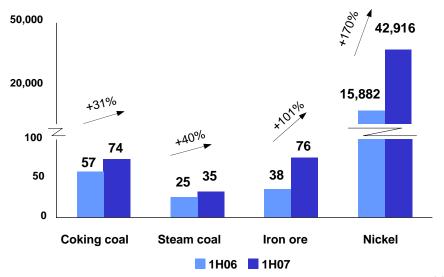


^{*} Calculation based on sales revenue

Revenue breakdown by region



Average sales prices FCA, \$/tonne





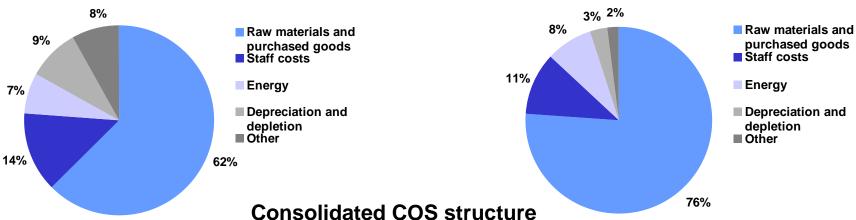
Cost Structure

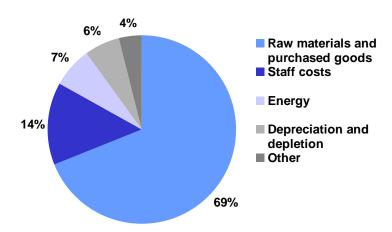


- Improved gross margin in both segments
- Selling expenses as a percentage of sales decreased to 8.51% from 11.27% y-o-y as a result of sales structure changes
- G&A expenses fell to 5.61% from 6.24% y-o-y

Mining segment COS structure

Steel segment COS structure





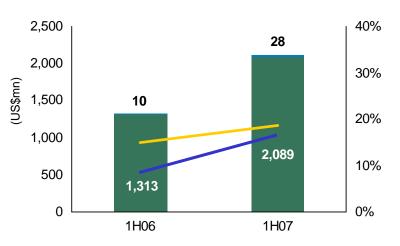


Segment Operations

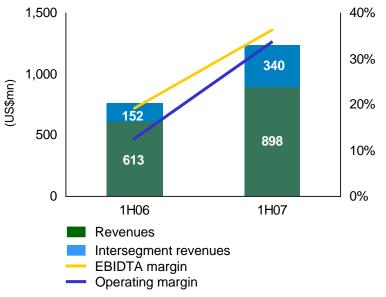


- Growth of EBITDA margin in both segments
- 3x increase in mining segment operating margin
- 2x increase in steel segment operating margin
- Higher synergies from stronger vertical integration

Steel segment



Mining segment



NOTE: EBITDA margin calculated by dividing reported EBTIDA by total revenues, including intersegment revenues

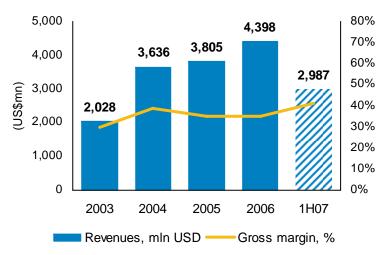


Financial Performance Analysis

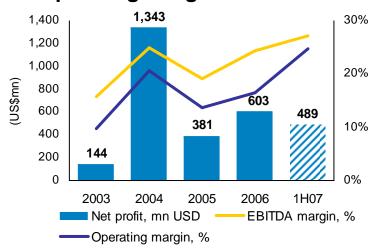


- Strong positive trend in revenue and profitability growth
- Benefits of capital expenditure program
- Positive macroeconomic factors that support the trend started in 2006 has lead to a favorable and stable market outlook

Revenue – Gross margin



Net Profit, EBITDA margin and Operating margin



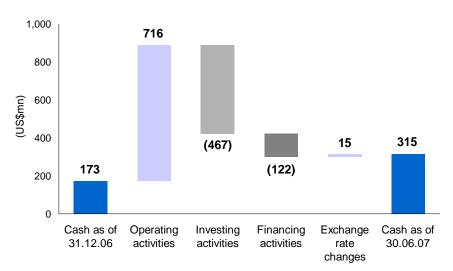


Strong Balance Sheet to Support Growth

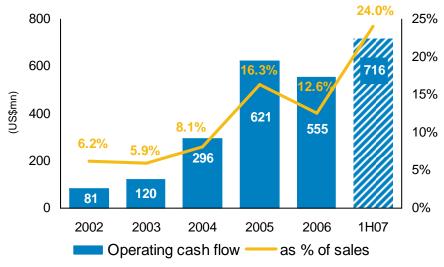


- Strong operating cash flow provides flexibility to:
 - Fund capex program
 - Expand current operations
 - Reduce short-term debt
 - Fund M&A

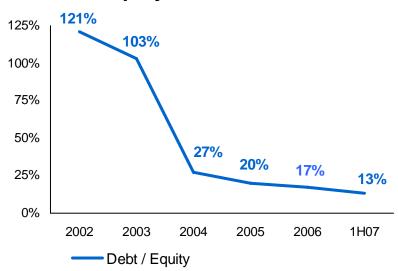
Cash Flow



Operating cash flow



Debt / equity



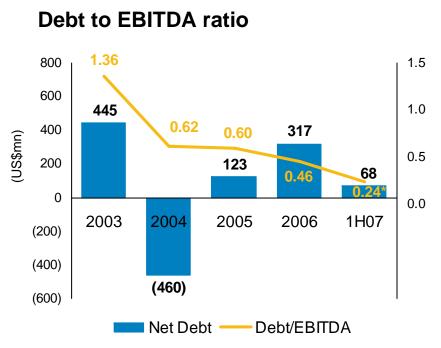


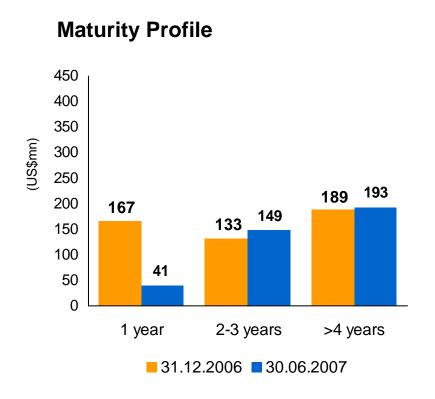
* annualised





- Share of Unsecured Debt increased to 91% at 30 June 2007 from 57% at 31 December 2006
- Debt/EBITDA ratio of 0.24 is one of the lowest in the industry
- Flexibility to pursue value enhancing M&A opportunities and fund capex







1H 2007 Results Overview



\$ million unless otherwise stated	1H07	1H06	Change, %
Revenue	2,987	1,927	55%
Cost of sales	(1,761)	(1,319)	34%
Operating income	739	209	253%
EBITDA	814	345	136%
EBITDA margin	27.2%	17.9%	
Net Income	489	182	169%
Net Income margin	16.4%	9.4%	
EPS (USD per ADR)	3.53	1.35	162%
Sales volumes, '000 tonnes			
Mining segment	7,798	8,221	- 5%
Steel segment	3,287	2,428	35%