



2008

2008	May February	 US\$ 220 million 18 month Syndicated Loan CHF 250 million 3-year Eurobond Issue RUB 10 billion Senior Bond Issue due in 2013
2007	November May April March	 US\$ 600 million 30 month Syndicated Loan US\$ 400 million 10 year Subordinated Debt Issue Increase of Share Capital for RUB 7 billion US\$ 105 million 3-year Syndicated Loan
2006	November	 US\$ 100 million 10-year Subordinated Loan RUB 5 billion 3-year Eurobond Issue US\$ 500 millon 2-year Syndicated Loan Upgrade of ratings by Fitch Ratings Limited Increase of Share Capital for RUB 560 million US\$ 500 million 7-year Eurobond Issue US\$ 400 million 3-year Syndicated Loan Obtaining of a banking license by a subsidiary bank in the Ukraine - 'BM Bank'
2005	November October August May April March	 US\$300 million 10-year Subordinated Debt Issue US\$300 million Increase of Tier 2 Capital Upgrade of ratings by Moody's Investors Service Upgrade of ratings by Fitch Ratings Limited US\$300 million 5.5-year Eurobond Issue US\$200 million 2-year Syndicated Loan Bank's 10th Anniversary



LEADING POSITION IN THE RUSSIAN BANKING SECTOR

- One of the Russian largest universal commercial banks offering a comprehensive range of banking services and products to domestic and foreign customers, both corporates and individuals.
 - 4th position in terms of assets
 - 4th position in terms of shareholders equity
 - 3rd position in terms of volume of retail deposits
 - 2nd position in terms of plastic cards issued
 - 5th position in terms of retail loan portfolio
- Core business areas

Corporate banking
Treasury and investment banking
Retail banking
Asset management
Private banking

Ratings

Fitch Ratings Limited

Long-term rating — BBB/stable
Short-term rating — F3
Individual rating — D
Support rating — 2

Moody's Investors Service

Foreign currency deposit ratings — Baa2/Prime-2/stable Financial strength — D -

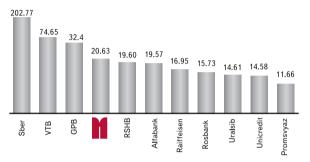
Staff

9 500 employees

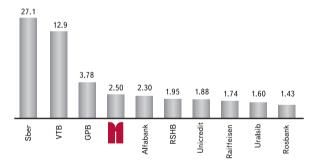


LEADING POSITION IN THE RUSSIAN BANKING SECTOR — cont'd

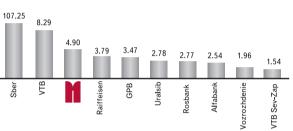
Top Russian Banks by Total Assets (US\$bn)



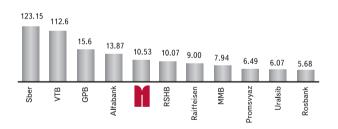
Top Russian Banks by Capital (US\$bn)



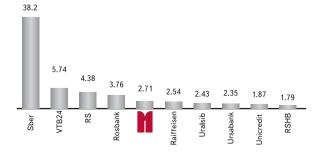
Top Russian Banks by Retail Deposits (US\$bn)



Top Russian Banks by Commercial Loans (US\$bn)



Top Russian Banks by Retail Loans (US\$bn)



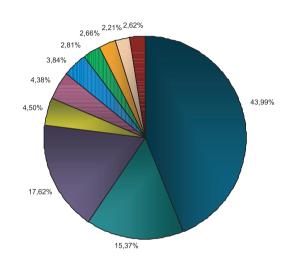


SHAREHOLDERS

Strong Shareholder Structure

- The City of Moscow has been the largest shareholder of the Bank since the Bank was established in 1995.
- The City of Moscow represented by the Property Department owns 44% of the Bank's shares.
- A. Borodin, President of the Bank, and L.Alaluev, Deputy Chairman of the Board of Directors, indirectly jointly control 17.62% of the Bank's share capital.
- The next largest shareholder is OAO "Moscow Insurance Company" owned by Insurance Group "Capital Insurance Group", which in its turn is controlled by the City of Moscow and the Bank of Moscow Group.
- The City of Moscow backs the policy of retaining net profits within the Bank.
- Since 2004 Bank's shares are traded on MICEX (Moscow Interbank Currency Exchange).
- In 2006 after the 10th share issue J.P. Morgan International Finance Limited owns 2.2% of the Bank's outstanding shares.
- The most recent share issue was completed in April 2007 in the amount of RUR 6,99bln. The Bank issued 6,900,000 ordinary voting shares.

Shareholder Structure



- Property Department of the City Moscow Government
- OAO "Moscow Insurance Company"
- Beneficial ownership A.Borodin and L.Alaluev
- 000 "GCM"
- OOO "GCM Investments"
- OOO "Centrotransport"
- OAO "Segejsky Pulp-and-Paper Plant"
- OOO "Plastoinstrument"
- J.P. Morgan International Finance Limited
- Others



Business Strategy

Further Develop Leading Position in Russian Banking

Attract Additional Retail Clients

Maintain Strong Commitment to Capital Management

Expand Branch Network

Attract Additional Corporate Business

Improve
Recurring Profitability

- Provide high-quality, reliable banking services
- Expand range of products and service
- Enhance retail lending product range
- Expand deposit portfolio
- Enhance private banking services, asset & wealth management
- Enhance mutual funds
- Allocate capital to risk-profit balanced business
- Allocate capital to business in developing markets in accordance with prudent risk management procedures
- Expansion of the Bank's regional network to diversify client concentration
- Capture lending opportunities and demand from SME customers
- Diversification of customer base
- Focus on revenue diversification, market oriented policies, controlling costs and introducing new business lines



- One of the largest and well diversified branch networks in Russia
- The geographical reach spans across the entire territory of Russia from St. Petersburg and Kaliningrad in the North West to Vladivostok and Petropavlovsk-Kamchatsky in the Far East covering all 11 time zones of the country
- Presence in 54 regions of the Russian Federation
- 53 regional branches offering the full range of banking services and 191 subordinated offices with the primary focus on the distribution of retail banking products
- 118 outlets in Moscow and in the Moscow region
- 471 desks at the Moscow postal offices distributing retail products
- 1643 ATMs in Russia
- 4 foreign subsidiaries:
 - Moscow-Minsk Bank (Minsk, Belarus)
 - Latvian Businessbank (Riga, Latvia)
 - BM Bank (Kiev, Ukraine)
 - Estonian Credit Bank (Tallin, Estonia)
- Representative Office in Germany (Frankfurt am Main)



EXCELLENT GEOGRAPHICAL REACH— cont'd





MAIN SUBSIDIARIES & EQUITY PARTICIPATIONS

The Bank of Moscow, implementing its strategy, has consolidated a variety of financial service businesses into a group with a particular emphasis on banking.

SUBSIDIARY AND AFFILIATED BANKS IN RUSSIA

Mosvodokanalbank 3, Pleteshkovsky per., Moscow, 107005 Russian National Commercial Bank 40, Dolgorukovskaya str., Moscow, 127994 Russian Land Bank 3/25, bldg.1, Sytinsky per. Moscow, 123104

SUBSIDIARY BANKS ABROAD

Moscow- Minsk Bank 49, Kommunisticheskaya str., Minsk, 220002, Belarus Latvian Business Bank 3, Antoniyas str., Riga, LV 1010 Latvia

Estonian Credit Bank 4, Narva mnt., Tallin, 15014 Estonia

BM Bank 94, B. Vasilkovskaya str., Kiev, 03150 Ukraine



FOREIGN BANK MOSCOW-MINSK (BELARUS)

- Established in 2000
- 100% ownership by the Bank of Moscow
- 8th largest bank in Belarus
- 6th most profitable bank in Belarus
- No.1 in ROA and ROE
- Highly professional in corporate and trade finance

BM BANK (UKRAINE)

- Established in 2006
- 100% ownership by the Bank of Moscow
- One of the most fast growing banks in the Ukraine
- Specialised in corporate and retail banking

LATVIAN BUSINESS BANK (LATVIA)

- Established in 1992
- 99.87 % ownership by the Bank of Moscow
- One of the most dynamically developing banks in the country
- Specialised in serving trade in the Baltics, with Russia, Belarus and Ukraine
- Efficient tool for Russian investments in Latvian economy

ESTONIAN CREDIT BANK (ESTONIA)

- Established in 1992
- 89.2% ownership by Latvian Businessbank
- 4th largest bank in Estonia by assets
- Emphasis on retail banking

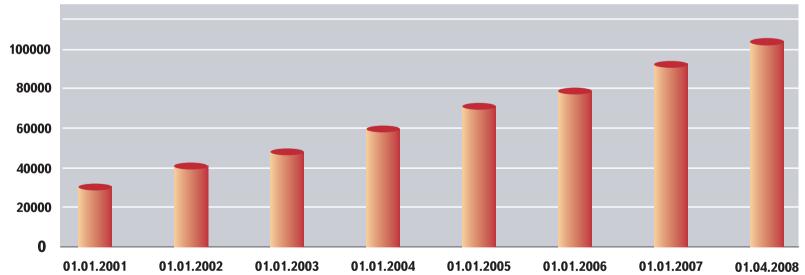


CORPORATE BANKING

- 104.4 thousand customers
- 11 % growth of clientele in 2007
- 29.4 % increase of customer balances in 2007
- Diversified customer base represents
 - all industries and sectors of the Russian economy
 - all regions and economic centers of the country
 - all forms of ownership and incorporation

- Products and services include:
- accounts & settlements
- corporate lending
- syndicated loans
- investment banking
- trade finance
- foreign trade and exchange operations
- securities transactions
- precious metals
- depository services
- consultancy

Corporate Customers

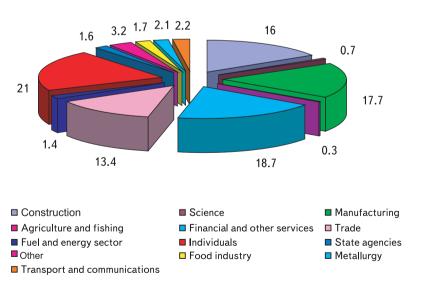




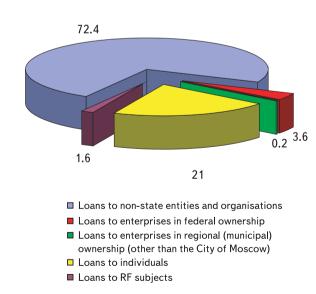
- Increasing geographic and sectoral diversification
- Focus is predominantly on some of the most fast growing efficient and cash flow generating sectors of the Russian economy
- Conservative risk management procedures
- Loan portfolio represents 2/3 of the total assets
- 37 % growth of the loan portfolio in 2007
- Corporate loans constitute 80 % of the total portfolio
- More than 50 % of the loan book is concentrated in regions

BREAKDOWN OF LOANS IN 2007

by economic sector



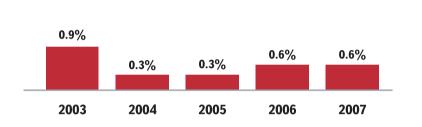
by type of ownership

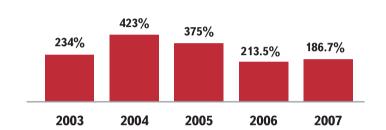




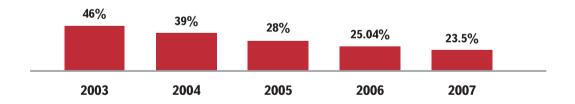
Non-performing loans (NPL)/gross loans

Allowance for loan losses/NPL





Client concentration: 20 largest borrowers/gross loans





LOAN PORTFOLIO: Non-Performing Loan Criteria

- The management of BOM's problem loans is governed by internal regulation. This regulation is in compliance with the requirements of the Central Bank of the Russian Federation.
- This regulation recognises a loan as being of "substandard" quality (a problem loan or NPL) when the borrower has failed to pay interest and/or failed to meet principle repayment obligations for more than 30 calendar days.
- As well as the 30 days overdue limit a loan can also be recognised as substandard if it falls into one of the following categories:
 - Reliable information has been obtained to the effect that the debtor has no real possibility of performing its contractual obligations or intends to evade performing its obligations;
 - A material deterioration of the financial standing of the borrower has occurred;
 - A loss or deterioration in the quality of collateral has occurred;
 - Unfavourable changes have taken place in the organisation or management structures of the borrower;
 - The relationship between the borrower and the Bank is deteriorating;
 - The borrower has been presented with third party claims in amounts which may compromise the ability of the borrower to meet its obligations with BOM;
 - Enforcement proceedings have been initiated with respect to the borrower's liability with BOM or other creditors;
 - Information has been obtained about the borrower's involvement in unlawful activities or links to criminal structures.
- The units responsible for recognition of substandard loans include the specific product departments as well as the Audit Department, the Credit Risks Division and the Economic Security Division.



INVESTMENT BANKING

- The Bank offers a variety of investment banking services, including:
 - underwriting
 - debt issuance
 - research
 - asset management
- Investment banking activities are a significant means for developing relationships with strategic corporate customers
- Leading underwriter and arranger of domestic debt issuance:
 - offered a wide range of domestic bond issuance services
 - as for the end of 2007 bonds issued for 128 issuers from 2004, totaling over RUR 360 bln (US\$14.7 bln)
 - in 2007 acted as sole lead arranger for two international debt issuance



CONSERVATIVE CREDIT AND MARKET RISK POLICIES IN PLACE

Credit Risk	 Based on recommendations and requirements of CBR, Basel Committee, international auditors and best practice of leading IFIs Single borrower/economic group limits Product type/geographic/industry concentration limits Ongoing monitoring of borrower's condition and collateral
Interest Rate Risk	 Measured via gap and interest rate sensitivity models Also employ stress testing and scenario analysis techniques
Currency Risk	 Open foreign currency position, stop-loss, borrower limits Centralised control over exchange rates in currency operations In accordance with CBR regulations, currency risk exposure cannot exceed 20% of bank's aggregate capital in all currencies Currency position is controlled by the CBR on a daily basis
Liquidity Risk	 Managed with the aid of scenario analysis, simulative, optimising and predictive modelling Strict CBR controls on instant (N2) and current (N3) liquidity ratios Monitored on a weekly basis
Equity Risk	 Daily market exposure analysis, limits control and monitoring Portfolio and exposure risk reporting with techniques including VaR
Operational Risk	 Established operational risk management standards, including definitions, policies, classification of risks Historical database of internal and external losses resulted from operational risks Reporting system permitting to execute independent control over the level of the bank's operational risks Periodical review of risk assessment methodology Automation of business processes and IT development



CREDIT POLICIES AND LOAN ASSESSMENT

- One of the Bank of Moscow's fundamental objectives is a duly established and reasonable lending policy that supports the expansion of the Bank of Moscow whilst preserving the quality of the loan portfolio.
- In structuring and implementing its credit policy, the Bank is guided by the following priorities:
 - Diversification of lending across industry and economic sectors. Key areas of focus are the municipal owned companies in Moscow and key sectors such as defence, energy, construction, metals and mining, chemical and petrochemicals, pharmaceuticals, equipment manufacturers and pulp and paper.
 - Regional diversification. The focus of this business being the Russian regions where the Head Office and the branches of the Bank are based.
 - Financing projects with short to medium term payback periods, high efficiency and minimal credit risk.
- The powers of taking independent lending decisions lie primarily with those bodies specifically set up for that purpose i.e. The Credit Committee and the Small Credit Committee:
 - Both of the Credit Committees are made up of members of the executive board as well as other business representatives;
 - Both committees meet once a week;
 - Approval for any loan over USD 2m in value goes to the Credit Committee. Loans for less than USD 2m are referred to the Small Credit Committee;
 - Typically 12 people are participating on the small Credit Committee meetings while the larger Credit Committee has at least 15 people.
 - The Central Bank of Russia currently limits credit exposure to one client to 25% of shareholder equity.



CREDIT POLICIES AND LOAN ASSESSMENT — cont'd

- Other than these two bodies, power to make independent lending decisions is afforded to the territorially separate banking units (regional branches and Moscow offices), as well as a number of authorised officers at the BOM Head Office, which includes the President of the Bank.
- The procedures of setting, using and monitoring the application of the limits by the branches and offices are prescribed by the respective regulations of the bank.
- The Bank has designed an internal system of limits applicable to credit transactions the Limit of Independent Lending to a Client which dictates the maximum credit volume that can be extended to a client or group of related clients by a branch or office without authorisation from Head Office.
- This limit is determined by formal parameters reflecting the availability of necessary expertise at the branch or office and the track record of the lending business a that unit. The track record is assessed by looking at repayment record on the loan portfolio, the volume of the loan portfolio, volume of overdue loans etc.
- This regulation also lays down a list of transactions which the branch is not allowed to execute independently e.g. granting loans to a customer with an existing overdue liability.
- When a loan proposal exceeds the authority of that particular unit, it is referred to Head Office, where the appropriate body (i.e a Credit Committee) will consider the application.
- \bullet BOM does have an internal credit scoring system with the total volume of credit scored loan standing at roughly USD 2.5bn which is roughly 50% of loan book.



- Leading operatorin the FX and MM segments in Russia
- Principal market maker in Moscow City debt
- Conservative investment policy
- Active in international capital markets

2008 May - US\$ 220 million Syndicated Loan

MLAs - Emirates NBD, Deutsche Bank, AG, ABN AMRO Bank, RZB AG 18 months LIBOR + 0.65%

February - CHF 250 million Senior Eurobond

MLA - UBS AG 3 years 6.235% coupon

RUB 10 billion Senoir Bond

Self-led by the Bank of Moscow 5 years 7.85% coupon



TREASURY & CAPITAL MARKETS

2007 November — US\$ 600 million Syndicated Loan

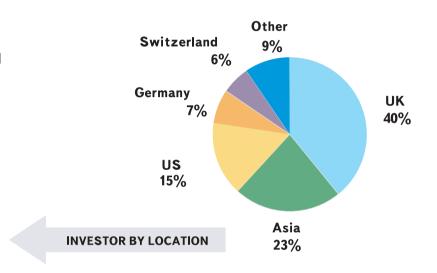
MLAs — Bayerische Landesbank, Bayerische Hypo-und Vereinsbank AG, Commerzbank AG, DEPFA BANK, DZ Bank AG, Mizuho Corporate Bank Ltd., Sumitomo Mitsui Banking Corporation Europe Limited 30 months LIBOR + 0.55 % p.a.

May — US\$ 400 million Subordinated Debt Issue

MLAs — Deutsche Bank AG (London Branch), J.P.Morgan Securities 10 years (10 No-call 5) 6.807% p.a.

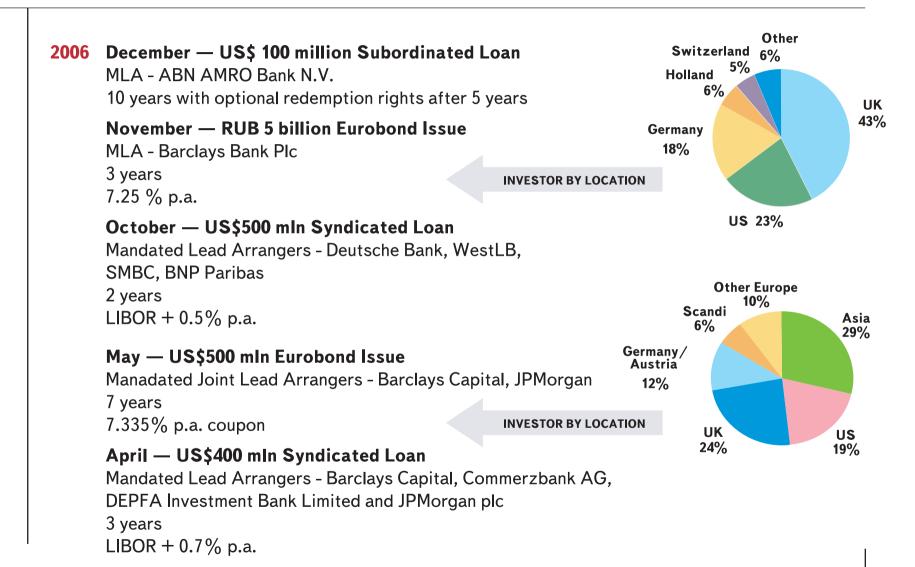
March — US\$105 million Syndicated Loan

MLA - ICICI Bank 3 years LIBOR + 0.55 % p.a.



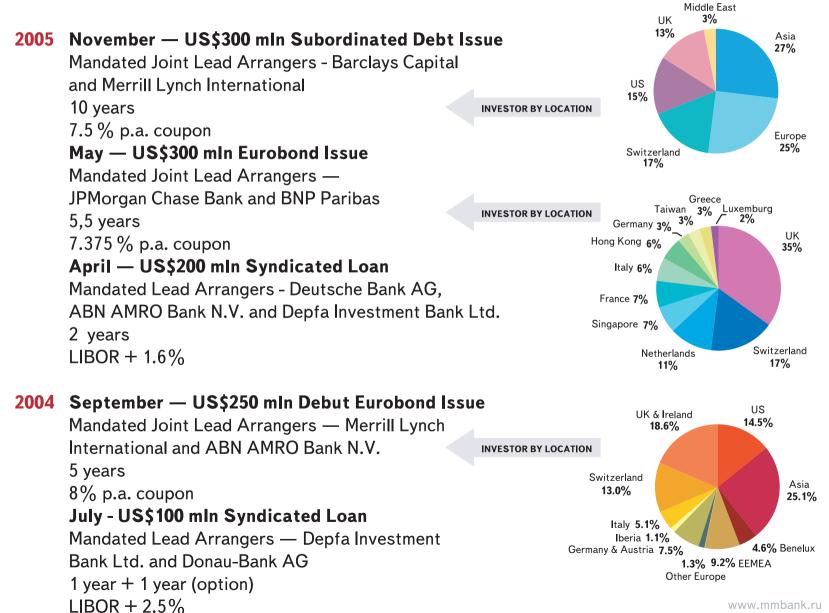


TREASURY & CAPITAL MARKETS



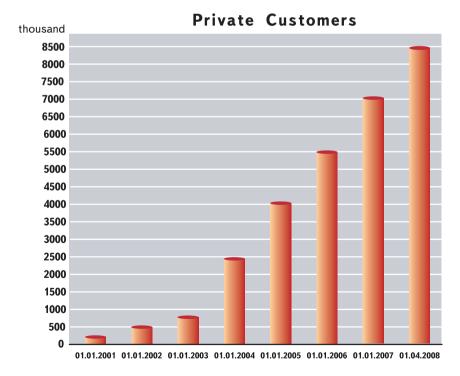


TREASURY & CAPITAL MARKETS — cont'd



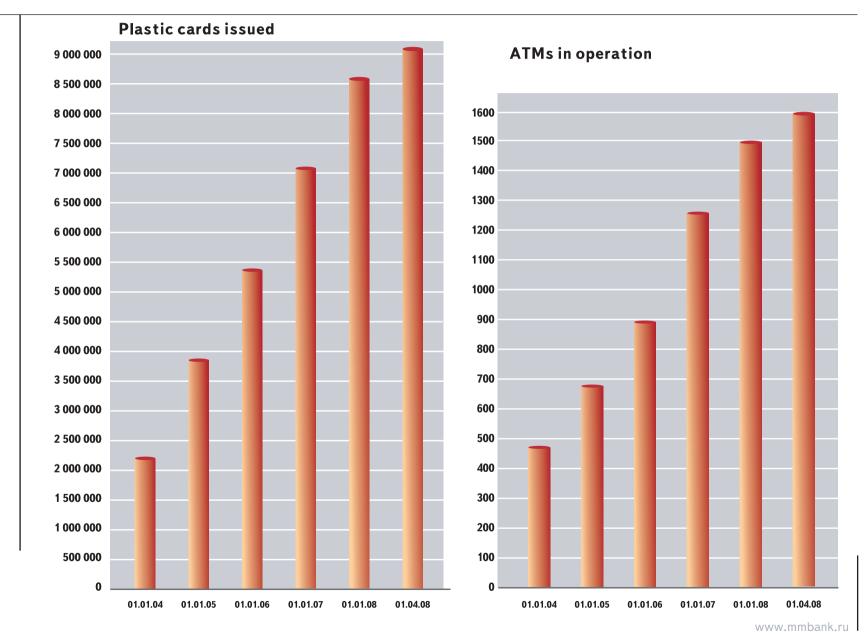


- 8.5 million retail customers
- 3rd largest deposit taker in Russian Federation
 - more than RUB 126.7 (US\$ 5.2 bln) in retail deposits as of January 1, 2008
 - approved by CBR to participate in the Deposit Insurance System
- 5th largest retail lender in Russian Federation
- RUB 74.6 bln (US\$ 3.0 bln) volume of retail loan portfolio as of January 1, 2008
- More than 2-fold growth of retail loan portfolio in 2007
- Market leader in plastic cards business with 9.2 million plastic cards issued
- Broad range of retail services and products includes:
 - account and deposits
 - lending facilities
 - consumer loans
 - car loans
 - mortgage loans
 - overdrafts
 - credit and debit cards
 - money transfers
 - private banking
 - Internet banking
 - Telephone banking





RETAIL BANKING



ASSET MANAGEMENT

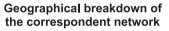
- Started Asset Management business in 2003
- 3 key business areas:
 - Private Asset Management
 - Mutual Fund Management (14 open and interval mutual funds)
 - Pension Fund Management
- Total assets under management of RUR16.9 bln (US\$ 688.5 mln)
- 52% growth of assets under management in 2007
- \bullet Bank's market share in terms of assets under management increased to 5,82% as of 1 July 2007 and 6,28% as of the end of 2007*
- No. 4 in ratings based on the net assets under management amongst Russian Asset Management companies*
- Offers AM products both to institutional and retail clients
- No. 5 in terms of new funds and accounts acquisitions

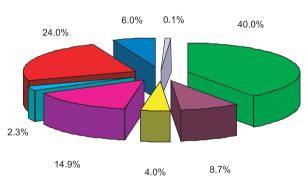


^{*} Source: www.investfunds.ru as of 29 December 2007

CORRESPONDENT BANKING AND TRADE FINANCE

- Over 850 correspondent banks in 82 countries worldwide, including 90 new relationships established in 2007
- Clean lines for trade related and treasury operations established by major international banks
- RUB clearing bank for 200 banks and one of the major providers of trade finance services in Russia
- Variety of products offered:
 - L/C confirmations and deferred payments
 - Guarantees and Standby L/Cs
 - Post-financing
 - Pre-export financing
 - Financing with ECA coverage
 - Forfeiting
- 270% growth of the trade finance portfolio in 2007, including
 - 292% increase of L/Gs
 - 225% increase of L/Cs
- Eligible partner in Russia for the overwhelming majority of ECAs worldwide
- Framework Credit Agreements signed with the leading international banks for ECAs covered financing







AfricaAustralia



ANTI-MONEY LAUNDERING

- Strict compliance with Federal Law FZ-115 "On Countering the Legalisation (Laundering) of Income Received Through Criminal Activity and Terrorist Financing"
- Setting up a specially designated Financial Control Unit
- AML measures cover the entire bank, from the head office to remote branches
- Implementing integrated AML system through the following modules

customer identification and evaluation exposure of money laundering activity in customers' operations verification of information on customers' operations to collaborate or reject money laundering assumptions recording of information storage of information and documents training



CONSOLIDATED BALANCE SHEET OVERVIEW (IFRS)

	2007		2006		2007/2006
	RUB million	US\$ million	RUB million	US\$ million	%
Total assets	528,086.2	21,514.0	382,258.8	14,518.0	+ 38.1
Loans and advances to customers	351,622.2	14,325.0	256,042.1	9,724.3	+ 37.3
Due from banks and credit institutions	40,853.1	1,664.3	29,268.4	1,111.6	+ 40.0
Due to credit institutions	69,624.7	2,836.5	38,015.3	1,443.8	+ 84.0
Due to customers	350,646.2	14,285.2	259,501.1	9,855.7	+ 35.1
Total equity	48,595.0	1,979.7	31,969.4	1,214.2	+ 52.0

CBR's RUB/USD exchange rate:

31/12/07 USD1 - RUB24.55 31/12/06 USD1 - RUB26.33



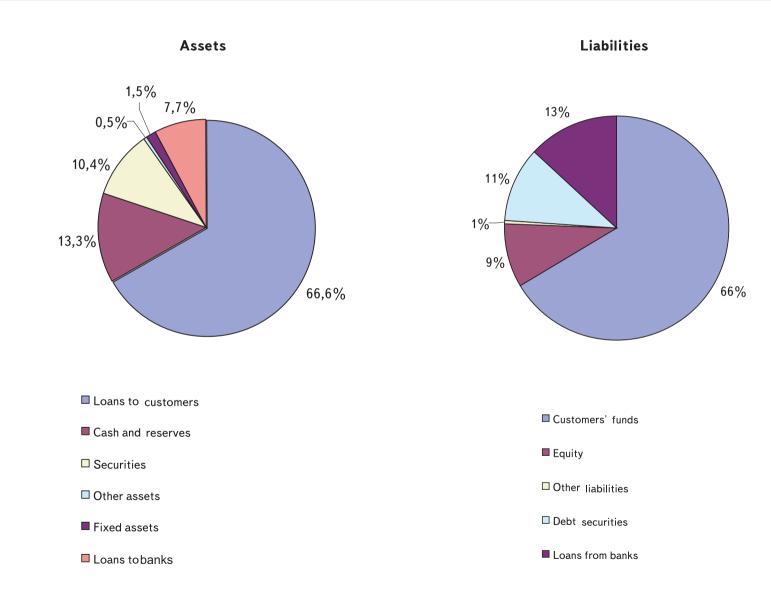
PROFIT & LOSS ACCOUNT OVERVIEW (IFRS)

	2007		2000	2006	
	RUB million	US \$ million	RUB million	US \$ million	
Interest income	39,544.4	1,611.0	27,614.8	1,048.8	
Interest expense	20,467.1	833.8	(13,533.7)	(514)	
Net interest income	19,077.3	777.2	14,081.1	534.8	
Net interest (after provision for loan impairment)	16,630.3	677.5	12,735.2	483.7	
Net income	22,481.9	915.9	16,938	643.3	
Operating income	11,377.4	463.5	7,605.8	288.9	
Profit before tax	13,192.6	537.46	7,628.6	289.7	
Net profit	10,046.2	409.3	5,777.5	219.4	



CBR's RUB/USD exchange rate: 31/12/07 USD1 - RUB24.55 31/12/06 USD1 - RUB26.33

ASSETS AND LIABILITIES COMPOSITION





2008 **MAIN RATIOS**

Profitability Ratios	01.01.08	01.01.07	01.01.06
Return on shareholders' equity (ROE) Return on total assets (ROA) Cost/Income	22.17% 1.95% 46.11%	20.44% 1.79% 49.24%	18.70% 1.98% 49.94%
Loan Portfolio Quality			
NPL/Gross loans Allowance for loan losses/Gross loans	0.68% 1.27%	0.65% 1.29%	0.33% 1.24%
Balance Sheet and Capital Adequacy Ratios			
Customer deposits as a percentage of total assets Tier 1 Capital ratio (BIS) Capital adequacy ratio (BIS) Total shareholders' equity as a percentage	66.40% 10.40% 14.80%	67.94% 10.20% 13.30%	68.57% 11.10% 15.70%
of total assets	9.20%	8.36%	9.64%



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