

TGC-1
BRIEF DATA
1 half 2008


## SIGNIFICANT EVENTS

## January

In compliance with the major facilities repair schedule of Karelsky Branch's power plants the overhaul of Vygostrovsky HEPP hydro unit No. 2 was accomplished.

TGC-1 started the organization on the Kola Peninsula the modern communication channels system which will consolidate the power plants of Kolsky Branch - 17 HEPPs as well as Apatitskaya CHPP and Murmanskaya CHPP.

## February

TGC-1 started construction of a new energy block of Yuzhnaya CHPP-22 in St. Petersburg.
Fortum, TGC-1 and ECF Project Ltd signed a largest ever agreement of CO2 emission reduction units in Russia according to which Fortum will purchase approximately 5 million tonnes of emission reduction units (ERU) from TGC-1. The ERUs will come from Joint Implementation projects conducted at TGC-1's production facilities during the Kyoto Period (2008-2012) of the European Emissions Trading Scheme. The projects TGC-1 will implement include reconstruction of hydro power plants in Leningrad Region, expansion and reconstruction of combined heat and power generation facilities as well as energy efficiency improvements with district heating network in St. Petersburg. Fortum can use the received ERUs to cover part of its own emissions once these projects are completed and their emission reduction has been verified.

According to the results of the IV annual competition of energy industry companies' annual reports and sites arranged by magazine "Energy market" the annual report of TGC-1 was announced the winner in "The best idea and design of annual report".

## March

The results of the open competitive tender for the opportunity to sign a contract of Petrozavodskaya CHPP expansion project development were summarized. The winner is JSC "Energoproekt" (Kyiv, Ukraine).

The Board of Directors approved the action plan for launching of the Depositary Receipts Program and the decision of additional issue, TGC-1's Annual General Shareholder Meeting was called on 29 April 2008.

## April

Annual stockholders meeting took place. TGC-1 shareholders approved the annual report, accounting report and upheld a number of board of directors proposals.

## May

TGC-1 shares were transferred to quotation list A2 of the MICEX stock exchange.
Federal Financial Markets Service authorized the flotation of TGC-1 ordinary shares outside of the Russian Federation.

The first meeting of the new Board of Directors took place on 29 April 2008.

## June

Thomson Reuters and Interfax Group published the results of the first survey of financial markets of Russia, Kazakhstan and Ukraine "Thomson Reuters Extel Survey - Focus CIS 2008" assessing the quality of Investor Relations of the companies from these countries. TGC-1 was awarded the first place in the electric utilities sector.


## TGC-1 IN FIGURES

## Operational Figures

| $>$ | Installed capacity | $6,278.4 \mathrm{MW}$ |
| :--- | ---: | ---: |
| $>$ | Installed heat capacity | $14,754 \mathrm{GCal} / \mathrm{h}$ |
| $>$ | Electricity generation | $14,333.2 \mathrm{mln} \mathrm{kWh}$ |
| $>$ | Electricity useful output* | $14,708.8 \mathrm{mln} \mathrm{kWh}$ |
| $>$ | Heat generation | $14,909.0$ thousand GCal |
| $>$ | Heat useful output* | $14,231.7$ thousand GCal |
| $>$ | Staff | 8958 people |

* Including purchased power energy


## Financial Figures (RAS)

$>$ Sales
$>$ Operating profit
$>$ Pre-tax profit
$>\quad$ Net profit
$>$ Total assets
$>$ Shareholder's equity

16,125.2 mln RUR 816.0 mln RUR 456.2 min RUR 136.3 mln RUR

72,180.9 min RUR
62,593.2 mln RUR

## PRODUCTION COMPLEX

|  | Electricity generation (thousand kWh) |  |  | Electricity useful output (thousand kWh), except purchased power energy |  |  | Electricity useful output (thousand kWh), including purchased power energy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | I half 2007 | I half 2008 | $\begin{gathered} \Delta \\ (\%) \end{gathered}$ | I half 2007 | I half 2008 | $\begin{gathered} \Delta \\ (\%) \end{gathered}$ | I half 2007 | I half 2008 | $\Delta$ (\%) |
| Nevsky branch | 8,018,289.1 | 8,434,202.7 | 5.2 | 7,186,005.3 | 7,590,837.1 | 5.6 | 8,090,667.1 | 8,250,322.2 | 2.0 |
| Karelsky branch | 2,200,158.6 | 2,164,550.6 | -1.6 | 2,094,671.1 | 2,056,149.2 | -1.8 | 2,233,343.4 | 2,134,122.6 | -4.4 |
| Kolsky branch | 3,640,425.0 | 3,712,431.8 | 2.0 | 3,523,979.2 | 3,600,223.5 | 2.2 | 4,421,030.5 | 4,312,688.7 | -2.5 |
| TGC-1 | 13,858,872.7 | 14,311,185.1 | 3.3 | 12,804,655.6 | 13,247,209.8 | 3.5 | 14,745,041.0 | 14,697,133.5 | -0.3 |
| Murmanskaya CHP | 21,498.5 | 22,055.2 | 2.6 | 10,916.1 | 11,702.5 | 7.2 | 10,916.1 | 11,702.5 | 7.2 |
| TGC-1 and Murmanskaya CHP | 13,880,371.2 | 14,333,240.3 | 3.3 | 12,815,571.7 | 13,258,912.3 | 3.5 | 14,755,957.1 | 14,708,836.0 | -0.3 |


|  | Heat generation (GCal) |  |  | Heat useful output (GCal) Including purchased power energy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | I half 2007 | I half 2008 | $\begin{gathered} \Delta \\ (\%) \end{gathered}$ | I half 2007 | I half 2008 | $\begin{gathered} \Delta \\ (\%) \end{gathered}$ |
| Nevsky branch | 12,571,147.0 | 11,809,207.0 | -6.1 | 12,189,638.6 | 11,412,589.5 | -6.4 |
| Karelsky branch | 948,254.1 | 934,830.0 | -1.4 | 929,670.1 | 915,678.0 | -1.5 |
| Kolsky branch | 773,788.2 | 727,745.5 | -6.0 | 747,177.0 | 700,146.0 | -6.3 |
| TGC-1 | 14,293,189.3 | 13,471,782.5 | -5.7 | 13,866,485.7 | 13,028,413.5 | -6.0 |
| Murmanskaya CHP | 1,449,448.3 | 1,437,176.6 | -0.8 | 1,326,315.4 | 1,203,308.2 | -9.3 |
| TGC-1 and Murmanskaya CHP | 15,742,637.7 | 14,908,959.1 | -5.3 | 15,192,801.1 | 14,231,721.7 | -6.3 |

UTILIZATION FACTOR OF MAXIMUM CAPACITY

|  | Utilization factor of maximum capacity <br> I half 2008 (\%) |
| :--- | :---: |
| Nevsky branch | 75.4 |
| Karelsky branch | 60.2 |
| Kolsky branch | 67.9 |
| TGC-1 including: | 70.9 |
| CHP | 67.7 |
| Hydro | 74.7 |
| Murmanskaya CHP | 36.1 |
| TGC-1 and Murmanskaya CHP: | 70.8 |
| CHP | 67.6 |
| Hydro | 74.7 |

FUEL MIX

|  | Fuel | I half 2008 (\%) |
| :---: | :---: | :---: |
| Nevsky branch | Gas | 99.67 |
|  | Coal | 0.31 |
|  | Fuel oil | 0.02 |
| Karelsky branch | Gas | 98.97 |
|  | Fuel oil | 0.70 |
|  | Diesel | 0.33 |
| Kolsky branch | Coal | 0.31 |
|  | Fuel oil | 99.69 |
| TGC-1 | Gas | 95.36 |
|  | Coal | 0.34 |
|  | Fuel oil | 4.28 |
|  | Diesel | 0.02 |
| Murmanskaya CHP | Fuel oil | 100 |
| TGC-1 and Murmanskaya CHP | Gas | 89.78 |
|  | Coal | 6.17 |
|  | Fuel oil | 4.03 |
|  | Diesel | 0.02 |

## TARIFFS

Electricity

|  | Tariff from 01.01.2008, kop/kWh |
| :--- | :---: |
| Nevsky Branch | 68.11 |
| Karelsky Branch | 43.27 |
| Kolsky Branch | 29.24 |
| TGC-1 | 54.37 |
| Murmanskaya CHPP | 265.0 |

Heat

|  | Tariff from 01.01.2008, RUR/GCal |
| :--- | :---: |
| Nevsky Branch | 540.26 |
| Saint-Petersburg | 536.09 |
| Leningrad Oblast | 724.28 |
| Karelsky Branch | 401.97 |
| Kolsky Branch | 642.00 |
| TGC-1 | 536.24 |
| Murmanskaya CHPP | 969.36 |



ECONOMIC INDEXES

## SALES



ELECTRICITY REVENUES

$\square$ Regulated sector of the wholesale market

- Day-ahead market
- Balancing market
- Capacity market
$\square$ Cross-border trade (Export)
$\square$ Retail market supplies


## HEAT REVENUES



## ELECTRICITY OPERATING EXPENSES



HEAT OPERATING EXPENSES


■ Fuel

- Water
- Salaries, wages and social charges
- Heat transmission
$\square$ Purchased energy
- Amortization
- Repair of fixed assets
- Tax

Others expenses


## SHARE CAPITAL STRUCTURE

As of 1 July 2008 TGC-1 share capital is RUR 38,543,414,165.71* divided into 3,854,341,416,571 3/7* common nominal shares with a par value of RUR 0.01. TGC-1 shares are traded on the MICEX stock exchange as "A2" listed securities and on the RTS stock exchange as "B" listed securities.

* taking into account stocks allocated during the additional issue for JSC "TGC-1-Holding", the Report on the results of the additional issue is registered by The Federal Financial Markets Service of the Russian Federation.


■ Gazprom
Norilsk Nickel

- Fortum Power and Heat Oy

Others shareholders
■ Russian energy projects


Balance sheet (RAS)
RUR thousand

| ASSETS | 01.01.2007 | 30.06.2008 |
| :---: | :---: | :---: |
| I. NON-CURRENT ASSETS |  |  |
| Intangible assets | - | - |
| Fixed assets, including: | 33430525 | 33526093 |
| land | 21691 | 21691 |
| buildings, machinery and equipment, facilities | 33111320 | 33181899 |
| other types of fixed assets | 297514 | 322503 |
| construction in progress | 5228720 | 7727054 |
| Income yielding investments into tangible assets | 194 | 172 |
| Long-term financial investments, including: | 1710061 | 2315076 |
| subsidiaries | 372972 | 372972 |
| associated companies | 20000 | 20000 |
| other companies | 269026 | 269026 |
| long-term loans | 845273 | 1450273 |
| other long-term financial investments | 202790 | 202805 |
| Other non-current assets | 101591 | 134865 |
| TOTAL non-current assets | 40471091 | 43703260 |
| II. CURRENT ASSETS |  |  |
| Inventories | 2277255 | 2227834 |
| Value added tax on purchased tangibles | 207945 | 241485 |
| Accounts receivable, payments for which are expected in more than 12 months | 1456712 | 1200840 |
| Accounts receivable, payments for which are expected within 12 months, including: | 11118211 | 18729339 |
| buyers and customers | 2848734 | 3704128 |
| advances paid | 6841980 | 13892442 |
| other receivables | 1427497 | 1132769 |
| short-term financial investments | 17956356 | 3352978 |
| cash and cash equivalents | 2007360 | 2725171 |
| TOTAL current assets | 35023839 | 28477647 |
| TOTAL ASSETS | 75494930 | 72180907 |
| SHAREHOLDER'S EQUITY AND LIABILITIES | 01.01.2007 | 30.06.2008 |
| III. SHAREHOLDER'S EQUITY |  |  |
| Authorized share capital: | 38509598 | 38509598 |
| in preferred shares | - | - |
| in ordinary shares | 38509598 | 38509598 |
| Paid up shares from shareholders | (20 558) | (20 558) |
| Capital surplus | 39795293 | 39775643 |
| Capital reserves | 36694 | 42899 |
| Retained profit of prior periods | 807783 | 821226 |
| Losses of prior periods | (16 671 906) | (16 671 906) |
| Retained profit of the reporting period | - | 136261 |
| Losses of the reporting period | - | - |
| TOTAL shareholder's equity | 62456904 | 62593163 |
| IV. LONG-TERM LIABILITIES |  |  |
| Loans and credits | 5192349 | 2290481 |
| Deferred tax liability | 1267727 | 1590023 |
| Other long-term liabilities | - | - |
| TOTAL LONG-TERM LIABILITIES | 6460076 | 3880504 |
| V. SHORT-TERM LIABILITIES |  |  |
| Loans and credits, including: | 828466 | 528652 |
| bank credits | 742663 | 503403 |
| loans | 85803 | 25249 |
| Accounts payable, including: | 5748405 | 5178477 |
| suppliers and contractors | 3888246 | 2981216 |
| notes payable | - | - |
| wages payable to staff | 16836 | 128231 |
| payables to state and off-budget funds | 31820 | 65070 |
| charges to budget | 199096 | 260481 |
| advances received | 1396213 | 1553913 |
| other payables | 216194 | 189566 |
| Payables to participants (founding parties) | 903 | - |
| Deferred income | 176 | 111 |
| TOTAL short-term liabilities | 6577950 | 5707240 |
| TOTAL SHAREHOLDER'S EQUITY AND LIABILITIES | 75494930 | 72180907 |

## Reference note on inventories reported in off-balance accounts

|  | RUR thousand |  |
| :---: | :---: | :---: |
| ASSETS | 01.01.2007 | 30.06.2008 |
| Leased fixed assets, including: leasing | 15485 | 29961 |
| Inventory holdings accepted for safekeeping | 452183 | 499328 |
| Materials accepted for processing | - | - |
| Goods accepted on commission | - |  |
| Equipment accepted for installation | - | - |
| Receivables from insolvent debtors, written-off to loss | 144351 | 145034 |
| Security of liabilities and payments received | 5363783 | 6413364 |
| Security of liabilities and payments issued | 283554 | - |
| Wear of fixed assets | 746 | 746 |
| Wear of improvements and other similar objects | - | - |
| Registered high-security forms | 484 | 483 |
| Leased out fixed assets | - | - |
| State-owned tangibles | - | - |
| Intangible assets received for usage | - | - |

Income statement (RAS)


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