

# CONSOLIDATED INTERIM CONDENSED FINANCIAL STATEMENTS NINE MONTHS ENDED SEPTEMBER 30, 2010 and 2009



# **Report of Independent Accountants**

To the Board of Directors and Shareholders of OAO Tatneft:

We have reviewed the accompanying consolidated interim condensed balance sheet of OAO Tatneft and its subsidiaries as of September 30, 2010, and the related consolidated interim condensed statement of operations and comprehensive income, of shareholders' equity and of cash flows for the nine-month period ended September 30, 2010. This consolidated interim condensed financial information is the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial information taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim condensed financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of OAO Tatneft and its subsidiaries as of December 31, 2009, and the related consolidated statement of operations and comprehensive income, of shareholders' equity, and of cash flows for the year then ended (not presented herein), and in our report dated April 27, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated condensed balance sheet information as of September 30, 2010, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

ZAO Privera terbouse Coopers Audit-

December 14, 2010

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# TATNEFT Consolidated Interim Condensed Balance Sheets (Unaudited) (in millions of Russian Roubles)

	Notes	At September 30, 2010	At December 31, 2009
Assets			
Cash and cash equivalents		20,848	12,841
Restricted cash		7,089	12,071
Accounts receivable, net	4	48,683	43,807
Due from related parties	11	10,425	16,485
Short-term investments		9,049	10,614
Current portion of loans receivable		3,009	3,185
Inventories	5	13,891	11,684
Prepaid expenses and other current assets		23,913	25,227
Total current assets		136,907	135,914
Long-term loans receivable, net		2,463	2,320
Due from related parties	11	14,137	8,524
Long-term investments		18,835	14,596
Property, plant and equipment, net		376,185	322,475
Other long-term assets		10,911	11,913
Total assets		559,438	495,742
Liabilities and shareholders' equity			
Short-term debt and current portion of long-term debt	6	30,723	71,228
Trade accounts payable		16,352	13,410
Due to related parties	11	1,927	1,503
Other accounts payable and accrued liabilities		13,178	14,055
Dividends payable		9,008	207
Capital lease obligations		71	170
Taxes payable		10,975	10,321
Total current liabilities		82,234	110,894
Long-term debt, net of current portion	6	84,209	16,588
Due to related parties	11	380	-
Other long-term liabilities		2,846	2,423
Asset retirement obligations, net of current portion		41,847	38,927
Deferred tax liability		14,481	13,388
Capital lease obligations, net of current portion		1	15
Total liabilities		225,998	182,235
<ul> <li>Shareholders' equity</li> <li>Preferred shares (authorized and issued at September 30, 2010 December 31, 2009 - 147,508,500 shares; nominal value at Septem 30, 2010 and December 31, 2009 - RR1.00)</li> <li>Common shares (authorized and issued at September 30, 2010 December 31, 2009 - 2,178,690,700 shares; nominal value September 30, 2010 and December 31, 2009 - RR1.00)</li> </ul>	iber and	148 2,179	148 2,179
Additional paid-in capital		96,616	95,735
Accumulated other comprehensive gain		1,304	1,907
Retained earnings Less: Common shares held in treasury, at cost (59,299,000 shares 66,985,000 shares at September 30, 2010 and December 31, 20	and	224,702	209,275
respectively)	JU9,	(3,324)	(3,721)
Total Group shareholders' equity		321,625	305,523
Non-controlling interest		11,815	7,984
Total shareholders' equity		333,440	313,507
Total liabilities and Equity		559,438	495,742

The accompanying notes are an integral part of these consolidated interim condensed financial statements.

# TATNEFT Consolidated Interim Condensed Statements of Operations and Comprehensive Income (Unaudited) (in millions of Russian Roubles)

	Notes	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Sales and other operating revenues	10	338,230	272,264
Costs and other deductions			
Operating		46,809	42,773
Purchased oil and refined products		41,834	26,816
Exploration		1,487	1,845
Transportation		12,745	10,644
Selling, general and administrative		20,560	15,733
Depreciation, depletion and amortization	10	10,086	9,404
(Gain)/loss on disposals of property, plant and equipment and investments and impairments		(100)	533
Taxes other than income taxes	8	157,711	105,633
Maintenance of social infrastructure and transfer of social assets		2,745	2,105
Total costs and other deductions		293,877	215,486
Other income (expenses)			
Earnings from equity investments		235	1,015
Foreign exchange (loss)/gain		(1,448)	121
Interest income		2,889	3,146
Interest expense, net of amounts capitalized		(344)	(502)
Other (expenses)/income net		(259)	2,722
Total other income		1,073	6,502
Income before income taxes and non-controlling interest		45,426	63,280
Income taxes			
Current income tax expense		(11,346)	(13,934)
Deferred income tax benefit/(expense)		15	(474)
Total income tax expense		(11,331)	(14,408)
Net income		34,095	48,872
Less: net income attributable to non-controlling interest		(3,725)	(2,449)
Net income attributable to Group shareholders		30,370	46,423
Foreign currency translation adjustments		(101)	172
Actuarial loss on employee benefit plans		(488)	-
Unrealized holding gains on available-for-sale securities, net of tax		(14)	
Comprehensive income		29,767	46,595
Basic and diluted net income per share (RR) Common		13.42	20.75
Preferred Weighted average shares outstanding (millions of shares) Common Preferred		13.35 2,116 148	20.55 2,091 148

# TATNEFT Consolidated Interim Condensed Statements of Cash Flows (Unaudited) (in millions of Russian Roubles)

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Operating activities		
Net income	34,095	48,872
Adjustments:		
Depreciation, depletion and amortization	10,086	9,404
Deferred income tax (benefit)/expense (Gain)/loss on disposals of property, plant and equipment and investments	(15)	474
and impairments	(100)	533
Transfer of social assets	673	229
Effects of foreign exchange	1,265	(496)
Equity (earnings)/loss net of dividends received	(17)	(935)
Change of allowance for doubtful accounts	(74)	(61)
Accretion of asset retirement obligation	2,929	2,653
Change in fair value of trading securities	(218)	(1,422)
Other	(410)	(2,030)
Changes in operational working capital, excluding cash:		
Accounts receivable	(6,087)	(10,325)
Inventories	(1,972)	3,747
Prepaid expenses and other current assets	1,822	5,406
Trading securities	(200)	1,920
Related parties	(628)	69
Trade accounts payable	1,771	(927)
Other accounts payable and accrued liabilities	(294)	2,913
Taxes payable	668	2,953
Other non-current liabilities	(40)	(695)
Other non-current assets	107	(74)
Net cash provided by operating activities	43,361	62,208
Investing activities		
Additions to property, plant and equipment	(59,667)	(66,578)
Proceeds from disposals of property, plant and equipment	519	325
Proceeds from disposal of investments	3,121	167
Purchase of investments	(3,186)	(136)
Certificates of deposit	2,413	1,831
Loans and notes receivable	(1,467)	1,524
Change in restricted cash	4,982	(5,461)
Net cash used in investing activities	(53,285)	(68,328)
Financing activities		
Proceeds from issuance of debt	113,608	34,979
Repayment of debt	(89,303)	(8,445)
Repayment of capital lease obligations	(114)	(306)
Dividends paid to shareholders	(6,071)	(4,716)
Dividends paid to non-controlling shareholders	(194)	(169)
Purchase of treasury shares	(3)	(76)
Proceeds from sale of treasury shares	8	79
Proceeds from issuance of shares by subsidiaries	-	50
Net cash provided by financing activities	17,931	21,396
Net change in cash and cash equivalents	8,007	15,276
Cash and cash equivalents at beginning of period	12,841	13,418
Cash and cash equivalents at end of period	20,848	28,694

	2010		2009	
	Shares	Amount	Shares	Amount
Preferred shares:				
Balance at January 1 and September 30				
(shares in thousands)	147,509	148	147,509	148
Common shares:				
Balance at January 1 and September 30 (shares in thousands)	2,178,691	2,179	2,178,691	2,179
Treasury shares, at cost:				
Balance at January 1	66,985	(3,721)	100,089	(3,960)
Acquisitions	1,542	(637)	21,307	(1,433)
Disposals	(9,228)	1,034	(45,756)	2,053
Balance at September 30 (shares in thousands)	59,299	(3,324)	75,640	(3,340)
Additional paid-in capital	57,277	(3,524)	75,040	(3,340)
Balance at January 1		95,735		96,171
Treasury share transactions		881		(738)
Acquisitions of subsidiaries		-		(180)
Balance at September 30		96,616		95,253
Accumulated other comprehensive income / (loss)				
Balance at January 1		1,907		747
Actuarial loss on employee benefit plans		(488)		-
Foreign currency translation adjustments Unrealized holding gains on available-for-sale		(101)		172
securities, net of tax		(14)		-
Balance at September 30		1,304		919
Retained earnings				
Balance at January 1		209,275		164,991
Net income		30,370		46,423
Dividends		(14,943)		(10,088)
Balance at September 30		224,702		201,326
Non-controlling interest				
Balance at January 1		7,984		4,583
Net income		3,725		2,449
Dividends		(194)		(169)
Change in Group structure		300		838
Balance at September 30		11,815		7,701
Total shareholders' equity at September 30		333,440		304,186

# Note 1: Organization

OAO Tatneft (the "Company") and its subsidiaries (jointly referred to as "the Group") are engaged in crude oil exploration, development and production principally in the Republic of Tatarstan ("Tatarstan"), a republic within the Russian Federation. The Group also engages in refining and marketing of crude oil and refined products as well as production and marketing of petrochemicals (see Note 10).

The Company was incorporated as an open joint stock company effective January 1, 1994 (the "privatization date") pursuant to the approval of the State Property Management Committee of the Republic of Tatarstan (the "Government"). All assets and liabilities previously managed by the production association Tatneft, Bugulminsky Mechanical Plant, Menzelinsky Exploratory Drilling Department and Bavlinsky Drilling Department were transferred to the Company at their book value at the privatization date in accordance with Decree No. 1403 on Privatization and Restructuring of Enterprises and Corporations into Joint-Stock Companies. Such transfers were considered transfers between entities under common control at the privatization date, and were recorded at book value.

As of September 30, 2010 and December 31, 2009 OAO Svyazinvestneftekhim, a company wholly owned by the government of Tatarstan, together with its subsidiary, hold approximately 36% of the Company's voting stock. These shares were contributed to Svyazinvestneftekhim by the Ministry of Land and Property Relations of Tatarstan in 2003. Tatarstan also holds a "Golden Share", a special governmental right, in the Company. The exercise of its powers under the Golden Share enables the Tatarstan government to appoint one representative to the Board of Directors and one representative to the Revision Committee of the Company as well as to veto certain major decisions, including those relating to changes in the share capital, amendments to the Charter, liquidation or reorganization of the Company and "major" and "interested party" transactions as defined under Russian law. The Golden Share currently has an indefinite term. The Tatarstan government, including through OAO Svyazinvestneftekhim, also controls or exercises significant influence over a number of the Company's suppliers and contractors.

#### Note 2: Basis of Presentation

The entities of the Group maintain their accounting records and prepare their statutory financial statements principally in accordance with the Regulations on Accounting and Reporting of the Russian Federation ("RAR"). The accompanying financial statements have been prepared from these accounting records and adjusted as necessary to comply with accounting principles generally accepted in the United States of America ("US GAAP").

The unaudited consolidated interim condensed financial statements have been prepared in accordance with US GAAP for interim financial reporting of public companies (primarily Accounting Standards Codification (ASC) 270 Interim Reporting) and do not include all necessary disclosures required by US GAAP. The Company omitted disclosures which would substantially duplicate the disclosures contained in its 2009 audited consolidated financial statements, such as accounting policies and details of accounts which have not changed significantly in amount or composition. Management believes that the disclosures are adequate to make the information presented not misleading if these interim consolidated financial statements are read in conjunction with the Company's 2009 audited consolidated financial statements and the notes related thereto. In the opinion of the Company's management, the unaudited consolidated interim condensed financial statements and notes thereto reflect all known adjustments, all of which are of a normal and recurring nature, necessary to fairly state the Company's financial position, results of operations and cash flows for the interim periods.

The results for the nine-month period ended September 30, 2010 are not necessarily indicative of the results expected for the full year.

**Use of estimates in the preparation of financial statements.** The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosures of contingent assets and liabilities. While management uses its best estimates and judgments, actual results could differ from those estimates and assumptions used. Among the estimates made by the management are: assets valuation allowances, depreciable lives, oil and gas reserves, pensions, asset retirement costs and income taxes.

Effective from the interim period ended September 30, 2009, the Group adopted the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The ASC was established as the sole source of US GAAP and superseded existing accounting and reporting guidance issued by the FASB, Emerging Issues Task Force and other sources. The ASC did not change US GAAP. All references to accounting standards in these consolidated financial statements were changed to corresponding ASC references.

# Note 2: Basis of Presentation (continued)

Effective January 1, 2009, the Group adopted the authoritative guidance of ASC 810, Consolidation, as it relates to non-controlling interests. This guidance changed the accounting and reporting standards for minority interests, which were re-characterized as non-controlling interests and classified as a component of equity. In accordance with this guidance, the Group changed retrospectively the presentation of existing minority interests in these consolidated financial statements.

**Foreign currency transactions and translation.** Management has determined the functional currency of the Group, except for subsidiaries located outside of the Russian Federation, is the Russian Rouble because the majority of its revenues, costs, property and equipment purchased, debt and trade liabilities are either priced, incurred, payable or otherwise measured in Russian Roubles. Accordingly, transactions and balances not already measured in Russian Roubles (primarily US Dollars) have been re-measured into Russian Roubles in accordance with the relevant provisions of ASC 830 Foreign Currency matters.

Under ASC 830, revenues, costs, capital and non-monetary assets and liabilities are translated at historical exchange rates prevailing on the transaction dates. Monetary assets and liabilities are translated at exchange rates prevailing on the balance sheet date. Exchange gains and losses arising from re-measurement of monetary assets and liabilities that are not denominated in Russian Roubles are credited or charged to operations.

For operations of subsidiaries located outside of the Russian Federation, that primarily use US Dollars as the functional currency, adjustments resulting from translating foreign functional currency assets and liabilities into Russian Roubles are recorded in a separate component of shareholders' equity entitled accumulated other comprehensive income or loss. Gains or losses resulting from transactions in other than the functional currency are reflected in net income.

The official rate of exchange, as published by the Central Bank of Russia ("CBR"), of the Russian Rouble ("RR") to the US Dollar ("US \$") at September 30, 2010 and December 31, 2009 was RR 30.40 and RR 30.24 to US Dollar, respectively. Average rate of exchange for the nine months ended September 30, 2010 and September 30, 2009 was RR 30.25 and RR 32.48 per US Dollar, respectively.

**New accounting standards adopted.** In December 2009, ASU No. 2009-17, Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities, was issued and became effective for the Group on January 1, 2010. This ASU amends ASC 810, Consolidation, and changes the rules for determination when an entity should be consolidated. The new guidance requires the Group to perform an analysis to determine whether the Group's variable interest or interests give it a controlling financial interest in a variable interest entity. The Group is also required to assess whether it has an implicit financial responsibility to ensure that the variable interest entity operates as designed when determining whether it has the power to direct the activities of the variable interest entity that most significantly impact the entity's economic performance. The adoption of this ASU did not have a material effect on the Group's results of operations, financial position or liquidity.

In August 2009, ASU No. 2009-5, Measuring Liabilities at Fair Value, was issued and became effective for the Group on 1 January 2010. This ASU amends ASC 820, Fair Value Measurements and Disclosures, and provides additional guidance on how companies should measure liabilities at fair value. While reaffirming the existing definition of fair value, this ASU reintroduces the concept of entry value into the determination of fair value. Entry value is the amount an entity would receive to enter into an identical liability. Under the new guidance, the fair value of a liability is not adjusted to reflect the impact of contractual restrictions that prevent its transfer. The adoption of this ASU did not have a material effect on the Group's results of operations, financial position or liquidity.

In January 2010, ASU No. 2010-6, Fair Value Measurements and Disclosures, was issued. The ASU amends ASC 820, Fair Value Measurements and Disclosures, and requires separate disclosures of transfers in and out Level 1 and Level 2 fair value measurements and the reasons for the transfers. Also the ASU requires disclosure of activity in Level 3 fair value measurement disclosure for each class of assets and liabilities as well as disclosures about valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements that fall either in Level 2 or Level 3. The provisions of this ASU were effective for the Group on 1 January 2010 with the exception of disclosure of activity in Level 3 fair value measurements which will become effective on 1 January 2011.

Transfers and Servicing (ASC 860), Accounting for Transfers of Financial Assets (ASU 2009-16). The FASB issued ASU 2009-16 in December 2009. This standard became effective for the company on January 1, 2010. ASU 2009-16 changes how companies account for transfers of financial assets and eliminates the concept of qualifying special-purpose entities. Adoption of the guidance did not have a material effect on the company's results of operations, financial position or liquidity.

# Note 2: Basis of Presentation (continued)

In February 2010, ASU No. 2010-9, Amendments to Certain Recognition and Disclosure Requirements, was issued and became effective for the Group upon issuance. This ASU amends ASC 855, Subsequent Events, and requires an entity which is either a Securities and Exchange Commission filer or a conduit bond obligor for conduit debt securities that are traded in a public market to evaluate subsequent events through the date that the financial statements are issued. An entity that meets neither of those criteria is required to evaluate subsequent events through the date the financial statements are available to be issued. Pursuant to the requirements of this ASU, the Group evaluates subsequent events through the date the financial statements are available to be issued.

In July 2010, ASU No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, was issued. This ASU requires the provision of information for both the financing receivables and the related allowance for credit losses at disaggregated levels. This ASU introduces two new defined terms that will govern the level of disaggregation – a portfolio segment and a class of financing receivables. The portfolio segment is defined as the level at which an entity determines its allowance for credit losses. The class of financing receivable is defined as a group of financing receivables determined on the basis of their initial measurement attribute. The new disclosures requirements in respect of information as of the end of a reporting period will become effective for the Group starting the annual reporting period ending on 31 December 2010. The disclosures about activity that occurs during a reporting period will become effective on 1 January 2011.

# Note 3: Acquisitions and Divestitures

In June 2009, Osmand Holdings Ltd ("Osmand"), a newly formed wholly owned subsidiary of the Company, issued additional shares to investors who contributed a 17.05% ownership interest in Ak Bars Bank valued at RR 3,442 million. As a result of this transaction, the Group's ownership interest in Osmand decreased to 29.5%. Therefore the Company deconsolidated Osmand and began to account for this investment under the equity method which amounts to RR 2,592 million as at December 31, 2009 and RR 2,597 million as at September 30, 2010 respectively.

As of December 31, 2009 International Petro-Chemical Growth Fund Limited ("IPCG Fund") owned 113.1 million of Tatneft common shares, including in form of depository receipts, of which the Group's share was accounted for as treasury shares.

In February 2010 the Group submitted a request to redeem its entire interest in IPCG Fund. The redemption request was accepted by IPCG Fund and was effected on March 31, 2010 through the delivery to the Group of 47.5 million of Tatneft shares, loans receivable from Bank Zenit in the amount of USD 48 million, cash of USD 102 million and a 28.6% interest in MARS Emerging Markets Fund Limited valued at USD 18 million. As a result of the redemption and divestment from the IPCG Fund, the Group ceased to hold 8 million treasury shares resulting in an increase in additional paid in capital of RR 881 million.

#### Note 4: Accounts Receivable

Accounts receivable are as follows:

	At Se	ptember 30,	2010	At De	cember 31,	2009
	Total accounts receivable	Accounts receivable from related parties (Note 11)	Accounts receivable from third parties	Total accounts receivable	Accounts receivable from related parties (Note 11)	Accounts receivable from third parties
Trade - domestic	15,374	191	15,183	14,315	209	14,106
Trade - export	29,666	-	29,666	22,130	-	22,130
Other receivables	4,692	858	3,834	7,913	342	7,571
Total accounts receivable, net	49,732	1,049	48,683	44,358	551	43,807

Accounts receivables are presented net of an allowance for doubtful accounts of RR 10,215 million and RR 10,171 million at September 30, 2010 and December 31, 2009, respectively.

In accordance with the Group's policies for recorded allowances for doubtful accounts the Group fully provided for receivables from ChMPKP Avto of US \$334 million as of September 30, 2010 and December 31, 2009 relating to the sale of crude oil to Ukraine (Kremenchug refinery) (Note 12).

Changes in provisions for doubtful accounts are included in selling, general and administrative expenses in the consolidated statements of operations and comprehensive income.

# Note 5: Inventories

Inventories are as follows:

	At September 30, 2010	At December 31, 2009
Materials and supplies	7,395	5,454
Crude oil	3,023	3,546
Refined oil products	1,567	1,146
Petrochemical supplies and finished goods	1,906	1,538
Total inventories	13,891	11,684

#### Note 6: Debt

	At September 30, 2010	At December 31, 2009
Short-term debt		
Foreign currency denominated debt		
Current portion of long-term debt	25,399	63,217
Other foreign currency denominated debt	1,898	7,318
Rouble denominated debt		
Current portion of long-term debt	68	26
Other rouble denominated debt	4,013	925
Less: due to related parties (Note 11)	(655)	(258)
Total short-term debt	30,723	71,228
Long-term debt		
Foreign currency denominated debt		
BNP Paribas	-	60,488
UniCredit Bank AG	60,806	-
Bayerische Hypo-und Vereinsbank AG	41,279	7,561
Other foreign currency denominated debt	1,903	10,315
Rouble denominated debt		
Bonds	5,000	-
Other rouble denominated debt	1,068	1,467
Total long-term debt	110,056	79,831
Less: due to related parties (Note 11)	(380)	-
Less: current portion	(25,467)	(63,243)
Total long-term debt, net of current portion	84,209	16,588

Foreign currency debts are primarily denominated in US Dollars.

**Short-term foreign currency denominated debt.** In December 2003 the Group entered into a RR 1,034 million (US \$35 million) one month revolving credit facility with Credit Suisse Zurich. The monthly revolving loan bears interest at 1 month LIBOR plus varying margin of about 1.8% per annum and is collateralized by crude oil sales. The amount of loan outstanding as of September 30, 2010 and December 31, 2009 was RR 1,037 million (US \$34 million).

In 2008 and 2009 the Group entered into credit agreements with BNP Paribas Geneva for RR 4,688 million (US \$155 million) in aggregate. The loans bear interest from 1.78% to 5.78% per annum and are collateralized by total crude oil sales of 344 thousand tons. The amount of loans outstanding as of September 30, 2010 and December 31, 2009 was RR 304 million (US \$10 million) and RR 756 million (US \$25 million), respectively.

In December 2009, the Company entered into a 1-month credit agreement with Bank of Moscow for RR 5,142 million (US \$170 million). The loan was repaid in full in January 2010.

# Note 6: Debt (continued)

In November 2007, OAO TANECO ("TANECO") entered into a senior secured credit facility arranged by ABN AMRO (now RBS), BNP Paribas (Suisse) SA, Citibank International PLC, Bayerische Hypo-und Vereinsbank AG, Sumitomo Mitsui Finance Dublin and WestLB AG, for US\$ 2.0 billion to be used in the construction of TANECO's refinery and petrochemical complex. BNP Paribas was the lender of record in this credit facility. The loan bore interest at LIBOR plus 1.65% and matured in July 2010. The loan was repaid in full in June 2010. The amount outstanding under this loan as of December 31, 2009 was RR 60,488 million (US \$2,000 million). The loan was fully guaranteed by OAO Tatneft as a major shareholder of TANECO. The Company's guarantee was collateralized with the contractual rights and receivables under an export contract between Tatneft and Tatneft Europe AG under which Tatneft supplies no less than three million metric tones of oil per annum. The loan agreement required compliance with certain financial covenants including, but not limited to, minimum levels of consolidated tangible net worth, and interest coverage ratios.

**Short-term Russian Ruble denominated debt.** In August 2010, the Company entered into a RR 2,500 million (US \$82 million) credit agreement with Ak Bars Bank. The loan bear interest 8% per annum and matures in March 2011.

Russian Ruble denominated short-term debt is primarily comprised of loans with Russian banks. Short-term Rouble denominated loans of RR 4,013 million and RR 925 million bear contractual interest rates of 7.3% to 20% and 7.3% to 19.5% per annum for the nine months ended September 30, 2010 and September 30, 2009, respectively.

**Long-term foreign currency denominated debt.** In September 2009, the Company entered into a two-years RR 9,073 million (US \$300 million) unsecured loan agreement with Bank of Moscow. The loan was repaid in full in March 2010.

In October 2009, the Company entered into a dual (3 and 5 year) tranches secured syndicated pre-export facility for up to USD 1.5 billion arranged by WestLB AG, Bayerische Hypo-und Vereinsbank AG, ABN AMRO Bank N.V., OJSC Gazprombank, Bank of Moscow and Nordea Bank. The amount outstanding under this loan as of September 30, 2010 and December 31, 2009 was RR 41,279 million (US \$1,358 million) and RR 7,561 million (US \$250 million), respectively, including current portion. As of September 30, 2010 this credit facility is collateralized with the contractual rights and receivables under an export contract between Tatneft and Tavit B.V. under which Tatneft supplies no less than 750,000 metric tones of oil in a calendar quarter. The loan agreement requires compliance with certain financial covenants including, but not limited to, minimum levels of consolidated tangible net worth, and interest coverage ratios. In August 2010, the Company reached an agreement with the lenders to decrease the margins and substantially decrease the amount of crude oil volumes used as collateral for this facility. The margins were decreased from LIBOR plus 5.85% to 3.10% and from LIBOR plus 6.85% to 4.10% for the 3 and 5 year tranches, respectively. Crude oil volumes used as collateral decreased from 750,000 metric tones of oil in a calendar quarter, respectively.

In June 2010, the Company entered into a triple (3, 5 and 7 year) tranches secured syndicated facility for up to USD 2 billion arranged by Barclays Bank PLS, BNP Paribas (Suisse) SA, Bank of Moscow, Bank of Tokyo-Mitsubishi UFJ, LTD, Citibank, N.A., Commerzbank Aktiengesellschaft, ING Bank N.V., Natixis SA, Nordea Bank, The Royal Bank of Scotland N.V., Sberbank, Société Générale, Sumitomo Mitsui Finance Dublin LTD, Unicredit Bank AG, VTB Bank and WestLB AG. Unicredit Bank AG was the lender of record in this credit facility. The amount outstanding under this loan as of September 30, 2010, was RR 60,806 million (US \$2,000 million),, including current portion. The loan is collateralized with the contractual rights and receivables under an export contract between Tatneft and Tatneft Europe AG under which Tatneft supplies no less than 750,000 metric tones of oil in a calendar quarter. The loan agreement requires compliance with certain financial covenants including, but not limited to, minimum levels of consolidated tangible net worth, and interest coverage ratios.

In September 2010, the Group issued rouble exchange bonds in the amount of RR 5,000 million due in September 2013 at an interest rate of 7.25%.

Loan arrangements on short-term and long-term debt have both fixed and variable interest rates that reflect the currently available terms for similar debt. The carrying value of this debt is a reasonable approximation of its fair value.

# Note 7: Pensions and Post Employment Benefits

The following table provides the components of net periodic pension cost for the period indicated:

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Service cost	73	122
Interest cost	206	243
Less expected return on plan assets	(216)	(83)
Effect of exchange rates	4	9
Disposals	(63)	-
Acquisitions	104	-
Other	198	1
Total net periodic benefit costs	306	292

#### **Employer** Contributions

The Company is generally required to make minimum monthly contributions to fund its various pension obligations. During the nine months ended September 30, 2010, the Company contributed RR 481 million to its various plans. The Company does not have any required funding obligations for its other post employment benefits.

#### Note 8: Taxes

The Company is subject to a number of taxes other than income taxes, which are detailed as follows:

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Export duties	104,517	65,754
Unified production tax	50,229	37,832
Property tax	1,458	1,423
Excise taxes	284	255
Penalties and interest	(110)	90
Other	1,333	279
Total taxes other than income taxes	157,711	105,633

Effective January 1, 2007, the base tax rate formula for unified production tax was modified to provide a benefit for fields whose depletion rate exceeds 80% of proved reserves as determined under Russian resource classification. Under the new rules, the Company receives a benefit of 3.5% per field for each percent of depletion in excess of the 80% threshold.

#### Note 9: Fair Value Measurements

The estimated fair values of financial instruments are determined with reference to various market information and other valuation methodologies as considered appropriate, however considerable judgment is required in interpreting market data to develop these estimates. Accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market transaction.

The net carrying values of cash and cash equivalents, short-term investments, short-term loans receivable, accounts receivable and payable approximate their fair values because of the short maturities of these instruments.

The Company implemented the provisions of ASC 820. The implementation of ASC 820 did not have a material effect on the Group's results of operations or consolidated financial position and had no effect on the company's existing fair-value measurement practices. However, ASC 820 requires disclosure of a fair-value hierarchy of inputs the Company uses to value an asset or a liability. The three levels of the fair-value hierarchy are described as follows:

Level 1: Valuations utilizing quoted, unadjusted prices for identical assets or liabilities in active markets that the Company has the ability to access. This is the most reliable evidence of fair value and does not require a significant degree of judgment. For the Group, Level 1 inputs include marketable securities that are actively traded on the Russian domestic markets.

# Note 9: Fair Value Measurements (continued)

Level 2: Valuations utilizing quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly for substantially the full term of the asset or liability.

Level 3: Valuations utilizing significant, unobservable inputs. This provides the least objective evidence of fair value and requires a significant degree of judgment. The Group does not use Level 3 inputs for any of its recurring fair-value measurements.

# Assets and Liabilities Measured at Fair Value on a Recurring Basis

Marketable securities: The Group has RR 7,745 million and RR 7,220 million in marketable securities as of September 30, 2010 and December 31, 2009, respectively. The Group calculates fair value for its marketable securities based on quoted market prices for identical assets and liabilities (Level 1 valuations).

IPCG Fund: IPCG Fund followed the accounting principles of the AICPA Audit and Accounting Guide "Investment Companies." Accordingly, IPCG Fund's investments were fair valued each reporting period primarily using, Level 2 inputs. The Company's carrying value of its investment in IPCG Fund was RR 3,619 million as of December 31, 2009 and RR 3,256 million at the redemption date which was March 31, 2010.

# Note 10: Segment Information

The Group's business activities are conducted predominantly through three business segments: exploration and production, refining and marketing and petrochemicals. The segments were determined according to how management recognizes the segments within the Group for making operating decisions and how they are evident from the Group structure.

Exploration and production segment activities consist of exploration, development, extraction and sale of own crude oil. Intersegment sales consist of other goods and services provided to other operating segments.

Refining and marketing comprises purchases and sales of crude oil and refined products from third parties, own refining activities and retailing operations.

Sales of petrochemical products include sales of tires and petrochemical raw materials and refined products, which are used in production of tires.

Other sales include revenues from ancillary services provided by the specialized subdivisions and subsidiaries of the Group, such as sales of oilfield equipment and drilling services provided to other companies in Tatarstan, revenues from the sale of auxiliary petrochemical related services and materials as well as other business activities, which do not constitute reportable business segments.

The Group evaluates performance of its reportable operating segments and allocates resources based on income or losses before income taxes and non-controlling interest not including interest income, expense, earnings from equity investments, other income, foreign exchange gains (losses) and certain other components of selling, general and administrative costs. Intersegment sales are at prices that approximate market.

For the nine months ended September 30, 2010, the Group had four customers which accounted for RR 212,033 million in crude oil sales, comprising 39%, 13%, 13% and 12% respectively of the crude oil sales by the Group during the nine months.

For the nine months ended September 30, 2009, the Group had four customers which accounted for RR 163,400 million in crude oil sales, comprising 28%, 20%, 15% and 14% respectively of the crude oil sales by the Group during the nine months. Management does not believe the Group is dependent on any particular customer.

# Note 10: Segment Information (continued)

Segment sales and other operating revenues. Reportable operating segment sales and other operating revenues are stated in the following table:

re stated in the following table.	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Exploration and production	• /	•
Domestic own crude oil	39,171	33,602
CIS own crude oil	4,229	12,598
Non – CIS own crude oil	197,872	154,666
Other	2,385	3,499
Intersegment sales	9,851	7,872
Total exploration and production	253,508	212,237
Refining and marketing		
Domestic sales		
Crude oil purchased for resale	8,507	6,458
Refined products	30,210	27,961
Total Domestic sales	38,717	34,419
CIS sales		
Crude oil purchased for resale	10,606	-
Refined products	1,797	729
Total CIS sales <sup>(1)</sup>	12,403	729
Non-CIS sales		
Crude oil purchased for resale	11,142	6,380
Refined products	4,652	3,188
Total Non – CIS sales <sup>(2)</sup>	15,794	9,568
Other	1,936	2,192
Intersegment sales	1,357	1,180
Total refining and marketing	70,207	48,088
Petrochemicals		
Tires - domestic sales	12,657	10,593
Tires - CIS sales	2,900	2,533
Tires - non-CIS sales	528	558
Petrochemical products and other	1,797	1,059
Intersegment sales	699	933
Total petrochemicals	18,581	15,676
Total segment sales	342,296	276,001
Corporate and other sales	7,841	6,248
Elimination of intersegment sales	(11,907)	(9,985)
Total sales and other operating revenues	338,230	272,264

<sup>(1)</sup> - CIS is an abbreviation for Commonwealth of Independent States (excluding the Russian Federation).

<sup>(2)</sup> - Non-CIS sales of crude oil and refined products are mainly made to European markets.

# Note 10: Segment Information (continued)

# Segment earnings.

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Segment earnings (loss)		
Exploration and production	42,757	58,355
Refining and marketing	6,047	4,102
Petrochemicals	(368)	2,722
Total segment earnings	48,436	65,179
Corporate and other	(4,083)	(8,401)
Other (expenses) / income	1,073	6,502
Income before income taxes and non-controlling interest	45,426	63,280

#### Segment assets.

	Nine months ended September 30, 2010	At December 31, 2009
Assets		
Exploration and production	265,544	245,948
Refining and marketing	172,505	132,207
Petrochemicals	24,863	23,496
Corporate and other	96,526	94,091
Total assets	559,438	495,742

The Group's assets and operations are primarily located and conducted in the Russian Federation.

Segment depreciation, depletion and amortization and additions to property, plant and equipment are as follows:

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Depreciation, depletion and amortization	• · · · · ·	•
Exploration and production	6,622	7,503
Refining and marketing	1,018	786
Petrochemicals	607	360
Corporate and other	1,839	755
Total segment depreciation, depletion		
and amortization	10,086	9,404
Additions to property, plant and equipment		
Exploration and production	13,759	13,450
Refining and marketing	43,768	46,876
Petrochemicals	1,326	4,408
Corporate and other	814	1,844
Total additions to property, plant		
and equipment	59,667	66,578

During the nine months ended September 30, 2010 and 2009 the Company recorded RR 2,487 million and RR 928 million of capitalized interest as property, plant and equipment additions, respectively.

#### **Note 11: Related Party Transactions**

Transactions are entered into in the normal course of business with significant shareholders, directors and companies with which the Group has significant shareholders and directors in common (see also Note 1). These transactions include sales of crude oil and refined products, purchases of electricity and banking transactions.

The amounts of transactions and the outstanding balances with related parties are as follows:

	Nine months ended September 30, 2010	Nine months ended September 30, 2009
Sales of refined products	26	13
Sales of petrochemical products	1	-
Other sales	654	634
Purchases of crude oil	(4,363)	(3,239)
Purchases of refined products	(1)	<u> </u>
Purchases of electricity	(107)	(4,359)
Other purchases	(155)	(267)

	At September 30, 2010	At December 31, 2009
Assets		
Accounts receivable (Note 4)	1,049	551
Notes receivable	2,865	1,150
Short-term certificates of deposit	5,700	14,341
Trading securities	150	46
Loans receivable	661	397
Due from related parties short-term	10,425	16,485
Long-term certificates of deposit	7,507	2,846
Long-term loans and notes receivable	6,576	5,675
Long-term accounts receivable	54	3
Due from related parties long-term	14,137	8,524
Liabilities		
Other accounts payable	(117)	(513)
Short-term debt (Note 6)	(655)	(258)
Trade accounts payable	(1,155)	(732)
Due to related parties short-term	(1,927)	(1,503)
Long-term debt (Note 6)	(380)	-
Due to related parties long-term	(380)	-

# Note 12: Commitments and Contingent Liabilities

Guarantees. The Group has no outstanding guarantees at September 30, 2010 and December 31, 2009.

**Operating environment.** While there have been improvements in the economic situation in the Russian Federation in recent years, the country continues to display some characteristics of an emerging market. These characteristics include, but are not limited to, the existence of a currency that is not easily convertible in most countries outside of the Russian Federation and relatively high inflation. The prospects for future economic stability in the Russian Federation are largely dependent upon the effectiveness of economic measures undertaken by the government, together with legal, regulatory, and political developments.

**Recent volatility in global financial markets**. The global liquidity crisis in 2009 resulted in, among other things, a lower level of capital market funding and lower liquidity levels across the Russian Federation. The uncertainties in the global financial market, also led to bank failures and/or bank rescues. Although economies worldwide, including the Russian economy, have been recovering quite rapidly from the financial crisis of 2008-2009, signs of economic instability and weaknesses remain, which, should they develop, could affect the ability of the Group to obtain new borrowings and re-finance its existing borrowings at terms and conditions similar to those applied to earlier transactions or generally favorable to the Group. Additionally, the uncertainty in the global markets combined with other local factors has led to very high volatility in the Russian Stock Markets during 2009.

**Taxation.** Russian tax and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant authorities. The Russian tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments, and it is possible that transactions and activities that have not been challenged in the past may be challenged. The Supreme Arbitration Court issued guidance to lower courts on reviewing tax cases providing a systemic roadmap for anti-avoidance claims, and it is possible that this will significantly increase the level and frequency of tax authorities scrutiny. As a result, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

**Environmental contingencies.** The Group, through its predecessor entities, has operated in Tatarstan for many years without developed environmental laws, regulations and Group policies. Environmental regulations and their enforcement are currently being considered in the Russian Federation and the Group is monitoring its potential obligations related thereto. The outcome of environmental liabilities under proposed or any future environmental legislation cannot reasonably be estimated at present, but could be material. Under existing legislation, however, management believes that there are no probable liabilities, which would have a material adverse effect on the operating results or financial position of the Group.

**Legal contingencies.** The Group is subject to various lawsuits and claims arising in the ordinary course of business. The outcomes of such contingencies, lawsuits or other proceedings cannot be determined at present. In the case of all known contingencies the Group accrues a liability when the loss is probable and the amount is reasonably estimable. Based on currently available information, management believes that it is remote that future costs related to known contingent liability exposures would have a material adverse impact on the Group's consolidated financial statements.

**Capital commitments.** As of September 30, 2010 and December 31, 2009 the Group has outstanding capital commitments of approximately RR 6,993 million and RR 17,885 million, respectively, for the construction of the TANECO refinery complex and Nizhnekamsk tire plant. These commitments are expected to be paid between 2010 and 2011.

**Social commitments.** The Group contributes significantly to the maintenance of local infrastructure and the welfare of its employees within Tatarstan, which includes contributions towards the construction, development and maintenance of housing, hospitals and transport services, recreation and other social needs. Such funding is periodically determined by the Board of Directors after consultation with governmental authorities and recorded as expenditures when incurred.

# Note 12: Commitments and Contingent Liabilities (continued)

**Ukrtatnafta.** Historically, and in particular during the course of 2007, there have been a number of attempts by Ukraine to challenge AmRUZ and Seagroup's acquisition of shares in Ukrtatnafta, and in particular, by the State Property Fund and NJSC Naftogaz of Ukraine ("Naftogaz"). Naftogaz is 100% owned by the Ukrainian Government and also owner of record of 43% Ukrtatnafta's common shares.

The challenges were suspended in April 2006 when the Supreme Court of Ukraine ruled the payment for Ukratnafta shares made with promissory notes issued by AmRUZ and Seagroup was lawful. However, in May 2007 the Ministry of Fuel and Energy of Ukraine ("MFEU") resumed its attempts and, as a result, succeeded in obtaining alleged and doubtful court decisions, after which it announced the transfer into Naftogaz's custody the 18.3% of Ukrtatnafta's shares, representing the entire holdings of AmRUZ and Seagroup in Ukrtatnafta. Subsequent to these actions, MFEU effectively began to exclude the Group from exercising their shareholder rights related to Ukrtatnafta.

In October 2007 the existing management of Ukrtatnafta, as appointed by its shareholders, was forcibly removed based on an alleged court order. Subsequently, individuals who obtained the ability to manage Ukrtatnafta took certain actions effectively assisting MFEU in taking control over the shares in Ukrtatnafta owned by SeaGroup and AmRUZ. In addition, Ukrtatnafta subsequently refused to settle its payables to ChMPKP Avto (Note 4), a Ukrainian intermediary that previously purchased crude from the Group for deliveries to Ukrtatnafta. Following this forced change of control of Ukrtatnafta, the Company (originally the key crude supplier to the Kremenchug refinery) suspended its crude oil deliveries to Ukrtatnafta.

In May 2008, Tatneft commenced international arbitration against Ukraine on the basis of the agreement between the Government of the Russian Federation and the Cabinet of Ministries of Ukraine on the Encouragement and Mutual Protection of Investments of November 27, 1998 ("Russia-Ukraine BIT"). The arbitration concerns losses suffered by Tatneft as a consequence of the forcible takeover of Ukrtatnafta. Tatneft requested the arbitral tribunal declare Ukraine has breached the Russian-Ukraine BIT and to order MFEU to restore Ukrtatnafta's lawful management and pay compensation in excess of US\$ 2.4 billion. In September 2010 the arbitral tribunal issued an award confirming that all of Tatneft's claims are admissible and that the tribunal has jurisdiction over the claims. Tatneft's claims will now move forward to the merits stage, on a schedule to be determined by the parties and the tribunal.

In November 2009 the Business Court of the City of the Poltava Region invalidated the initial purchase of 8.6% of Ukrtatnafta shares by the Company without payment of any compensation to the Company.

There are a number of legal proceedings currently in process in the Ukraine, Russian Federation and international courts to recover the Group's assets. As a result of the ongoing legal dispute over shareholding interests, as of September 30, 2010 the Company has fully provided for its investments in Ukrtatnafta.

#### Note 13: Subsequent Events

Subsequent events were evaluated by the Company through December 14, 2010.